NORTH OKANAGAN DIVISION

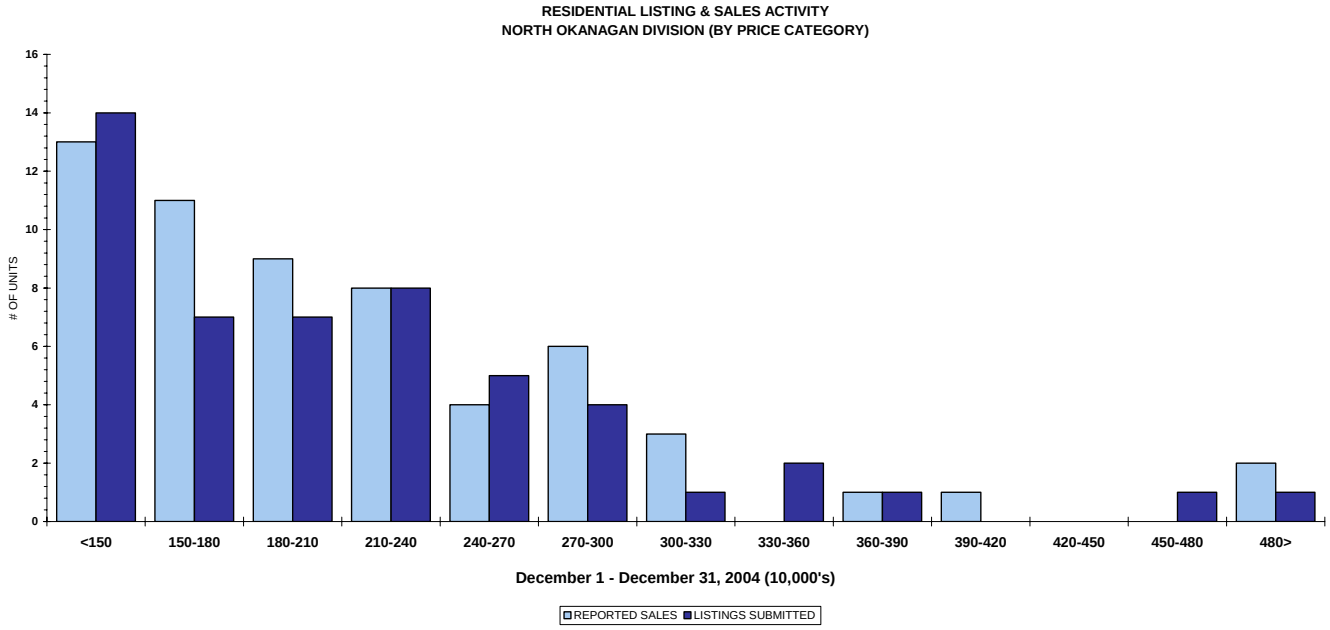
STAT - O - GRAM

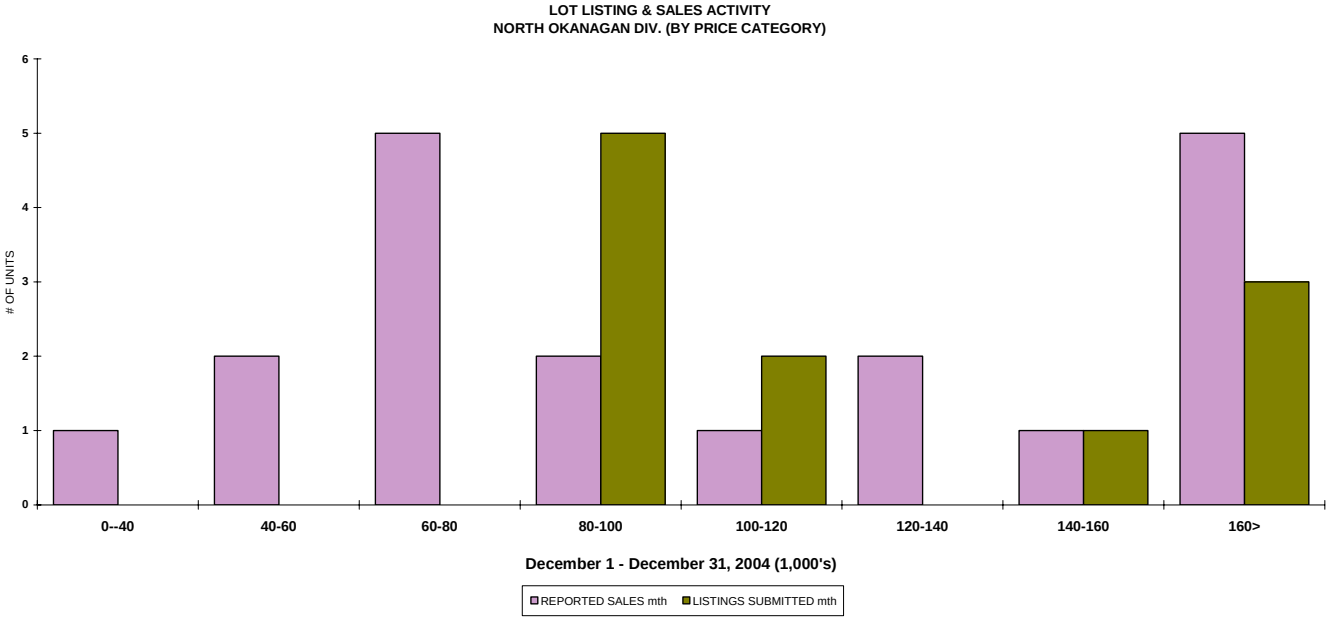
December 2004

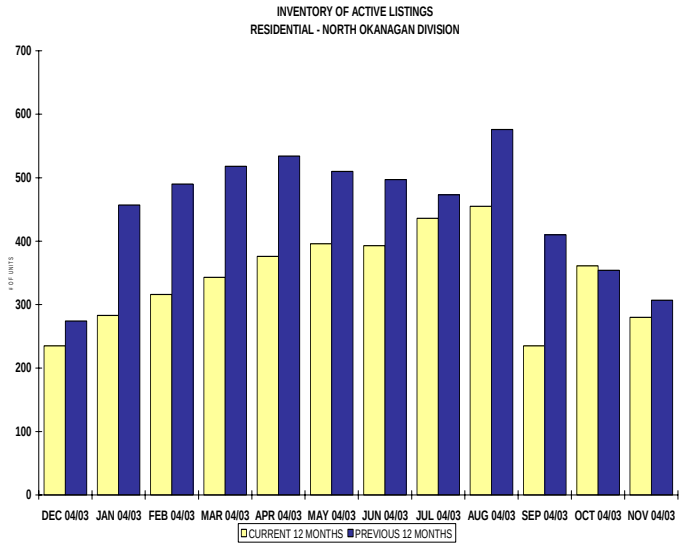
QUICK SUMMARY

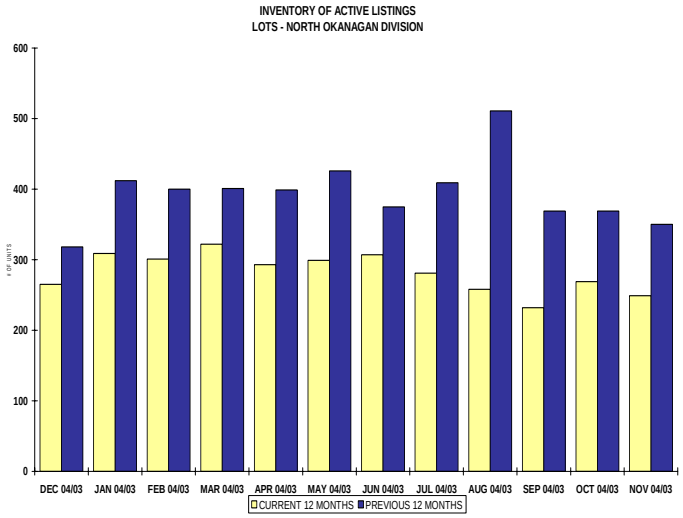
	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	# of Units	$ Value	# of Units	$ Value	Listings Taken	Inventory
December 2004	141	$43,913,643	59	$13,071,330	129	1,098
November 2004	180	$34,574,080	89	$19,886,477	205	1,189
December 2003	108	$24,496,150	47	$8,857,300	148	1,190

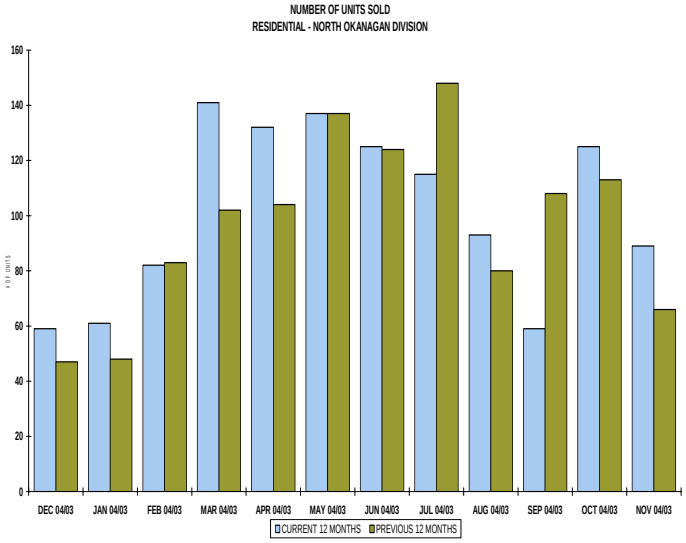
The North Zone has 255 Members. The average number of listings-per-licensee is 4.3

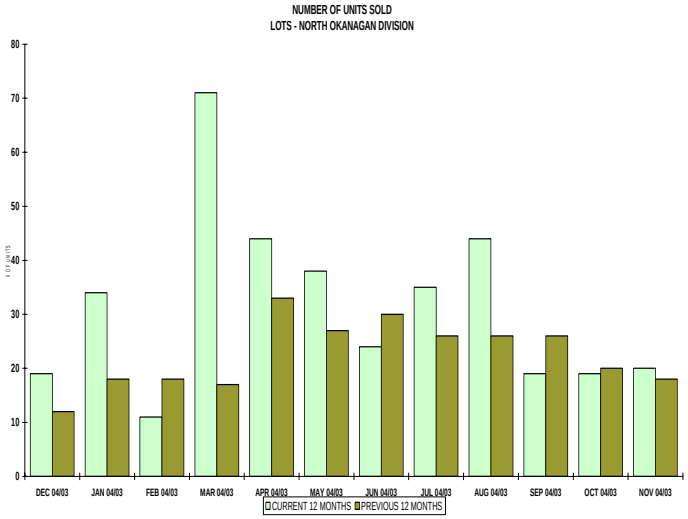












NORTH OKANAGAN DIVISION — December 2004

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	10	6	68	14.71%	179
ACREAGE/HOUSE	8	14	140	5.71%	114
CONDO/APT	11	12	54	20.37%	68
CONDO/TWNHSE	17	16	107	15.89%	68
LOTS	9	5	197	4.57%	169
RESIDENTIAL	59	51	235	25.11%	86

AVERAGE HOUSE PRICE $221,548 **MEDIAN HOUSE PRICE $201,000**

Lots Include: Acreage Waterfront, Lots and Lots Waterfront