

Central Zone Monthly Statistics

September 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

e & oe

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007						
Month = September						
Area = Central Zone						
1 Units Listed	937	812	15.39%	8613	7082	21.62%
2 Units Sold	462	442	4.52%	5068	4480	13.13%
3 Sales Volume	\$201,286,032.	\$161,445,488.	24.68%	\$2,066,756,608.	\$1,538,817,920.	34.31%
4 List/Sell Ratio	96.10%	95.86%		96.61%	96.41%	
5 Days to Sell	66	68	-2.94%	68	72	-5.56%
6 Active Listings	3089	2613	18.22%			
Area = North Zone						
1 Units Listed	324	495	-34.55%	3539	3492	1.35%
2 Units Sold	189	240	-21.25%	2097	2108	-0.52%
3 Sales Volume	\$71,875,728.	\$65,648,492.	9.49%	\$712,489,920.	\$592,779,712.	20.19%
4 List/Sell Ratio	95.35%	95.46%		96.50%	96.21%	
5 Days to Sell	81	71	14.08%	84	77	9.09%
6 Active Listings	1560	1547	0.84%			
Area = Shuswap Zone						
1 Units Listed	247	178	38.76%	2198	1907	15.26%
2 Units Sold	125	123	1.63%	1252	1138	10.02%
3 Sales Volume	\$45,259,004.	\$32,011,300.	41.38%	\$406,216,736.	\$285,082,432.	42.49%
4 List/Sell Ratio	93.90%	93.28%		95.59%	95.34%	
5 Days to Sell	103	100	3.00%	106	105	0.95%
6 Active Listings	1095	938	16.74%			
Area = Grand Total						
1 Units Listed	1508	1485	1.55%	14350	12481	14.97%
2 Units Sold	776	805	-3.60%	8417	7726	8.94%
3 Sales Volume	\$318,420,768.	\$259,105,280.	22.89%	\$3,185,463,296.	\$2,416,680,192.	31.81%
4 List/Sell Ratio	95.56%	95.34%		96.43%	96.20%	
5 Days to Sell	75	74	1.35%	78	78	0.00%
6 Active Listings	5744	5098	12.67%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	462	\$201,286,032.	215	\$110,219,536.
Last Month	600	\$265,744,160.	285	\$141,434,032.
This Month Last Year	442	\$161,445,488.	206	\$86,521,376.

Description	Total Listings Taken	Inventory
This Month	937	3089
Last Month	981	2973
This Month Last Year	812	2613

Quick Summary Part 2

	<u>Description</u>	<u>This Month</u>
Year = 2007		
Month = 9		
Area = CO		
7	Ratio of Sales vs. Inventory	14.96%
8	Condo/Apt -- Sales	87
9	Condo/Apt -- New Listings	180
10	Condo/Apt -- Current Inventory	559
11	Condo/Apt -- Sell/Inv. Ratio	15.56%
12	Condo/Apt -- Days to Sell	50
13	Condo/Townhouse -- Sales	53
14	Condo/Townhouse -- New Listings	77
15	Condo/Townhouse -- Current Inventory	223
16	Condo/Townhouse -- Sell/Inv. Ratio	23.77%
17	Condo/Townhouse -- Days to Sell	54
18	Lots -- Sales	31
19	Lots -- New Listings	84
20	Lots -- Current Inventory	390
21	Lots -- Sell/Inv. Ratio	7.95%
22	Lots -- Days to Sell	102
23	Residential -- Sales	215
24	Residential -- New Listings	414
25	Residential -- Current Inventory	1058
26	Residential -- Sell/Inv. Ratio	20.32%
27	Residential -- Days to Sell	57
28	Average House Price	\$512,649.
29	Median House Price	\$475,000.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = CO									
1 Acreage/House	40	29	37.93%	293	192	52.60%	157	113	38.94%
2 Duplex	27	21	28.57%	214	207	3.38%	50	57	-12.28%
3 Mobile Home	39	34	14.71%	433	385	12.47%	171	92	85.87%
4 Recreational	12	22	-45.45%	132	114	15.79%	76	54	40.74%
5 Residential	414	352	17.61%	3718	3069	21.15%	1058	905	16.91%
6 Residential WF	9	6	50.00%	125	94	32.98%	49	47	4.26%
7 3/4-Plex	1	4	-75.00%	16	12	33.33%	5	6	-16.67%
8 Timeshare	1	3	-66.67%	14	6	133.33%	13	8	62.50%
9 Apartment	180	152	18.42%	1617	1245	29.88%	559	440	27.05%
10 Townhouse	77	79	-2.53%	833	695	19.86%	223	229	-2.62%
11 RES. TOTAL	800	702	13.96%	7395	6019	22.86%	2361	1951	21.01%
12 FARMS	8	9	-11.11%	88	65	35.38%	62	56	10.71%
13 MULTIFAMILY	1	5	-80.00%	9	21	-57.14%	1	10	-90.00%
14 Acreage	8	6	33.33%	118	85	38.82%	59	59	0.00%
15 Acreage WF	2	1	100.00%	14	16	-12.50%	9	12	-25.00%
16 Lots	68	40	70.00%	595	482	23.44%	309	229	34.93%
17 Lots WF	6	2	200.00%	24	18	33.33%	13	9	44.44%
18 LOTS TOTAL	84	49	71.43%	754	601	25.46%	390	309	26.21%
19 Business	12	8	50.00%	120	104	15.38%	86	90	-4.44%
20 Commercial	17	13	30.77%	71	97	-26.80%	38	42	-9.52%
21 Land	7	6	16.67%	58	39	48.72%	73	28	160.71%
22 Leases	8	20	-60.00%	118	136	-13.24%	78	127	-38.58%
23 IC&I TOTAL	44	47	-6.38%	367	376	-2.39%	275	287	-4.18%
24 GRAND TOTAL	937	812	15.39%	8613	7082	21.62%	3089	2613	18.22%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = CO								
1 Acreage/House	16	5	220.00%	\$16,261,200.	\$5,268,000.	208.68%	93.86%	87.65%
2 Duplex	10	11	-9.09%	\$3,480,300.	\$3,790,300.	-8.18%	97.23%	95.56%
3 Mobile Home	21	32	-34.38%	\$2,665,742.	\$2,464,750.	8.15%	92.19%	91.67%
4 Recreational	4	4	0.00%	\$1,784,000.	\$2,191,500.	-18.59%	97.82%	92.59%
5 Residential	215	206	4.37%	\$110,219,536.	\$86,521,376.	27.39%	96.36%	96.75%
6 Residential WF	5	4	25.00%	\$10,678,725.	\$8,340,250.	28.04%	86.40%	84.16%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	87	73	19.18%	\$23,193,870.	\$19,265,700.	20.39%	97.11%	96.54%
10 Townhouse	53	42	26.19%	\$19,701,300.	\$14,093,000.	39.79%	97.17%	96.70%
11 RES. TOTAL	411	377	9.02%	\$187,984,672.	\$141,934,880.	32.44%	96.22%	95.94%
12 FARMS	3	2	50.00%	\$3,650,000.	\$2,040,000.	78.92%	92.51%	79.71%
13 MULTIFAMILY	0	2	-100.00%	\$0.	\$2,137,000.	0.00%	0.00%	97.57%
14 Acreage	2	5	-60.00%	\$990,000.	\$2,042,000.	-51.52%	95.90%	93.27%
15 Acreage WF	0	2	-100.00%	\$0.	\$1,470,000.	0.00%	0.00%	93.10%
16 Lots	29	35	-17.14%	\$5,390,000.	\$6,267,126.	-14.00%	96.34%	96.40%
17 Lots WF	0	2	-100.00%	\$0.	\$1,750,000.	0.00%	0.00%	85.94%
18 LOTS TOTAL	31	44	-29.55%	\$6,380,000.	\$11,529,126.	-44.66%	96.31%	95.42%
19 Business	1	0	0.00%	\$644,000.	\$0.	0.00%	93.46%	0.00%
20 Commercial	2	13	-84.62%	\$1,429,850.	\$2,910,125.	-50.87%	95.91%	98.07%
21 Land	0	1	-100.00%	\$0.	\$550,000.	0.00%	0.00%	84.61%
22 Leases	14	3	366.67%	\$1,197,514.75	\$344,361.	247.75%	88.42%	0.00%
23 IC&I TOTAL	17	17	0.00%	\$3,271,364.75	\$3,804,486.	-14.01%	90.64%	97.11%
24 GRAND TOTAL	462	442	4.52%	\$201,286,032.	\$161,445,488.	24.68%	96.10%	95.86%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = CO								
1 Acreage/House	97	82	18.29%	\$87,241,400.	\$57,270,420.	52.33%	94.39%	92.94%
2 Duplex	163	138	18.12%	\$57,145,336.	\$43,647,084.	30.93%	96.80%	96.60%
3 Mobile Home	230	292	-21.23%	\$25,071,992.	\$22,632,704.	10.78%	92.77%	90.57%
4 Recreational	50	22	127.27%	\$17,990,050.	\$7,754,700.	131.99%	95.60%	94.84%
5 Residential	2355	2067	13.93%	\$1,116,387,328.	\$823,978,240.	35.49%	97.16%	97.00%
6 Residential WF	48	45	6.67%	\$92,782,728.	\$81,574,848.	13.74%	91.79%	92.63%
7 3/4-Plex	13	5	160.00%	\$6,215,500.	\$2,089,900.	197.41%	94.83%	96.56%
8 Timeshare	5	0	0.00%	\$33,200.	\$0.	0.00%	87.47%	0.00%
9 Apartment	1029	796	29.27%	\$274,086,176.	\$188,699,328.	45.25%	97.15%	97.35%
10 Townhouse	605	463	30.67%	\$211,318,048.	\$139,535,648.	51.44%	97.15%	97.39%
11 RES. TOTAL	4595	3910	17.52%	\$1,888,271,744.	\$1,367,182,848.	38.11%	96.77%	96.47%
12 FARMS	15	14	7.14%	\$16,309,000.	\$13,097,400.	24.52%	93.74%	94.03%
13 MULTIFAMILY	6	9	-33.33%	\$10,562,000.	\$10,660,100.	-0.92%	93.28%	93.74%
14 Acreage	34	49	-30.61%	\$22,139,800.	\$30,647,428.	-27.76%	94.54%	94.06%
15 Acreage WF	1	3	-66.67%	\$1,400,000.	\$3,920,000.	-64.29%	100.00%	94.74%
16 Lots	250	337	-25.82%	\$53,008,048.	\$55,257,208.	-4.07%	96.64%	97.95%
17 Lots WF	6	11	-45.45%	\$7,240,000.	\$12,514,500.	-42.15%	93.86%	92.74%
18 LOTS TOTAL	291	400	-27.25%	\$83,787,848.	\$102,339,136.	-18.13%	96.35%	97.31%
19 Business	20	23	-13.04%	\$11,229,100.	\$2,785,200.	303.17%	73.31%	79.48%
20 Commercial	41	49	-16.33%	\$27,755,536.	\$19,395,250.	43.10%	94.62%	93.73%
21 Land	18	15	20.00%	\$19,228,000.	\$16,384,500.	17.35%	95.94%	95.04%
22 Leases	82	60	36.67%	\$9,613,350.	\$6,973,466.	37.86%	90.07%	0.00%
23 IC&I TOTAL	161	147	9.52%	\$67,825,984.	\$45,538,416.	48.94%	89.57%	90.19%
24 GRAND TOTAL	5068	4480	13.13%	\$2,066,756,608.	\$1,538,817,920.	34.31%	96.61%	96.41%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = CO									
1 Acreage/House	\$1,016,325.	\$1,053,600.	-3.54%	\$834,000.	\$795,000.	4.91%	127	157	-19.11%
2 Duplex	\$348,030.	\$344,572.71	1.00%	\$319,450.	\$327,900.	-2.58%	34	75	-54.67%
3 Mobile Home	\$126,940.09	\$77,023.43	64.81%	\$120,000.	\$76,500.	56.86%	61	45	35.56%
4 Recreational	\$446,000.	\$547,875.	-18.59%	\$455,000.	\$359,000.	26.74%	78	56	39.29%
5 Residential	\$512,649.	\$420,006.65	22.06%	\$475,000.	\$389,450.	21.97%	57	57	0.00%
6 Residential WF	\$2,135,745.	\$2,085,062.50	2.43%	\$2,200,000.	\$1,877,500.	17.18%	116	111	4.50%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$266,596.21	\$263,913.68	1.02%	\$255,000.	\$232,000.	9.91%	50	64	-21.88%
10 Townhouse	\$371,722.65	\$335,547.62	10.78%	\$352,000.	\$278,450.	26.41%	54	52	3.85%
11 RES. TOTAL	\$457,383.62	\$376,485.06	21.49%	\$409,000.	\$341,000.	19.94%	58	59	-1.69%
12 FARMS	\$1,216,666.62	\$1,020,000.	19.28%	\$1,340,000.	\$1,020,000.	31.37%	70	185	-62.16%
13 MULTIFAMILY	\$0.	\$1,068,500.	0.00%	\$0.	\$1,068,500.	0.00%	0	44	0.00%
14 Acreage	\$495,000.	\$408,400.	21.20%	\$495,000.	\$310,000.	59.68%	60	49	22.45%
15 Acreage WF	\$0.	\$735,000.	0.00%	\$0.	\$735,000.	0.00%	0	122	0.00%
16 Lots	\$185,862.06	\$179,060.75	3.80%	\$189,900.	\$174,000.	9.14%	105	104	0.96%
17 Lots WF	\$0.	\$875,000.	0.00%	\$0.	\$875,000.	0.00%	0	109	0.00%
18 LOTS TOTAL	\$205,806.45	\$262,025.59	-21.46%	\$190,000.	\$184,900.	2.76%	102	98	4.08%
19 Business	\$644,000.	\$0.	0.00%	\$644,000.	\$0.	0.00%	120	0	0.00%
20 Commercial	\$714,925.	\$223,855.76	219.37%	\$714,925.	\$665,000.	7.51%	124	119	4.20%
21 Land	\$0.	\$550,000.	0.00%	\$0.	\$550,000.	0.00%	0	361	0.00%
22 Leases	\$85,536.76	\$114,787.	-25.48%	\$8,595.	\$36,923.	-76.72%	185	373	-50.40%
23 IC&I TOTAL	\$192,433.21	\$223,793.29	-14.01%	\$22,140.	\$169,000.	-86.90%	174	178	-2.25%
24 GRAND TOTAL	\$435,684.06	\$365,261.28	19.28%	\$388,500.	\$327,950.	18.46%	66	68	-2.94%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = CO									
1 Acreage/House	\$899,395.87	\$698,419.75	28.78%	\$735,000.	\$599,000.	22.70%	96	101	-4.95%
2 Duplex	\$350,584.87	\$316,283.21	10.85%	\$315,000.	\$267,750.	17.65%	50	49	2.04%
3 Mobile Home	\$109,008.65	\$77,509.25	40.64%	\$102,750.	\$73,000.	40.75%	62	54	14.81%
4 Recreational	\$359,801.	\$352,486.37	2.08%	\$317,450.	\$323,750.	-1.95%	122	140	-12.86%
5 Residential	\$474,049.84	\$398,634.84	18.92%	\$434,000.	\$370,000.	17.30%	56	55	1.82%
6 Residential WF	\$1,932,973.50	\$1,812,774.50	6.63%	\$1,650,000.	\$1,610,000.	2.48%	87	92	-5.43%
7 3/4-Plex	\$478,115.37	\$417,980.	14.39%	\$470,000.	\$400,000.	17.50%	64	68	-5.88%
8 Timeshare	\$6,640.	\$0.	0.00%	\$5,700.	\$0.	0.00%	207	0	0.00%
9 Apartment	\$266,361.68	\$237,059.45	12.36%	\$239,900.	\$214,675.	11.75%	65	76	-14.47%
10 Townhouse	\$349,286.03	\$301,372.90	15.90%	\$327,000.	\$272,500.	20.00%	55	55	0.00%
11 RES. TOTAL	\$410,940.53	\$349,663.15	17.52%	\$365,000.	\$319,000.	14.42%	60	61	-1.64%
12 FARMS	\$1,087,266.62	\$935,528.56	16.22%	\$920,000.	\$756,250.	21.65%	123	122	0.82%
13 MULTIFAMILY	\$1,760,333.37	\$1,184,455.50	48.62%	\$2,337,500.	\$394,600.	492.37%	65	59	10.17%
14 Acreage	\$651,170.56	\$625,457.75	4.11%	\$408,000.	\$400,000.	2.00%	127	152	-16.45%
15 Acreage WF	\$1,400,000.	\$1,306,666.62	7.14%	\$1,400,000.	\$775,000.	80.65%	100	81	23.46%
16 Lots	\$212,032.18	\$164,414.31	28.96%	\$194,750.	\$140,700.	38.42%	118	143	-17.48%
17 Lots WF	\$1,206,666.62	\$1,137,681.87	6.06%	\$1,242,500.	\$1,082,000.	14.83%	157	117	34.19%
18 LOTS TOTAL	\$287,930.75	\$256,453.98	12.27%	\$209,900.	\$147,500.	42.31%	120	143	-16.08%
19 Business	\$561,455.	\$121,095.64	363.65%	\$2,187,000.	\$85,000.	2472.94%	226	170	32.94%
20 Commercial	\$676,964.25	\$395,821.43	71.03%	\$1,200,000.	\$900,000.	33.33%	117	95	23.16%
21 Land	\$1,068,222.25	\$1,092,300.	-2.20%	\$832,500.	\$1,200,000.	-30.62%	164	169	-2.96%
22 Leases	\$117,195.22	\$116,224.42	0.84%	\$31,860.	\$81,750.	-61.03%	231	230	0.43%
23 IC&I TOTAL	\$423,159.06	\$309,785.15	36.60%	\$146,000.	\$124,800.	16.99%	194	169	14.79%
24 GRAND TOTAL	\$407,861.87	\$343,559.71	18.72%	\$356,500.	\$304,300.	17.15%	68	72	-5.56%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe