

**Shuswap / Revelstoke Monthly Statistics  
September 2015**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	874	782	11.76%	8,589	8,230	4.36%
2 Units Sold	495	553	-10.49%	4,585	4,296	6.73%
3 Sales Volume	\$214,777,122	\$239,800,510	-10.44%	\$1,958,000,897	\$1,812,021,788	8.06%
4 List/Sell Ratio	96.34%	95.05%		96.66%	95.91%	
5 Days to Sell	87	97	-10.09%	82	100	-18.08%
6 Active Listings	3,609	3,537	2.04%			
<b>Area = North Okanagan</b>						
1 Units Listed	281	306	-8.17%	3,337	3,307	0.91%
2 Units Sold	173	186	-6.99%	1,507	1,593	-5.40%
3 Sales Volume	\$65,549,933	\$62,655,100	4.62%	\$531,695,988	\$555,051,532	-4.21%
4 List/Sell Ratio	96.08%	95.42%		96.17%	95.95%	
5 Days to Sell	94	126	-25.74%	114	134	-14.78%
6 Active Listings	2,142	2,153	-0.51%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	146	150	-2.67%	1,995	1,975	1.01%
2 Units Sold	116	130	-10.77%	908	871	4.25%
3 Sales Volume	\$35,177,191	\$46,184,548	-23.83%	\$287,109,427	\$261,149,434	9.94%
4 List/Sell Ratio	96.99%	95.72%		95.35%	94.27%	
5 Days to Sell	161	151	7.07%	138	172	-19.91%
6 Active Listings	1,515	1,583	-4.30%			
<b>Area = Grand Total</b>						
1 Units Listed	1,301	1,238	5.09%	13,921	13,512	3.03%
2 Units Sold	784	869	-9.78%	7,000	6,760	3.55%
3 Sales Volume	\$315,504,246	\$348,640,158	-9.50%	\$2,776,806,312	\$2,628,222,753	5.65%
4 List/Sell Ratio	96.36%	95.21%		96.43%	95.75%	
5 Days to Sell	100	111	-10.48%	96	117	-18.05%
6 Active Listings	7,266	7,273	-0.10%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- September 2015

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	116	\$35,177,191	59	\$20,500,521
<b>Last Month</b>	127	\$40,140,970	61	\$19,537,881
<b>This Month Last Year</b>	130	\$46,184,548	64	\$20,467,750

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	146	1,515
<b>Last Month</b>	191	1,545
<b>This Month Last Year</b>	150	1,583

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Shuswap / Revelstoke Statistics -- September 2015

## Quick Summary Part 2

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### Condo/Apt

Sales	3
New Listings	5
Current Inventory	49
Sell/Inv. Ratio	6.12%
Days to Sell	284
Average Price	\$231,333
Median Price	\$257,000

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### Condo/Townhouse

Sales	8
New Listings	11
Current Inventory	73
Sell/Inv. Ratio	10.96%
Days to Sell	161
Average Price	\$240,938
Median Price	\$233,000

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### Lots

Sales	13
New Listings	27
Current Inventory	460
Sell/Inv. Ratio	2.83%
Days to Sell	212
Average Price	\$152,654
Median Price	\$119,000

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### Residential

Sales	59
New Listings	61
Current Inventory	375
Sell/Inv. Ratio	15.73%
Days to Sell	145
Average Price	\$347,466
Median Price	\$335,000
Ratio of Sales vs Inventory	13.52%

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Shuswap / Revelstoke Statistics -- September 2015

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	19	17	11.76%	245	257	-4.67	189	194	-2.58
Duplex	0	1	-100.00%	6	14	-57.14	9	8	12.50
Mobile Home	10	9	11.11%	118	114	3.51	73	83	-12.05
Recreational	2	1	100.00%	89	61	45.90	65	99	-34.34
Residential	61	51	19.61%	760	730	4.11	375	409	-8.31
Residential WF	2	4	-50.00%	79	90	-12.22	57	63	-9.52
3/4-Plex	0	0	0.00%	2	4	-50.00	1	5	-80.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	5	7	-28.57%	66	79	-16.46	49	59	-16.95
Townhouse	11	13	-15.38%	120	129	-6.98	73	86	-15.12
RES TOTAL	110	103.00	6.80%	1,485	1,478	0.47%	891	1,006	-11.43
FARMS	0	3	-100.00%	13	17	-23.53	13	17	-23.53
MULTIFAMILY	0	0	0.00%	5	6	-16.67	6	7	-14.29
Acreage	5	6	-16.67%	81	80	1.25	117	113	3.54
Acreage WF	0	0	0.00%	16	10	60.00	17	11	54.55
Lots	22	25	-12.00%	263	234	12.39	301	261	15.33
Lots WF	0	0	0.00%	19	21	-9.52	25	20	25.00
LOTS TOTAL	27	31.00	-12.90%	379	345	9.86%	460	405	13.58
Business	2	5	-60.00%	27	40	-32.50	31	36	-13.89
Commercial	4	3	33.33%	54	55	-1.82	68	75	-9.33
Land	3	4	-25.00%	30	31	-3.23	45	35	28.57
COMM TOTAL	9	12.00	-25.00%	111	126	-11.90%	144	146	-1.37
<b>GRAND TOTAL</b>	<b>146</b>	<b>149</b>	<b>-2.01%</b>	<b>1,993</b>	<b>1,972</b>	<b>1.06%</b>	<b>1,514</b>	<b>1,581</b>	<b>-4.24</b>

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Shuswap / Revelstoke Statistics -- September 2015

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	13	16	-18.75%	\$6,248,500	\$7,793,000	-19.82%	95.60%	95.58%
Duplex	0	1	-100.00%	\$0	\$190,000	-100.00%	0.00%	95.05%
Mobile Home	10	5	100.00%	\$1,044,900	\$448,000	133.24%	92.83%	91.88%
Recreational	4	2	100.00%	\$273,300	\$302,000	-9.50%	85.51%	88.62%
Residential	59	64	-7.81%	\$20,500,521	\$20,467,750	0.16%	96.71%	96.30%
Residential WF	1	7	-85.71%	\$620,000	\$4,353,500	-85.76%	95.40%	93.79%
3/4-Plex	0	1	-100.00%	\$0	\$275,000	-100.00%	0.00%	95.16%
Apartment	3	5	-40.00%	\$694,000	\$1,946,048	-64.34%	94.95%	94.37%
Townhouse	8	10	-20.00%	\$1,927,500	\$2,409,250	-20.00%	95.77%	95.59%
RES TOTAL	98	111	-11.71%	\$31,308,721	\$38,184,548	-18.01%	96.12%	95.59%
FARMS	0	2	-100.00%	\$0	\$1,940,000	-100.00%	0.00%	89.20%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	0	0.00%	\$430,000	\$0	0.00%	87.93%	0.00%
Acreage WF	0	1	-100.00%	\$0	\$108,500	-100.00%	0.00%	94.43%
Lots	8	11	-27.27%	\$810,500	\$800,500	1.25%	89.44%	83.80%
Lots WF	2	2	0.00%	\$744,000	\$687,000	8.30%	90.29%	89.22%
LOTS TOTAL	13	14	-7.14%	\$1,984,500	\$1,596,000	24.34%	89.42%	86.73%
Business	0	1	-100.00%	\$0	\$3,900,000	-100.00%	0.00%	108.33%
Commercial	3	1	200.00%	\$928,970	\$339,000	174.03%	205.99%	87.15%
Land	2	1	100.00%	\$955,000	\$225,000	324.44%	93.08%	75.13%
COMM TOTAL	5	3	66.67%	\$1,883,970	\$4,464,000	-57.80%	127.56%	104.09%
<b>GRAND TOTAL</b>	<b>116</b>	<b>130</b>	<b>-10.77%</b>	<b>\$35,177,191</b>	<b>\$46,184,548</b>	<b>-23.83%</b>	<b>96.99%</b>	<b>95.72%</b>

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Shuswap / Revelstoke Statistics -- September 2015

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	98	85	15.29%	\$48,730,750	\$38,536,018	26.46%	95.14%	95.80%
Duplex	4	9	-55.56%	\$1,441,000	\$2,173,000	-33.69%	92.85%	95.33%
Mobile Home	63	61	3.28%	\$5,723,050	\$5,182,100	10.44%	93.04%	91.00%
Recreational	35	36	-2.78%	\$3,471,800	\$3,678,380	-5.62%	96.02%	94.31%
Residential	438	390	12.31%	\$148,019,355	\$125,364,561	18.07%	96.58%	96.18%
Residential WF	25	37	-32.43%	\$16,962,999	\$23,288,000	-27.16%	92.48%	92.79%
3/4-Plex	4	1	300.00%	\$1,901,250	\$275,000	591.36%	94.95%	95.16%
Apartment	37	42	-11.90%	\$7,130,901	\$9,076,788	-21.44%	94.79%	94.35%
Townhouse	64	63	1.59%	\$17,393,483	\$15,540,300	11.93%	96.42%	95.39%
RES TOTAL	768	724	6.08%	\$250,774,588	\$223,114,147	12.40%	95.82%	95.45%
FARMS	3	6	-50.00%	\$2,550,000	\$7,040,000	-63.78%	81.86%	90.68%
MULTIFAMILY	2	3	-33.33%	\$1,235,000	\$1,377,000	-10.31%	88.34%	88.44%
Acreage	26	18	44.44%	\$6,000,000	\$5,066,788	18.42%	90.17%	89.79%
Acreage WF	2	6	-66.67%	\$520,305	\$1,306,400	-60.17%	113.63%	84.73%
Lots	73	87	-16.09%	\$5,366,280	\$6,923,250	-22.49%	92.14%	90.88%
Lots WF	5	6	-16.67%	\$1,327,000	\$2,173,500	-38.95%	92.54%	90.75%
LOTS TOTAL	106	117	-9.40%	\$13,213,585	\$15,469,938	-14.59%	91.95%	89.96%
Business	7	4	75.00%	\$14,080,000	\$8,264,000	70.38%	92.12%	84.21%
Commercial	18	15	20.00%	\$3,827,253	\$4,849,349	-21.08%	103.46%	89.75%
Land	3	2	50.00%	\$1,054,000	\$1,035,000	1.84%	92.86%	67.01%
COMM TOTAL	28	21	33.33%	\$18,961,253	\$14,148,349	34.02%	94.25%	84.41%
<b>GRAND TOTAL</b>	<b>907</b>	<b>871</b>	<b>4.13%</b>	<b>\$286,734,427</b>	<b>\$261,149,434</b>	<b>9.80%</b>	<b>95.35%</b>	<b>94.27%</b>

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Shuswap / Revelstoke Statistics -- September 2015

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$480,654	\$487,063	-1.32%	\$444,000	\$480,000	-7.50%	138	127	8.43%
Duplex		\$190,000			\$190,000			236	
Mobile Home	\$104,490	\$89,600	16.62%	\$99,500	\$95,000	4.74%	135	109	23.03%
Recreational	\$68,325	\$151,000	-54.75%	\$62,900	\$151,000	-58.34%	156	38	316.00%
Residential	\$347,466	\$319,809	8.65%	\$335,000	\$335,000	0.00%	145	138	4.65%
Residential WF	\$620,000	\$621,929	-0.31%	\$620,000	\$619,000	0.16%	481	114	321.40%
3/4-Plex		\$275,000			\$275,000			37	
Apartment	\$231,333	\$389,210	-40.56%	\$257,000	\$473,548	-45.73%	284	177	59.90%
Townhouse	\$240,938	\$240,925	0.01%	\$233,000	\$248,000	-6.05%	161	137	17.34%
RES TOTAL	\$319,477	\$344,005	-7.13%	\$287,250	\$325,000	-11.62%	152	134	13.90%
FARMS		\$970,000			\$970,000			63	
<b>MULTIFAMILY</b>									
Acreage	\$143,333			\$122,500			361		
Acreage WF		\$108,500			\$108,500			416	
Lots	\$101,313	\$72,773	39.22%	\$79,500	\$37,000	114.86%	175	289	-39.61%
Lots WF	\$372,000	\$343,500	8.30%	\$372,000	\$343,500	8.30%	137	151	-8.97%
LOTS TOTAL	\$152,654	\$114,000	33.91%	\$119,000	\$99,250	19.90%	212	278	-23.94%
Business		\$3,900,000			\$3,900,000			82	
Commercial	\$309,657	\$339,000	-8.66%	\$375,000	\$339,000	10.62%	325	493	-34.08%
Land	\$477,500	\$225,000	112.22%	\$477,500	\$225,000	112.22%	43	172	-75.29%
COMM TOTAL	\$376,794	\$1,488,000	-74.68%	\$375,000	\$339,000	10.62%	212	249	-14.86%
<b>GRAND TOTAL</b>	<b>\$303,252</b>	<b>\$355,266</b>	<b>-14.64%</b>	<b>\$285,000</b>	<b>\$312,750</b>	<b>-8.87%</b>	<b>161</b>	<b>151</b>	<b>7.07%</b>

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Shuswap / Revelstoke Statistics -- September 2015

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$497,253	\$453,365	9.68%	\$436,250	\$400,000	9.06%	126	158	-20.18%
Duplex	\$360,250	\$241,444	49.21%	\$236,500	\$250,000	-5.40%	355	212	67.31%
Mobile Home	\$90,842	\$84,952	6.93%	\$76,000	\$72,400	4.97%	141	187	-24.63%
Recreational	\$99,194	\$102,177	-2.92%	\$70,000	\$64,999	7.69%	70	192	-63.75%
Residential	\$337,944	\$321,448	5.13%	\$329,250	\$323,500	1.78%	120	138	-13.10%
Residential WF	\$678,520	\$629,405	7.80%	\$549,999	\$580,000	-5.17%	127	149	-14.93%
3/4-Plex	\$475,313	\$275,000	72.84%	\$454,625	\$275,000	65.32%	341	37	821.62%
Apartment	\$192,727	\$216,114	-10.82%	\$175,500	\$177,000	-0.85%	172	218	-21.15%
Townhouse	\$271,773	\$246,671	10.18%	\$261,500	\$235,000	11.28%	117	161	-27.53%
RES TOTAL	\$326,529	\$308,169	5.96%	\$315,000	\$295,000	6.78%	125	155	-19.47%
FARMS	\$850,000	\$1,173,333	-27.56%	\$685,000	\$970,000	-29.38%	301	306	-1.36%
MULTIFAMILY	\$617,500	\$459,000	34.53%	\$617,500	\$487,000	26.80%	309	258	19.92%
Acreage	\$230,769	\$281,488	-18.02%	\$182,500	\$177,500	2.82%	272	233	16.82%
Acreage WF	\$260,153	\$217,733	19.48%	\$260,153	\$222,500	16.92%	259	439	-41.07%
Lots	\$73,511	\$79,578	-7.62%	\$65,000	\$62,000	4.84%	158	237	-33.12%
Lots WF	\$265,400	\$362,250	-26.74%	\$255,000	\$343,500	-25.76%	133	90	48.33%
LOTS TOTAL	\$124,656	\$132,222	-5.72%	\$85,500	\$93,500	-8.56%	187	239	-21.79%
Business	\$2,011,429	\$2,066,000	-2.64%	\$543,000	\$2,069,500	-73.76%	466	182	155.46%
Commercial	\$212,625	\$323,290	-34.23%	\$156,609	\$249,900	-37.33%	266	387	-31.25%
Land	\$351,333	\$517,500	-32.11%	\$205,000	\$517,500	-60.39%	41	447	-90.83%
COMM TOTAL	\$677,188	\$673,731	0.51%	\$199,050	\$249,900	-20.35%	292	354	-17.50%
<b>GRAND TOTAL</b>	<b>\$316,135</b>	<b>\$299,827</b>	<b>5.44%</b>	<b>\$290,000</b>	<b>\$272,000</b>	<b>6.62%</b>	<b>138</b>	<b>172</b>	<b>-19.85%</b>

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