

NORTH OKANAGAN DIVISION

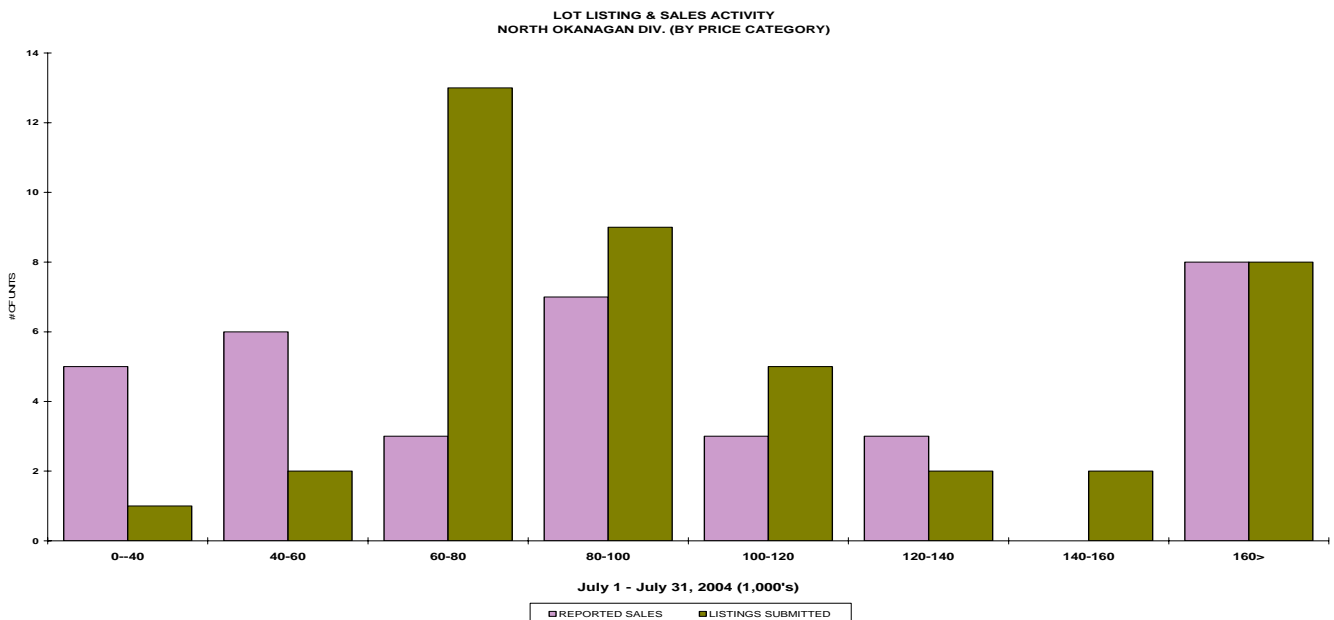
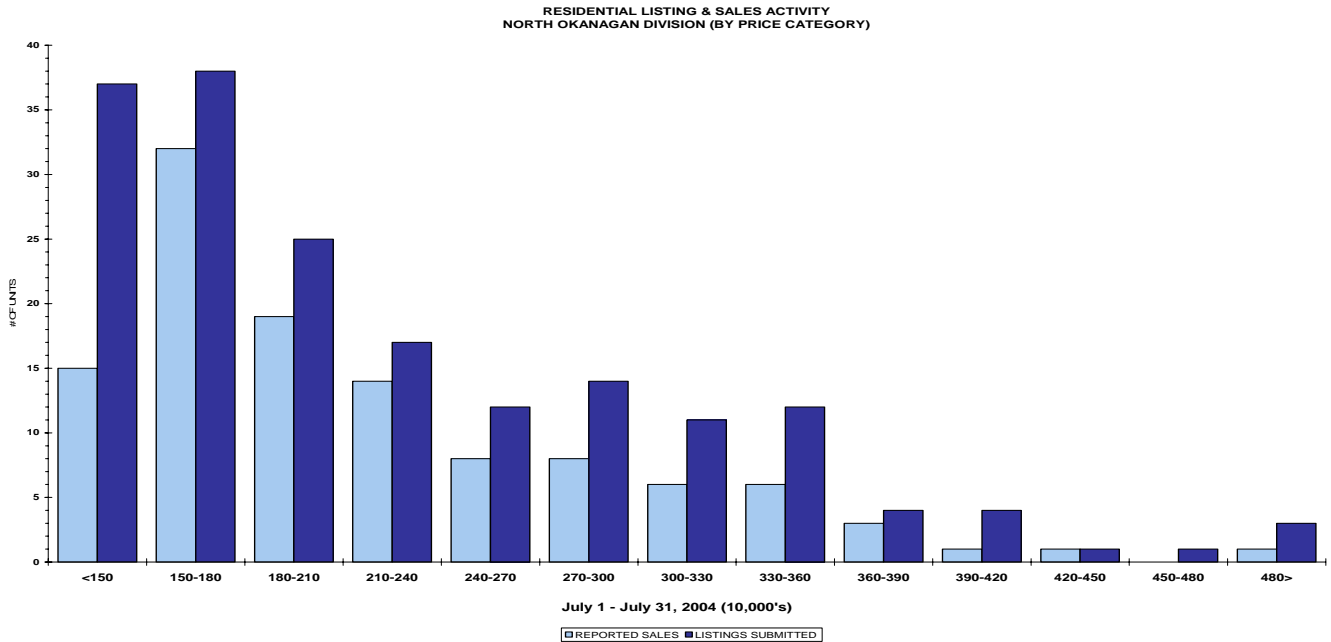
STAT - O - GRAM

July 2004

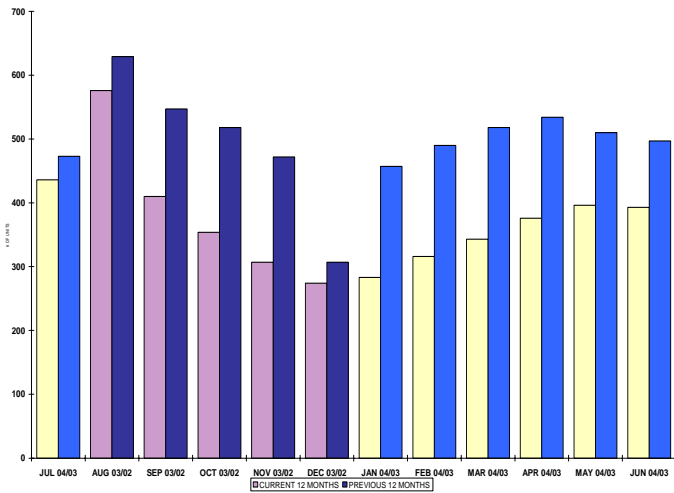
QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
July 2004	244	\$51,584,158	115	\$24,727,500	430	1,488
June 2004	237	\$44,845,635	125	\$25,662,377	420	1,437
July 2003	238	\$38,679,760	128	\$22,934,375	366	1,649

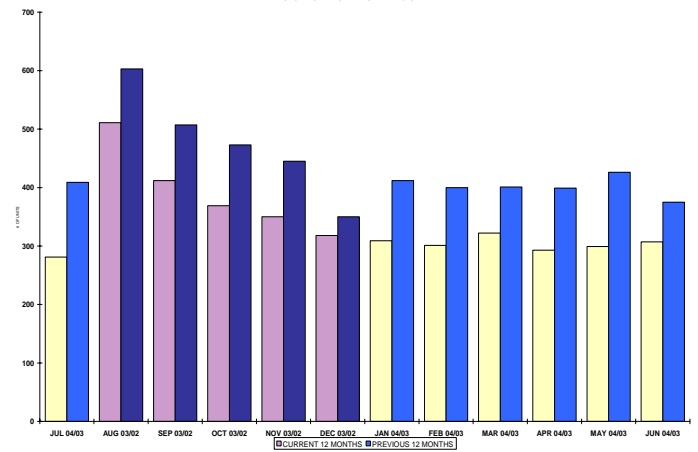
The North Zone has **250** Members. The average number of listings-per-licensee is 5.9



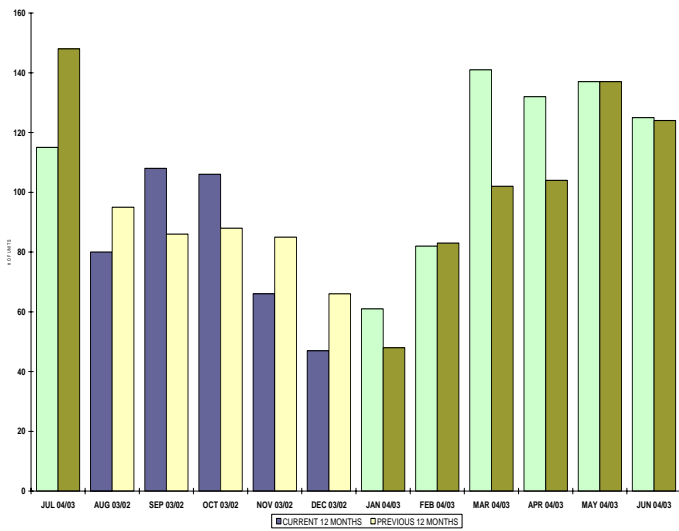
INVENTORY OF ACTIVE LISTINGS
RESIDENTIAL - NORTH OKANAGAN DIVISION



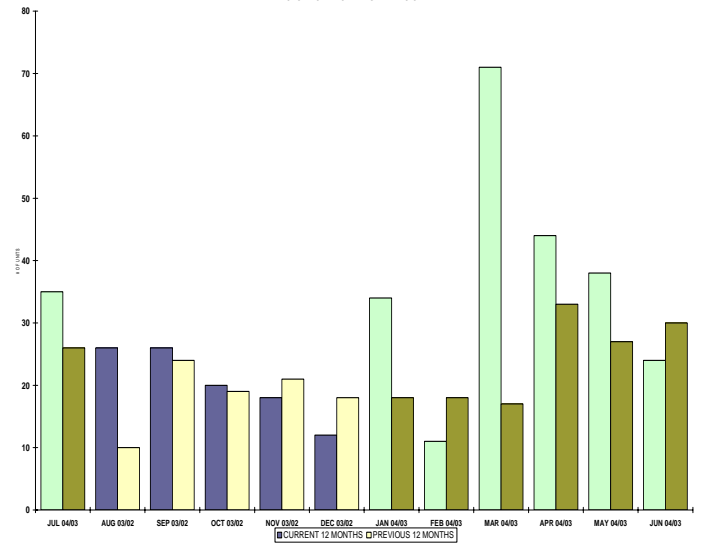
INVENTORY OF ACTIVE LISTINGS
LOTS - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
RESIDENTIAL - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
LOTS - NORTH OKANAGAN DIVISION



NORTH OKANAGAN DIVISION

July 2004

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	9	15	92	9.78%	199
ACREAGE/HOUSE	26	45	166	15.66%	120
CONDO/APT	16	33	84	19.05%	58
CONDO/TWNHSE	17	67	116	14.66%	75
LOTS	26	27	189	13.76%	138
RESIDENTIAL	115	182	436	26.38%	61

AVERAGE HOUSE PRICE \$215,022

MEDIAN HOUSE PRICE \$189,000

Lots Include: Acreage Waterfront, Lots and Lots Waterfront