

**Shuswap / Revelstoke Monthly Statistics  
December 2015**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	376	346	8.67%	10,192	9,918	2.76%
2 Units Sold	341	310	10.00%	5,792	5,373	7.80%
3 Sales Volume	\$148,660,373	\$127,050,354	17.01%	\$2,475,686,730	\$2,249,950,120	10.03%
4 List/Sell Ratio	96.73%	95.62%		96.58%	95.89%	
5 Days to Sell	97	118	-17.97%	84	100	-15.96%
6 Active Listings	2,440	2,657	-8.17%			
<b>Area = North Okanagan</b>						
1 Units Listed	146	126	15.87%	3,931	3,858	1.89%
2 Units Sold	86	112	-23.21%	1,897	1,991	-4.72%
3 Sales Volume	\$30,368,529	\$36,674,010	-17.19%	\$668,059,086	\$691,386,028	-3.37%
4 List/Sell Ratio	93.99%	95.54%		95.96%	95.84%	
5 Days to Sell	136	169	-19.83%	115	139	-16.74%
6 Active Listings	1,558	1,587	-1.83%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	63	63		2,262	2,290	-1.22%
2 Units Sold	57	65	-12.31%	1,151	1,114	3.32%
3 Sales Volume	\$19,228,893	\$16,909,914	13.71%	\$361,331,439	\$332,852,668	8.56%
4 List/Sell Ratio	92.39%	93.54%		95.16%	94.19%	
5 Days to Sell	176	255	-30.83%	143	175	-18.36%
6 Active Listings	975	1,099	-11.28%			
<b>Area = Grand Total</b>						
1 Units Listed	585	535	9.35%	16,385	16,066	1.99%
2 Units Sold	484	487	-0.62%	8,840	8,478	4.27%
3 Sales Volume	\$198,257,795	\$180,634,277	9.76%	\$3,505,077,255	\$3,274,188,815	7.05%
4 List/Sell Ratio	95.87%	95.40%		96.32%	95.70%	
5 Days to Sell	113	148	-23.62%	98	119	-17.23%
6 Active Listings	4,973	5,343	-6.92%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- December 2015

## Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	57	\$19,228,893	26	\$8,667,293
Last Month	75	\$22,383,400	33	\$11,229,000
This Month Last Year	65	\$16,909,914	32	\$9,326,000

  

Description	Total Listings Taken	Inventory
This Month	63	975
Last Month	83	1,160
This Month Last Year	63	1,099

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## Quick Summary Part 2

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### Condo/Apt

Sales	2
New Listings	4
Current Inventory	34
Sell/Inv. Ratio	5.88%
Days to Sell	102
Average Price	\$133,625
Median Price	\$133,625

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### Condo/Townhouse

Sales	5
New Listings	3
Current Inventory	50
Sell/Inv. Ratio	10.00%
Days to Sell	82
Average Price	\$246,200
Median Price	\$229,000

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### Lots

Sales	5
New Listings	9
Current Inventory	357
Sell/Inv. Ratio	1.40%
Days to Sell	201
Average Price	\$562,700
Median Price	\$110,000

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### Residential

Sales	26
New Listings	23
Current Inventory	202
Sell/Inv. Ratio	12.87%
Days to Sell	116
Average Price	\$333,357
Median Price	\$317,075
Ratio of Sales vs Inventory	12.67%

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Shuswap / Revelstoke Statistics -- December 2015

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	10	10	0.00%	270	293	-7.85	96	123	-21.95
Duplex	0	1	-100.00%	7	15	-53.33	3	8	-62.50
Mobile Home	2	5	-60.00%	139	135	2.96	46	62	-25.81
Recreational	1	0	0.00%	94	64	46.88	36	26	38.46
Residential	23	17	35.29%	851	828	2.78	202	254	-20.47
Residential WF	2	0	0.00%	91	93	-2.15	24	22	9.09
3/4-Plex	0	0	0.00%	4	4	0.00	3	4	-25.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	4	2	100.00%	76	96	-20.83	34	46	-26.09
Townhouse	3	1	200.00%	139	141	-1.42	50	54	-7.41
RES TOTAL	45	36.00	25.00%	1,671	1,669	0.12%	494	599	-17.53
FARMS	1	0	0.00%	15	20	-25.00	6	15	-60.00
MULTIFAMILY	0	0	0.00%	5	6	-16.67	4	6	-33.33
Acreage	3	3	0.00%	91	103	-11.65	77	96	-19.79
Acreage WF	0	0	0.00%	16	10	60.00	14	7	100.00
Lots	6	13	-53.85%	295	277	6.50	245	215	13.95
Lots WF	0	0	0.00%	20	31	-35.48	21	19	10.53
LOTS TOTAL	9	16.00	-43.75%	422	421	0.24%	357	337	5.93
Business	3	3	0.00%	35	52	-32.69	24	36	-33.33
Commercial	3	6	-50.00%	73	73	0.00	60	65	-7.69
Land	2	2	0.00%	39	46	-15.22	30	39	-23.08
COMM TOTAL	8	11.00	-27.27%	147	171	-14.04%	114	140	-18.57
<b>GRAND TOTAL</b>	<b>63</b>	<b>63</b>	<b>0.00%</b>	<b>2,260</b>	<b>2,287</b>	<b>-1.18%</b>	<b>975</b>	<b>1,097</b>	<b>-11.12</b>

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Shuswap / Revelstoke Statistics -- December 2015

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	11	3	266.67%	\$4,413,850	\$1,683,000	162.26%	91.96%	94.13%
Duplex	2	0	0.00%	\$1,065,000	\$0	0.00%	90.26%	0.00%
Mobile Home	5	4	25.00%	\$316,000	\$224,500	40.76%	89.62%	88.25%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	26	32	-18.75%	\$8,667,293	\$9,326,000	-7.06%	95.56%	95.06%
Residential WF	0	2	-100.00%	\$0	\$1,067,500	-100.00%	0.00%	94.26%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	2	3	-33.33%	\$267,250	\$590,000	-54.70%	94.10%	94.60%
Townhouse	5	5	0.00%	\$1,231,000	\$1,233,900	-0.24%	95.60%	95.19%
RES TOTAL	51	49	4.08%	\$15,960,393	\$14,124,900	12.99%	94.03%	94.76%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	0	4	-100.00%	\$0	\$1,475,000	-100.00%	0.00%	89.73%
Acreage WF	1	0	0.00%	\$2,300,000	\$0	0.00%	82.14%	0.00%
Lots	4	7	-42.86%	\$513,500	\$505,500	1.58%	95.11%	86.98%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	5	11	-54.55%	\$2,813,500	\$1,980,500	42.06%	84.24%	89.01%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	2	-50.00%	\$455,000	\$350,014	29.99%	91.18%	87.72%
Land	0	2	-100.00%	\$0	\$270,000	-100.00%	0.00%	76.27%
COMM TOTAL	1	4	-75.00%	\$455,000	\$620,014	-26.61%	91.18%	82.34%
<b>GRAND TOTAL</b>	<b>57</b>	<b>64</b>	<b>-10.94%</b>	<b>\$19,228,893</b>	<b>\$16,725,414</b>	<b>14.97%</b>	<b>92.39%</b>	<b>93.53%</b>

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Shuswap / Revelstoke Statistics -- December 2015

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	135	112	20.54%	\$63,908,000	\$50,196,929	27.31%	94.86%	95.54%
Duplex	7	10	-30.00%	\$2,836,000	\$2,348,000	20.78%	92.35%	95.28%
Mobile Home	86	79	8.86%	\$7,189,550	\$6,401,750	12.31%	92.70%	90.66%
Recreational	36	41	-12.20%	\$4,171,800	\$4,236,877	-1.54%	95.78%	92.55%
Residential	554	506	9.49%	\$188,010,699	\$163,210,311	15.20%	96.53%	96.18%
Residential WF	27	47	-42.55%	\$18,857,999	\$28,932,597	-34.82%	93.02%	93.55%
3/4-Plex	4	1	300.00%	\$1,901,250	\$275,000	591.36%	94.95%	95.16%
Apartment	51	51	0.00%	\$9,751,051	\$10,797,688	-9.69%	95.00%	94.64%
Townhouse	75	80	-6.25%	\$20,152,552	\$20,313,365	-0.79%	96.43%	95.52%
RES TOTAL	975	927	5.18%	\$316,778,901	\$286,712,517	10.49%	95.77%	95.50%
FARMS	3	7	-57.14%	\$2,550,000	\$7,960,000	-67.96%	81.86%	88.80%
MULTIFAMILY	3	3	0.00%	\$1,720,000	\$1,377,000	24.91%	91.15%	88.44%
Acreage	31	28	10.71%	\$7,325,000	\$7,676,788	-4.58%	88.44%	89.90%
Acreage WF	3	6	-50.00%	\$2,820,305	\$1,306,400	115.88%	86.57%	84.73%
Lots	96	107	-10.28%	\$8,020,480	\$8,484,850	-5.47%	91.96%	90.25%
Lots WF	6	6	0.00%	\$1,387,000	\$2,173,500	-36.19%	91.68%	90.75%
LOTS TOTAL	136	147	-7.48%	\$19,552,785	\$19,641,538	-0.45%	89.80%	89.78%
Business	8	5	60.00%	\$14,120,000	\$8,296,500	70.19%	91.93%	84.12%
Commercial	21	20	5.00%	\$4,922,753	\$7,375,613	-33.26%	98.81%	83.89%
Land	4	4	0.00%	\$1,312,000	\$1,305,000	0.54%	91.49%	68.74%
COMM TOTAL	33	29	13.79%	\$20,354,753	\$16,977,113	19.90%	93.47%	82.60%
<b>GRAND TOTAL</b>	<b>1,150</b>	<b>1,113</b>	<b>3.32%</b>	<b>\$360,956,439</b>	<b>\$332,668,168</b>	<b>8.50%</b>	<b>95.16%</b>	<b>94.19%</b>

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Shuswap / Revelstoke Statistics -- December 2015

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$401,259	\$561,000	-28.47%	\$406,500	\$520,000	-21.83%	240	208	15.30%
Duplex	\$532,500			\$532,500			162		
Mobile Home	\$63,200	\$56,125	12.61%	\$50,000	\$57,500	-13.04%	479	266	80.15%
Recreational									
Residential	\$333,357	\$291,438	14.38%	\$317,075	\$285,000	11.25%	116	164	-29.33%
Residential WF		\$533,750			\$533,750			160	
3/4-Plex									
Apartment	\$133,625	\$196,667	-32.06%	\$133,625	\$165,000	-19.02%	102	183	-44.43%
Townhouse	\$246,200	\$246,780	-0.24%	\$229,000	\$249,000	-8.03%	82	134	-38.81%
RES TOTAL	\$312,949	\$288,263	8.56%	\$302,000	\$270,000	11.85%	176	173	1.86%
FARMS									
MULTIFAMILY									
Acreage		\$368,750			\$327,500			450	
Acreage WF	\$2,300,000			\$2,300,000			184		
Lots	\$128,375	\$72,214	77.77%	\$108,000	\$82,500	30.91%	205	747	-72.53%
Lots WF									
LOTS TOTAL	\$562,700	\$180,045	212.53%	\$110,000	\$105,000	4.76%	201	639	-68.54%
Business									
Commercial	\$455,000	\$175,007	159.99%	\$455,000	\$175,007	159.99%	45	383	-88.25%
Land		\$135,000			\$135,000			53	
COMM TOTAL	\$455,000	\$155,003	193.54%	\$455,000	\$135,000	237.04%	45	218	-79.33%
<b>GRAND TOTAL</b>	<b>\$337,349</b>	<b>\$261,335</b>	<b>29.09%</b>	<b>\$274,000</b>	<b>\$256,250</b>	<b>6.93%</b>	<b>176</b>	<b>256</b>	<b>-31.19%</b>

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Shuswap / Revelstoke Statistics -- December 2015

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$473,393	\$448,187	5.62%	\$429,000	\$399,000	7.52%	151	155	-2.63%
Duplex	\$405,143	\$234,800	72.55%	\$330,000	\$248,000	33.06%	305	208	46.78%
Mobile Home	\$83,599	\$81,035	3.16%	\$70,250	\$72,000	-2.43%	158	184	-13.94%
Recreational	\$115,883	\$103,338	12.14%	\$71,200	\$64,999	9.54%	73	202	-63.82%
Residential	\$339,369	\$322,550	5.21%	\$330,000	\$321,800	2.55%	119	143	-16.78%
Residential WF	\$698,444	\$615,587	13.46%	\$549,999	\$588,000	-6.46%	119	147	-19.05%
3/4-Plex	\$475,313	\$275,000	72.84%	\$454,625	\$275,000	65.32%	341	37	821.62%
Apartment	\$191,197	\$211,719	-9.69%	\$169,900	\$175,000	-2.91%	157	198	-20.46%
Townhouse	\$268,701	\$253,917	5.82%	\$255,000	\$241,500	5.59%	110	148	-25.39%
RES TOTAL	\$324,901	\$309,291	5.05%	\$315,000	\$295,000	6.78%	129	155	-16.79%
FARMS	\$850,000	\$1,137,143	-25.25%	\$685,000	\$920,000	-25.54%	301	350	-13.90%
MULTIFAMILY	\$573,333	\$459,000	24.91%	\$570,000	\$487,000	17.04%	228	258	-11.51%
Acreage	\$236,290	\$274,171	-13.82%	\$185,000	\$197,500	-6.33%	269	239	12.47%
Acreage WF	\$940,102	\$217,733	331.77%	\$402,505	\$222,500	80.90%	234	439	-46.73%
Lots	\$83,547	\$79,298	5.36%	\$73,950	\$63,000	17.38%	186	262	-29.15%
Lots WF	\$231,167	\$362,250	-36.19%	\$232,500	\$343,500	-32.31%	141	90	57.62%
LOTS TOTAL	\$143,770	\$133,616	7.60%	\$90,000	\$96,000	-6.25%	204	258	-20.99%
Business	\$1,765,000	\$1,659,300	6.37%	\$500,000	\$239,000	109.21%	438	219	100.35%
Commercial	\$234,417	\$368,781	-36.43%	\$193,100	\$294,450	-34.42%	245	375	-34.56%
Land	\$328,000	\$326,250	0.54%	\$231,500	\$182,500	26.85%	95	250	-62.06%
COMM TOTAL	\$616,811	\$585,418	5.36%	\$205,000	\$239,000	-14.23%	274	331	-17.19%
<b>GRAND TOTAL</b>	<b>\$313,875</b>	<b>\$298,893</b>	<b>5.01%</b>	<b>\$290,000</b>	<b>\$273,500</b>	<b>6.03%</b>	<b>143</b>	<b>175</b>	<b>-18.32%</b>

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