

CENTRAL OKANAGAN DIVISION

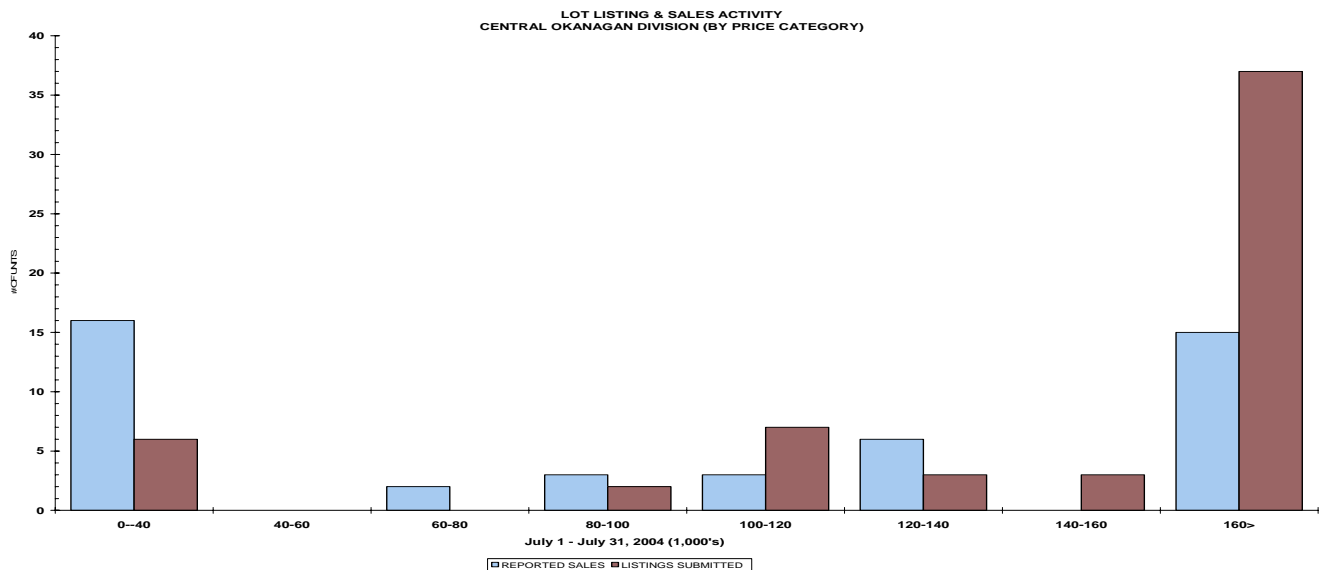
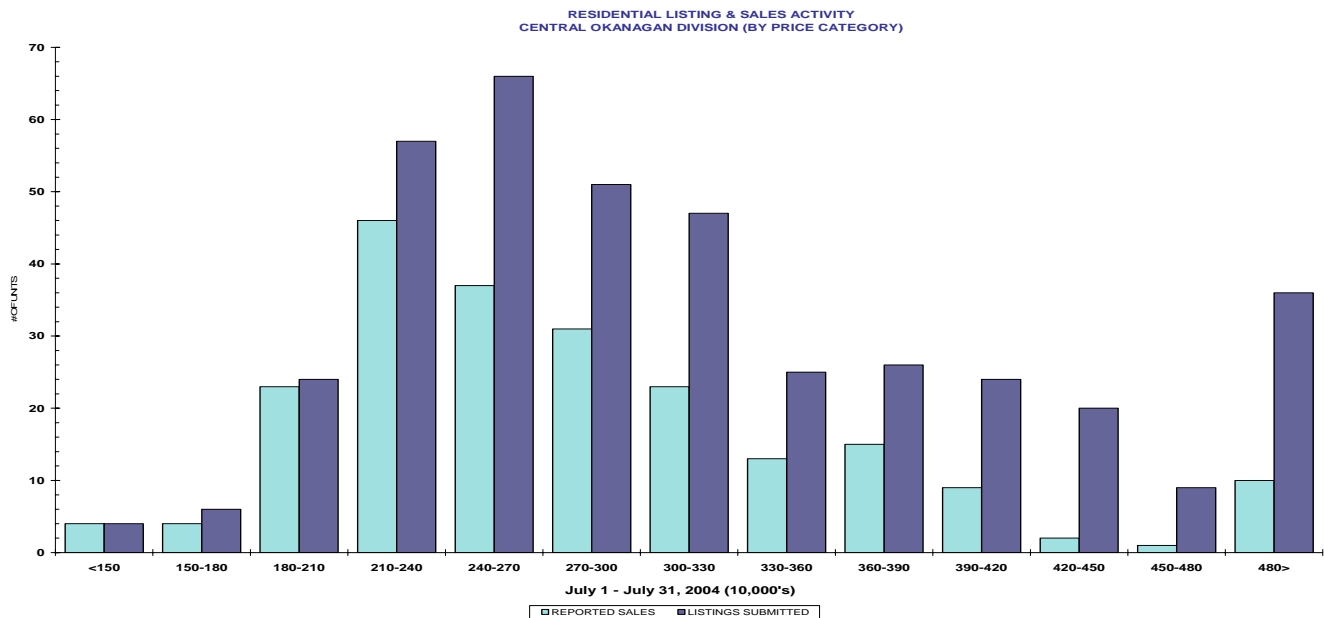
STAT - O - GRAM

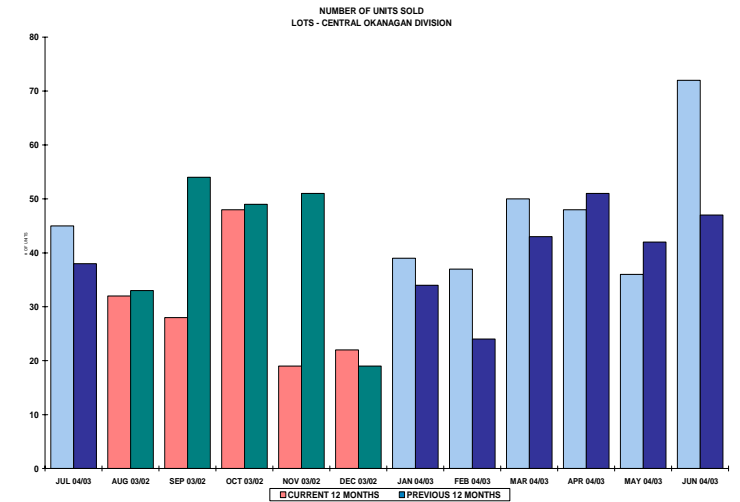
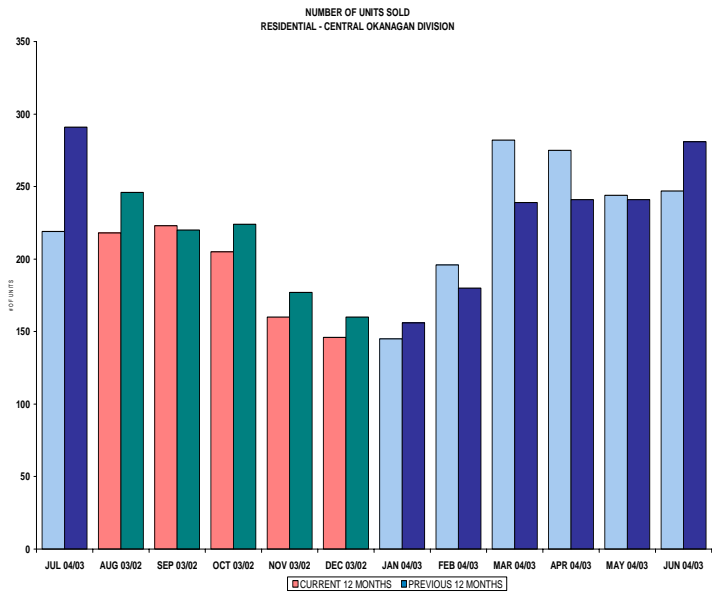
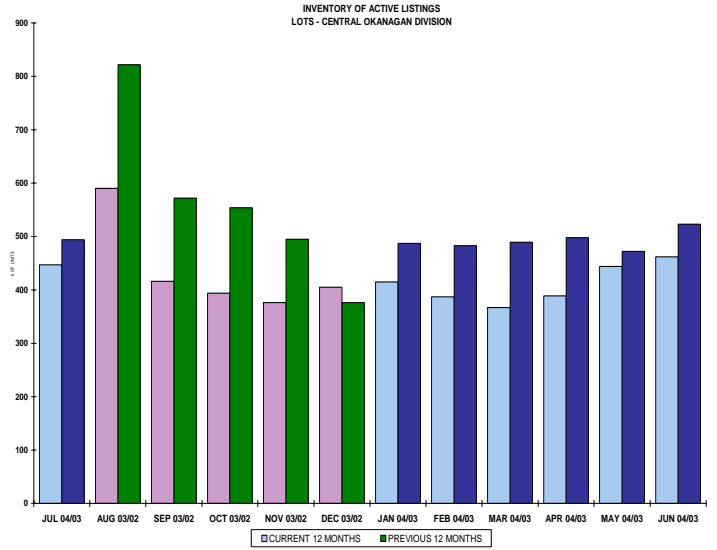
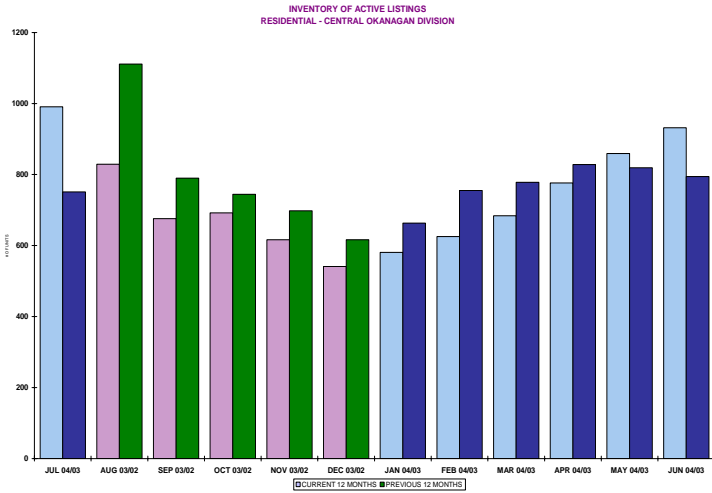
July 2004

QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
July 2004	461	\$112,010,313	219	\$63,054,537	919	2,834
June 2004	537	\$129,952,360	247	\$70,180,237	865	2,584
July 2003	522	\$121,328,423	280	\$66,285,599	682	2,386

The Central Zone has **543** Members. The average number of listings-per-licensee is 5.2





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July 2004

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
CONDO/APT	77	166	370	20.81%	35
CONDO/TWNHSE	43	90	188	22.87%	43
LOTS	45	58	447	10.07%	124
RESIDENTIAL	219	405	991	22.10%	50

AVERAGE HOUSE PRICE \$287,970

MEDIAN HOUSE PRICE \$266,750

Lots Include: Acreage, Acreage Waterfront, Lots and Lots Waterfront