

North Zone Monthly Statistics

June 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007						
Month = June						
Area = Central Zone						
1 Units Listed	992	879	12.86%	5699	4953	15.06%
2 Units Sold	647	509	27.11%	3445	3002	14.76%
3 Sales Volume	\$284,111,712.	\$177,813,984.	59.78%	\$1,371,745,792.	\$1,001,444,800.	36.98%
4 List/Sell Ratio	96.41%	96.07%		96.78%	96.70%	
5 Days to Sell	66	69	-4.35%	70	74	-5.41%
6 Active Listings	2946	2457	19.90%			
Area = North Zone						
1 Units Listed	470	485	-3.09%	2420	2343	3.29%
2 Units Sold	274	254	7.87%	1393	1398	-0.36%
3 Sales Volume	\$95,785,736.	\$72,809,552.	31.56%	\$449,317,472.	\$384,311,008.	16.92%
4 List/Sell Ratio	96.59%	95.52%		96.49%	96.37%	
5 Days to Sell	78	63	23.81%	88	76	15.79%
6 Active Listings	1605	1371	17.07%			
Area = Shuswap Zone						
1 Units Listed	252	297	-15.15%	1439	1312	9.68%
2 Units Sold	151	141	7.09%	816	720	13.33%
3 Sales Volume	\$52,700,696.	\$33,064,940.	59.39%	\$254,293,392.	\$178,659,312.	42.33%
4 List/Sell Ratio	96.96%	95.46%		96.21%	96.02%	
5 Days to Sell	102	89	14.61%	111	110	0.91%
6 Active Listings	1010	930	8.60%			
Area = Grand Total						
1 Units Listed	1714	1661	3.19%	9558	8608	11.04%
2 Units Sold	1072	904	18.58%	5654	5120	10.43%
3 Sales Volume	\$432,598,144.	\$283,688,480.	52.49%	\$2,075,356,672.	\$1,564,415,104.	32.66%
4 List/Sell Ratio	96.53%	95.82%		96.62%	96.51%	
5 Days to Sell	74	71	4.23%	80	80	0.00%
6 Active Listings	5562	4758	16.90%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	274	\$95,785,736.	127	\$46,554,800.
Last Month	320	\$104,460,312.	140	\$51,938,124.
This Month Last Year	254	\$72,809,552.	119	\$37,829,900.

Description	Total Listings Taken	Inventory
This Month	470	1605
Last Month	429	1558
This Month Last Year	485	1371

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2007	
Month = 6	
Area = NO	
7 Ratio of Sales vs. Inventory	17.07%
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8 Condo/Apt -- Sales	17
9 Condo/Apt -- New Listings	22
10 Condo/Apt -- Current Inventory	60
11 Condo/Apt -- Sell/Inv. Ratio	28.33%
12 Condo/Apt -- Days to Sell	69
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13 Condo/Townhouse -- Sales	37
14 Condo/Townhouse -- New Listings	42
15 Condo/Townhouse -- Current Inventory	136
16 Condo/Townhouse -- Sell/Inv. Ratio	27.21%
17 Condo/Townhouse -- Days to Sell	67
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18 Lots -- Sales	29
19 Lots -- New Listings	81
20 Lots -- Current Inventory	424
21 Lots -- Sell/Inv. Ratio	6.84%
22 Lots -- Days to Sell	146
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23 Residential -- Sales	127
24 Residential -- New Listings	171
25 Residential -- Current Inventory	409
26 Residential -- Sell/Inv. Ratio	31.05%
27 Residential -- Days to Sell	69
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28 Average House Price	\$366,573.21
29 Median House Price	\$340,000.
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Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	66	57	15.79%	260	260	0.00%	190	184	3.26%
2 Duplex	7	12	-41.67%	61	41	48.78%	20	19	5.26%
3 Mobile Home	22	29	-24.14%	112	125	-10.40%	41	53	-22.64%
4 Recreational	7	4	75.00%	51	26	96.15%	40	25	60.00%
5 Residential	171	180	-5.00%	897	951	-5.68%	409	387	5.68%
6 Residential WF	6	9	-33.33%	38	32	18.75%	34	22	54.55%
7 3/4-Plex	4	2	100.00%	15	13	15.38%	8	4	100.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	3	0	0.00%
9 Apartment	22	31	-29.03%	132	165	-20.00%	60	59	1.69%
10 Townhouse	42	45	-6.67%	299	218	37.16%	136	105	29.52%
11 RES. TOTAL	347	369	-5.96%	1865	1831	1.86%	941	858	9.67%
12 FARMS	9	4	125.00%	44	27	62.96%	52	32	62.50%
13 MULTIFAMILY	1	4	-75.00%	9	13	-30.77%	4	10	-60.00%
14 Acreage	23	19	21.05%	109	106	2.83%	140	111	26.13%
15 Acreage WF	1	1	0.00%	7	8	-12.50%	9	5	80.00%
16 Lots	55	45	22.22%	217	171	26.90%	259	156	66.03%
17 Lots WF	2	9	-77.78%	18	19	-5.26%	16	14	14.29%
18 LOTS TOTAL	81	77	5.19%	351	307	14.33%	424	286	48.25%
19 Business	8	16	-50.00%	62	74	-16.22%	73	76	-3.95%
20 Commercial	7	6	16.67%	31	39	-20.51%	45	52	-13.46%
21 Land	12	3	300.00%	31	22	40.91%	38	28	35.71%
22 Leases	5	6	-16.67%	27	30	-10.00%	28	29	-3.45%
23 IC&I TOTAL	32	31	3.23%	151	165	-8.48%	184	185	-0.54%
24 GRAND TOTAL	470	485	-3.09%	2420	2343	3.29%	1605	1371	17.07%

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Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	23	24	-4.17%	\$11,139,900.	\$9,831,500.	13.31%	96.95%	95.12%
2 Duplex	12	3	300.00%	\$2,975,250.	\$709,700.	319.23%	95.86%	96.81%
3 Mobile Home	10	17	-41.18%	\$835,800.	\$1,810,100.	-53.83%	92.85%	93.12%
4 Recreational	4	0	0.00%	\$1,074,500.	\$0.	0.00%	97.95%	0.00%
5 Residential	127	119	6.72%	\$46,554,800.	\$37,829,900.	23.06%	96.86%	96.13%
6 Residential WF	7	1	600.00%	\$6,711,500.	\$1,110,000.	504.64%	93.23%	88.80%
7 3/4-Plex	3	1	200.00%	\$759,900.	\$141,000.	438.94%	96.60%	100.78%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	17	29	-41.38%	\$2,478,925.	\$4,779,700.	-48.14%	96.58%	97.12%
10 Townhouse	37	17	117.65%	\$10,175,800.	\$4,045,700.	151.52%	99.97%	97.86%
11 RES. TOTAL	240	211	13.74%	\$82,706,376.	\$60,257,600.	37.25%	97.02%	96.05%
12 FARMS	2	2	0.00%	\$1,850,000.	\$1,825,000.	1.37%	94.39%	82.06%
13 MULTIFAMILY	1	1	0.00%	\$359,000.	\$400,000.	-10.25%	99.74%	95.69%
14 Acreage	3	6	-50.00%	\$771,400.	\$1,616,400.	-52.28%	93.93%	95.23%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	26	21	23.81%	\$5,058,150.	\$3,999,895.	26.46%	93.66%	94.29%
17 Lots WF	0	3	-100.00%	\$0.	\$2,025,250.	0.00%	0.00%	97.50%
18 LOTS TOTAL	29	31	-6.45%	\$5,829,550.	\$7,695,045.	-24.24%	93.69%	94.72%
19 Business	0	2	-100.00%	\$0.	\$324,900.	0.00%	0.00%	94.13%
20 Commercial	0	4	-100.00%	\$0.	\$1,810,000.	0.00%	0.00%	82.72%
21 Land	1	1	0.00%	\$5,040,800.	\$225,000.	2140.36%	76.37%	90.03%
22 Leases	1	2	-50.00%	\$10.	\$272,009.50	-100.00%	100.00%	95.00%
23 IC&I TOTAL	2	9	-77.78%	\$5,040,810.	\$2,631,909.50	91.53%	88.18%	88.02%
24 GRAND TOTAL	274	254	7.87%	\$95,785,736.	\$72,809,552.	31.56%	96.59%	95.52%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	109	119	-8.40%	\$52,696,848.	\$47,194,400.	11.66%	95.78%	95.63%
2 Duplex	39	31	25.81%	\$10,590,083.	\$6,799,067.50	55.76%	96.40%	97.51%
3 Mobile Home	85	83	2.41%	\$8,482,650.	\$7,584,400.	11.84%	92.40%	92.71%
4 Recreational	18	8	125.00%	\$9,645,700.	\$2,514,400.	283.62%	95.70%	93.93%
5 Residential	633	670	-5.52%	\$227,603,904.	\$200,665,904.	13.42%	97.14%	96.83%
6 Residential WF	12	8	50.00%	\$12,765,400.	\$10,073,000.	26.73%	92.60%	94.69%
7 3/4-Plex	8	10	-20.00%	\$1,962,900.	\$1,736,250.	13.05%	96.52%	96.07%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	110	121	-9.09%	\$18,609,976.	\$21,445,820.	-13.22%	98.03%	95.91%
10 Townhouse	199	136	46.32%	\$50,357,664.	\$28,608,048.	76.03%	97.97%	98.95%
11 RES. TOTAL	1213	1186	2.28%	\$392,715,136.	\$326,621,312.	20.24%	96.81%	96.55%
12 FARMS	9	12	-25.00%	\$6,596,000.	\$10,378,900.	-36.45%	93.07%	93.27%
13 MULTIFAMILY	10	7	42.86%	\$6,343,000.	\$3,106,200.	104.20%	97.13%	96.12%
14 Acreage	26	31	-16.13%	\$6,046,900.	\$9,235,400.	-34.52%	97.08%	95.26%
15 Acreage WF	2	4	-50.00%	\$1,565,000.	\$500,000.	213.00%	82.43%	95.69%
16 Lots	102	108	-5.56%	\$17,835,560.	\$14,513,570.	22.89%	96.17%	99.21%
17 Lots WF	2	7	-71.43%	\$2,065,000.	\$4,418,250.	-53.26%	93.20%	98.62%
18 LOTS TOTAL	133	151	-11.92%	\$27,822,460.	\$28,720,720.	-3.13%	96.10%	98.23%
19 Business	9	15	-40.00%	\$3,963,254.	\$7,640,500.	-48.13%	66.28%	81.24%
20 Commercial	7	17	-58.82%	\$4,990,000.	\$6,689,500.	-25.41%	95.96%	87.12%
21 Land	3	4	-25.00%	\$5,667,800.	\$727,000.	679.61%	82.61%	88.22%
22 Leases	9	6	50.00%	\$1,219,829.	\$426,896.50	185.74%	100.00%	80.83%
23 IC&I TOTAL	28	42	-33.33%	\$15,840,883.	\$15,483,896.	2.31%	82.55%	84.58%
24 GRAND TOTAL	1393	1398	-0.36%	\$449,317,472.	\$384,311,008.	16.92%	96.49%	96.37%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$484,343.46	\$409,645.84	18.23%	\$460,000.	\$384,000.	19.79%	83	83	0.00%
2 Duplex	\$247,937.50	\$236,566.67	4.81%	\$240,000.	\$178,800.	34.23%	55	26	111.54%
3 Mobile Home	\$83,580.	\$106,476.46	-21.50%	\$59,950.	\$102,900.	-41.74%	43	61	-29.51%
4 Recreational	\$268,625.	\$0.	0.00%	\$259,000.	\$0.	0.00%	38	0	0.00%
5 Residential	\$366,573.21	\$317,898.31	15.31%	\$340,000.	\$307,500.	10.57%	69	51	35.29%
6 Residential WF	\$958,785.68	\$1,110,000.	-13.62%	\$1,057,750.	\$1,110,000.	-4.71%	105	133	-21.05%
7 3/4-Plex	\$253,300.	\$141,000.	79.65%	\$177,900.	\$141,000.	26.17%	58	9	544.44%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$145,819.12	\$164,817.23	-11.53%	\$142,000.	\$159,000.	-10.69%	69	35	97.14%
10 Townhouse	\$275,021.62	\$237,982.35	15.56%	\$272,000.	\$206,500.	31.72%	67	51	31.37%
11 RES. TOTAL	\$344,609.90	\$285,581.03	20.67%	\$309,450.	\$263,600.	17.39%	69	53	30.19%
12 FARMS	\$925,000.	\$912,500.	1.37%	\$925,000.	\$912,500.	1.37%	196	199	-1.51%
13 MULTIFAMILY	\$359,000.	\$400,000.	-10.25%	\$359,000.	\$400,000.	-10.25%	49	14	250.00%
14 Acreage	\$257,133.32	\$269,400.	-4.55%	\$199,900.	\$252,750.	-20.91%	92	47	95.74%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$194,544.23	\$190,471.18	2.14%	\$188,750.	\$125,000.	51.00%	152	112	35.71%
17 Lots WF	\$0.	\$675,083.31	0.00%	\$0.	\$975,000.	0.00%	0	11	0.00%
18 LOTS TOTAL	\$201,018.96	\$248,227.26	-19.02%	\$195,000.	\$144,000.	35.42%	146	86	69.77%
19 Business	\$0.	\$162,450.	0.00%	\$0.	\$162,450.	0.00%	0	108	0.00%
20 Commercial	\$0.	\$452,500.	0.00%	\$0.	\$417,500.	0.00%	0	268	0.00%
21 Land	\$5,040,800.	\$225,000.	2140.36%	\$5,040,800.	\$225,000.	2140.36%	143	251	-43.03%
22 Leases	\$10.	\$136,004.75	-99.99%	\$10.	\$136,004.75	-99.99%	230	124	85.48%
23 IC&I TOTAL	\$2,520,405.	\$292,434.37	761.87%	\$2,520,405.	\$250,000.	908.16%	186	199	-6.53%
24 GRAND TOTAL	\$349,582.96	\$286,651.78	21.95%	\$294,500.	\$248,950.	18.30%	78	63	23.81%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$483,457.34	\$396,591.59	21.90%	\$460,000.	\$385,000.	19.48%	101	92	9.78%
2 Duplex	\$271,540.59	\$219,324.76	23.81%	\$240,000.	\$198,500.	20.91%	49	79	-37.97%
3 Mobile Home	\$99,795.88	\$91,378.31	9.21%	\$78,000.	\$62,900.	24.01%	72	62	16.13%
4 Recreational	\$535,872.25	\$314,300.	70.50%	\$491,000.	\$332,450.	47.69%	126	98	28.57%
5 Residential	\$359,563.84	\$299,501.37	20.05%	\$340,000.	\$279,450.	21.67%	77	57	35.09%
6 Residential WF	\$1,063,783.37	\$1,259,125.	-15.51%	\$1,128,875.	\$1,044,500.	8.08%	128	84	52.38%
7 3/4-Plex	\$245,362.50	\$173,625.	41.32%	\$178,950.	\$154,000.	16.20%	83	73	13.70%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$169,181.59	\$177,238.18	-4.55%	\$153,750.	\$148,500.	3.54%	59	45	31.11%
10 Townhouse	\$253,053.59	\$210,353.28	20.30%	\$248,000.	\$199,500.	24.31%	63	46	36.96%
11 RES. TOTAL	\$323,755.25	\$275,397.37	17.56%	\$295,000.	\$257,000.	14.79%	75	60	25.00%
12 FARMS	\$732,888.87	\$864,908.31	-15.26%	\$775,000.	\$715,000.	8.39%	141	171	-17.54%
13 MULTIFAMILY	\$634,300.	\$443,742.84	42.94%	\$592,500.	\$400,000.	48.13%	123	157	-21.66%
14 Acreage	\$232,573.07	\$297,916.12	-21.93%	\$198,200.	\$185,000.	7.14%	148	134	10.45%
15 Acreage WF	\$782,500.	\$125,000.	526.00%	\$782,500.	\$117,500.	565.96%	203	236	-13.98%
16 Lots	\$174,858.43	\$134,384.90	30.12%	\$156,000.	\$120,000.	30.00%	163	169	-3.55%
17 Lots WF	\$1,032,500.	\$631,178.56	63.58%	\$1,032,500.	\$799,000.	29.22%	62	117	-47.01%
18 LOTS TOTAL	\$209,191.42	\$190,203.43	9.98%	\$165,000.	\$122,000.	35.25%	160	160	0.00%
19 Business	\$440,361.56	\$509,366.65	-13.55%	\$95,000.	\$192,000.	-50.52%	301	206	46.12%
20 Commercial	\$712,857.12	\$393,500.	81.16%	\$390,000.	\$560,000.	-30.36%	242	219	10.50%
21 Land	\$1,889,266.62	\$181,750.	939.49%	\$5,040,800.	\$182,500.	2662.08%	166	180	-7.78%
22 Leases	\$135,536.56	\$71,149.41	90.50%	\$60,000.	\$136,004.75	-55.88%	250	170	47.06%
23 IC&I TOTAL	\$565,745.81	\$368,664.18	53.46%	\$114,885.	\$194,500.	-40.93%	255	203	25.62%
24 GRAND TOTAL	\$322,553.81	\$274,900.59	17.33%	\$286,500.	\$245,000.	16.94%	88	76	15.79%

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