

Shuswap / Revelstoke Monthly Statistics
July 2015

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	924	939	-1.60%	6,881	6,620	3.94%
2 Units Sold	578	582	-0.69%	3,501	3,197	9.51%
3 Sales Volume	\$252,909,636	\$247,970,931	1.99%	\$1,498,138,367	\$1,336,448,572	12.10%
4 List/Sell Ratio	96.56%	96.65%		96.65%	95.97%	
5 Days to Sell	87	96	-9.61%	81	102	-20.91%
6 Active Listings	3,712	3,973	-6.57%			
Area = North Okanagan						
1 Units Listed	348	369	-5.69%	2,738	2,662	2.85%
2 Units Sold	209	223	-6.28%	1,173	1,199	-2.17%
3 Sales Volume	\$73,266,890	\$77,092,478	-4.96%	\$405,341,819	\$415,069,201	-2.34%
4 List/Sell Ratio	96.20%	96.39%		96.24%	96.04%	
5 Days to Sell	114	128	-10.69%	116	135	-14.04%
6 Active Listings	2,178	2,262	-3.71%			
Area = Shuswap / Revels						
1 Units Listed	221	251	-11.95%	1,658	1,632	1.59%
2 Units Sold	137	122	12.30%	665	618	7.61%
3 Sales Volume	\$42,654,391	\$40,716,027	4.76%	\$211,791,266	\$179,368,875	18.08%
4 List/Sell Ratio	95.02%	95.20%		95.31%	93.65%	
5 Days to Sell	116	153	-23.95%	133	180	-26.23%
6 Active Listings	1,581	1,741	-9.19%			
Area = Grand Total						
1 Units Listed	1,493	1,559	-4.23%	11,277	10,914	3.33%
2 Units Sold	924	927	-0.32%	5,339	5,014	6.48%
3 Sales Volume	\$368,830,917	\$365,779,436	0.83%	\$2,115,271,451	\$1,930,886,648	9.55%
4 List/Sell Ratio	96.31%	96.43%		96.44%	95.76%	
5 Days to Sell	97	111	-12.42%	95	119	-20.56%
6 Active Listings	7,471	7,976	-6.33%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2015

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	137	\$42,654,391	61	\$20,557,127
Last Month	122	\$45,880,384	62	\$20,556,722
This Month Last Year	122	\$40,716,027	55	\$17,929,700

Description	Total Listings Taken	Inventory
This Month	221	1,581
Last Month	242	1,557
This Month Last Year	251	1,741

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Shuswap / Revelstoke Statistics -- July 2015

Quick Summary Part 2

Condo/Apt

Sales	7
New Listings	8
Current Inventory	54
Sell/Inv. Ratio	12.96%
Days to Sell	228
Average Price	\$234,153
Median Price	\$235,000

Condo/Townhouse

Sales	10
New Listings	13
Current Inventory	72
Sell/Inv. Ratio	13.89%
Days to Sell	88
Average Price	\$295,450
Median Price	\$274,000

Lots

Sales	17
New Listings	52
Current Inventory	449
Sell/Inv. Ratio	3.79%
Days to Sell	147
Average Price	\$92,294
Median Price	\$92,000

Residential

Sales	61
New Listings	85
Current Inventory	421
Sell/Inv. Ratio	14.49%
Days to Sell	114
Average Price	\$337,002
Median Price	\$320,100

Ratio of Sales vs Inventory	11.49%
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Shuswap / Revelstoke Statistics -- July 2015

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	26	31	-16.13%	206	217	-5.07	193	205	-5.85
Duplex	1	0	0.00%	6	13	-53.85	10	12	-16.67
Mobile Home	11	17	-35.29%	98	95	3.16	81	98	-17.35
Recreational	3	11	-72.73%	79	49	61.22	71	114	-37.72
Residential	85	90	-5.56%	636	611	4.09	421	497	-15.29
Residential WF	11	6	83.33%	69	78	-11.54	56	72	-22.22
3/4-Plex	0	1	-100.00%	2	2	0.00	4	4	0.00
Apartment	8	8	0.00%	59	62	-4.84	54	58	-6.90
Townhouse	13	14	-7.14%	96	98	-2.04	72	85	-15.29
RES TOTAL	158	178.00	-11.24%	1,251	1,225	2.12%	962	1,145	-15.98
FARMS	0	3	-100.00%	11	14	-21.43	13	17	-23.53
MULTIFAMILY	1	1	0.00%	4	5	-20.00	5	9	-44.44
Acreage	10	7	42.86%	64	68	-5.88	123	114	7.89
Acreage WF	7	1	600.00%	16	10	60.00	19	12	58.33
Lots	29	45	-35.56%	198	187	5.88	280	268	4.48
Lots WF	6	0	0.00%	17	19	-10.53	27	23	17.39
LOTS TOTAL	52	53.00	-1.89%	295	284	3.87%	449	417	7.67
Business	4	6	-33.33%	24	31	-22.58	33	37	-10.81
Commercial	2	6	-66.67%	46	47	-2.13	71	79	-10.13
Land	4	4	0.00%	25	24	4.17	46	35	31.43
COMM TOTAL	10	16.00	-37.50%	95	102	-6.86%	150	151	-0.66
GRAND TOTAL	221	251	-11.95%	1,656	1,630	1.60%	1,579	1,739	-9.20

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Shuswap / Revelstoke Statistics -- July 2015

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	13	12	8.33%	\$6,707,500	\$6,387,841	5.00%	96.48%	96.99%
Duplex	0	1	-100.00%	\$0	\$250,000	-100.00%	0.00%	96.19%
Mobile Home	13	7	85.71%	\$1,338,000	\$430,300	210.95%	92.88%	92.32%
Recreational	3	5	-40.00%	\$494,000	\$669,898	-26.26%	98.82%	89.94%
Residential	61	55	10.91%	\$20,557,127	\$17,929,700	14.65%	96.74%	97.43%
Residential WF	6	8	-25.00%	\$4,517,500	\$6,060,500	-25.46%	93.48%	95.12%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	7	7	0.00%	\$1,639,071	\$1,188,500	37.91%	95.84%	95.58%
Townhouse	10	10	0.00%	\$2,954,500	\$2,489,100	18.70%	96.20%	96.28%
RES TOTAL	113	105	7.62%	\$38,207,699	\$35,405,839	7.91%	96.11%	96.58%
FARMS	1	2	-50.00%	\$1,500,000	\$2,910,000	-48.45%	75.00%	90.38%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	1	100.00%	\$271,000	\$111,788	142.42%	92.81%	111.79%
Acreage WF	0	1	-100.00%	\$0	\$343,000	-100.00%	0.00%	76.22%
Lots	14	11	27.27%	\$1,180,000	\$466,500	152.95%	92.35%	90.08%
Lots WF	1	0	0.00%	\$118,000	\$0	0.00%	94.48%	0.00%
LOTS TOTAL	17	13	30.77%	\$1,569,000	\$921,288	70.31%	92.58%	86.27%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	5	2	150.00%	\$1,002,693	\$1,478,900	-32.20%	95.47%	81.26%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	5	2	150.00%	\$1,002,693	\$1,478,900	-32.20%	95.47%	81.26%
GRAND TOTAL	136	122	11.48%	\$42,279,391	\$40,716,027	3.84%	95.01%	95.20%

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Shuswap / Revelstoke Statistics -- July 2015

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	72	57	26.32%	\$34,104,250	\$25,324,018	34.67%	95.74%	96.23%
Duplex	3	6	-50.00%	\$1,238,000	\$1,593,000	-22.28%	92.67%	95.92%
Mobile Home	44	45	-2.22%	\$3,926,350	\$3,541,100	10.88%	93.34%	90.31%
Recreational	26	22	18.18%	\$2,540,200	\$2,364,389	7.44%	96.98%	94.18%
Residential	318	275	15.64%	\$107,980,953	\$88,182,041	22.45%	96.61%	96.13%
Residential WF	18	22	-18.18%	\$11,903,000	\$13,480,500	-11.70%	93.86%	91.12%
3/4-Plex	2	0	0.00%	\$909,250	\$0	0.00%	93.40%	0.00%
Apartment	32	32	0.00%	\$6,051,901	\$5,924,840	2.14%	94.90%	93.96%
Townhouse	50	48	4.17%	\$13,415,983	\$11,298,050	18.75%	96.73%	95.37%
RES TOTAL	565	507	11.44%	\$182,069,887	\$151,707,938	20.01%	96.10%	95.36%
FARMS	2	3	-33.33%	\$2,185,000	\$4,550,000	-51.98%	80.04%	90.64%
MULTIFAMILY	2	2	0.00%	\$1,235,000	\$890,000	38.76%	88.34%	84.92%
Acreage	18	16	12.50%	\$4,385,000	\$4,637,788	-5.45%	89.26%	89.80%
Acreage WF	2	5	-60.00%	\$520,305	\$1,197,900	-56.57%	113.63%	83.95%
Lots	51	65	-21.54%	\$3,765,800	\$5,390,100	-30.13%	92.25%	91.87%
Lots WF	2	4	-50.00%	\$328,000	\$1,486,500	-77.93%	97.94%	91.48%
LOTS TOTAL	73	90	-18.89%	\$8,999,105	\$12,712,288	-29.21%	91.95%	90.26%
Business	7	3	133.33%	\$14,080,000	\$4,364,000	222.64%	92.12%	70.23%
Commercial	14	12	16.67%	\$2,748,273	\$4,334,649	-36.60%	89.84%	89.85%
Land	1	1	0.00%	\$99,000	\$810,000	-87.78%	90.83%	65.06%
COMM TOTAL	22	16	37.50%	\$16,927,273	\$9,508,649	78.02%	91.73%	77.41%
GRAND TOTAL	664	618	7.44%	\$211,416,266	\$179,368,875	17.87%	95.31%	93.65%

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Shuswap / Revelstoke Statistics -- July 2015

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$515,962	\$532,320	-3.07%	\$412,500	\$417,000	-1.08%	107	119	-10.14%
Duplex		\$250,000			\$250,000			155	
Mobile Home	\$102,923	\$61,471	67.43%	\$88,000	\$69,900	25.89%	122	125	-2.06%
Recreational	\$164,667	\$133,980	22.90%	\$132,500	\$104,900	26.31%	24	208	-88.45%
Residential	\$337,002	\$325,995	3.38%	\$320,100	\$342,500	-6.54%	114	103	11.25%
Residential WF	\$752,917	\$757,563	-0.61%	\$720,000	\$857,500	-16.03%	71	115	-37.91%
3/4-Plex									
Apartment	\$234,153	\$169,786	37.91%	\$235,000	\$158,000	48.73%	228	161	41.73%
Townhouse	\$295,450	\$248,910	18.70%	\$274,000	\$257,000	6.61%	88	197	-55.53%
RES TOTAL	\$338,121	\$337,198	0.27%	\$317,500	\$305,000	4.10%	114	125	-8.80%
FARMS	\$1,500,000	\$1,455,000	3.09%	\$1,500,000	\$1,455,000	3.09%	17	687	-97.52%
MULTIFAMILY									
Acreage	\$135,500	\$111,788	21.21%	\$135,500	\$111,788	21.21%	69	247	-72.27%
Acreage WF		\$343,000			\$343,000			174	
Lots	\$84,286	\$42,409	98.74%	\$87,500	\$23,000	280.43%	168	285	-40.93%
Lots WF	\$118,000			\$118,000			9		
LOTS TOTAL	\$92,294	\$70,868	30.23%	\$92,000	\$27,500	234.55%	147	273	-46.18%
Business									
Commercial	\$200,539	\$739,450	-72.88%	\$1,667	\$739,450	-99.77%	91	286	-67.99%
Land									
COMM TOTAL	\$200,539	\$739,450	-72.88%	\$1,667	\$739,450	-99.77%	91	286	-67.99%
GRAND TOTAL	\$310,878	\$333,738	-6.85%	\$287,000	\$281,250	2.04%	117	153	-23.60%

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Shuswap / Revelstoke Statistics -- July 2015

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$473,670	\$444,281	6.61%	\$418,750	\$380,341	10.10%	121	157	-22.67%
Duplex	\$412,667	\$265,500	55.43%	\$257,000	\$255,000	0.78%	232	231	0.22%
Mobile Home	\$89,235	\$78,691	13.40%	\$73,500	\$70,000	5.00%	121	207	-41.42%
Recreational	\$97,700	\$107,472	-9.09%	\$74,450	\$59,999	24.09%	60	159	-61.97%
Residential	\$339,563	\$320,662	5.89%	\$330,950	\$320,000	3.42%	116	143	-18.82%
Residential WF	\$661,278	\$612,750	7.92%	\$485,000	\$577,500	-16.02%	81	164	-50.50%
3/4-Plex	\$454,625			\$454,625			574		
Apartment	\$189,122	\$185,151	2.14%	\$172,000	\$166,000	3.61%	161	230	-29.90%
Townhouse	\$268,320	\$235,376	14.00%	\$259,000	\$226,500	14.35%	109	165	-34.38%
RES TOTAL	\$322,248	\$299,227	7.69%	\$315,000	\$287,500	9.57%	118	161	-26.72%
FARMS	\$1,092,500	\$1,516,667	-27.97%	\$1,092,500	\$1,640,000	-33.38%	288	471	-38.96%
MULTIFAMILY	\$617,500	\$445,000	38.76%	\$617,500	\$445,000	38.76%	309	334	-7.35%
Acreage	\$243,611	\$289,862	-15.96%	\$183,000	\$157,500	16.19%	283	236	19.79%
Acreage WF	\$260,153	\$239,580	8.59%	\$260,153	\$255,000	2.02%	259	443	-41.67%
Lots	\$73,839	\$82,925	-10.96%	\$65,000	\$62,000	4.84%	160	243	-34.01%
Lots WF	\$164,000	\$371,625	-55.87%	\$164,000	\$365,000	-55.07%	17	59	-71.31%
LOTS TOTAL	\$123,275	\$141,248	-12.72%	\$88,000	\$94,250	-6.63%	189	245	-22.66%
Business	\$2,011,429	\$1,454,667	38.27%	\$543,000	\$239,000	127.20%	466	216	115.88%
Commercial	\$196,305	\$361,221	-45.66%	\$146,354	\$295,150	-50.41%	258	379	-31.79%
Land	\$99,000	\$810,000	-87.78%	\$99,000	\$810,000	-87.78%	38	722	-94.74%
COMM TOTAL	\$769,422	\$594,291	29.47%	\$178,154	\$295,150	-39.64%	314	370	-14.97%
GRAND TOTAL	\$318,398	\$290,241	9.70%	\$290,000	\$265,000	9.43%	133	180	-26.16%

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