

**Shuswap / Revelstoke Monthly Statistics  
November 2015**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	584	581	0.52%	9,816	9,572	2.55%
2 Units Sold	389	331	17.52%	5,453	5,063	7.70%
3 Sales Volume	\$158,616,798	\$136,927,980	15.84%	\$2,328,060,356	\$2,122,899,767	9.66%
4 List/Sell Ratio	95.37%	96.28%		96.57%	95.91%	
5 Days to Sell	92	94	-1.75%	83	99	-15.85%
6 Active Listings	2,896	3,144	-7.89%			
<b>Area = North Okanagan</b>						
1 Units Listed	201	191	5.24%	3,785	3,732	1.42%
2 Units Sold	161	120	34.17%	1,812	1,879	-3.57%
3 Sales Volume	\$55,409,515	\$40,830,971	35.70%	\$637,740,556	\$654,712,018	-2.59%
4 List/Sell Ratio	95.61%	94.65%		96.06%	95.86%	
5 Days to Sell	122	156	-22.18%	115	137	-16.34%
6 Active Listings	1,688	1,793	-5.86%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	83	116	-28.45%	2,199	2,227	-1.26%
2 Units Sold	75	74	1.35%	1,094	1,049	4.29%
3 Sales Volume	\$22,383,400	\$25,023,147	-10.55%	\$342,102,547	\$315,942,754	8.28%
4 List/Sell Ratio	95.15%	93.31%		95.32%	94.23%	
5 Days to Sell	176	152	15.84%	141	170	-17.01%
6 Active Listings	1,160	1,297	-10.56%			
<b>Area = Grand Total</b>						
1 Units Listed	868	888	-2.25%	15,800	15,531	1.73%
2 Units Sold	625	525	19.05%	8,359	7,991	4.61%
3 Sales Volume	\$236,409,713	\$202,782,098	16.58%	\$3,307,903,459	\$3,093,554,539	6.93%
4 List/Sell Ratio	95.41%	95.58%		96.34%	95.72%	
5 Days to Sell	110	116	-5.56%	98	117	-16.72%
6 Active Listings	5,744	6,234	-7.86%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

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## Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	75	\$22,383,400	33	\$11,229,000
Last Month	111	\$32,644,620	57	\$20,129,951
This Month Last Year	74	\$25,023,147	39	\$13,098,150

  

Description	Total Listings Taken	Inventory
This Month	83	1,160
Last Month	120	1,289
This Month Last Year	116	1,297

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## Quick Summary Part 2

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### Condo/Apt

Sales	3
New Listings	2
Current Inventory	34
Sell/Inv. Ratio	8.82%
Days to Sell	206
Average Price	\$117,333
Median Price	\$135,000

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### Condo/Townhouse

Sales	3
New Listings	6
Current Inventory	60
Sell/Inv. Ratio	5.00%
Days to Sell	112
Average Price	\$224,167
Median Price	\$247,000

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### Lots

Sales	11
New Listings	13
Current Inventory	397
Sell/Inv. Ratio	2.77%
Days to Sell	337
Average Price	\$174,136
Median Price	\$120,000

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### Residential

Sales	33
New Listings	27
Current Inventory	252
Sell/Inv. Ratio	13.10%
Days to Sell	135
Average Price	\$340,273
Median Price	\$328,000
Ratio of Sales vs Inventory	13.77%

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Shuswap / Revelstoke Statistics -- November 2015

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	7	10	-30.00%	259	283	-8.48	114	136	-16.18
Duplex	1	0	0.00%	7	14	-50.00	7	7	0.00
Mobile Home	6	5	20.00%	137	130	5.38	56	70	-20.00
Recreational	1	0	0.00%	93	64	45.31	51	84	-39.29
Residential	27	38	-28.95%	829	811	2.22	252	302	-16.56
Residential WF	5	2	150.00%	89	93	-4.30	45	36	25.00
3/4-Plex	0	0	0.00%	4	4	0.00	3	4	-25.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	2	6	-66.67%	72	94	-23.40	34	49	-30.61
Townhouse	6	5	20.00%	136	140	-2.86	60	67	-10.45
RES TOTAL	55	66.00	-16.67%	1,626	1,633	-0.43%	622	755	-17.62
FARMS	1	3	-66.67%	14	20	-30.00	8	16	-50.00
MULTIFAMILY	0	0	0.00%	5	6	-16.67	4	6	-33.33
Acreage	3	5	-40.00%	88	100	-12.00	92	108	-14.81
Acreage WF	0	0	0.00%	16	10	60.00	17	8	112.50
Lots	10	17	-41.18%	289	264	9.47	266	226	17.70
Lots WF	0	8	-100.00%	20	31	-35.48	22	18	22.22
LOTS TOTAL	13	30.00	-56.67%	413	405	1.98%	397	360	10.28
Business	2	7	-71.43%	32	49	-34.69	25	39	-35.90
Commercial	8	3	166.67%	70	67	4.48	68	73	-6.85
Land	4	7	-42.86%	37	44	-15.91	36	45	-20.00
COMM TOTAL	14	17.00	-17.65%	139	160	-13.13%	129	157	-17.83
<b>GRAND TOTAL</b>	<b>83</b>	<b>116</b>	<b>-28.45%</b>	<b>2,197</b>	<b>2,224</b>	<b>-1.21%</b>	<b>1,160</b>	<b>1,294</b>	<b>-10.36</b>

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Shuswap / Revelstoke Statistics -- November 2015

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	13	10	30.00%	\$4,721,900	\$4,010,000	17.75%	94.63%	95.80%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	7	6	16.67%	\$415,000	\$541,400	-23.35%	91.21%	89.98%
Recreational	1	0	0.00%	\$700,000	\$0	0.00%	94.61%	0.00%
Residential	33	39	-15.38%	\$11,229,000	\$13,098,150	-14.27%	97.47%	96.79%
Residential WF	2	3	-33.33%	\$1,895,000	\$2,262,097	-16.23%	98.24%	107.75%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	3	2	50.00%	\$352,000	\$555,000	-36.58%	95.21%	98.26%
Townhouse	3	5	-40.00%	\$672,500	\$1,271,000	-47.09%	95.20%	95.79%
RES TOTAL	62	65	-4.62%	\$19,985,400	\$21,737,647	-8.06%	96.50%	97.43%
FARMS	0	1	-100.00%	\$0	\$920,000	-100.00%	0.00%	76.67%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	2	50.00%	\$945,000	\$405,000	133.33%	80.17%	85.28%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	8	4	100.00%	\$970,500	\$198,000	390.15%	93.80%	69.77%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	11	6	83.33%	\$1,915,500	\$603,000	217.66%	86.54%	79.48%
Business	1	1	0.00%	\$40,000	\$32,500	23.08%	53.33%	66.33%
Commercial	1	1	0.00%	\$442,500	\$1,730,000	-74.42%	84.29%	69.20%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	2	2	0.00%	\$482,500	\$1,762,500	-72.62%	80.42%	69.14%
<b>GRAND TOTAL</b>	<b>75</b>	<b>74</b>	<b>1.35%</b>	<b>\$22,383,400</b>	<b>\$25,023,147</b>	<b>-10.55%</b>	<b>95.15%</b>	<b>93.31%</b>

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Shuswap / Revelstoke Statistics -- November 2015

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	124	109	13.76%	\$59,494,150	\$48,513,929	22.63%	95.08%	95.58%
Duplex	5	10	-50.00%	\$1,771,000	\$2,348,000	-24.57%	93.66%	95.28%
Mobile Home	81	75	8.00%	\$6,873,550	\$6,177,250	11.27%	92.84%	90.75%
Recreational	36	41	-12.20%	\$4,171,800	\$4,236,877	-1.54%	95.78%	92.55%
Residential	528	474	11.39%	\$179,343,406	\$153,884,311	16.54%	96.58%	96.25%
Residential WF	27	45	-40.00%	\$18,857,999	\$27,865,097	-32.32%	93.02%	93.52%
3/4-Plex	4	1	300.00%	\$1,901,250	\$275,000	591.36%	94.95%	95.16%
Apartment	49	48	2.08%	\$9,483,801	\$10,207,688	-7.09%	95.02%	94.64%
Townhouse	70	75	-6.67%	\$18,921,552	\$19,079,465	-0.83%	96.48%	95.54%
RES TOTAL	924	878	5.24%	\$300,818,508	\$272,587,617	10.36%	95.87%	95.54%
FARMS	3	7	-57.14%	\$2,550,000	\$7,960,000	-67.96%	81.86%	88.80%
MULTIFAMILY	3	3	0.00%	\$1,720,000	\$1,377,000	24.91%	91.15%	88.44%
Acreage	31	24	29.17%	\$7,325,000	\$6,201,788	18.11%	88.44%	89.94%
Acreage WF	2	6	-66.67%	\$520,305	\$1,306,400	-60.17%	113.63%	84.73%
Lots	92	100	-8.00%	\$7,506,980	\$7,979,350	-5.92%	91.75%	90.46%
Lots WF	6	6	0.00%	\$1,387,000	\$2,173,500	-36.19%	91.68%	90.75%
LOTS TOTAL	131	136	-3.68%	\$16,739,285	\$17,661,038	-5.22%	90.80%	89.87%
Business	8	5	60.00%	\$14,120,000	\$8,296,500	70.19%	91.93%	84.12%
Commercial	20	18	11.11%	\$4,467,753	\$7,025,599	-36.41%	99.66%	83.71%
Land	4	2	100.00%	\$1,312,000	\$1,035,000	26.76%	91.49%	67.01%
COMM TOTAL	32	25	28.00%	\$19,899,753	\$16,357,099	21.66%	93.53%	82.61%
<b>GRAND TOTAL</b>	<b>1,093</b>	<b>1,049</b>	<b>4.19%</b>	<b>\$341,727,547</b>	<b>\$315,942,754</b>	<b>8.16%</b>	<b>95.32%</b>	<b>94.23%</b>

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Shuswap / Revelstoke Statistics -- November 2015

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$363,223	\$401,000	-9.42%	\$290,000	\$392,000	-26.02%	208	152	37.19%
Duplex									
Mobile Home	\$59,286	\$90,233	-34.30%	\$55,000	\$86,500	-36.42%	124	188	-34.15%
Recreational	\$700,000			\$700,000			196		
Residential	\$340,273	\$335,850	1.32%	\$328,000	\$355,000	-7.61%	135	160	-15.98%
Residential WF	\$947,500	\$754,032	25.66%	\$947,500	\$707,097	34.00%	28	48	-42.31%
3/4-Plex									
Apartment	\$117,333	\$277,500	-57.72%	\$135,000	\$277,500	-51.35%	206	32	544.79%
Townhouse	\$224,167	\$254,200	-11.81%	\$247,000	\$271,000	-8.86%	112	62	81.23%
RES TOTAL	\$322,345	\$334,425	-3.61%	\$297,750	\$315,000	-5.48%	149	145	2.77%
FARMS		\$920,000			\$920,000			617	
MULTIFAMILY									
Acreage	\$315,000	\$202,500	55.56%	\$230,000	\$202,500	13.58%	213	21	939.02%
Acreage WF									
Lots	\$121,313	\$49,500	145.08%	\$119,500	\$49,500	141.41%	384	118	224.52%
Lots WF									
LOTS TOTAL	\$174,136	\$100,500	73.27%	\$120,000	\$81,000	48.15%	337	86	293.60%
Business	\$40,000	\$32,500	23.08%	\$40,000	\$32,500	23.08%	248	365	-32.05%
Commercial	\$442,500	\$1,730,000	-74.42%	\$442,500	\$1,730,000	-74.42%	23	341	-93.26%
Land									
COMM TOTAL	\$241,250	\$881,250	-72.62%	\$241,250	\$881,250	-72.62%	136	353	-61.61%
<b>GRAND TOTAL</b>	<b>\$298,445</b>	<b>\$338,151</b>	<b>-11.74%</b>	<b>\$290,000</b>	<b>\$302,500</b>	<b>-4.13%</b>	<b>176</b>	<b>152</b>	<b>15.84%</b>

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Shuswap / Revelstoke Statistics -- November 2015

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$479,792	\$445,082	7.80%	\$432,500	\$398,000	8.67%	143	154	-6.83%
Duplex	\$354,200	\$234,800	50.85%	\$257,000	\$248,000	3.63%	362	208	74.40%
Mobile Home	\$84,859	\$82,363	3.03%	\$70,500	\$72,400	-2.62%	139	180	-22.87%
Recreational	\$115,883	\$103,338	12.14%	\$71,200	\$64,999	9.54%	73	202	-63.82%
Residential	\$339,666	\$324,650	4.63%	\$330,000	\$324,500	1.69%	119	142	-15.84%
Residential WF	\$698,444	\$619,224	12.79%	\$549,999	\$588,000	-6.46%	119	147	-18.75%
3/4-Plex	\$475,313	\$275,000	72.84%	\$454,625	\$275,000	65.32%	341	37	821.62%
Apartment	\$193,547	\$212,660	-8.99%	\$175,000	\$175,500	-0.28%	160	199	-19.69%
Townhouse	\$270,308	\$254,393	6.26%	\$257,500	\$240,000	7.29%	113	149	-24.49%
RES TOTAL	\$325,561	\$310,464	4.86%	\$315,000	\$297,250	5.97%	126	154	-17.95%
FARMS	\$850,000	\$1,137,143	-25.25%	\$685,000	\$920,000	-25.54%	301	350	-13.90%
MULTIFAMILY	\$573,333	\$459,000	24.91%	\$570,000	\$487,000	17.04%	228	258	-11.51%
Acreage	\$236,290	\$258,408	-8.56%	\$185,000	\$167,500	10.45%	269	204	31.76%
Acreage WF	\$260,153	\$217,733	19.48%	\$260,153	\$222,500	16.92%	259	439	-41.07%
Lots	\$81,598	\$79,794	2.26%	\$72,140	\$62,850	14.78%	185	228	-18.99%
Lots WF	\$231,167	\$362,250	-36.19%	\$232,500	\$343,500	-32.31%	141	90	57.62%
LOTS TOTAL	\$127,781	\$129,861	-1.60%	\$89,000	\$95,500	-6.81%	204	227	-10.23%
Business	\$1,765,000	\$1,659,300	6.37%	\$500,000	\$239,000	109.21%	438	219	100.35%
Commercial	\$223,388	\$390,311	-42.77%	\$178,154	\$294,450	-39.50%	255	374	-31.72%
Land	\$328,000	\$517,500	-36.62%	\$231,500	\$517,500	-55.27%	95	447	-78.80%
COMM TOTAL	\$621,867	\$654,284	-4.95%	\$201,500	\$249,900	-19.37%	281	349	-19.43%
<b>GRAND TOTAL</b>	<b>\$312,651</b>	<b>\$301,185</b>	<b>3.81%</b>	<b>\$290,000</b>	<b>\$274,900</b>	<b>5.49%</b>	<b>141</b>	<b>170</b>	<b>-16.96%</b>

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