

North Zone Monthly Statistics

October 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007						
Month = October						
Area = Central Zone						
1 Units Listed	913	854	6.91%	9526	7936	20.04%
2 Units Sold	474	407	16.46%	5544	4887	13.44%
3 Sales Volume	\$193,789,408.	\$142,711,792.	35.79%	\$2,261,696,000.	\$1,681,529,728.	34.50%
4 List/Sell Ratio	95.80%	94.85%		96.54%	96.28%	
5 Days to Sell	70	72	-2.78%	68	72	-5.56%
6 Active Listings	3092	2720	13.68%			
Area = North Zone						
1 Units Listed	386	371	4.04%	3925	3863	1.60%
2 Units Sold	187	200	-6.50%	2286	2308	-0.95%
3 Sales Volume	\$74,346,448.	\$58,464,720.	27.16%	\$787,603,968.	\$651,244,416.	20.94%
4 List/Sell Ratio	95.51%	94.72%		96.43%	96.09%	
5 Days to Sell	84	93	-9.68%	85	78	8.97%
6 Active Listings	1571	1547	1.55%			
Area = Shuswap Zone						
1 Units Listed	178	161	10.56%	2379	2068	15.04%
2 Units Sold	106	89	19.10%	1358	1227	10.68%
3 Sales Volume	\$31,009,452.	\$19,730,800.	57.16%	\$435,816,704.	\$304,813,248.	42.98%
4 List/Sell Ratio	94.14%	92.11%		95.47%	95.10%	
5 Days to Sell	84	85	-1.18%	104	104	0.00%
6 Active Listings	1032	881	17.14%			
Area = Grand Total						
1 Units Listed	1477	1386	6.57%	15830	13867	14.16%
2 Units Sold	767	696	10.20%	9188	8422	9.10%
3 Sales Volume	\$299,145,312.	\$220,907,312.	35.42%	\$3,485,116,672.	\$2,637,587,456.	32.13%
4 List/Sell Ratio	95.50%	94.46%		96.36%	96.05%	
5 Days to Sell	75	80	-6.25%	77	78	-1.28%
6 Active Listings	5695	5148	10.63%			

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Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	187	\$74,346,448.	84	\$33,307,250.
Last Month	188	\$72,195,632.	82	\$31,417,050.
This Month Last Year	200	\$58,464,720.	92	\$33,575,248.

Description	Total Listings Taken	Inventory
This Month	386	1571
Last Month	324	1560
This Month Last Year	371	1547

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2007	
Month = 10	
Area = NO	
7 Ratio of Sales vs. Inventory	11.90%
8 Condo/Apt -- Sales	16
9 Condo/Apt -- New Listings	26
10 Condo/Apt -- Current Inventory	74
11 Condo/Apt -- Sell/Inv. Ratio	21.62%
12 Condo/Apt -- Days to Sell	101
13 Condo/Townhouse -- Sales	25
14 Condo/Townhouse -- New Listings	53
15 Condo/Townhouse -- Current Inventory	121
16 Condo/Townhouse -- Sell/Inv. Ratio	20.66%
17 Condo/Townhouse -- Days to Sell	62
18 Lots -- Sales	17
19 Lots -- New Listings	69
20 Lots -- Current Inventory	408
21 Lots -- Sell/Inv. Ratio	4.17%
22 Lots -- Days to Sell	164
23 Residential -- Sales	84
24 Residential -- New Listings	131
25 Residential -- Current Inventory	420
26 Residential -- Sell/Inv. Ratio	20.00%
27 Residential -- Days to Sell	57
28 Average House Price	\$396,514.87
29 Median House Price	\$362,500.
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Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	26	23	13.04%	410	376	9.04%	173	145	19.31%
2 Duplex	12	6	100.00%	102	68	50.00%	24	21	14.29%
3 Mobile Home	19	8	137.50%	187	177	5.65%	54	42	28.57%
4 Recreational	10	4	150.00%	84	64	31.25%	38	44	-13.64%
5 Residential	131	143	-8.39%	1514	1533	-1.24%	420	463	-9.29%
6 Residential WF	4	5	-20.00%	58	46	26.09%	23	25	-8.00%
7 3/4-Plex	1	2	-50.00%	20	17	17.65%	3	4	-25.00%
8 Timeshare	0	0	0.00%	2	4	-50.00%	5	4	25.00%
9 Apartment	26	25	4.00%	225	230	-2.17%	74	54	37.04%
10 Townhouse	53	33	60.61%	444	340	30.59%	121	96	26.04%
11 RES. TOTAL	282	249	13.25%	3046	2855	6.69%	935	898	4.12%
12 FARMS	7	6	16.67%	74	63	17.46%	52	36	44.44%
13 MULTIFAMILY	0	2	-100.00%	15	23	-34.78%	6	13	-53.85%
14 Acreage	6	22	-72.73%	163	191	-14.66%	144	130	10.77%
15 Acreage WF	1	0	0.00%	14	12	16.67%	11	7	57.14%
16 Lots	62	65	-4.62%	343	439	-21.87%	237	276	-14.13%
17 Lots WF	0	4	-100.00%	25	30	-16.67%	16	10	60.00%
18 LOTS TOTAL	69	91	-24.18%	546	676	-19.23%	408	423	-3.55%
19 Business	7	6	16.67%	91	109	-16.51%	55	72	-23.61%
20 Commercial	9	6	50.00%	62	58	6.90%	47	47	0.00%
21 Land	4	8	-50.00%	42	40	5.00%	35	33	6.06%
22 Leases	8	3	166.67%	49	38	28.95%	33	25	32.00%
23 IC&I TOTAL	28	23	21.74%	244	245	-0.41%	170	177	-3.95%
24 GRAND TOTAL	386	371	4.04%	3925	3863	1.60%	1571	1547	1.55%

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Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	22	17	29.41%	\$11,950,000.	\$6,319,620.	89.09%	91.97%	90.57%
2 Duplex	8	5	60.00%	\$2,321,500.	\$1,184,900.	95.92%	96.37%	94.34%
3 Mobile Home	7	12	-41.67%	\$658,000.	\$963,500.	-31.71%	85.01%	87.01%
4 Recreational	1	0	0.00%	\$165,000.	\$0.	0.00%	94.28%	0.00%
5 Residential	84	92	-8.70%	\$33,307,250.	\$33,575,248.	-0.80%	96.42%	95.69%
6 Residential WF	1	0	0.00%	\$1,458,000.	\$0.	0.00%	69.42%	0.00%
7 3/4-Plex	1	1	0.00%	\$179,000.	\$430,000.	-58.37%	94.70%	90.52%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	16	16	0.00%	\$3,612,000.	\$2,597,300.	39.07%	98.65%	97.31%
10 Townhouse	25	22	13.64%	\$9,910,000.	\$5,405,650.	83.33%	99.27%	97.70%
11 RES. TOTAL	165	165	0.00%	\$63,560,752.	\$50,476,220.	25.92%	95.77%	94.89%
12 FARMS	0	1	-100.00%	\$0.	\$1,100,000.	0.00%	0.00%	100.00%
13 MULTIFAMILY	0	1	-100.00%	\$0.	\$358,000.	0.00%	0.00%	91.81%
14 Acreage	9	6	50.00%	\$2,798,800.	\$1,401,500.	99.70%	97.57%	93.79%
15 Acreage WF	1	1	0.00%	\$482,500.	\$170,000.	183.82%	96.51%	100.00%
16 Lots	7	18	-61.11%	\$1,999,400.	\$2,784,000.	-28.18%	93.30%	97.41%
17 Lots WF	0	1	-100.00%	\$0.	\$43,000.	0.00%	0.00%	43.87%
18 LOTS TOTAL	17	26	-34.62%	\$5,280,700.	\$4,398,500.	20.06%	95.75%	94.61%
19 Business	1	0	0.00%	\$145,000.	\$0.	0.00%	78.37%	0.00%
20 Commercial	3	3	0.00%	\$2,660,000.	\$1,107,500.	140.18%	88.30%	86.29%
21 Land	1	1	0.00%	\$2,700,000.	\$350,000.	671.43%	87.09%	93.33%
22 Leases	0	3	-100.00%	\$0.	\$674,499.81	0.00%	0.00%	0.00%
23 IC&I TOTAL	5	7	-28.57%	\$5,505,000.	\$2,131,999.75	158.21%	86.07%	88.05%
24 GRAND TOTAL	187	200	-6.50%	\$74,346,448.	\$58,464,720.	27.16%	95.51%	94.72%

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Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	192	201	-4.48%	\$99,691,152.	\$79,712,928.	25.06%	94.99%	94.37%
2 Duplex	65	53	22.64%	\$18,084,684.	\$11,654,268.	55.18%	96.89%	97.08%
3 Mobile Home	132	141	-6.38%	\$13,107,550.	\$13,246,550.	-1.05%	92.83%	91.49%
4 Recreational	33	12	175.00%	\$18,180,200.	\$4,001,400.	354.35%	95.47%	94.43%
5 Residential	1042	1047	-0.48%	\$387,392,288.	\$325,178,400.	19.13%	97.15%	96.44%
6 Residential WF	24	19	26.32%	\$30,913,400.	\$23,723,500.	30.31%	90.59%	92.05%
7 3/4-Plex	15	14	7.14%	\$4,111,340.	\$2,567,250.	60.15%	96.20%	95.40%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	174	174	0.00%	\$31,697,176.	\$30,995,820.	2.26%	97.97%	96.10%
10 Townhouse	317	249	27.31%	\$86,579,936.	\$55,569,228.	55.81%	98.56%	98.58%
11 RES. TOTAL	1994	1910	4.40%	\$689,757,760.	\$546,649,344.	26.18%	96.83%	96.06%
12 FARMS	12	19	-36.84%	\$8,479,000.	\$16,840,900.	-49.65%	92.24%	98.56%
13 MULTIFAMILY	12	11	9.09%	\$7,421,000.	\$4,541,200.	63.41%	97.53%	96.03%
14 Acreage	50	57	-12.28%	\$14,034,100.	\$17,079,900.	-17.83%	96.29%	94.10%
15 Acreage WF	4	7	-42.86%	\$2,557,500.	\$1,000,000.	155.75%	89.44%	96.69%
16 Lots	155	216	-28.24%	\$29,817,960.	\$30,007,378.	-0.63%	95.72%	99.67%
17 Lots WF	4	16	-75.00%	\$3,739,500.	\$7,911,250.	-52.73%	94.06%	94.38%
18 LOTS TOTAL	214	297	-27.95%	\$50,459,060.	\$56,052,028.	-9.98%	95.71%	98.22%
19 Business	15	23	-34.78%	\$5,595,254.	\$11,727,750.	-52.29%	68.54%	83.14%
20 Commercial	20	28	-28.57%	\$13,211,000.	\$10,600,000.	24.63%	90.97%	86.00%
21 Land	8	7	14.29%	\$11,446,800.	\$3,722,000.	207.54%	86.65%	92.31%
22 Leases	11	13	-15.38%	\$1,234,140.	\$1,111,195.87	11.06%	100.00%	92.33%
23 IC&I TOTAL	54	71	-23.94%	\$31,487,194.	\$27,160,946.	15.93%	83.84%	86.16%
24 GRAND TOTAL	2286	2308	-0.95%	\$787,603,968.	\$651,244,416.	20.94%	96.43%	96.09%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$543,181.81	\$371,742.34	46.12%	\$507,500.	\$345,000.	47.10%	115	97	18.56%
2 Duplex	\$290,187.50	\$236,980.	22.45%	\$282,500.	\$198,900.	42.03%	59	50	18.00%
3 Mobile Home	\$94,000.	\$80,291.66	17.07%	\$95,000.	\$41,500.	128.92%	93	85	9.41%
4 Recreational	\$165,000.	\$0.	0.00%	\$165,000.	\$0.	0.00%	21	0	0.00%
5 Residential	\$396,514.87	\$364,948.37	8.65%	\$362,500.	\$321,750.	12.67%	57	64	-10.94%
6 Residential WF	\$1,458,000.	\$0.	0.00%	\$1,458,000.	\$0.	0.00%	140	0	0.00%
7 3/4-Plex	\$179,000.	\$430,000.	-58.37%	\$179,000.	\$430,000.	-58.37%	33	239	-86.19%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$225,750.	\$162,331.25	39.07%	\$186,000.	\$148,950.	24.87%	101	65	55.38%
10 Townhouse	\$396,400.	\$245,711.35	61.33%	\$285,000.	\$242,825.	17.37%	62	61	1.64%
11 RES. TOTAL	\$385,216.65	\$305,916.50	25.92%	\$350,000.	\$283,000.	23.67%	72	69	4.35%
12 FARMS	\$0.	\$1,100,000.	0.00%	\$0.	\$1,100,000.	0.00%	0	30	0.00%
13 MULTIFAMILY	\$0.	\$358,000.	0.00%	\$0.	\$358,000.	0.00%	0	78	0.00%
14 Acreage	\$310,977.78	\$233,583.32	33.13%	\$200,000.	\$212,500.	-5.88%	157	421	-62.71%
15 Acreage WF	\$482,500.	\$170,000.	183.82%	\$482,500.	\$170,000.	183.82%	26	143	-81.82%
16 Lots	\$285,628.56	\$154,666.67	84.67%	\$300,000.	\$132,250.	126.84%	192	163	17.79%
17 Lots WF	\$0.	\$43,000.	0.00%	\$0.	\$43,000.	0.00%	0	81	0.00%
18 LOTS TOTAL	\$310,629.40	\$169,173.07	83.62%	\$265,000.	\$147,250.	79.97%	164	219	-25.11%
19 Business	\$145,000.	\$0.	0.00%	\$145,000.	\$0.	0.00%	77	0	0.00%
20 Commercial	\$886,666.68	\$369,166.65	140.18%	\$880,000.	\$175,000.	402.86%	202	190	6.32%
21 Land	\$2,700,000.	\$350,000.	671.43%	\$2,700,000.	\$350,000.	671.43%	475	102	365.69%
22 Leases	\$0.	\$224,833.26	0.00%	\$0.	\$272,000.	0.00%	0	221	0.00%
23 IC&I TOTAL	\$1,101,000.	\$304,571.40	261.49%	\$880,000.	\$272,000.	223.53%	231	191	20.94%
24 GRAND TOTAL	\$397,574.59	\$292,323.59	36.00%	\$347,000.	\$265,000.	30.94%	84	93	-9.68%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$519,224.75	\$396,581.75	30.93%	\$487,500.	\$378,000.	28.97%	96	98	-2.04%
2 Duplex	\$278,225.90	\$219,891.84	26.53%	\$251,000.	\$198,900.	26.19%	50	65	-23.08%
3 Mobile Home	\$99,299.62	\$93,947.16	5.70%	\$79,800.	\$66,000.	20.91%	67	68	-1.47%
4 Recreational	\$550,915.12	\$333,450.	65.22%	\$535,000.	\$334,950.	59.73%	107	132	-18.94%
5 Residential	\$371,777.62	\$310,581.09	19.70%	\$346,850.	\$288,500.	20.23%	71	58	22.41%
6 Residential WF	\$1,288,058.37	\$1,248,605.25	3.16%	\$1,352,500.	\$1,130,000.	19.69%	127	85	49.41%
7 3/4-Plex	\$274,089.34	\$183,375.	49.47%	\$188,000.	\$143,000.	31.47%	65	81	-19.75%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$182,167.67	\$178,136.89	2.26%	\$162,000.	\$154,250.	5.02%	63	49	28.57%
10 Townhouse	\$273,122.81	\$223,169.59	22.38%	\$260,000.	\$210,000.	23.81%	66	54	22.22%
11 RES. TOTAL	\$345,916.62	\$286,203.84	20.86%	\$313,750.	\$260,850.	20.28%	72	63	14.29%
12 FARMS	\$706,583.31	\$886,363.18	-20.28%	\$752,500.	\$825,000.	-8.79%	119	148	-19.59%
13 MULTIFAMILY	\$618,416.68	\$412,836.37	49.80%	\$405,500.	\$400,000.	1.37%	122	122	0.00%
14 Acreage	\$280,682.	\$299,647.37	-6.33%	\$227,000.	\$225,000.	0.89%	149	159	-6.29%
15 Acreage WF	\$639,375.	\$142,857.14	347.56%	\$587,500.	\$165,000.	256.06%	147	176	-16.48%
16 Lots	\$192,373.93	\$138,923.04	38.48%	\$169,000.	\$126,700.	33.39%	171	142	20.42%
17 Lots WF	\$934,875.	\$494,453.12	89.07%	\$907,500.	\$600,000.	51.25%	95	88	7.95%
18 LOTS TOTAL	\$235,790.	\$188,727.37	24.94%	\$194,250.	\$139,900.	38.85%	164	143	14.69%
19 Business	\$373,016.93	\$509,902.18	-26.85%	\$145,000.	\$470,000.	-69.15%	220	164	34.15%
20 Commercial	\$660,550.	\$378,571.43	74.48%	\$465,000.	\$222,500.	108.99%	192	212	-9.43%
21 Land	\$1,430,850.	\$531,714.31	169.10%	\$1,439,500.	\$745,000.	93.22%	207	348	-40.52%
22 Leases	\$112,194.54	\$85,476.60	31.26%	\$73,440.	\$8.50	863900.00%	233	176	32.39%
23 IC&I TOTAL	\$583,096.18	\$382,548.53	52.42%	\$267,500.	\$192,000.	39.32%	210	203	3.45%
24 GRAND TOTAL	\$344,533.68	\$282,168.31	22.10%	\$304,000.	\$246,950.	23.10%	85	78	8.97%

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