

North Zone Monthly Statistics

November 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007						
Month = November						
Area = Central Zone						
1 Units Listed	803	747	7.50%	10331	8683	18.98%
2 Units Sold	365	341	7.04%	5912	5228	13.08%
3 Sales Volume	\$152,791,792.	\$112,537,616.	35.77%	\$2,414,916,608.	\$1,794,067,328.	34.61%
4 List/Sell Ratio	94.97%	95.29%		96.45%	96.22%	
5 Days to Sell	71	68	4.41%	68	72	-5.56%
6 Active Listings	3147	2803	12.27%			
Area = North Zone						
1 Units Listed	294	261	12.64%	4217	4124	2.26%
2 Units Sold	160	152	5.26%	2445	2458	-0.53%
3 Sales Volume	\$59,898,496.	\$46,452,048.	28.95%	\$847,262,592.	\$697,517,056.	21.47%
4 List/Sell Ratio	95.48%	93.55%		96.37%	95.93%	
5 Days to Sell	73	86	-15.12%	84	79	6.33%
6 Active Listings	1532	1457	5.15%			
Area = Shuswap Zone						
1 Units Listed	162	142	14.08%	2541	2210	14.98%
2 Units Sold	68	106	-35.85%	1427	1333	7.05%
3 Sales Volume	\$25,118,500.	\$24,595,000.	2.13%	\$461,287,200.	\$329,408,256.	40.04%
4 List/Sell Ratio	93.43%	89.80%		95.37%	94.68%	
5 Days to Sell	97	107	-9.35%	104	104	0.00%
6 Active Listings	992	834	18.94%			
Area = Grand Total						
1 Units Listed	1259	1150	9.48%	17089	15017	13.80%
2 Units Sold	593	599	-1.00%	9784	9019	8.48%
3 Sales Volume	\$237,808,800.	\$183,584,672.	29.54%	\$3,723,466,496.	\$2,820,992,768.	31.99%
4 List/Sell Ratio	94.93%	93.87%		96.27%	95.91%	
5 Days to Sell	75	79	-5.06%	77	78	-1.28%
6 Active Listings	5671	5094	11.33%			

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Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	160	\$59,898,496.	71	\$29,081,700.
Last Month	187	\$74,346,448.	84	\$33,307,250.
This Month Last Year	152	\$46,452,048.	68	\$22,678,600.

Description	Total Listings Taken	Inventory
This Month	294	1532
Last Month	386	1571
This Month Last Year	261	1457

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2007	
Month = 11	
Area = NO	
7 Ratio of Sales vs. Inventory	10.44%
8 Condo/Apt -- Sales	10
9 Condo/Apt -- New Listings	20
10 Condo/Apt -- Current Inventory	80
11 Condo/Apt -- Sell/Inv. Ratio	12.50%
12 Condo/Apt -- Days to Sell	64
13 Condo/Townhouse -- Sales	22
14 Condo/Townhouse -- New Listings	21
15 Condo/Townhouse -- Current Inventory	111
16 Condo/Townhouse -- Sell/Inv. Ratio	19.82%
17 Condo/Townhouse -- Days to Sell	78
18 Lots -- Sales	20
19 Lots -- New Listings	60
20 Lots -- Current Inventory	423
21 Lots -- Sell/Inv. Ratio	4.73%
22 Lots -- Days to Sell	100
23 Residential -- Sales	71
24 Residential -- New Listings	109
25 Residential -- Current Inventory	392
26 Residential -- Sell/Inv. Ratio	18.11%
27 Residential -- Days to Sell	63
28 Average House Price	\$409,601.40
29 Median House Price	\$375,000.
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Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	31	18	72.22%	442	394	12.18%	153	125	22.40%
2 Duplex	4	6	-33.33%	106	74	43.24%	25	11	127.27%
3 Mobile Home	12	8	50.00%	199	185	7.57%	54	35	54.29%
4 Recreational	8	8	0.00%	92	72	27.78%	40	36	11.11%
5 Residential	109	94	15.96%	1620	1627	-0.43%	392	428	-8.41%
6 Residential WF	4	4	0.00%	62	50	24.00%	25	22	13.64%
7 3/4-Plex	1	2	-50.00%	21	19	10.53%	5	7	-28.57%
8 Timeshare	0	0	0.00%	2	4	-50.00%	4	4	0.00%
9 Apartment	20	22	-9.09%	246	252	-2.38%	80	61	31.15%
10 Townhouse	21	29	-27.59%	465	369	26.02%	111	96	15.63%
11 RES. TOTAL	210	191	9.95%	3255	3046	6.86%	889	825	7.76%
12 FARMS	8	7	14.29%	82	70	17.14%	52	40	30.00%
13 MULTIFAMILY	1	3	-66.67%	16	26	-38.46%	4	16	-75.00%
14 Acreage	37	13	184.62%	200	204	-1.96%	163	116	40.52%
15 Acreage WF	1	0	0.00%	15	12	25.00%	12	7	71.43%
16 Lots	21	15	40.00%	363	454	-20.04%	232	253	-8.30%
17 Lots WF	1	1	0.00%	26	31	-16.13%	16	11	45.45%
18 LOTS TOTAL	60	29	106.90%	605	705	-14.18%	423	387	9.30%
19 Business	7	9	-22.22%	98	118	-16.95%	57	77	-25.97%
20 Commercial	6	6	0.00%	68	64	6.25%	46	45	2.22%
21 Land	2	8	-75.00%	44	48	-8.33%	34	37	-8.11%
22 Leases	0	8	-100.00%	49	46	6.52%	27	30	-10.00%
23 IC&I TOTAL	15	31	-51.61%	259	276	-6.16%	164	189	-13.23%
24 GRAND TOTAL	294	261	12.64%	4217	4124	2.26%	1532	1457	5.15%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	18	12	50.00%	\$9,324,500.	\$7,591,000.	22.84%	93.91%	88.67%
2 Duplex	1	7	-85.71%	\$236,000.	\$1,520,900.	-84.48%	98.37%	97.00%
3 Mobile Home	6	11	-45.45%	\$790,500.	\$818,550.	-3.43%	95.73%	90.75%
4 Recreational	2	3	-33.33%	\$890,000.	\$1,314,000.	-32.27%	89.23%	98.03%
5 Residential	71	68	4.41%	\$29,081,700.	\$22,678,600.	28.23%	95.48%	93.76%
6 Residential WF	0	2	-100.00%	\$0.	\$1,009,000.	0.00%	0.00%	94.37%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	10	15	-33.33%	\$1,964,900.	\$2,725,650.	-27.91%	96.94%	96.97%
10 Townhouse	22	19	15.79%	\$5,470,797.	\$4,669,850.	17.15%	97.05%	96.10%
11 RES. TOTAL	130	137	-5.11%	\$47,758,396.	\$42,327,552.	12.83%	95.58%	94.02%
12 FARMS	0	1	-100.00%	\$0.	\$428,000.	0.00%	0.00%	97.49%
13 MULTIFAMILY	2	0	0.00%	\$1,314,000.	\$0.	0.00%	92.73%	0.00%
14 Acreage	7	3	133.33%	\$3,305,000.	\$615,000.	437.40%	96.03%	91.28%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	13	5	160.00%	\$2,764,300.	\$628,900.	339.55%	96.17%	96.30%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	20	8	150.00%	\$6,069,300.	\$1,243,900.	387.93%	96.12%	94.42%
19 Business	2	1	100.00%	\$583,000.	\$27,600.	2012.32%	83.58%	46.77%
20 Commercial	4	4	0.00%	\$3,549,900.	\$2,025,000.	75.30%	97.13%	89.93%
21 Land	1	1	0.00%	\$605,000.	\$400,000.	51.25%	93.09%	80.00%
22 Leases	1	0	0.00%	\$18,900.	\$0.	0.00%	0.00%	0.00%
23 IC&I TOTAL	8	6	33.33%	\$4,756,800.	\$2,452,600.	93.95%	92.68%	81.08%
24 GRAND TOTAL	160	152	5.26%	\$59,898,496.	\$46,452,048.	28.95%	95.48%	93.55%

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Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	210	213	-1.41%	\$109,015,648.	\$87,303,928.	24.87%	94.90%	94.04%
2 Duplex	65	60	8.33%	\$18,080,784.	\$13,175,168.	37.23%	96.86%	97.07%
3 Mobile Home	138	152	-9.21%	\$13,898,050.	\$14,065,100.	-1.19%	92.96%	91.43%
4 Recreational	35	15	133.33%	\$19,070,200.	\$5,315,400.	258.77%	95.11%	95.15%
5 Residential	1113	1115	-0.18%	\$416,473,984.	\$347,857,024.	19.73%	97.04%	96.28%
6 Residential WF	24	21	14.29%	\$30,913,400.	\$24,732,500.	24.99%	90.59%	92.27%
7 3/4-Plex	15	14	7.14%	\$4,111,340.	\$2,567,250.	60.15%	96.20%	95.40%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	184	189	-2.65%	\$33,662,076.	\$33,721,472.	-0.18%	97.92%	96.17%
10 Townhouse	339	268	26.49%	\$92,050,728.	\$60,239,076.	52.81%	98.46%	98.40%
11 RES. TOTAL	2123	2047	3.71%	\$737,276,224.	\$588,976,896.	25.18%	96.75%	95.92%
12 FARMS	12	20	-40.00%	\$8,479,000.	\$17,268,900.	-50.90%	92.24%	98.51%
13 MULTIFAMILY	14	11	27.27%	\$8,735,000.	\$4,541,200.	92.35%	96.85%	96.03%
14 Acreage	57	60	-5.00%	\$17,339,100.	\$17,694,900.	-2.01%	96.26%	93.96%
15 Acreage WF	4	7	-42.86%	\$2,557,500.	\$1,000,000.	155.75%	89.44%	96.69%
16 Lots	168	219	-23.29%	\$32,582,260.	\$30,456,878.	6.98%	95.75%	99.59%
17 Lots WF	4	16	-75.00%	\$3,739,500.	\$7,911,250.	-52.73%	94.06%	94.38%
18 LOTS TOTAL	234	303	-22.77%	\$56,528,360.	\$57,116,528.	-1.03%	95.74%	98.11%
19 Business	17	24	-29.17%	\$6,178,254.	\$11,755,350.	-47.44%	70.31%	81.62%
20 Commercial	24	32	-25.00%	\$16,760,900.	\$12,625,000.	32.76%	92.00%	86.50%
21 Land	9	8	12.50%	\$12,051,800.	\$4,122,000.	192.38%	87.36%	90.77%
22 Leases	12	13	-7.69%	\$1,253,040.	\$1,111,195.87	12.77%	100.00%	92.33%
23 IC&I TOTAL	62	77	-19.48%	\$36,243,992.	\$29,613,546.	22.39%	84.99%	85.72%
24 GRAND TOTAL	2445	2458	-0.53%	\$847,262,592.	\$697,517,056.	21.47%	96.37%	95.93%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$518,027.78	\$632,583.31	-18.11%	\$467,000.	\$554,000.	-15.70%	89	207	-57.00%
2 Duplex	\$236,000.	\$217,271.42	8.62%	\$236,000.	\$182,500.	29.32%	32	38	-15.79%
3 Mobile Home	\$131,750.	\$74,413.63	77.05%	\$104,500.	\$55,000.	90.00%	82	111	-26.13%
4 Recreational	\$445,000.	\$438,000.	1.60%	\$445,000.	\$430,000.	3.49%	121	94	28.72%
5 Residential	\$409,601.40	\$333,508.81	22.82%	\$375,000.	\$315,000.	19.05%	63	67	-5.97%
6 Residential WF	\$0.	\$504,500.	0.00%	\$0.	\$504,500.	0.00%	0	131	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$196,490.	\$181,710.	8.13%	\$163,000.	\$178,000.	-8.43%	64	72	-11.11%
10 Townhouse	\$248,672.59	\$245,781.57	1.18%	\$251,200.	\$220,000.	14.18%	78	51	52.94%
11 RES. TOTAL	\$367,372.28	\$308,960.21	18.91%	\$329,250.	\$288,000.	14.32%	71	81	-12.35%
12 FARMS	\$0.	\$428,000.	0.00%	\$0.	\$428,000.	0.00%	0	65	0.00%
13 MULTIFAMILY	\$657,000.	\$0.	0.00%	\$657,000.	\$0.	0.00%	78	0	0.00%
14 Acreage	\$472,142.84	\$205,000.	130.31%	\$500,000.	\$190,000.	163.16%	71	66	7.58%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$212,638.46	\$125,780.	69.06%	\$163,000.	\$125,900.	29.47%	115	121	-4.96%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$303,465.	\$155,487.50	95.17%	\$260,000.	\$172,500.	50.72%	100	101	-0.99%
19 Business	\$291,500.	\$27,600.	956.16%	\$291,500.	\$27,600.	956.16%	55	127	-56.69%
20 Commercial	\$887,475.	\$506,250.	75.30%	\$794,950.	\$572,500.	38.86%	53	218	-75.69%
21 Land	\$605,000.	\$400,000.	51.25%	\$605,000.	\$400,000.	51.25%	38	50	-24.00%
22 Leases	\$18,900.	\$0.	0.00%	\$18,900.	\$0.	0.00%	23	0	0.00%
23 IC&I TOTAL	\$594,600.	\$408,766.65	45.46%	\$395,000.	\$357,500.	10.49%	48	175	-72.57%
24 GRAND TOTAL	\$374,365.59	\$305,605.59	22.50%	\$329,250.	\$281,450.	16.98%	73	86	-15.12%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$519,122.15	\$409,877.62	26.65%	\$481,000.	\$383,500.	25.42%	95	104	-8.65%
2 Duplex	\$278,165.90	\$219,586.12	26.68%	\$251,000.	\$198,700.	26.32%	51	62	-17.74%
3 Mobile Home	\$100,710.50	\$92,533.55	8.84%	\$81,250.	\$65,000.	25.00%	67	71	-5.63%
4 Recreational	\$544,862.87	\$354,360.	53.76%	\$535,000.	\$360,000.	48.61%	108	124	-12.90%
5 Residential	\$374,190.46	\$311,979.37	19.94%	\$349,000.	\$289,900.	20.39%	70	59	18.64%
6 Residential WF	\$1,288,058.37	\$1,177,738.12	9.37%	\$1,352,500.	\$1,110,000.	21.85%	127	90	41.11%
7 3/4-Plex	\$274,089.34	\$183,375.	49.47%	\$188,000.	\$143,000.	31.47%	65	81	-19.75%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$182,946.06	\$178,420.46	2.54%	\$162,000.	\$156,000.	3.85%	63	51	23.53%
10 Townhouse	\$271,536.06	\$224,772.67	20.80%	\$259,497.	\$210,000.	23.57%	67	54	24.07%
11 RES. TOTAL	\$347,280.37	\$287,726.87	20.70%	\$314,000.	\$263,000.	19.39%	72	64	12.50%
12 FARMS	\$706,583.31	\$863,445.	-18.17%	\$752,500.	\$746,500.	0.80%	119	144	-17.36%
13 MULTIFAMILY	\$623,928.56	\$412,836.37	51.13%	\$468,000.	\$400,000.	17.00%	116	122	-4.92%
14 Acreage	\$304,194.75	\$294,915.	3.15%	\$231,000.	\$225,000.	2.67%	139	154	-9.74%
15 Acreage WF	\$639,375.	\$142,857.14	347.56%	\$587,500.	\$165,000.	256.06%	147	176	-16.48%
16 Lots	\$193,942.03	\$139,072.50	39.45%	\$168,500.	\$127,500.	32.16%	166	143	16.08%
17 Lots WF	\$934,875.	\$494,453.12	89.07%	\$907,500.	\$600,000.	51.25%	95	88	7.95%
18 LOTS TOTAL	\$241,574.18	\$188,503.39	28.15%	\$195,000.	\$140,000.	39.29%	159	143	11.19%
19 Business	\$363,426.71	\$489,806.25	-25.80%	\$2,478,000.	\$56,950.	4251.19%	201	163	23.31%
20 Commercial	\$698,370.81	\$394,531.25	77.01%	\$1,375,000.	\$687,500.	100.00%	168	213	-21.13%
21 Land	\$1,339,088.87	\$515,250.	159.89%	\$457,000.	\$1,020,000.	-55.20%	188	310	-39.35%
22 Leases	\$104,420.	\$85,476.60	22.16%	\$7,155.50	\$12.	59529.17%	216	176	22.73%
23 IC&I TOTAL	\$584,580.56	\$384,591.50	52.00%	\$282,500.	\$200,000.	41.25%	189	201	-5.97%
24 GRAND TOTAL	\$346,528.65	\$283,774.25	22.11%	\$305,000.	\$248,500.	22.74%	84	79	6.33%