

# NORTH OKANAGAN ZONE

## STAT - O - GRAM

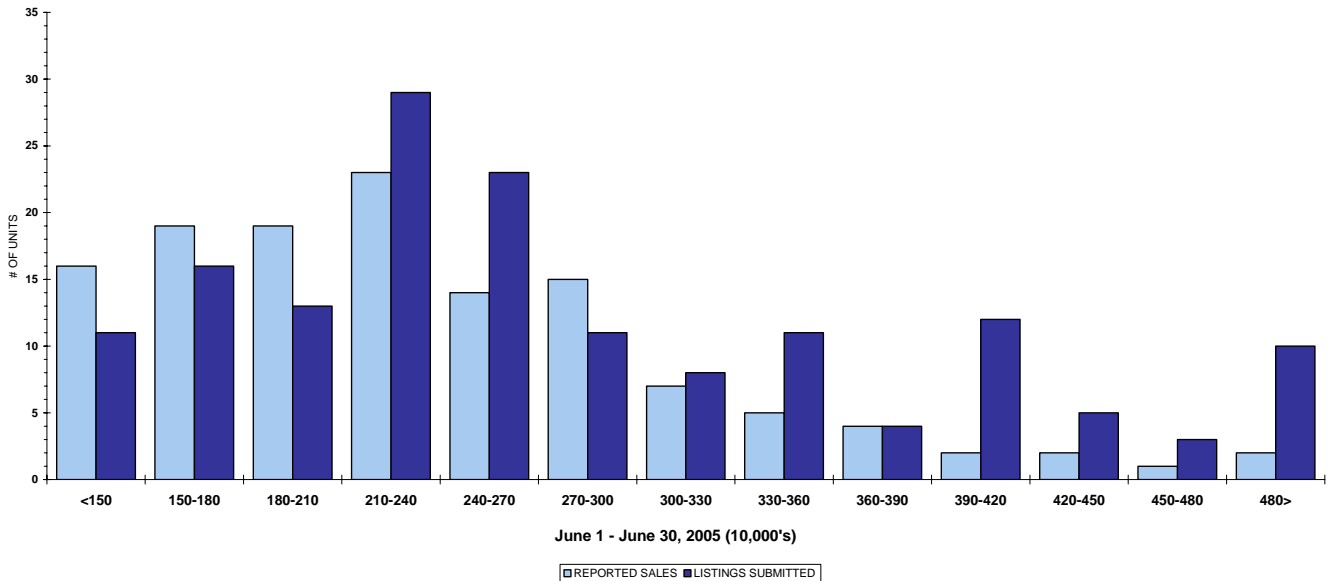
JUNE 2005

### QUICK SUMMARY

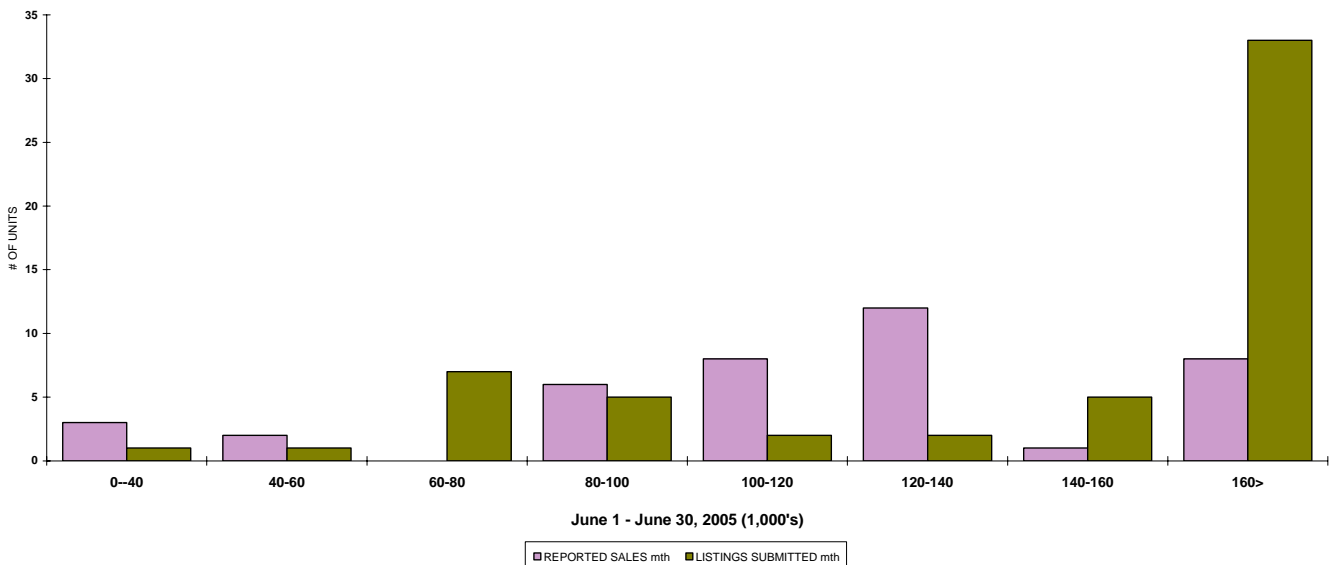
	TOTAL SALES VOLUME		Residential Single Family SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
June 2005	292	\$68,300,535	129	\$30,981,351	395	1,042
May 2005	270	\$66,129,010	112	\$27,843,844	395	1,122
June 2004	238	\$45,044,735	126	\$26,074,477	433	1,437

The North Zone has **266** Members. The average number of listings-per-licensee is 3.9

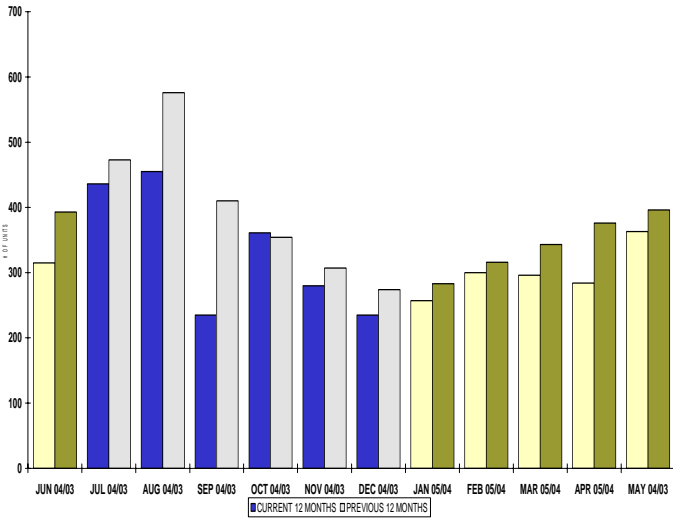
RESIDENTIAL LISTING & SALES ACTIVITY  
NORTH OKANAGAN DIVISION (BY PRICE CATEGORY)



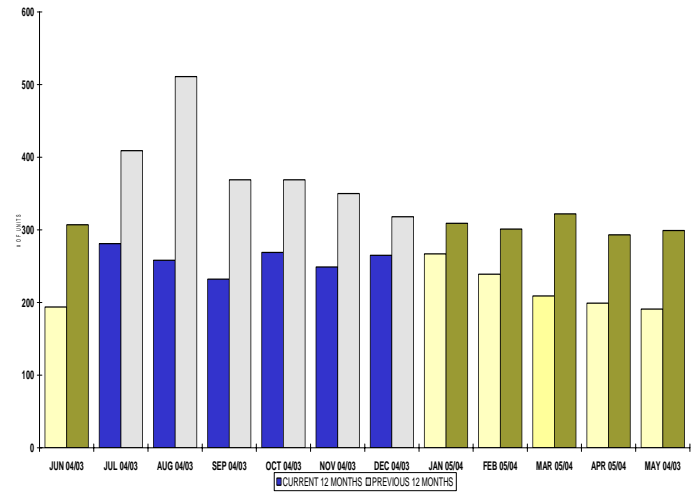
LOT LISTING & SALES ACTIVITY  
NORTH OKANAGAN DIV. (BY PRICE CATEGORY)



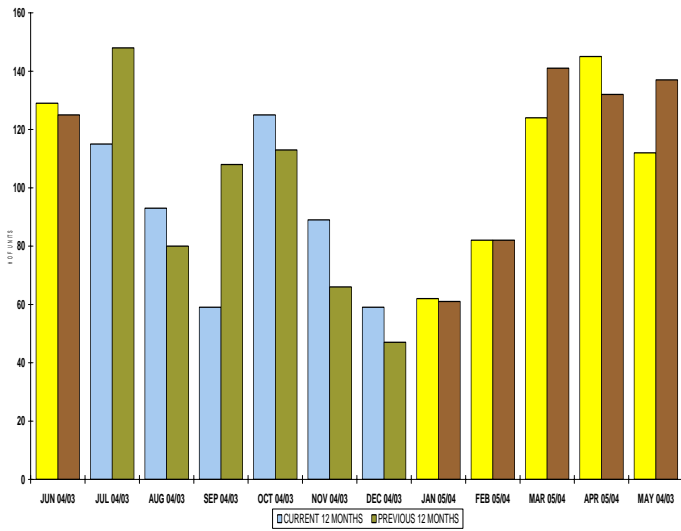
INVENTORY OF ACTIVE LISTINGS  
RESIDENTIAL - NORTH OKANAGAN DIVISION



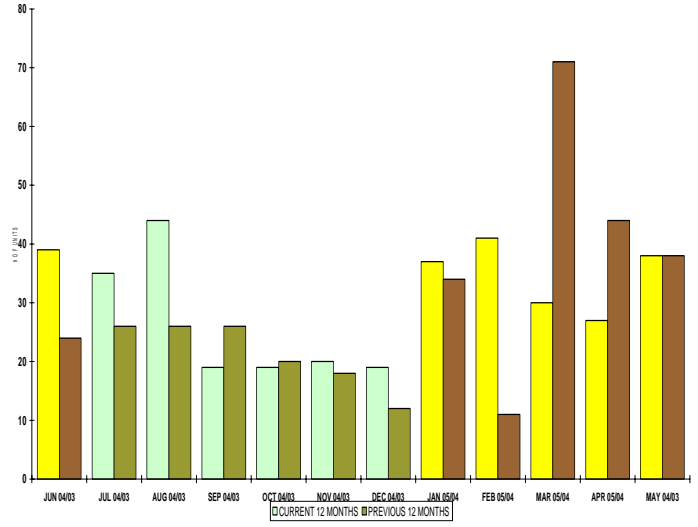
INVENTORY OF ACTIVE LISTINGS  
LOTS - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD  
RESIDENTIAL - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD  
LOTS - NORTH OKANAGAN DIVISION



**NORTH OKANAGAN ZONE**

**June 2005**

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	11	24	69	15.94%	119
ACREAGE/HOUSE	30	39	144	20.83%	115
CONDO/APT	13	12	36	36.11%	32
CONDO/TWNHSE	31	31	52	59.62%	63
LOTS	28	32	125	22.40%	146
RESIDENTIAL	129	159	315	40.95%	54

**AVERAGE HOUSE PRICE \$240,166**

**MEDIAN HOUSE PRICE \$227,000**

Lots Include: Acreage Waterfront, Lots and Lots Waterfront