

NORTH OKANAGAN DIVISION

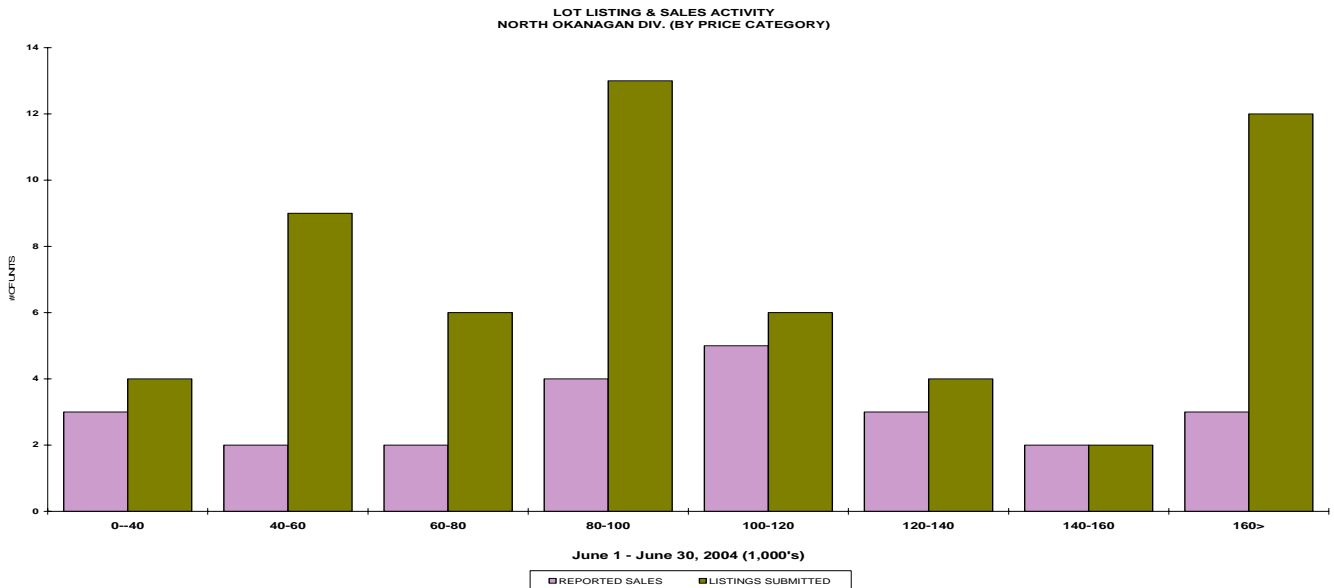
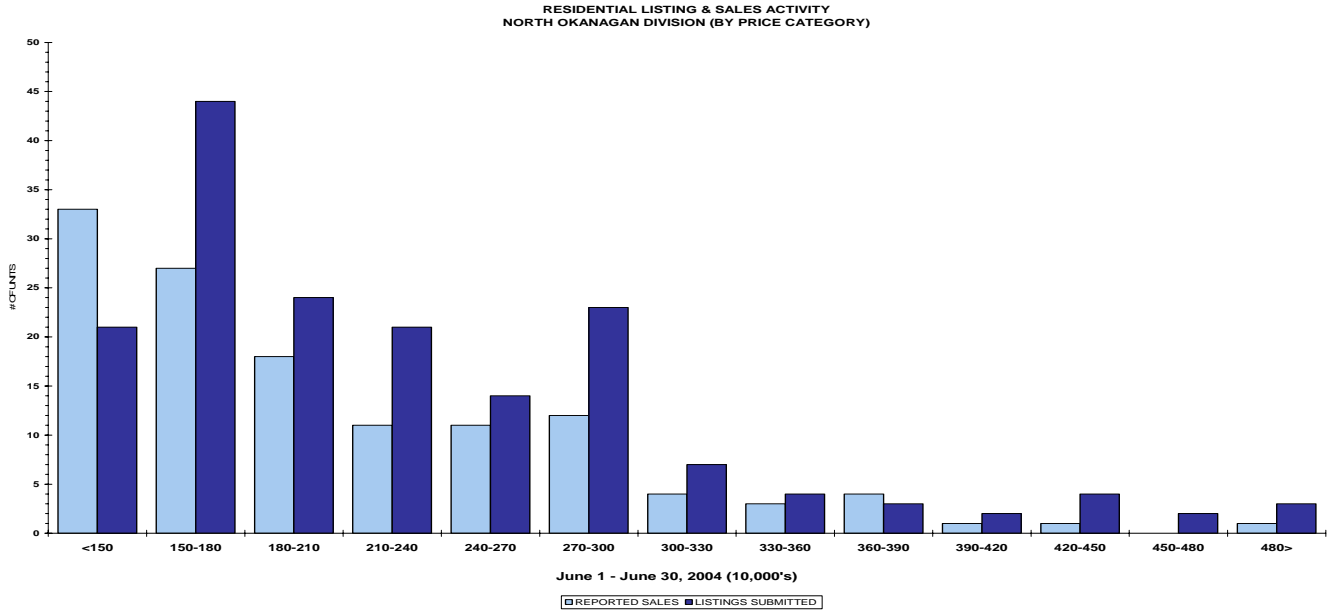
STAT - O - GRAM

June 2004

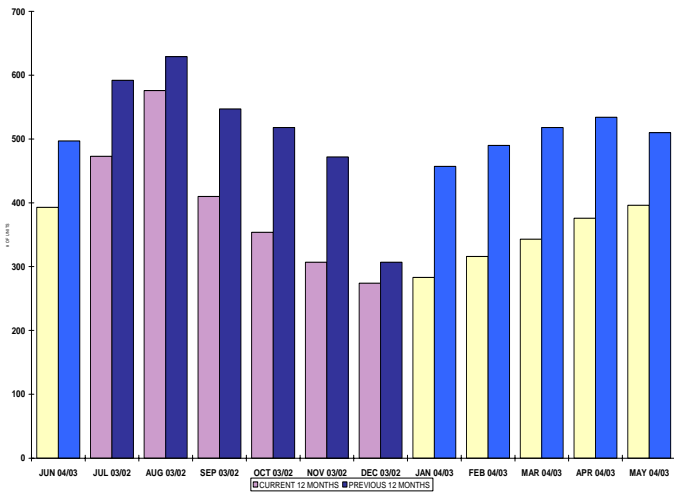
QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
June 2004	237	\$44,845,635	125	\$25,662,377	420	1,437
May 2004	289	\$53,072,911	137	\$28,063,945	435	1,419
June 2003	240	\$42,281,150	124	\$22,168,900	298	1,713

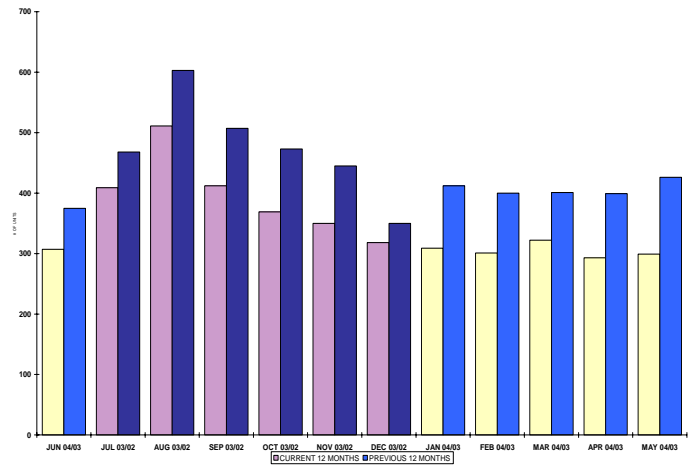
The average number of listings-per-licensee is 5.8



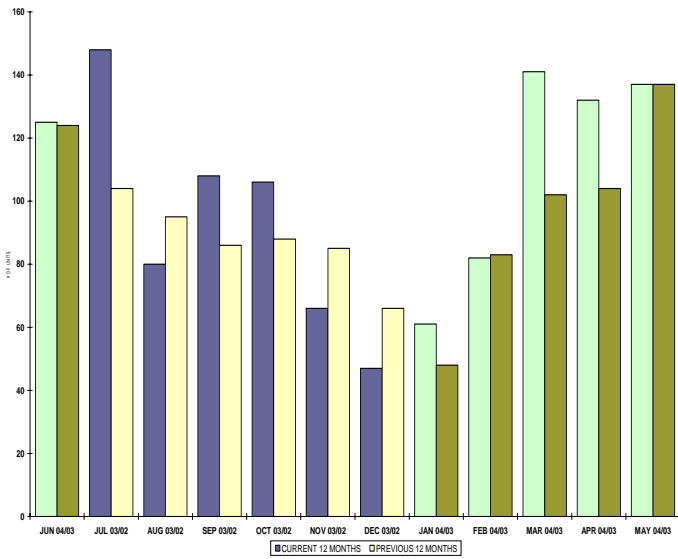
INVENTORY OF ACTIVE LISTINGS
RESIDENTIAL - NORTH OKANAGAN DIVISION



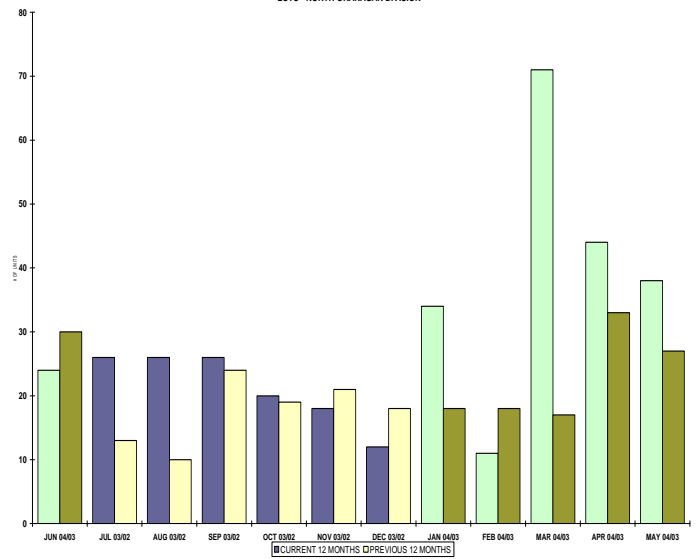
INVENTORY OF ACTIVE LISTINGS
LOTS - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
RESIDENTIAL - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
LOTS - NORTH OKANAGAN DIVISION



NORTH OKANAGAN DIVISION

June 2004

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	9	13	90	10.00%	341
ACREAGE/HOUSE	27	45	173	15.61%	102
CONDO/APT	15	32	62	24.19%	147
CONDO/TWNHSE	24	28	77	31.17%	82
LOTS	15	43	217	6.91%	177
RESIDENTIAL	125	171	393	31.81%	67

AVERAGE HOUSE PRICE \$205,299

MEDIAN HOUSE PRICE \$189,000

Lots Include: Acreage Waterfront, Lots and Lots Waterfront