

**Shuswap / Revelstoke Monthly Statistics
June 2015**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	990	980	1.02%	5,958	5,681	4.88%
2 Units Sold	663	606	9.41%	2,923	2,615	11.78%
3 Sales Volume	\$275,737,517	\$246,624,690	11.80%	\$1,244,646,245	\$1,088,477,641	14.35%
4 List/Sell Ratio	97.15%	96.52%		96.67%	95.81%	
5 Days to Sell	75	88	-15.47%	79	103	-23.08%
6 Active Listings	3,755	4,006	-6.27%			
Area = North Okanagan						
1 Units Listed	444	401	10.72%	2,389	2,293	4.19%
2 Units Sold	221	234	-5.56%	964	976	-1.23%
3 Sales Volume	\$81,374,232	\$91,587,225	-11.15%	\$332,074,929	\$337,976,723	-1.75%
4 List/Sell Ratio	96.09%	96.04%		96.24%	95.97%	
5 Days to Sell	106	112	-5.72%	116	137	-14.77%
6 Active Listings	2,199	2,235	-1.61%			
Area = Shuswap / Revels						
1 Units Listed	241	267	-9.74%	1,436	1,381	3.98%
2 Units Sold	122	121	0.83%	529	496	6.65%
3 Sales Volume	\$45,880,384	\$34,560,335	32.75%	\$169,696,874	\$138,652,848	22.39%
4 List/Sell Ratio	95.24%	95.09%		95.40%	93.21%	
5 Days to Sell	124	180	-31.02%	137	187	-26.58%
6 Active Listings	1,557	1,694	-8.09%			
Area = Grand Total						
1 Units Listed	1,675	1,648	1.64%	9,783	9,355	4.58%
2 Units Sold	1,006	961	4.68%	4,416	4,087	8.05%
3 Sales Volume	\$402,992,134	\$372,772,249	8.11%	\$1,746,418,049	\$1,565,107,212	11.58%
4 List/Sell Ratio	96.72%	96.27%		96.47%	95.61%	
5 Days to Sell	88	106	-17.21%	94	121	-22.20%
6 Active Listings	7,511	7,935	-5.34%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- June 2015

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	122	\$45,880,384	62	\$20,556,722
Last Month	137	\$44,328,537	72	\$25,317,302
This Month Last Year	121	\$34,560,335	57	\$20,159,900

Description	Total Listings Taken	Inventory
This Month	241	1,557
Last Month	294	1,516
This Month Last Year	267	1,694

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Shuswap / Revelstoke Statistics -- June 2015

Quick Summary Part 2

Condo/Apt

Sales	5
New Listings	6
Current Inventory	55
Sell/Inv. Ratio	9.09%
Days to Sell	127
Average Price	\$165,089
Median Price	\$178,000

Condo/Townhouse

Sales	7
New Listings	15
Current Inventory	75
Sell/Inv. Ratio	9.33%
Days to Sell	156
Average Price	\$241,500
Median Price	\$220,000

Lots

Sales	12
New Listings	59
Current Inventory	423
Sell/Inv. Ratio	2.84%
Days to Sell	281
Average Price	\$173,775
Median Price	\$86,400

Residential

Sales	62
New Listings	91
Current Inventory	413
Sell/Inv. Ratio	15.01%
Days to Sell	90
Average Price	\$331,560
Median Price	\$324,000
Ratio of Sales vs Inventory	10.57%

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Shuswap / Revelstoke Statistics -- June 2015

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	24	34	-29.41%	179	186	-3.76	188	190	-1.05
Duplex	1	2	-50.00%	5	13	-61.54	10	12	-16.67
Mobile Home	14	21	-33.33%	88	78	12.82	85	94	-9.57
Recreational	8	9	-11.11%	76	38	100.00	74	113	-34.51
Residential	91	93	-2.15%	550	521	5.57	413	486	-15.02
Residential WF	13	17	-23.53%	58	72	-19.44	54	75	-28.00
3/4-Plex	1	0	0.00%	2	1	100.00	4	3	33.33
Apartment	6	4	50.00%	51	54	-5.56	55	63	-12.70
Townhouse	15	8	87.50%	83	84	-1.19	75	88	-14.77
RES TOTAL	173	188.00	-7.98%	1,092	1,047	4.30%	958	1,124	-14.77
FARMS	1	1	0.00%	11	11	0.00	15	20	-25.00
MULTIFAMILY	0	1	-100.00%	3	4	-25.00	4	9	-55.56
Acreage	16	19	-15.79%	54	61	-11.48	115	116	-0.86
Acreage WF	2	2	0.00%	9	9	0.00	14	13	7.69
Lots	39	38	2.63%	169	142	19.01	271	244	11.07
Lots WF	2	2	0.00%	11	19	-42.11	23	23	0.00
LOTS TOTAL	59	61.00	-3.28%	243	231	5.19%	423	396	6.82
Business	2	5	-60.00%	20	25	-20.00	31	35	-11.43
Commercial	5	8	-37.50%	44	41	7.32	79	77	2.60
Land	1	2	-50.00%	21	20	5.00	44	31	41.94
COMM TOTAL	8	15.00	-46.67%	85	86	-1.16%	154	143	7.69
GRAND TOTAL	241	266	-9.40%	1,434	1,379	3.99%	1,554	1,692	-8.16

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Shuswap / Revelstoke Statistics -- June 2015

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	9	10	-10.00%	\$5,547,000	\$4,819,577	15.09%	95.82%	96.96%
Duplex	2	1	100.00%	\$981,000	\$260,000	277.31%	91.16%	93.19%
Mobile Home	12	14	-14.29%	\$1,200,650	\$1,124,700	6.75%	94.91%	91.56%
Recreational	6	6	0.00%	\$692,700	\$623,498	11.10%	97.63%	94.56%
Residential	62	57	8.77%	\$20,556,722	\$20,159,900	1.97%	96.59%	95.85%
Residential WF	2	2	0.00%	\$1,365,000	\$585,000	133.33%	93.62%	94.51%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	4	25.00%	\$825,444	\$850,910	-2.99%	93.50%	93.89%
Townhouse	7	12	-41.67%	\$1,690,500	\$3,004,000	-43.73%	95.87%	94.34%
RES TOTAL	105	106	-0.94%	\$32,859,016	\$31,427,585	4.55%	96.01%	95.59%
FARMS	1	0	0.00%	\$685,000	\$0	0.00%	93.85%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$265,000	-100.00%	0.00%	88.63%
Acreage	3	1	200.00%	\$1,374,500	\$200,000	587.25%	91.15%	87.34%
Acreage WF	1	0	0.00%	\$117,800	\$0	0.00%	92.03%	0.00%
Lots	8	10	-20.00%	\$593,000	\$1,256,250	-52.80%	92.00%	93.46%
Lots WF	0	1	-100.00%	\$0	\$166,500	-100.00%	0.00%	95.14%
LOTS TOTAL	12	12	0.00%	\$2,085,300	\$1,622,750	28.50%	91.44%	92.83%
Business	1	0	0.00%	\$9,800,000	\$0	0.00%	94.24%	0.00%
Commercial	3	2	50.00%	\$451,068	\$1,245,000	-63.77%	84.00%	87.69%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	4	2	100.00%	\$10,251,068	\$1,245,000	723.38%	93.74%	87.69%
GRAND TOTAL	122	121	0.83%	\$45,880,384	\$34,560,335	32.75%	95.24%	95.09%

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Shuswap / Revelstoke Statistics -- June 2015

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	59	45	31.11%	\$27,396,750	\$18,936,177	44.68%	95.56%	95.98%
Duplex	3	5	-40.00%	\$1,238,000	\$1,343,000	-7.82%	92.67%	95.87%
Mobile Home	31	38	-18.42%	\$2,588,350	\$3,110,800	-16.79%	93.58%	90.04%
Recreational	23	17	35.29%	\$2,046,200	\$1,694,491	20.76%	96.54%	95.97%
Residential	257	220	16.82%	\$87,423,826	\$70,252,341	24.44%	96.58%	95.80%
Residential WF	12	14	-14.29%	\$7,385,500	\$7,420,000	-0.46%	94.09%	88.09%
3/4-Plex	2	0	0.00%	\$909,250	\$0	0.00%	93.40%	0.00%
Apartment	25	25	0.00%	\$4,412,830	\$4,736,340	-6.83%	94.55%	93.57%
Townhouse	40	38	5.26%	\$10,461,483	\$8,808,950	18.76%	96.88%	95.12%
RES TOTAL	452	402	12.44%	\$143,862,189	\$116,302,099	23.70%	96.10%	95.00%
FARMS	1	1	0.00%	\$685,000	\$1,640,000	-58.23%	93.85%	91.11%
MULTIFAMILY	2	2	0.00%	\$1,235,000	\$890,000	38.76%	88.34%	84.92%
Acreage	17	15	13.33%	\$4,674,000	\$4,526,000	3.27%	90.22%	89.36%
Acreage WF	2	4	-50.00%	\$520,305	\$854,900	-39.14%	113.63%	87.51%
Lots	37	54	-31.48%	\$2,585,800	\$4,923,600	-47.48%	92.21%	92.04%
Lots WF	1	4	-75.00%	\$210,000	\$1,486,500	-85.87%	100.00%	91.48%
LOTS TOTAL	57	77	-25.97%	\$7,990,105	\$11,791,000	-32.24%	92.34%	90.59%
Business	7	3	133.33%	\$14,080,000	\$4,364,000	222.64%	92.12%	70.23%
Commercial	9	10	-10.00%	\$1,745,581	\$2,855,749	-38.87%	86.89%	95.05%
Land	1	1	0.00%	\$99,000	\$810,000	-87.78%	90.83%	65.06%
COMM TOTAL	17	14	21.43%	\$15,924,581	\$8,029,749	98.32%	91.51%	76.74%
GRAND TOTAL	529	496	6.65%	\$169,696,874	\$138,652,848	22.39%	95.40%	93.21%

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Shuswap / Revelstoke Statistics -- June 2015

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$616,333	\$481,958	27.88%	\$630,000	\$500,250	25.94%	110	176	-37.24%
Duplex	\$490,500	\$260,000	88.65%	\$490,500	\$260,000	88.65%	303	675	-55.19%
Mobile Home	\$100,054	\$80,336	24.55%	\$76,125	\$67,375	12.99%	97	223	-56.37%
Recreational	\$115,450	\$103,916	11.10%	\$81,500	\$76,000	7.24%	75	147	-49.38%
Residential	\$331,560	\$353,682	-6.25%	\$324,000	\$338,000	-4.14%	90	129	-30.40%
Residential WF	\$682,500	\$292,500	133.33%	\$682,500	\$292,500	133.33%	31	596	-94.79%
3/4-Plex									
Apartment	\$165,089	\$212,728	-22.39%	\$178,000	\$162,955	9.23%	127	266	-52.17%
Townhouse	\$241,500	\$250,333	-3.53%	\$220,000	\$245,000	-10.20%	156	151	3.50%
RES TOTAL	\$312,943	\$296,487	5.55%	\$298,900	\$292,000	2.36%	101	168	-40.24%
FARMS	\$685,000			\$685,000			558		
MULTIFAMILY		\$265,000			\$265,000			410	
Acreage	\$458,167	\$200,000	129.08%	\$400,000	\$200,000	100.00%	578	87	564.37%
Acreage WF	\$117,800			\$117,800			43		
Lots	\$74,125	\$125,625	-41.00%	\$48,500	\$116,625	-58.41%	200	165	20.62%
Lots WF		\$166,500			\$166,500			46	
LOTS TOTAL	\$173,775	\$135,229	28.50%	\$86,400	\$125,375	-31.09%	281	149	88.75%
Business	\$9,800,000			\$9,800,000			263		
Commercial	\$150,356	\$622,500	-75.85%	\$163,208	\$622,500	-73.78%	140	890	-84.27%
Land									
COMM TOTAL	\$2,562,767	\$622,500	311.69%	\$178,154	\$622,500	-71.38%	171	890	-80.81%
GRAND TOTAL	\$376,069	\$285,623	31.67%	\$277,250	\$270,000	2.69%	124	180	-31.02%

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Shuswap / Revelstoke Statistics -- June 2015

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$464,352	\$420,804	10.35%	\$429,000	\$365,000	17.53%	124	167	-25.45%
Duplex	\$412,667	\$268,600	53.64%	\$257,000	\$260,000	-1.15%	232	246	-5.98%
Mobile Home	\$83,495	\$81,863	1.99%	\$70,500	\$71,000	-0.70%	121	222	-45.55%
Recreational	\$88,965	\$99,676	-10.75%	\$70,000	\$59,999	16.67%	65	144	-54.87%
Residential	\$340,171	\$319,329	6.53%	\$336,000	\$316,000	6.33%	117	153	-23.86%
Residential WF	\$615,458	\$530,000	16.12%	\$467,500	\$537,500	-13.02%	87	193	-55.15%
3/4-Plex	\$454,625			\$454,625			574		
Apartment	\$176,513	\$189,454	-6.83%	\$168,500	\$175,000	-3.71%	142	249	-42.84%
Townhouse	\$261,537	\$231,814	12.82%	\$245,000	\$215,000	13.95%	114	157	-27.57%
RES TOTAL	\$318,279	\$289,309	10.01%	\$315,000	\$285,000	10.53%	119	170	-30.19%
FARMS	\$685,000	\$1,640,000	-58.23%	\$685,000	\$1,640,000	-58.23%	558	40	1,295.00%
MULTIFAMILY	\$617,500	\$445,000	38.76%	\$617,500	\$445,000	38.76%	309	334	-7.35%
Acreage	\$274,941	\$301,733	-8.88%	\$200,000	\$160,000	25.00%	299	235	26.99%
Acreage WF	\$260,153	\$213,725	21.72%	\$260,153	\$222,500	16.92%	259	511	-49.36%
Lots	\$69,886	\$91,178	-23.35%	\$55,000	\$68,625	-19.85%	158	235	-32.87%
Lots WF	\$210,000	\$371,625	-43.49%	\$210,000	\$365,000	-42.47%	25	59	-57.81%
LOTS TOTAL	\$140,177	\$153,130	-8.46%	\$85,000	\$97,500	-12.82%	201	240	-16.32%
Business	\$2,011,429	\$1,454,667	38.27%	\$543,000	\$239,000	127.20%	466	216	115.88%
Commercial	\$193,953	\$285,575	-32.08%	\$163,208	\$240,200	-32.05%	351	397	-11.66%
Land	\$99,000	\$810,000	-87.78%	\$99,000	\$810,000	-87.78%	38	722	-94.74%
COMM TOTAL	\$936,740	\$573,554	63.32%	\$193,100	\$289,700	-33.34%	380	382	-0.47%
GRAND TOTAL	\$320,788	\$279,542	14.75%	\$290,000	\$260,000	11.54%	137	187	-26.58%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe