

**Shuswap / Revelstoke Monthly Statistics
October 2015**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	644	761	-15.37%	9,232	8,991	2.68%
2 Units Sold	477	436	9.40%	5,064	4,732	7.02%
3 Sales Volume	\$211,342,661	\$173,949,999	21.50%	\$2,169,443,559	\$1,985,971,787	9.24%
4 List/Sell Ratio	96.89%	95.60%		96.66%	95.88%	
5 Days to Sell	85	88	-3.26%	83	99	-16.84%
6 Active Listings	3,101	3,346	-7.32%			
Area = North Okanagan						
1 Units Listed	248	234	5.98%	3,585	3,541	1.24%
2 Units Sold	146	166	-12.05%	1,652	1,759	-6.08%
3 Sales Volume	\$51,108,053	\$58,829,516	-13.13%	\$582,633,041	\$613,881,047	-5.09%
4 List/Sell Ratio	95.30%	95.84%		96.10%	95.94%	
5 Days to Sell	113	153	-26.42%	114	136	-16.06%
6 Active Listings	1,850	1,973	-6.23%			
Area = Shuswap / Revels						
1 Units Listed	119	136	-12.50%	2,115	2,111	0.19%
2 Units Sold	111	104	6.73%	1,019	975	4.51%
3 Sales Volume	\$32,644,620	\$29,770,173	9.66%	\$319,719,147	\$290,919,607	9.90%
4 List/Sell Ratio	95.27%	94.63%		95.33%	94.31%	
5 Days to Sell	141	161	-12.64%	138	171	-19.18%
6 Active Listings	1,289	1,433	-10.05%			
Area = Grand Total						
1 Units Listed	1,011	1,131	-10.61%	14,932	14,643	1.97%
2 Units Sold	734	706	3.97%	7,735	7,466	3.60%
3 Sales Volume	\$295,095,335	\$262,549,688	12.40%	\$3,071,795,747	\$2,890,772,441	6.26%
4 List/Sell Ratio	96.43%	95.55%		96.41%	95.73%	
5 Days to Sell	99	114	-13.18%	97	117	-17.61%
6 Active Listings	6,240	6,752	-7.58%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- October 2015

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	111	\$32,644,620	57	\$20,129,951
Last Month	116	\$35,142,291	59	\$20,465,621
This Month Last Year	104	\$29,770,173	45	\$15,421,600

Description	Total Listings Taken	Inventory
This Month	119	1,289
Last Month	146	1,515
This Month Last Year	136	1,433

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Quick Summary Part 2

Condo/Apt

Sales	9
New Listings	4
Current Inventory	35
Sell/Inv. Ratio	25.71%
Days to Sell	95
Average Price	\$222,322
Median Price	\$192,000

Condo/Townhouse

Sales	3
New Listings	10
Current Inventory	67
Sell/Inv. Ratio	4.48%
Days to Sell	27
Average Price	\$285,190
Median Price	\$253,000

Lots

Sales	14
New Listings	22
Current Inventory	424
Sell/Inv. Ratio	3.30%
Days to Sell	231
Average Price	\$115,014
Median Price	\$87,500

Residential

Sales	57
New Listings	42
Current Inventory	299
Sell/Inv. Ratio	19.06%
Days to Sell	109
Average Price	\$353,157
Median Price	\$348,750
Ratio of Sales vs Inventory	16.60%

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Shuswap / Revelstoke Statistics -- October 2015

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	6	16	-62.50%	252	273	-7.69	147	168	-12.50
Duplex	0	0	0.00%	6	14	-57.14	6	8	-25.00
Mobile Home	12	11	9.09%	130	125	4.00	63	78	-19.23
Recreational	2	3	-33.33%	92	64	43.75	55	92	-40.22
Residential	42	43	-2.33%	802	773	3.75	299	351	-14.81
Residential WF	5	1	400.00%	84	91	-7.69	48	48	0.00
3/4-Plex	2	0	0.00%	4	4	0.00	3	4	-25.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	4	9	-55.56%	70	88	-20.45	35	54	-35.19
Townhouse	10	6	66.67%	130	135	-3.70	67	75	-10.67
RES TOTAL	83	89.00	-6.74%	1,570	1,567	0.19%	723	878	-17.65
FARMS	0	0	0.00%	13	17	-23.53	7	16	-56.25
MULTIFAMILY	0	0	0.00%	5	6	-16.67	5	7	-28.57
Acreage	4	15	-73.33%	85	95	-10.53	99	111	-10.81
Acreage WF	0	0	0.00%	16	10	60.00	17	10	70.00
Lots	17	13	30.77%	279	247	12.96	286	236	21.19
Lots WF	1	2	-50.00%	20	23	-13.04	22	18	22.22
LOTS TOTAL	22	30.00	-26.67%	400	375	6.67%	424	375	13.07
Business	3	2	50.00%	30	42	-28.57	29	38	-23.68
Commercial	8	9	-11.11%	62	64	-3.13	66	78	-15.38
Land	3	6	-50.00%	33	37	-10.81	35	38	-7.89
COMM TOTAL	14	17.00	-17.65%	125	143	-12.59%	130	154	-15.58
GRAND TOTAL	119	136	-12.50%	2,113	2,108	0.24%	1,289	1,430	-9.86

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Shuswap / Revelstoke Statistics -- October 2015

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	13	14	-7.14%	\$6,041,500	\$5,967,911	1.23%	94.97%	94.06%
Duplex	1	1	0.00%	\$330,000	\$175,000	88.57%	97.35%	94.65%
Mobile Home	11	8	37.50%	\$735,500	\$453,750	62.09%	92.28%	88.97%
Recreational	0	5	-100.00%	\$0	\$558,497	-100.00%	0.00%	82.37%
Residential	57	45	26.67%	\$20,129,951	\$15,421,600	30.53%	96.24%	96.35%
Residential WF	0	5	-100.00%	\$0	\$2,315,000	-100.00%	0.00%	89.11%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	9	4	125.00%	\$2,000,900	\$575,900	247.44%	95.85%	95.92%
Townhouse	3	7	-57.14%	\$855,569	\$2,268,165	-62.28%	98.83%	96.45%
RES TOTAL	94	89	5.62%	\$30,093,420	\$27,735,823	8.50%	95.94%	94.75%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	0	0.00%	\$485,000	\$0	0.00%	99.18%	0.00%
Acreage	2	4	-50.00%	\$380,000	\$730,000	-47.95%	84.56%	93.85%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	11	9	22.22%	\$1,170,200	\$858,100	36.37%	88.44%	93.39%
Lots WF	1	0	0.00%	\$60,000	\$0	0.00%	75.95%	0.00%
LOTS TOTAL	14	13	7.69%	\$1,610,200	\$1,588,100	1.39%	86.97%	93.60%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	2	-50.00%	\$198,000	\$446,250	-55.63%	76.45%	91.07%
Land	1	0	0.00%	\$258,000	\$0	0.00%	86.29%	0.00%
COMM TOTAL	2	2	0.00%	\$456,000	\$446,250	2.18%	81.72%	91.07%
GRAND TOTAL	111	104	6.73%	\$32,644,620	\$29,770,173	9.66%	95.27%	94.63%

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Shuswap / Revelstoke Statistics -- October 2015

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	111	99	12.12%	\$54,772,250	\$44,503,929	23.07%	95.12%	95.56%
Duplex	5	10	-50.00%	\$1,771,000	\$2,348,000	-24.57%	93.66%	95.28%
Mobile Home	74	69	7.25%	\$6,458,550	\$5,635,850	14.60%	92.95%	90.83%
Recreational	35	41	-14.63%	\$3,471,800	\$4,236,877	-18.06%	96.02%	92.55%
Residential	495	435	13.79%	\$168,114,406	\$140,786,161	19.41%	96.52%	96.20%
Residential WF	25	42	-40.48%	\$16,962,999	\$25,603,000	-33.75%	92.48%	92.44%
3/4-Plex	4	1	300.00%	\$1,901,250	\$275,000	591.36%	94.95%	95.16%
Apartment	46	46	0.00%	\$9,131,801	\$9,652,688	-5.40%	95.02%	94.44%
Townhouse	67	70	-4.29%	\$18,249,052	\$17,808,465	2.47%	96.53%	95.52%
RES TOTAL	862	813	6.03%	\$280,833,108	\$250,849,970	11.95%	95.82%	95.38%
FARMS	3	6	-50.00%	\$2,550,000	\$7,040,000	-63.78%	81.86%	90.68%
MULTIFAMILY	3	3	0.00%	\$1,720,000	\$1,377,000	24.91%	91.15%	88.44%
Acreage	28	22	27.27%	\$6,380,000	\$5,796,788	10.06%	89.82%	90.29%
Acreage WF	2	6	-66.67%	\$520,305	\$1,306,400	-60.17%	113.63%	84.73%
Lots	84	96	-12.50%	\$6,536,480	\$7,781,350	-16.00%	91.46%	91.15%
Lots WF	6	6	0.00%	\$1,387,000	\$2,173,500	-36.19%	91.68%	90.75%
LOTS TOTAL	120	130	-7.69%	\$14,823,785	\$17,058,038	-13.10%	91.39%	90.28%
Business	7	4	75.00%	\$14,080,000	\$8,264,000	70.38%	92.12%	84.21%
Commercial	19	17	11.76%	\$4,025,253	\$5,295,599	-23.99%	101.70%	89.86%
Land	4	2	100.00%	\$1,312,000	\$1,035,000	26.76%	91.49%	67.01%
COMM TOTAL	30	23	30.43%	\$19,417,253	\$14,594,599	33.04%	93.91%	84.60%
GRAND TOTAL	1,018	975	4.41%	\$319,344,147	\$290,919,607	9.77%	95.33%	94.31%

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Shuswap / Revelstoke Statistics -- October 2015

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$464,731	\$426,279	9.02%	\$470,000	\$388,000	21.13%	210	132	59.01%
Duplex	\$330,000	\$175,000	88.57%	\$330,000	\$175,000	88.57%	391	167	134.13%
Mobile Home	\$66,864	\$56,719	17.89%	\$47,500	\$58,500	-18.80%	135	118	14.26%
Recreational		\$111,699			\$59,999			275	
Residential	\$353,157	\$342,702	3.05%	\$348,750	\$330,500	5.52%	109	163	-32.98%
Residential WF		\$463,000			\$520,000			191	
3/4-Plex									
Apartment	\$222,322	\$143,975	54.42%	\$192,000	\$149,950	28.04%	95	83	13.71%
Townhouse	\$285,190	\$324,024	-11.98%	\$253,000	\$335,500	-24.59%	27	105	-74.29%
RES TOTAL	\$320,143	\$311,638	2.73%	\$322,500	\$301,000	7.14%	125	154	-18.65%
FARMS									
MULTIFAMILY	\$485,000			\$485,000			66		
Acreage	\$190,000	\$182,500	4.11%	\$190,000	\$157,500	20.63%	320	169	89.61%
Acreage WF									
Lots	\$106,382	\$95,344	11.58%	\$86,000	\$97,500	-11.79%	219	199	9.94%
Lots WF	\$60,000			\$60,000			183		
LOTS TOTAL	\$115,014	\$122,162	-5.85%	\$87,500	\$135,000	-35.19%	231	190	21.63%
Business									
Commercial	\$198,000	\$223,125	-11.26%	\$198,000	\$223,125	-11.26%	294	293	0.51%
Land	\$258,000			\$258,000			256		
COMM TOTAL	\$228,000	\$223,125	2.18%	\$228,000	\$223,125	2.18%	275	293	-5.98%
GRAND TOTAL	\$294,096	\$286,252	2.74%	\$305,000	\$279,000	9.32%	141	161	-12.64%

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Shuswap / Revelstoke Statistics -- October 2015

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$493,444	\$449,535	9.77%	\$437,500	\$398,000	9.92%	136	154	-11.89%
Duplex	\$354,200	\$234,800	50.85%	\$257,000	\$248,000	3.63%	362	208	74.40%
Mobile Home	\$87,278	\$81,679	6.85%	\$71,500	\$72,000	-0.69%	140	179	-21.78%
Recreational	\$99,194	\$103,338	-4.01%	\$70,000	\$64,999	7.69%	70	202	-65.55%
Residential	\$339,625	\$323,646	4.94%	\$330,000	\$324,000	1.85%	118	140	-15.58%
Residential WF	\$678,520	\$609,595	11.31%	\$549,999	\$577,500	-4.76%	127	154	-17.72%
3/4-Plex	\$475,313	\$275,000	72.84%	\$454,625	\$275,000	65.32%	341	37	821.62%
Apartment	\$198,517	\$209,841	-5.40%	\$176,750	\$175,000	1.00%	157	206	-23.99%
Townhouse	\$272,374	\$254,407	7.06%	\$260,000	\$238,000	9.24%	113	155	-27.51%
RES TOTAL	\$325,792	\$308,549	5.59%	\$315,000	\$295,000	6.78%	125	155	-19.38%
FARMS	\$850,000	\$1,173,333	-27.56%	\$685,000	\$970,000	-29.38%	301	306	-1.36%
MULTIFAMILY	\$573,333	\$459,000	24.91%	\$570,000	\$487,000	17.04%	228	258	-11.51%
Acreage	\$227,857	\$263,490	-13.52%	\$182,500	\$167,500	8.96%	275	221	24.52%
Acreage WF	\$260,153	\$217,733	19.48%	\$260,153	\$222,500	16.92%	259	439	-41.07%
Lots	\$77,815	\$81,056	-4.00%	\$67,500	\$62,850	7.40%	166	233	-28.70%
Lots WF	\$231,167	\$362,250	-36.19%	\$232,500	\$343,500	-32.31%	141	90	57.62%
LOTS TOTAL	\$123,532	\$131,216	-5.86%	\$86,000	\$96,750	-11.11%	192	234	-17.96%
Business	\$2,011,429	\$2,066,000	-2.64%	\$543,000	\$2,069,500	-73.76%	466	182	155.46%
Commercial	\$211,855	\$311,506	-31.99%	\$163,208	\$249,900	-34.69%	268	376	-28.82%
Land	\$328,000	\$517,500	-36.62%	\$231,500	\$517,500	-55.27%	95	447	-78.80%
COMM TOTAL	\$647,242	\$634,548	2.00%	\$201,500	\$249,900	-19.37%	291	348	-16.56%
GRAND TOTAL	\$313,698	\$298,379	5.13%	\$291,000	\$273,500	6.40%	138	171	-19.12%

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