

# **Shuswap Zone Monthly Statistics**

June 2010

Totals include variables in any given month, due to  
preceding month's collapsed sales and deleted listings.

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# Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
<b>Year = 2010</b>						
<b>Month = June</b>						
<b>Area = Central Zone</b>						
1 Units Listed	1186	1122	5.70%	7353	6340	15.98%
2 Units Sold	346	442	-21.72%	2177	1666	30.67%
3 Sales Volume	\$149,958,000.	\$171,098,832.	-12.36%	\$881,180,864.	\$634,381,184.	38.90%
4 List/Sell Ratio	95.35%	92.07%		95.59%	90.43%	
5 Days to Sell	89	91	-2.20%	101	96	5.21%
6 Active Listings	5793	5475	5.81%			
<b>Area = North Zone</b>						
1 Units Listed	477	491	-2.85%	2883	2436	18.35%
2 Units Sold	130	189	-31.22%	838	709	18.19%
3 Sales Volume	\$46,893,368.	\$69,000,760.	-32.04%	\$282,295,008.	\$245,296,944.	15.08%
4 List/Sell Ratio	95.30%	91.94%		95.46%	89.82%	
5 Days to Sell	138	112	23.21%	121	124	-2.42%
6 Active Listings	2824	2605	8.41%			
<b>Area = Shuswap Zone</b>						
1 Units Listed	273	265	3.02%	1783	1339	33.16%
2 Units Sold	67	86	-22.09%	380	267	42.32%
3 Sales Volume	\$20,849,472.	\$27,286,708.	-23.59%	\$114,949,664.	\$80,557,376.	42.69%
4 List/Sell Ratio	93.60%	87.86%		93.59%	86.72%	
5 Days to Sell	110	152	-27.63%	149	148	0.68%
6 Active Listings	1991	1761	13.06%			
<b>Area = Grand Total</b>						
1 Units Listed	1936	1878	3.09%	12019	10115	18.82%
2 Units Sold	543	717	-24.27%	3395	2642	28.50%
3 Sales Volume	\$217,700,848.	\$267,386,304.	-18.58%	\$1,278,425,600.	\$960,235,520.	33.14%
4 List/Sell Ratio	95.12%	91.52%		95.33%	89.88%	
5 Days to Sell	104	104	0.00%	112	109	2.75%
6 Active Listings	10608	9841	7.79%			

# Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	67	\$20,849,472.	30	\$10,107,500.
Last Month	79	\$23,301,200.	36	\$11,753,500.
This Month Last Year	86	\$27,286,708.	34	\$10,953,209.

Description	Total Listings Taken	Inventory
This Month	273	1991
Last Month	352	1892
This Month Last Year	265	1761

# Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
<b>Year = 2010</b>	
<b>Month = 6</b>	
<b>Area = SH</b>	
7 Ratio of Sales vs. Inventory	3.37%
8 Condo/Apt -- Sales	4
9 Condo/Apt -- New Listings	7
10 Condo/Apt -- Current Inventory	65
11 Condo/Apt -- Sell/Inv. Ratio	6.15%
12 Condo/Apt -- Days to Sell	73
13 Condo/Townhouse -- Sales	3
14 Condo/Townhouse -- New Listings	10
15 Condo/Townhouse -- Current Inventory	127
16 Condo/Townhouse -- Sell/Inv. Ratio	2.36%
17 Condo/Townhouse -- Days to Sell	112
18 Lots -- Sales	10
19 Lots -- New Listings	70
20 Lots -- Current Inventory	595
21 Lots -- Sell/Inv. Ratio	1.68%
22 Lots -- Days to Sell	145
23 Residential -- Sales	30
24 Residential -- New Listings	88
25 Residential -- Current Inventory	498
26 Residential -- Sell/Inv. Ratio	6.02%
27 Residential -- Days to Sell	91
28 Average House Price	\$336,916.65
29 Median House Price	\$347,000.

## Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
<b>Zone = SH</b>									
1 Acreage/House	34	36	-5.56%	191	146	30.82%	222	181	22.65%
2 Duplex	2	3	-33.33%	11	14	-21.43%	20	23	-13.04%
3 Mobile Home	17	17	0.00%	89	90	-1.11%	86	97	-11.34%
4 Recreational	9	10	-10.00%	46	36	27.78%	53	44	20.45%
5 Residential	88	88	0.00%	568	445	27.64%	498	482	3.32%
6 Residential WF	8	8	0.00%	91	56	62.50%	78	68	14.71%
7 3/4-Plex	1	0	0.00%	4	2	100.00%	4	3	33.33%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	2	-100.00%
9 Apartment	7	8	-12.50%	58	56	3.57%	65	87	-25.29%
10 Townhouse	10	12	-16.67%	119	93	27.96%	127	116	9.48%
11 RES. TOTAL	176	182	-3.30%	1177	938	25.48%	1153	1103	4.53%
12 FARMS	3	5	-40.00%	29	14	107.14%	45	32	40.63%
13 MULTIFAMILY	1	0	0.00%	9	3	200.00%	11	8	37.50%
14 Acreage	26	13	100.00%	102	60	70.00%	131	101	29.70%
15 Acreage WF	3	1	200.00%	10	12	-16.67%	33	17	94.12%
16 Lots	35	39	-10.26%	266	199	33.67%	395	343	15.16%
17 Lots WF	4	6	-33.33%	32	31	3.23%	36	29	24.14%
18 LOTS TOTAL	70	61	14.75%	418	304	37.50%	595	490	21.43%
19 Business	5	2	150.00%	34	18	88.89%	51	39	30.77%
20 Commercial	8	9	-11.11%	48	30	60.00%	64	38	68.42%
21 Land	4	5	-20.00%	28	24	16.67%	30	37	-18.92%
22 Leases	0	1	-100.00%	1	8	-87.50%	4	14	-71.43%
23 IC&I TOTAL	17	17	0.00%	111	80	38.75%	149	128	16.41%
24 GRAND TOTAL	273	265	3.02%	1783	1339	33.16%	1991	1761	13.06%

## Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
<b>Area = SH</b>								
1 Acreage/House	6	10	-40.00%	\$2,936,500.	\$4,776,000.	-38.52%	95.10%	91.34%
2 Duplex	0	5	-100.00%	\$0.	\$2,657,000.	0.00%	0.00%	62.58%
3 Mobile Home	6	10	-40.00%	\$390,900.	\$706,000.	-44.63%	91.57%	82.28%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	30	34	-11.76%	\$10,107,500.	\$10,953,209.	-7.72%	95.51%	90.06%
6 Residential WF	3	3	0.00%	\$1,005,000.	\$2,375,000.	-57.68%	89.01%	84.48%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	4	3	33.33%	\$838,922.12	\$791,000.	6.06%	95.35%	92.06%
10 Townhouse	3	8	-62.50%	\$792,000.	\$2,299,500.	-65.56%	96.43%	93.32%
11 RES. TOTAL	52	73	-28.77%	\$16,070,822.	\$24,557,708.	-34.56%	94.68%	87.50%
12 FARMS	2	0	0.00%	\$2,140,750.	\$0.	0.00%	94.73%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	3	3	0.00%	\$500,900.	\$723,500.	-30.77%	97.08%	90.52%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	7	5	40.00%	\$740,500.	\$649,000.	14.10%	87.16%	89.45%
17 Lots WF	0	3	-100.00%	\$0.	\$901,500.	0.00%	0.00%	95.42%
18 LOTS TOTAL	10	11	-9.09%	\$1,241,400.	\$2,274,000.	-45.41%	90.13%	91.37%
19 Business	1	1	0.00%	\$650,000.	\$90,000.	622.22%	92.87%	72.00%
20 Commercial	2	1	100.00%	\$746,500.	\$365,000.	104.52%	82.26%	91.47%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
23 IC&I TOTAL	3	2	50.00%	\$1,396,500.	\$455,000.	206.92%	85.80%	81.73%
24 GRAND TOTAL	67	86	-22.09%	\$20,849,472.	\$27,286,708.	-23.59%	93.60%	87.86%

**Comparative Activity -- Sales Information (YTD)**

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
<b>Area = SH</b>								
1 Acreage/House	33	27	22.22%	\$14,737,000.	\$12,378,000.	19.06%	94.20%	90.31%
2 Duplex	2	7	-71.43%	\$601,500.	\$3,187,208.75	-81.13%	95.08%	68.55%
3 Mobile Home	34	35	-2.86%	\$2,528,200.	\$3,123,401.	-19.06%	89.44%	79.66%
4 Recreational	3	1	200.00%	\$983,000.	\$300,000.	227.67%	85.83%	57.80%
5 Residential	172	119	44.54%	\$57,211,200.	\$39,530,864.	44.73%	95.22%	88.85%
6 Residential WF	8	3	166.67%	\$5,171,000.	\$2,375,000.	117.73%	93.69%	84.48%
7 3/4-Plex	1	1	0.00%	\$375,000.	\$418,000.	-10.29%	95.29%	95.14%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	16	13	23.08%	\$3,449,422.25	\$3,898,400.	-11.52%	96.46%	90.57%
10 Townhouse	27	30	-10.00%	\$8,455,665.	\$7,485,500.	12.96%	96.16%	86.28%
11 RES. TOTAL	296	236	25.42%	\$93,511,984.	\$72,696,376.	28.63%	94.46%	86.66%
12 FARMS	5	0	0.00%	\$8,127,870.	\$0.	0.00%	93.81%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	23	5	360.00%	\$3,488,400.	\$1,026,500.	239.83%	90.82%	91.21%
15 Acreage WF	2	1	100.00%	\$475,000.	\$772,500.	-38.51%	87.36%	98.40%
16 Lots	39	15	160.00%	\$4,946,600.	\$2,204,750.	124.36%	90.67%	86.22%
17 Lots WF	1	3	-66.67%	\$225,000.	\$901,500.	-75.04%	90.36%	95.42%
18 LOTS TOTAL	65	24	170.83%	\$9,135,000.	\$4,905,250.	86.23%	90.62%	88.91%
19 Business	3	4	-25.00%	\$975,000.	\$2,165,000.	-54.97%	92.43%	74.74%
20 Commercial	5	2	150.00%	\$2,609,000.	\$790,000.	230.25%	86.50%	84.37%
21 Land	4	0	0.00%	\$550,000.	\$0.	0.00%	85.78%	0.00%
22 Leases	2	1	100.00%	\$40,805.75	\$750.	5340.77%	100.00%	100.00%
23 IC&I TOTAL	14	7	100.00%	\$4,174,805.75	\$2,955,750.	41.24%	88.68%	81.10%
24 GRAND TOTAL	380	267	42.32%	\$114,949,664.	\$80,557,376.	42.69%	93.59%	86.72%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**Average/Median Price, Days to Sell (Month)**

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
<b>Area = SH</b>									
1 Acreage/House	\$489,416.65	\$477,600.	2.47%	\$431,000.	\$477,000.	-9.64%	131	107	22.43%
2 Duplex	\$0.	\$531,400.	0.00%	\$0.	\$539,000.	0.00%	0	453	0.00%
3 Mobile Home	\$65,150.	\$70,600.	-7.72%	\$56,700.	\$64,250.	-11.75%	81	100	-19.00%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$336,916.65	\$322,153.21	4.58%	\$347,000.	\$319,500.	8.61%	91	173	-47.40%
6 Residential WF	\$335,000.	\$791,666.68	-57.68%	\$130,000.	\$800,000.	-83.75%	42	147	-71.43%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$209,730.53	\$263,666.65	-20.46%	\$166,950.	\$272,000.	-38.62%	73	108	-32.41%
10 Townhouse	\$264,000.	\$287,437.50	-8.15%	\$283,000.	\$278,000.	1.80%	112	134	-16.42%
11 RES. TOTAL	\$309,054.28	\$336,406.96	-8.13%	\$321,000.	\$310,000.	3.55%	91	165	-44.85%
12 FARMS	\$1,070,375.	\$0.	0.00%	\$1,070,375.	\$0.	0.00%	436	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$166,966.67	\$241,166.67	-30.77%	\$151,000.	\$252,500.	-40.20%	73	66	10.61%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$105,785.71	\$129,800.	-18.50%	\$108,000.	\$127,000.	-14.96%	176	46	282.61%
17 Lots WF	\$0.	\$300,500.	0.00%	\$0.	\$235,000.	0.00%	0	59	0.00%
18 LOTS TOTAL	\$124,140.	\$206,727.26	-39.95%	\$131,000.	\$159,000.	-17.61%	145	55	163.64%
19 Business	\$650,000.	\$90,000.	622.22%	\$650,000.	\$90,000.	622.22%	134	258	-48.06%
20 Commercial	\$373,250.	\$365,000.	2.26%	\$373,250.	\$365,000.	2.26%	96	116	-17.24%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
23 IC&I TOTAL	\$465,500.	\$227,500.	104.62%	\$559,000.	\$227,500.	145.71%	108	187	-42.25%
24 GRAND TOTAL	\$311,186.15	\$317,287.31	-1.92%	\$300,000.	\$295,000.	1.69%	110	152	-27.63%

**Average/Median Price, Days to Sell (YTD)**

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
<b>Area = SH</b>									
1 Acreage/House	\$446,575.75	\$458,444.43	-2.59%	\$395,000.	\$465,000.	-15.05%	163	123	32.52%
2 Duplex	\$300,750.	\$455,315.53	-33.95%	\$300,750.	\$507,500.	-40.74%	53	364	-85.44%
3 Mobile Home	\$74,358.82	\$89,240.03	-16.68%	\$65,450.	\$74,000.	-11.55%	111	152	-26.97%
4 Recreational	\$327,666.65	\$300,000.	9.22%	\$275,000.	\$300,000.	-8.33%	177	299	-40.80%
5 Residential	\$332,623.25	\$332,192.12	0.13%	\$334,500.	\$325,000.	2.92%	128	139	-7.91%
6 Residential WF	\$646,375.	\$791,666.68	-18.35%	\$767,500.	\$800,000.	-4.06%	65	147	-55.78%
7 3/4-Plex	\$375,000.	\$418,000.	-10.29%	\$375,000.	\$418,000.	-10.29%	42	28	50.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$215,588.89	\$299,876.93	-28.11%	\$165,000.	\$272,000.	-39.34%	123	114	7.89%
10 Townhouse	\$313,172.78	\$249,516.67	25.51%	\$283,000.	\$252,250.	12.19%	121	174	-30.46%
11 RES. TOTAL	\$315,918.87	\$308,035.46	2.56%	\$305,000.	\$311,000.	-1.93%	127	149	-14.77%
12 FARMS	\$1,625,574.	\$0.	0.00%	\$1,460,750.	\$0.	0.00%	306	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$151,669.56	\$205,300.	-26.12%	\$145,000.	\$196,000.	-26.02%	191	53	260.38%
15 Acreage WF	\$237,500.	\$772,500.	-69.26%	\$237,500.	\$772,500.	-69.26%	714	28	2450.00%
16 Lots	\$126,835.89	\$146,983.32	-13.71%	\$131,500.	\$127,000.	3.54%	235	149	57.72%
17 Lots WF	\$225,000.	\$300,500.	-25.12%	\$225,000.	\$235,000.	-4.26%	273	59	362.71%
18 LOTS TOTAL	\$140,538.46	\$204,385.42	-31.24%	\$139,000.	\$154,000.	-9.74%	235	112	109.82%
19 Business	\$325,000.	\$541,250.	-39.95%	\$650,000.	\$975,000.	-33.33%	91	318	-71.38%
20 Commercial	\$521,800.	\$395,000.	32.10%	\$187,500.	\$395,000.	-52.53%	108	100	8.00%
21 Land	\$137,500.	\$0.	0.00%	\$107,000.	\$0.	0.00%	229	0	0.00%
22 Leases	\$20,402.87	\$750.	2620.38%	\$20,402.87	\$750.	2620.38%	203	169	20.12%
23 IC&I TOTAL	\$298,200.40	\$422,250.	-29.38%	\$198,750.	\$365,000.	-45.55%	152	234	-35.04%
24 GRAND TOTAL	\$302,499.12	\$301,713.	0.26%	\$281,000.	\$299,900.	-6.30%	149	148	0.68%

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