

CENTRAL OKANAGAN DIVISION

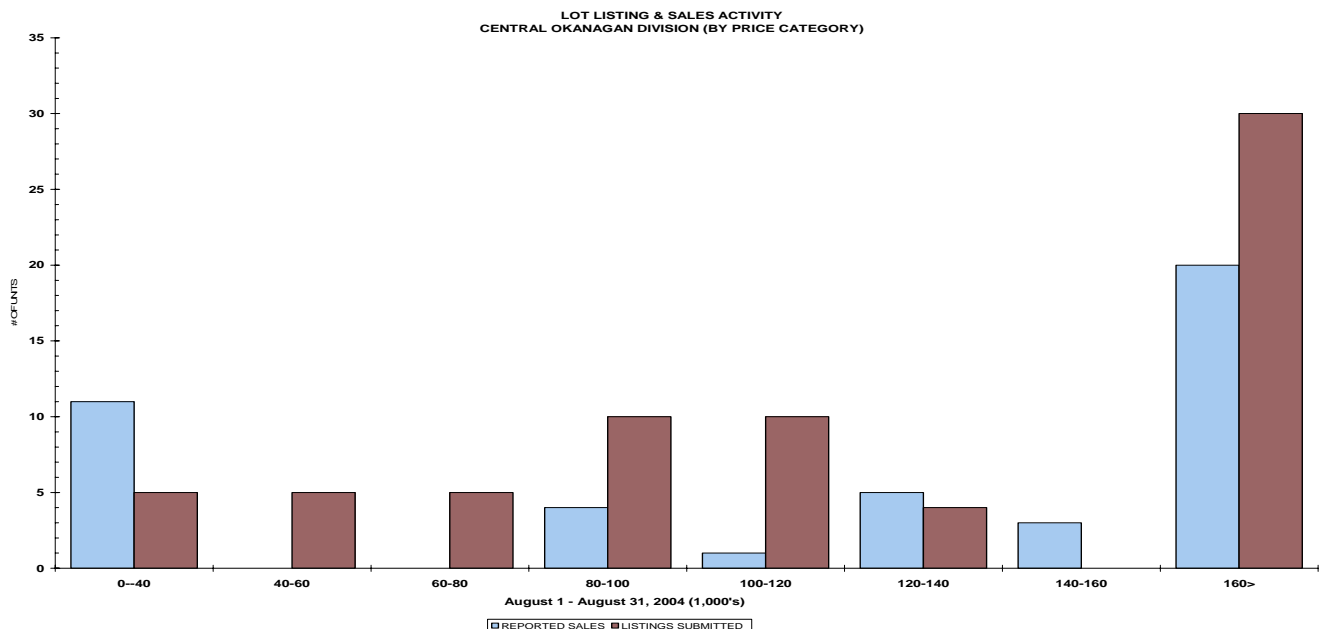
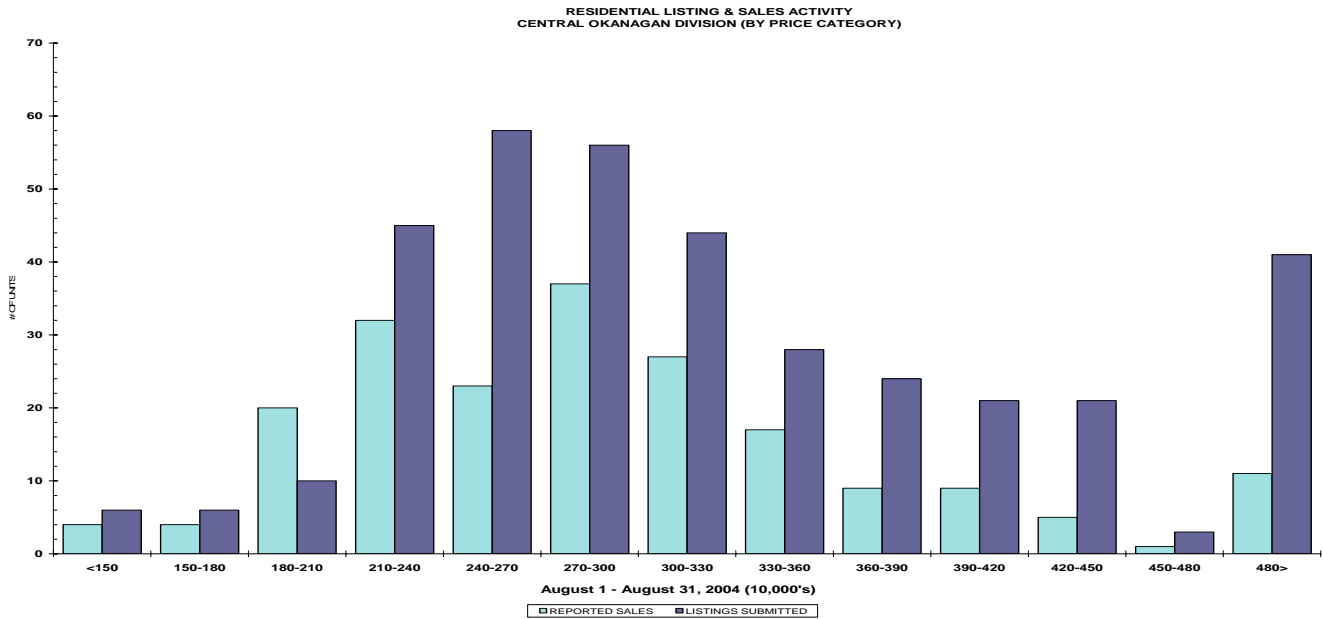
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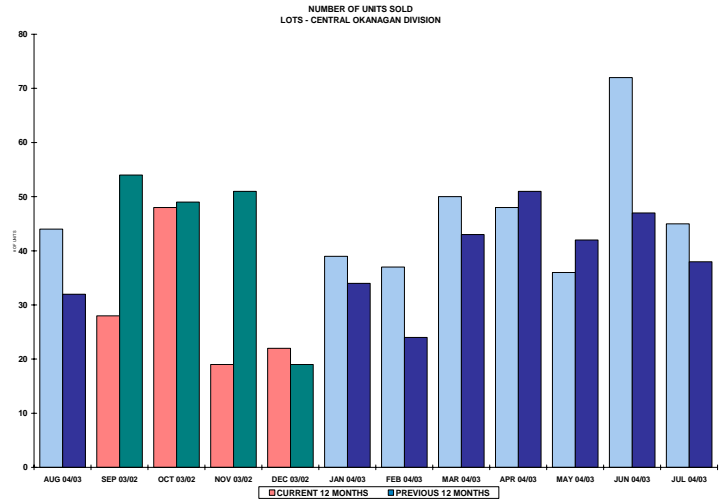
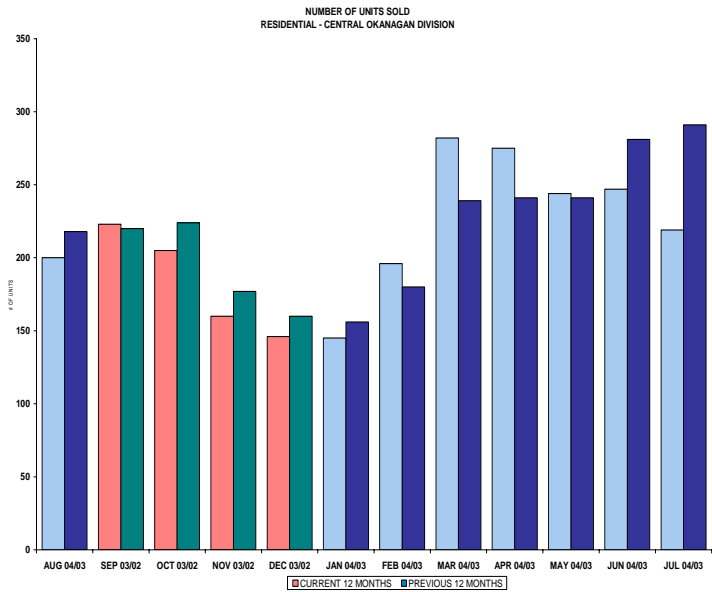
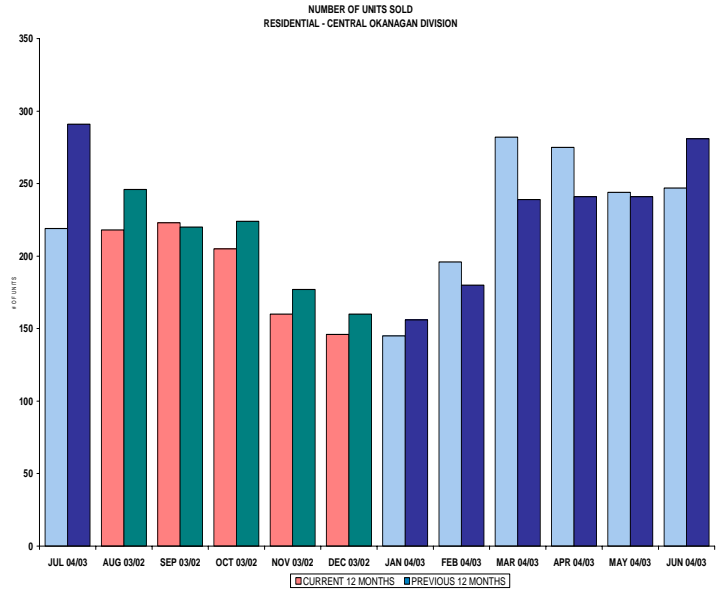
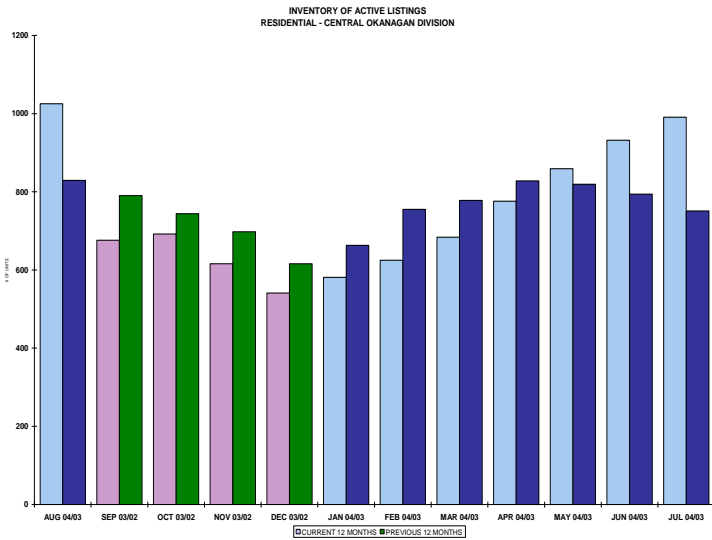
August 2004

QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
August 2004	463	\$124,507,708	200	\$59,988,526	813	2,879
July 2004	461	\$112,010,313	219	\$63,054,537	919	2,834
August 2003	419	\$88,872,735	194	\$47,648,953	536	2,242

The Central Zone has **550** Members. The average number of listings-per-licensee is 5.2





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August 2004

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
CONDO/APT	76	127	367	20.71%	52
CONDO/TWNHSE	51	108	217	23.50%	62
LOTS	44	69	449	10.07%	114
RESIDENTIAL	200	359	1025	19.51%	56

AVERAGE HOUSE PRICE \$299,943

MEDIAN HOUSE PRICE \$288,163

Lots Include: Acreage, Acreage Waterfront, Lots and Lots Waterfront