

Shuswap Zone Monthly Statistics

September 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007						
Month = September						
Area = Central Zone						
1 Units Listed	937	812	15.39%	8613	7082	21.62%
2 Units Sold	462	442	4.52%	5068	4480	13.13%
3 Sales Volume	\$201,286,032.	\$161,445,488.	24.68%	\$2,066,756,608.	\$1,538,817,920.	34.31%
4 List/Sell Ratio	96.10%	95.86%		96.61%	96.41%	
5 Days to Sell	66	68	-2.94%	68	72	-5.56%
6 Active Listings	3089	2613	18.22%			
Area = North Zone						
1 Units Listed	324	495	-34.55%	3539	3492	1.35%
2 Units Sold	189	240	-21.25%	2097	2108	-0.52%
3 Sales Volume	\$71,875,728.	\$65,648,492.	9.49%	\$712,489,920.	\$592,779,712.	20.19%
4 List/Sell Ratio	95.35%	95.46%		96.50%	96.21%	
5 Days to Sell	81	71	14.08%	84	77	9.09%
6 Active Listings	1560	1547	0.84%			
Area = Shuswap Zone						
1 Units Listed	247	178	38.76%	2198	1907	15.26%
2 Units Sold	125	123	1.63%	1252	1138	10.02%
3 Sales Volume	\$45,259,004.	\$32,011,300.	41.38%	\$406,216,736.	\$285,082,432.	42.49%
4 List/Sell Ratio	93.90%	93.28%		95.59%	95.34%	
5 Days to Sell	103	100	3.00%	106	105	0.95%
6 Active Listings	1095	938	16.74%			
Area = Grand Total						
1 Units Listed	1508	1485	1.55%	14350	12481	14.97%
2 Units Sold	776	805	-3.60%	8417	7726	8.94%
3 Sales Volume	\$318,420,768.	\$259,105,280.	22.89%	\$3,185,463,296.	\$2,416,680,192.	31.81%
4 List/Sell Ratio	95.56%	95.34%		96.43%	96.20%	
5 Days to Sell	75	74	1.35%	78	78	0.00%
6 Active Listings	5744	5098	12.67%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	125	\$45,259,004.	44	\$16,973,900.
Last Month	166	\$59,382,608.	69	\$26,401,204.
This Month Last Year	123	\$32,011,300.	42	\$12,115,100.

Description	Total Listings Taken	Inventory
This Month	247	1095
Last Month	279	1059
This Month Last Year	178	938

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2007	
Month = 9	
Area = SH	
7 Ratio of Sales vs. Inventory	11.42%
8 Condo/Apt -- Sales	5
9 Condo/Apt -- New Listings	57
10 Condo/Apt -- Current Inventory	86
11 Condo/Apt -- Sell/Inv. Ratio	5.81%
12 Condo/Apt -- Days to Sell	36
13 Condo/Townhouse -- Sales	2
14 Condo/Townhouse -- New Listings	8
15 Condo/Townhouse -- Current Inventory	58
16 Condo/Townhouse -- Sell/Inv. Ratio	3.45%
17 Condo/Townhouse -- Days to Sell	170
18 Lots -- Sales	30
19 Lots -- New Listings	36
20 Lots -- Current Inventory	262
21 Lots -- Sell/Inv. Ratio	11.45%
22 Lots -- Days to Sell	120
23 Residential -- Sales	44
24 Residential -- New Listings	68
25 Residential -- Current Inventory	278
26 Residential -- Sell/Inv. Ratio	15.83%
27 Residential -- Days to Sell	91
28 Average House Price	\$385,770.46
29 Median House Price	\$396,250.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = SH									
1 Acreage/House	27	14	92.86%	218	190	14.74%	110	105	4.76%
2 Duplex	2	0	0.00%	9	14	-35.71%	5	8	-37.50%
3 Mobile Home	15	17	-11.76%	153	128	19.53%	46	44	4.55%
4 Recreational	5	3	66.67%	60	36	66.67%	29	14	107.14%
5 Residential	68	77	-11.69%	757	721	4.99%	278	275	1.09%
6 Residential WF	13	5	160.00%	90	64	40.63%	68	29	134.48%
7 3/4-Plex	3	0	0.00%	11	1	1000.00%	6	1	500.00%
8 Timeshare	0	0	0.00%	0	2	-100.00%	0	4	-100.00%
9 Apartment	57	3	1800.00%	114	47	142.55%	86	20	330.00%
10 Townhouse	8	12	-33.33%	140	96	45.83%	58	56	3.57%
11 RES. TOTAL	198	131	51.15%	1552	1299	19.48%	686	556	23.38%
12 FARMS	2	2	0.00%	35	28	25.00%	21	21	0.00%
13 MULTIFAMILY	1	1	0.00%	5	9	-44.44%	2	8	-75.00%
14 Acreage	3	14	-78.57%	102	103	-0.97%	73	67	8.96%
15 Acreage WF	2	0	0.00%	12	15	-20.00%	12	14	-14.29%
16 Lots	30	21	42.86%	341	291	17.18%	167	126	32.54%
17 Lots WF	0	3	-100.00%	17	19	-10.53%	10	12	-16.67%
18 LOTS TOTAL	36	38	-5.26%	474	431	9.98%	262	219	19.63%
19 Business	3	3	0.00%	53	69	-23.19%	52	62	-16.13%
20 Commercial	4	2	100.00%	34	35	-2.86%	33	34	-2.94%
21 Land	1	1	0.00%	32	20	60.00%	24	23	4.35%
22 Leases	2	0	0.00%	13	16	-18.75%	15	15	0.00%
23 IC&I TOTAL	10	6	66.67%	132	140	-5.71%	124	134	-7.46%
24 GRAND TOTAL	247	178	38.76%	2198	1907	15.26%	1095	938	16.74%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = SH								
1 Acreage/House	21	12	75.00%	\$12,635,000.	\$4,954,800.	155.01%	93.10%	93.68%
2 Duplex	0	2	-100.00%	\$0.	\$364,500.	0.00%	0.00%	96.00%
3 Mobile Home	12	11	9.09%	\$1,485,400.	\$1,000,800.	48.42%	92.31%	92.74%
4 Recreational	2	2	0.00%	\$1,347,500.	\$1,031,000.	30.70%	91.71%	77.16%
5 Residential	44	42	4.76%	\$16,973,900.	\$12,115,100.	40.11%	96.65%	93.42%
6 Residential WF	6	4	50.00%	\$5,829,900.	\$2,760,000.	111.23%	86.89%	95.48%
7 3/4-Plex	1	0	0.00%	\$550,000.	\$0.	0.00%	97.34%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	5	4	25.00%	\$1,187,000.	\$1,388,000.	-14.48%	95.13%	95.53%
10 Townhouse	2	5	-60.00%	\$487,000.	\$1,638,000.	-70.27%	92.14%	94.05%
11 RES. TOTAL	93	82	13.41%	\$40,495,700.	\$25,252,200.	60.37%	94.38%	93.27%
12 FARMS	1	0	0.00%	\$450,000.	\$0.	0.00%	95.76%	0.00%
13 MULTIFAMILY	0	2	-100.00%	\$0.	\$532,000.	0.00%	0.00%	86.41%
14 Acreage	5	4	25.00%	\$1,141,500.	\$755,000.	51.19%	93.75%	96.58%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	25	28	-10.71%	\$2,921,803.25	\$2,154,600.	35.61%	92.75%	92.94%
17 Lots WF	0	1	-100.00%	\$0.	\$270,000.	0.00%	0.00%	112.97%
18 LOTS TOTAL	30	33	-9.09%	\$4,063,303.25	\$3,179,600.	27.79%	92.92%	93.99%
19 Business	1	1	0.00%	\$250,000.	\$675,000.	-62.96%	76.92%	96.70%
20 Commercial	0	3	-100.00%	\$0.	\$1,027,500.	0.00%	0.00%	97.00%
21 Land	0	2	-100.00%	\$0.	\$1,345,000.	0.00%	0.00%	81.72%
22 Leases	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
23 IC&I TOTAL	1	6	-83.33%	\$250,000.	\$3,047,500.	-91.80%	76.92%	91.85%
24 GRAND TOTAL	125	123	1.63%	\$45,259,004.	\$32,011,300.	41.38%	93.90%	93.28%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = SH								
1 Acreage/House	118	85	38.82%	\$60,894,636.	\$33,655,240.	80.94%	94.72%	94.51%
2 Duplex	5	7	-28.57%	\$1,894,500.	\$925,000.	104.81%	91.98%	90.47%
3 Mobile Home	111	98	13.27%	\$10,951,865.	\$5,660,050.	93.49%	92.57%	90.38%
4 Recreational	17	28	-39.29%	\$7,766,000.	\$8,081,900.	-3.91%	94.74%	89.49%
5 Residential	500	415	20.48%	\$169,803,312.	\$114,026,096.	48.92%	96.28%	95.29%
6 Residential WF	32	38	-15.79%	\$28,655,104.	\$24,980,800.	14.71%	90.56%	93.82%
7 3/4-Plex	5	0	0.00%	\$1,997,500.	\$0.	0.00%	96.34%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	48	40	20.00%	\$10,986,500.	\$10,225,704.	7.44%	98.13%	99.55%
10 Townhouse	88	66	33.33%	\$31,176,600.	\$17,474,956.	78.41%	97.44%	103.23%
11 RES. TOTAL	924	777	18.92%	\$324,126,016.	\$215,029,744.	50.74%	95.59%	95.16%
12 FARMS	11	6	83.33%	\$7,866,000.	\$5,635,000.	39.59%	93.89%	89.29%
13 MULTIFAMILY	3	6	-50.00%	\$1,440,500.	\$3,111,000.	-53.70%	100.37%	95.98%
14 Acreage	55	60	-8.33%	\$24,592,050.	\$9,997,700.	145.98%	95.60%	96.41%
15 Acreage WF	2	2	0.00%	\$2,755,000.	\$930,000.	196.24%	80.30%	86.25%
16 Lots	211	236	-10.59%	\$24,762,944.	\$19,176,500.	29.13%	96.53%	96.46%
17 Lots WF	9	8	12.50%	\$3,291,000.	\$1,810,000.	81.82%	95.70%	99.65%
18 LOTS TOTAL	279	307	-9.12%	\$55,951,996.	\$31,998,200.	74.86%	96.18%	96.45%
19 Business	12	14	-14.29%	\$3,733,000.	\$13,500,000.	-72.35%	88.05%	88.08%
20 Commercial	9	16	-43.75%	\$5,805,500.	\$7,472,500.	-22.31%	90.12%	91.00%
21 Land	9	11	-18.18%	\$6,599,900.	\$8,281,000.	-20.30%	91.48%	95.21%
22 Leases	5	1	400.00%	\$693,834.	\$55,000.	1161.52%	98.31%	0.00%
23 IC&I TOTAL	35	42	-16.67%	\$16,832,234.	\$29,308,500.	-42.57%	90.48%	91.13%
24 GRAND TOTAL	1252	1138	10.02%	\$406,216,736.	\$285,082,432.	42.49%	95.59%	95.34%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = SH									
1 Acreage/House	\$601,666.68	\$412,900.	45.72%	\$505,000.	\$333,750.	51.31%	85	100	-15.00%
2 Duplex	\$0.	\$182,250.	0.00%	\$0.	\$182,250.	0.00%	0	50	0.00%
3 Mobile Home	\$123,783.33	\$90,981.82	36.05%	\$104,950.	\$60,900.	72.33%	56	88	-36.36%
4 Recreational	\$673,750.	\$515,500.	30.70%	\$673,750.	\$515,500.	30.70%	201	97	107.22%
5 Residential	\$385,770.46	\$288,454.75	33.74%	\$396,250.	\$272,500.	45.41%	91	64	42.19%
6 Residential WF	\$971,650.	\$690,000.	40.82%	\$922,500.	\$690,000.	33.70%	163	59	176.27%
7 3/4-Plex	\$550,000.	\$0.	0.00%	\$550,000.	\$0.	0.00%	17	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$237,400.	\$347,000.	-31.59%	\$202,000.	\$382,000.	-47.12%	36	104	-65.38%
10 Townhouse	\$243,500.	\$327,600.	-25.67%	\$243,500.	\$250,000.	-2.60%	170	72	136.11%
11 RES. TOTAL	\$435,437.62	\$307,953.65	41.40%	\$401,000.	\$265,000.	51.32%	90	75	20.00%
12 FARMS	\$450,000.	\$0.	0.00%	\$450,000.	\$0.	0.00%	84	0	0.00%
13 MULTIFAMILY	\$0.	\$266,000.	0.00%	\$0.	\$266,000.	0.00%	0	157	0.00%
14 Acreage	\$228,300.	\$188,750.	20.95%	\$284,500.	\$185,000.	53.78%	90	265	-66.04%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$116,872.12	\$76,950.	51.88%	\$110,000.	\$82,500.	33.33%	126	115	9.57%
17 Lots WF	\$0.	\$270,000.	0.00%	\$0.	\$270,000.	0.00%	0	499	0.00%
18 LOTS TOTAL	\$135,443.43	\$96,351.51	40.57%	\$116,000.	\$94,000.	23.40%	120	145	-17.24%
19 Business	\$250,000.	\$675,000.	-62.96%	\$250,000.	\$675,000.	-62.96%	834	103	709.71%
20 Commercial	\$0.	\$342,500.	0.00%	\$0.	\$565,000.	0.00%	0	281	0.00%
21 Land	\$0.	\$672,500.	0.00%	\$0.	\$672,500.	0.00%	0	87	0.00%
22 Leases	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
23 IC&I TOTAL	\$250,000.	\$507,916.65	-50.78%	\$250,000.	\$437,500.	-42.86%	834	186	348.39%
24 GRAND TOTAL	\$362,072.03	\$260,254.46	39.12%	\$314,500.	\$230,000.	36.74%	103	100	3.00%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = SH									
1 Acreage/House	\$516,056.21	\$395,944.	30.34%	\$447,000.	\$351,700.	27.10%	120	107	12.15%
2 Duplex	\$378,900.	\$132,142.85	186.74%	\$325,000.	\$112,500.	188.89%	93	99	-6.06%
3 Mobile Home	\$98,665.45	\$57,755.61	70.83%	\$80,000.	\$47,950.	66.84%	64	68	-5.88%
4 Recreational	\$456,823.53	\$288,639.28	58.27%	\$347,500.	\$199,500.	74.19%	74	100	-26.00%
5 Residential	\$339,606.62	\$274,761.68	23.60%	\$335,000.	\$275,000.	21.82%	83	67	23.88%
6 Residential WF	\$895,472.	\$657,389.50	36.22%	\$890,000.	\$599,900.	48.36%	111	132	-15.91%
7 3/4-Plex	\$399,500.	\$0.	0.00%	\$452,500.	\$0.	0.00%	33	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$228,885.42	\$255,642.59	-10.47%	\$206,250.	\$240,900.	-14.38%	153	95	61.05%
10 Townhouse	\$354,279.53	\$264,772.06	33.81%	\$288,000.	\$237,000.	21.52%	147	178	-17.42%
11 RES. TOTAL	\$350,785.71	\$276,743.56	26.75%	\$321,950.	\$253,000.	27.25%	96	87	10.34%
12 FARMS	\$715,090.93	\$939,166.68	-23.86%	\$535,000.	\$920,000.	-41.85%	158	147	7.48%
13 MULTIFAMILY	\$480,166.65	\$518,500.	-7.39%	\$483,000.	\$256,000.	88.67%	275	297	-7.41%
14 Acreage	\$447,128.18	\$166,628.32	168.34%	\$234,000.	\$142,000.	64.79%	161	145	11.03%
15 Acreage WF	\$1,377,500.	\$465,000.	196.24%	\$1,377,500.	\$465,000.	196.24%	97	175	-44.57%
16 Lots	\$117,359.92	\$81,256.35	44.43%	\$101,160.	\$81,500.	24.12%	110	114	-3.51%
17 Lots WF	\$365,666.65	\$226,250.	61.62%	\$300,000.	\$197,000.	52.28%	106	162	-34.57%
18 LOTS TOTAL	\$200,544.78	\$104,228.66	92.41%	\$118,000.	\$87,500.	34.86%	121	122	-0.82%
19 Business	\$311,083.34	\$964,285.68	-67.74%	\$177,500.	\$106,250.	67.06%	189	173	9.25%
20 Commercial	\$645,055.56	\$467,031.25	38.12%	\$701,000.	\$307,500.	127.97%	274	329	-16.72%
21 Land	\$733,322.25	\$752,818.18	-2.59%	\$810,000.	\$480,000.	68.75%	280	343	-18.37%
22 Leases	\$138,766.79	\$55,000.	152.30%	\$6.50	\$55,000.	-99.99%	96	323	-70.28%
23 IC&I TOTAL	\$480,920.96	\$697,821.43	-31.08%	\$330,000.	\$332,500.	-0.75%	221	280	-21.07%
24 GRAND TOTAL	\$324,454.28	\$250,511.81	29.52%	\$281,500.	\$209,000.	34.69%	106	105	0.95%

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