

North Zone Monthly Statistics

July 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007						
Month = July						
Area = Central Zone						
1 Units Listed	996	792	25.76%	6696	5393	24.16%
2 Units Sold	552	521	5.95%	4004	3523	13.65%
3 Sales Volume	\$225,039,152.	\$182,781,584.	23.12%	\$1,599,088,384.	\$1,184,226,432.	35.03%
4 List/Sell Ratio	96.43%	95.98%		96.73%	96.59%	
5 Days to Sell	67	65	3.08%	69	73	-5.48%
6 Active Listings	2976	2433	22.32%			
Area = North Zone						
1 Units Listed	384	384	0.00%	2805	2571	9.10%
2 Units Sold	263	240	9.58%	1658	1638	1.22%
3 Sales Volume	\$106,323,664.	\$67,926,192.	56.53%	\$555,611,008.	\$452,237,216.	22.86%
4 List/Sell Ratio	96.94%	96.64%		96.53%	96.41%	
5 Days to Sell	78	84	-7.14%	86	77	11.69%
6 Active Listings	1583	1379	14.79%			
Area = Shuswap Zone						
1 Units Listed	235	237	-0.84%	1672	1478	13.13%
2 Units Sold	143	151	-5.30%	962	871	10.45%
3 Sales Volume	\$46,460,736.	\$35,986,116.	29.11%	\$301,395,232.	\$214,645,424.	40.42%
4 List/Sell Ratio	94.95%	94.71%		96.04%	95.79%	
5 Days to Sell	105	87	20.69%	110	106	3.77%
6 Active Listings	1019	939	8.52%			
Area = Grand Total						
1 Units Listed	1615	1413	14.30%	11173	9442	18.33%
2 Units Sold	958	912	5.04%	6624	6032	9.81%
3 Sales Volume	\$377,823,552.	\$286,693,888.	31.79%	\$2,456,094,720.	\$1,851,108,992.	32.68%
4 List/Sell Ratio	96.35%	95.94%		96.58%	96.43%	
5 Days to Sell	76	73	4.11%	79	79	0.00%
6 Active Listings	5578	4751	17.41%			

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Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	263	\$106,323,664.	122	\$48,521,792.
Last Month	276	\$95,755,632.	125	\$45,726,800.
This Month Last Year	240	\$67,926,192.	97	\$31,056,800.

Description	Total Listings Taken	Inventory
This Month	384	1583
Last Month	470	1605
This Month Last Year	384	1379

Quick Summary Part 2

	<u>Description</u>	<u>This Month</u>
Year = 2007		
Month = 7		
Area = NO		
7	Ratio of Sales vs. Inventory	16.61%
8	Condo/Apt -- Sales	16
9	Condo/Apt -- New Listings	17
10	Condo/Apt -- Current Inventory	54
11	Condo/Apt -- Sell/Inv. Ratio	29.63%
12	Condo/Apt -- Days to Sell	50
13	Condo/Townhouse -- Sales	39
14	Condo/Townhouse -- New Listings	35
15	Condo/Townhouse -- Current Inventory	119
16	Condo/Townhouse -- Sell/Inv. Ratio	32.77%
17	Condo/Townhouse -- Days to Sell	84
18	Lots -- Sales	23
19	Lots -- New Listings	52
20	Lots -- Current Inventory	436
21	Lots -- Sell/Inv. Ratio	5.28%
22	Lots -- Days to Sell	144
23	Residential -- Sales	122
24	Residential -- New Listings	165
25	Residential -- Current Inventory	413
26	Residential -- Sell/Inv. Ratio	29.54%
27	Residential -- Days to Sell	63
28	Average House Price	\$397,719.59
29	Median House Price	\$364,500.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	46	46	0.00%	308	286	7.69%	191	183	4.37%
2 Duplex	10	10	0.00%	71	46	54.35%	24	21	14.29%
3 Mobile Home	17	21	-19.05%	129	133	-3.01%	48	51	-5.88%
4 Recreational	5	5	0.00%	55	31	77.42%	38	24	58.33%
5 Residential	165	164	0.61%	1061	1056	0.47%	413	421	-1.90%
6 Residential WF	6	6	0.00%	45	34	32.35%	29	25	16.00%
7 3/4-Plex	1	1	0.00%	16	11	45.45%	5	2	150.00%
8 Timeshare	2	0	0.00%	2	0	0.00%	5	0	0.00%
9 Apartment	17	13	30.77%	149	167	-10.78%	54	53	1.89%
10 Townhouse	35	36	-2.78%	334	242	38.02%	119	105	13.33%
11 RES. TOTAL	304	302	0.66%	2170	2006	8.18%	926	885	4.63%
12 FARMS	8	11	-27.27%	52	37	40.54%	52	33	57.58%
13 MULTIFAMILY	4	2	100.00%	13	14	-7.14%	8	9	-11.11%
14 Acreage	12	27	-55.56%	123	130	-5.38%	155	121	28.10%
15 Acreage WF	4	1	300.00%	12	9	33.33%	12	6	100.00%
16 Lots	32	17	88.24%	247	178	38.76%	253	136	86.03%
17 Lots WF	3	3	0.00%	20	21	-4.76%	16	15	6.67%
18 LOTS TOTAL	52	48	8.33%	403	341	18.18%	436	278	56.83%
19 Business	2	10	-80.00%	62	79	-21.52%	56	74	-24.32%
20 Commercial	5	4	25.00%	39	41	-4.88%	42	48	-12.50%
21 Land	3	4	-25.00%	33	22	50.00%	35	26	34.62%
22 Leases	6	3	100.00%	33	31	6.45%	28	26	7.69%
23 IC&I TOTAL	16	21	-23.81%	167	173	-3.47%	161	174	-7.47%
24 GRAND TOTAL	384	384	0.00%	2805	2571	9.10%	1583	1379	14.79%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	27	25	8.00%	\$14,859,900.	\$10,122,611.	46.80%	94.77%	94.35%
2 Duplex	5	5	0.00%	\$1,303,300.	\$1,098,800.	18.61%	97.33%	98.83%
3 Mobile Home	6	20	-70.00%	\$743,400.	\$2,125,500.	-65.02%	97.11%	91.34%
4 Recreational	5	1	400.00%	\$3,777,000.	\$360,000.	949.17%	96.17%	98.63%
5 Residential	122	97	25.77%	\$48,521,792.	\$31,056,800.	56.24%	97.45%	97.52%
6 Residential WF	4	3	33.33%	\$6,795,000.	\$3,358,000.	102.35%	91.97%	96.00%
7 3/4-Plex	4	3	33.33%	\$1,443,000.	\$401,000.	259.85%	96.30%	94.79%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	16	9	77.78%	\$3,540,650.	\$1,863,900.	89.96%	97.73%	97.01%
10 Townhouse	39	35	11.43%	\$11,466,614.	\$8,258,500.	38.85%	99.68%	98.13%
11 RES. TOTAL	228	198	15.15%	\$92,450,656.	\$58,645,112.	57.64%	97.37%	96.55%
12 FARMS	2	2	0.00%	\$1,730,000.	\$1,898,000.	-8.85%	85.60%	98.96%
13 MULTIFAMILY	1	2	-50.00%	\$653,000.	\$677,000.	-3.55%	99.08%	96.81%
14 Acreage	7	6	16.67%	\$2,864,400.	\$2,014,000.	42.22%	95.18%	92.73%
15 Acreage WF	0	1	-100.00%	\$0.	\$165,000.	0.00%	0.00%	97.05%
16 Lots	15	25	-40.00%	\$2,777,800.	\$3,478,400.	-20.14%	95.59%	98.53%
17 Lots WF	1	0	0.00%	\$724,500.	\$0.	0.00%	99.38%	0.00%
18 LOTS TOTAL	23	32	-28.13%	\$6,366,700.	\$5,657,400.	12.54%	95.63%	97.40%
19 Business	0	2	-100.00%	\$0.	\$188,900.	0.00%	0.00%	93.02%
20 Commercial	4	2	100.00%	\$2,930,000.	\$850,000.	244.71%	89.76%	92.75%
21 Land	3	0	0.00%	\$2,179,000.	\$0.	0.00%	89.42%	0.00%
22 Leases	2	2	0.00%	\$14,311.	\$9,779.04	46.34%	100.00%	100.00%
23 IC&I TOTAL	9	6	50.00%	\$5,123,311.	\$1,048,679.	388.55%	90.91%	94.31%
24 GRAND TOTAL	263	240	9.58%	\$106,323,664.	\$67,926,192.	56.53%	96.94%	96.64%

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Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	136	144	-5.56%	\$67,556,752.	\$57,317,012.	17.87%	95.58%	95.41%
2 Duplex	44	36	22.22%	\$11,893,383.	\$7,897,867.50	50.59%	96.50%	97.69%
3 Mobile Home	91	103	-11.65%	\$9,226,050.	\$9,709,900.	-4.98%	92.71%	92.44%
4 Recreational	23	9	155.56%	\$13,422,700.	\$2,874,400.	366.97%	95.80%	94.45%
5 Residential	753	767	-1.83%	\$275,297,696.	\$231,722,704.	18.80%	97.19%	96.91%
6 Residential WF	16	11	45.45%	\$19,560,400.	\$13,431,000.	45.64%	92.45%	95.05%
7 3/4-Plex	12	13	-7.69%	\$3,405,900.	\$2,137,250.	59.36%	96.45%	95.77%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	126	130	-3.08%	\$22,150,624.	\$23,309,720.	-4.97%	97.99%	95.99%
10 Townhouse	240	171	40.35%	\$62,381,180.	\$36,866,548.	69.21%	98.25%	98.78%
11 RES. TOTAL	1441	1384	4.12%	\$484,894,688.	\$385,266,400.	25.86%	96.90%	96.55%
12 FARMS	11	14	-21.43%	\$8,326,000.	\$12,276,900.	-32.18%	91.71%	94.08%
13 MULTIFAMILY	11	9	22.22%	\$6,996,000.	\$3,783,200.	84.92%	97.31%	96.27%
14 Acreage	33	37	-10.81%	\$8,911,300.	\$11,249,400.	-20.78%	96.68%	94.85%
15 Acreage WF	2	5	-60.00%	\$1,565,000.	\$665,000.	135.34%	82.43%	95.96%
16 Lots	118	133	-11.28%	\$20,744,360.	\$17,991,970.	15.30%	96.05%	99.08%
17 Lots WF	3	7	-57.14%	\$2,789,500.	\$4,418,250.	-36.86%	95.26%	98.62%
18 LOTS TOTAL	157	183	-14.21%	\$34,320,160.	\$34,378,120.	-0.17%	96.00%	98.09%
19 Business	10	17	-41.18%	\$4,073,254.	\$7,829,400.	-47.97%	64.89%	82.62%
20 Commercial	11	19	-42.11%	\$7,920,000.	\$7,539,500.	5.05%	93.70%	87.71%
21 Land	6	4	50.00%	\$7,846,800.	\$727,000.	979.34%	86.02%	88.22%
22 Leases	11	8	37.50%	\$1,234,140.	\$436,675.53	182.62%	100.00%	87.22%
23 IC&I TOTAL	38	48	-20.83%	\$21,074,194.	\$16,532,576.	27.47%	83.73%	85.71%
24 GRAND TOTAL	1658	1638	1.22%	\$555,611,008.	\$452,237,216.	22.86%	96.53%	96.41%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$550,366.68	\$404,904.43	35.93%	\$480,000.	\$372,000.	29.03%	76	113	-32.74%
2 Duplex	\$260,660.	\$219,760.	18.61%	\$240,000.	\$204,900.	17.13%	36	45	-20.00%
3 Mobile Home	\$123,900.	\$106,275.	16.58%	\$134,250.	\$79,000.	69.94%	33	75	-56.00%
4 Recreational	\$755,400.	\$360,000.	109.83%	\$635,000.	\$360,000.	76.39%	137	123	11.38%
5 Residential	\$397,719.59	\$320,173.18	24.22%	\$364,500.	\$299,900.	21.54%	63	59	6.78%
6 Residential WF	\$1,698,750.	\$1,119,333.37	51.76%	\$1,552,500.	\$999,000.	55.41%	120	53	126.42%
7 3/4-Plex	\$360,750.	\$133,666.67	169.89%	\$365,000.	\$131,000.	178.63%	47	56	-16.07%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$221,290.62	\$207,100.	6.85%	\$235,000.	\$185,000.	27.03%	50	35	42.86%
10 Townhouse	\$294,015.75	\$235,957.14	24.61%	\$295,880.15	\$215,000.	37.62%	84	44	90.91%
11 RES. TOTAL	\$405,485.31	\$296,187.43	36.90%	\$343,784.06	\$270,000.	27.33%	68	64	6.25%
12 FARMS	\$865,000.	\$949,000.	-8.85%	\$865,000.	\$949,000.	-8.85%	77	154	-50.00%
13 MULTIFAMILY	\$653,000.	\$338,500.	92.91%	\$653,000.	\$338,500.	92.91%	181	69	162.32%
14 Acreage	\$409,200.	\$335,666.65	21.91%	\$349,900.	\$250,000.	39.96%	51	135	-62.22%
15 Acreage WF	\$0.	\$165,000.	0.00%	\$0.	\$165,000.	0.00%	0	55	0.00%
16 Lots	\$185,186.67	\$139,136.	33.10%	\$180,000.	\$129,900.	38.57%	189	199	-5.03%
17 Lots WF	\$724,500.	\$0.	0.00%	\$724,500.	\$0.	0.00%	123	0	0.00%
18 LOTS TOTAL	\$276,813.03	\$176,793.75	56.57%	\$230,000.	\$133,750.	71.96%	144	183	-21.31%
19 Business	\$0.	\$94,450.	0.00%	\$0.	\$94,450.	0.00%	0	134	0.00%
20 Commercial	\$732,500.	\$425,000.	72.35%	\$850,000.	\$425,000.	100.00%	158	315	-49.84%
21 Land	\$726,333.31	\$0.	0.00%	\$750,000.	\$0.	0.00%	180	0	0.00%
22 Leases	\$7,155.50	\$4,889.52	46.34%	\$7,155.50	\$4,889.52	46.34%	159	173	-8.09%
23 IC&I TOTAL	\$569,256.75	\$174,779.84	225.70%	\$750,000.	\$94,450.	694.07%	165	207	-20.29%
24 GRAND TOTAL	\$404,272.50	\$283,025.78	42.84%	\$338,000.	\$246,900.	36.90%	78	84	-7.14%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$496,740.81	\$398,034.81	24.80%	\$460,000.	\$382,500.	20.26%	96	95	1.05%
2 Duplex	\$270,304.15	\$219,385.20	23.21%	\$240,000.	\$201,500.	19.11%	48	74	-35.14%
3 Mobile Home	\$101,385.16	\$94,270.87	7.55%	\$79,600.	\$65,000.	22.46%	69	64	7.81%
4 Recreational	\$583,595.62	\$319,377.78	82.73%	\$557,000.	\$354,900.	56.95%	128	101	26.73%
5 Residential	\$365,601.18	\$302,115.65	21.01%	\$342,000.	\$284,000.	20.42%	75	57	31.58%
6 Residential WF	\$1,222,525.	\$1,221,000.	0.12%	\$1,352,500.	\$999,000.	35.39%	126	76	65.79%
7 3/4-Plex	\$283,825.	\$164,403.84	72.64%	\$196,500.	\$141,000.	39.36%	71	69	2.90%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$175,798.60	\$179,305.53	-1.96%	\$159,000.	\$155,250.	2.42%	58	45	28.89%
10 Townhouse	\$259,921.57	\$215,593.84	20.56%	\$251,500.	\$204,000.	23.28%	66	46	43.48%
11 RES. TOTAL	\$336,498.75	\$278,371.68	20.88%	\$305,000.	\$258,000.	18.22%	74	60	23.33%
12 FARMS	\$756,909.06	\$876,921.43	-13.69%	\$775,000.	\$746,500.	3.82%	129	169	-23.67%
13 MULTIFAMILY	\$636,000.	\$420,355.56	51.30%	\$553,000.	\$400,000.	38.25%	128	137	-6.57%
14 Acreage	\$270,039.40	\$304,037.84	-11.18%	\$222,000.	\$185,000.	20.00%	127	134	-5.22%
15 Acreage WF	\$782,500.	\$133,000.	488.35%	\$782,500.	\$160,000.	389.06%	203	200	1.50%
16 Lots	\$175,799.65	\$135,277.96	29.95%	\$156,000.	\$120,000.	30.00%	168	175	-4.00%
17 Lots WF	\$929,833.31	\$631,178.56	47.32%	\$865,000.	\$799,000.	8.26%	82	117	-29.91%
18 LOTS TOTAL	\$218,599.75	\$187,858.57	16.36%	\$170,000.	\$125,000.	36.00%	159	164	-3.05%
19 Business	\$407,325.40	\$460,552.93	-11.56%	\$547,500.	\$4,300,000.	-87.27%	283	198	42.93%
20 Commercial	\$720,000.	\$396,815.78	81.44%	\$275,000.	\$110,000.	150.00%	211	229	-7.86%
21 Land	\$1,307,800.	\$181,750.	619.56%	\$2,609,900.	\$170,000.	1435.24%	173	180	-3.89%
22 Leases	\$112,194.54	\$54,584.44	105.54%	\$14,300.	\$24,325.01	-41.21%	233	171	36.26%
23 IC&I TOTAL	\$554,584.06	\$344,428.65	61.02%	\$162,500.	\$183,500.	-11.44%	230	204	12.75%
24 GRAND TOTAL	\$335,109.18	\$276,091.09	21.38%	\$295,000.	\$245,000.	20.41%	86	77	11.69%

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