

Central Zone Monthly Statistics

June 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007						
Month = June						
Area = Central Zone						
1 Units Listed	992	879	12.86%	5699	4953	15.06%
2 Units Sold	647	509	27.11%	3445	3002	14.76%
3 Sales Volume	\$284,111,712.	\$177,813,984.	59.78%	\$1,371,745,792.	\$1,001,444,800.	36.98%
4 List/Sell Ratio	96.41%	96.07%		96.78%	96.70%	
5 Days to Sell	66	69	-4.35%	70	74	-5.41%
6 Active Listings	2946	2457	19.90%			
Area = North Zone						
1 Units Listed	470	485	-3.09%	2420	2343	3.29%
2 Units Sold	274	254	7.87%	1393	1398	-0.36%
3 Sales Volume	\$95,785,736.	\$72,809,552.	31.56%	\$449,317,472.	\$384,311,008.	16.92%
4 List/Sell Ratio	96.59%	95.52%		96.49%	96.37%	
5 Days to Sell	78	63	23.81%	88	76	15.79%
6 Active Listings	1605	1371	17.07%			
Area = Shuswap Zone						
1 Units Listed	252	297	-15.15%	1439	1312	9.68%
2 Units Sold	151	141	7.09%	816	720	13.33%
3 Sales Volume	\$52,700,696.	\$33,064,940.	59.39%	\$254,293,392.	\$178,659,312.	42.33%
4 List/Sell Ratio	96.96%	95.46%		96.21%	96.02%	
5 Days to Sell	102	89	14.61%	111	110	0.91%
6 Active Listings	1010	930	8.60%			
Area = Grand Total						
1 Units Listed	1714	1661	3.19%	9558	8608	11.04%
2 Units Sold	1072	904	18.58%	5654	5120	10.43%
3 Sales Volume	\$432,598,144.	\$283,688,480.	52.49%	\$2,075,356,672.	\$1,564,415,104.	32.66%
4 List/Sell Ratio	96.53%	95.82%		96.62%	96.51%	
5 Days to Sell	74	71	4.23%	80	80	0.00%
6 Active Listings	5562	4758	16.90%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	647	\$284,111,712.	323	\$163,086,816.
Last Month	698	\$276,405,152.	329	\$155,461,296.
This Month Last Year	509	\$177,813,984.	242	\$100,289,328.

Description	Total Listings Taken	Inventory
This Month	992	2946
Last Month	993	2914
This Month Last Year	879	2457

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2007	
Month = 6	
Area = CO	
7 Ratio of Sales vs. Inventory	21.96%
8 Condo/Apt -- Sales	111
9 Condo/Apt -- New Listings	166
10 Condo/Apt -- Current Inventory	485
11 Condo/Apt -- Sell/Inv. Ratio	22.89%
12 Condo/Apt -- Days to Sell	67
13 Condo/Townhouse -- Sales	68
14 Condo/Townhouse -- New Listings	82
15 Condo/Townhouse -- Current Inventory	227
16 Condo/Townhouse -- Sell/Inv. Ratio	29.96%
17 Condo/Townhouse -- Days to Sell	38
18 Lots -- Sales	32
19 Lots -- New Listings	70
20 Lots -- Current Inventory	469
21 Lots -- Sell/Inv. Ratio	6.82%
22 Lots -- Days to Sell	157
23 Residential -- Sales	323
24 Residential -- New Listings	461
25 Residential -- Current Inventory	956
26 Residential -- Sell/Inv. Ratio	33.79%
27 Residential -- Days to Sell	54
28 Average House Price	\$504,912.71
29 Median House Price	\$449,000.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = CO									
1 Acreage/House	33	28	17.86%	170	131	29.77%	135	99	36.36%
2 Duplex	19	28	-32.14%	154	165	-6.67%	43	73	-41.10%
3 Mobile Home	70	40	75.00%	269	256	5.08%	136	90	51.11%
4 Recreational	14	26	-46.15%	89	72	23.61%	75	51	47.06%
5 Residential	461	387	19.12%	2459	2184	12.59%	956	880	8.64%
6 Residential WF	14	13	7.69%	89	66	34.85%	57	49	16.33%
7 3/4-Plex	3	1	200.00%	12	7	71.43%	4	4	0.00%
8 Timeshare	0	0	0.00%	11	2	450.00%	14	4	250.00%
9 Apartment	166	124	33.87%	1053	850	23.88%	485	403	20.35%
10 Townhouse	82	92	-10.87%	576	480	20.00%	227	183	24.04%
11 RES. TOTAL	862	739	16.64%	4882	4213	15.88%	2132	1836	16.12%
12 FARMS	7	14	-50.00%	56	42	33.33%	50	46	8.70%
13 MULTIFAMILY	1	3	-66.67%	7	12	-41.67%	5	6	-16.67%
14 Acreage	14	6	133.33%	81	48	68.75%	75	52	44.23%
15 Acreage WF	0	1	-100.00%	11	13	-15.38%	11	5	120.00%
16 Lots	51	70	-27.14%	389	355	9.58%	371	236	57.20%
17 Lots WF	3	2	50.00%	14	14	0.00%	12	15	-20.00%
18 LOTS TOTAL	70	79	-11.39%	498	430	15.81%	469	308	52.27%
19 Business	19	11	72.73%	78	74	5.41%	80	88	-9.09%
20 Commercial	9	16	-43.75%	44	67	-34.33%	30	45	-33.33%
21 Land	13	7	85.71%	40	24	66.67%	75	23	226.09%
22 Leases	11	10	10.00%	94	91	3.30%	105	105	0.00%
23 IC&I TOTAL	52	44	18.18%	256	256	0.00%	290	261	11.11%
24 GRAND TOTAL	992	879	12.86%	5699	4953	15.06%	2946	2457	19.90%

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Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = CO								
1 Acreage/House	10	16	-37.50%	\$7,574,500.	\$11,908,400.	-36.39%	95.71%	93.20%
2 Duplex	25	20	25.00%	\$8,846,975.	\$6,683,500.	32.37%	97.25%	96.02%
3 Mobile Home	26	32	-18.75%	\$2,677,850.	\$2,837,288.	-5.62%	92.17%	89.14%
4 Recreational	8	4	100.00%	\$2,953,000.	\$1,189,300.	148.30%	89.75%	93.35%
5 Residential	323	242	33.47%	\$163,086,816.	\$100,289,328.	62.62%	97.21%	96.96%
6 Residential WF	10	4	150.00%	\$14,915,000.	\$9,650,000.	54.56%	92.70%	94.33%
7 3/4-Plex	2	1	100.00%	\$1,422,000.	\$340,000.	318.24%	89.20%	97.17%
8 Timeshare	2	0	0.00%	\$10,000.	\$0.	0.00%	73.95%	0.00%
9 Apartment	111	89	24.72%	\$32,059,788.	\$21,094,750.	51.98%	97.01%	96.76%
10 Townhouse	68	51	33.33%	\$23,232,250.	\$14,631,031.	58.79%	96.57%	97.71%
11 RES. TOTAL	585	459	27.45%	\$256,778,176.	\$168,623,600.	52.28%	96.56%	96.24%
12 FARMS	3	0	0.00%	\$3,944,000.	\$0.	0.00%	98.48%	0.00%
13 MULTIFAMILY	2	0	0.00%	\$3,170,000.	\$0.	0.00%	93.78%	0.00%
14 Acreage	2	3	-33.33%	\$1,045,000.	\$965,000.	8.29%	90.06%	94.41%
15 Acreage WF	1	0	0.00%	\$1,400,000.	\$0.	0.00%	100.00%	0.00%
16 Lots	28	29	-3.45%	\$6,050,300.	\$4,672,150.	29.50%	97.28%	98.79%
17 Lots WF	1	1	0.00%	\$1,285,000.	\$535,000.	140.19%	95.18%	97.44%
18 LOTS TOTAL	32	33	-3.03%	\$9,780,300.	\$6,172,150.	58.46%	96.85%	98.35%
19 Business	5	5	0.00%	\$1,608,000.	\$330,000.	387.27%	68.90%	61.99%
20 Commercial	5	5	0.00%	\$3,117,500.	\$1,973,300.	57.98%	96.38%	99.39%
21 Land	5	0	0.00%	\$4,960,000.	\$0.	0.00%	102.80%	0.00%
22 Leases	10	7	42.86%	\$753,737.	\$714,929.	5.43%	0.00%	0.00%
23 IC&I TOTAL	25	17	47.06%	\$10,439,237.	\$3,018,229.	245.87%	89.36%	80.69%
24 GRAND TOTAL	647	509	27.11%	\$284,111,712.	\$177,813,984.	59.78%	96.41%	96.07%

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Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = CO								
1 Acreage/House	53	64	-17.19%	\$43,063,200.	\$44,612,600.	-3.47%	94.60%	93.22%
2 Duplex	126	98	28.57%	\$43,552,736.	\$30,160,930.	44.40%	96.87%	96.93%
3 Mobile Home	149	182	-18.13%	\$15,805,549.	\$13,602,204.	16.20%	93.22%	90.55%
4 Recreational	32	16	100.00%	\$10,897,900.	\$5,140,200.	112.01%	96.47%	97.26%
5 Residential	1613	1366	18.08%	\$749,127,040.	\$528,523,808.	41.74%	97.34%	97.26%
6 Residential WF	30	31	-3.23%	\$55,305,000.	\$51,652,600.	7.07%	91.79%	95.11%
7 3/4-Plex	10	4	150.00%	\$5,141,500.	\$1,905,000.	169.90%	94.13%	96.37%
8 Timeshare	4	0	0.00%	\$24,700.	\$0.	0.00%	85.72%	0.00%
9 Apartment	698	521	33.97%	\$181,098,512.	\$118,963,464.	52.23%	97.06%	97.62%
10 Townhouse	411	324	26.85%	\$140,037,808.	\$94,517,152.	48.16%	97.19%	97.66%
11 RES. TOTAL	3126	2606	19.95%	\$1,244,053,888.	\$889,077,952.	39.93%	96.91%	96.77%
12 FARMS	10	10	0.00%	\$10,986,500.	\$9,762,400.	12.54%	95.71%	96.00%
13 MULTIFAMILY	5	4	25.00%	\$7,407,000.	\$3,490,600.	112.20%	93.91%	92.06%
14 Acreage	23	34	-32.35%	\$15,439,900.	\$21,528,400.	-28.28%	95.80%	94.29%
15 Acreage WF	1	0	0.00%	\$1,400,000.	\$0.	0.00%	100.00%	0.00%
16 Lots	152	233	-34.76%	\$32,865,344.	\$37,619,040.	-12.64%	97.46%	98.15%
17 Lots WF	4	7	-42.86%	\$5,060,000.	\$8,083,500.	-37.40%	95.98%	94.71%
18 LOTS TOTAL	180	274	-34.31%	\$54,765,244.	\$67,230,936.	-18.54%	97.23%	97.59%
19 Business	17	15	13.33%	\$10,465,100.	\$1,317,400.	694.38%	74.21%	78.29%
20 Commercial	32	31	3.23%	\$21,655,784.	\$13,171,235.	64.42%	95.18%	92.12%
21 Land	16	10	60.00%	\$16,853,000.	\$11,063,500.	52.33%	95.30%	96.74%
22 Leases	59	52	13.46%	\$5,559,212.	\$6,330,770.	-12.19%	100.00%	0.00%
23 IC&I TOTAL	124	108	14.81%	\$54,533,096.	\$31,882,904.	71.04%	89.88%	89.24%
24 GRAND TOTAL	3445	3002	14.76%	\$1,371,745,792.	\$1,001,444,800.	36.98%	96.78%	96.70%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = CO									
1 Acreage/House	\$757,450.	\$744,275.	1.77%	\$721,500.	\$719,500.	0.28%	53	84	-36.90%
2 Duplex	\$353,879.	\$334,175.	5.90%	\$310,000.	\$297,500.	4.20%	57	57	0.00%
3 Mobile Home	\$102,994.23	\$88,665.25	16.16%	\$104,750.	\$87,000.	20.40%	66	60	10.00%
4 Recreational	\$369,125.	\$297,325.	24.15%	\$317,000.	\$143,000.	121.68%	89	100	-11.00%
5 Residential	\$504,912.71	\$414,418.71	21.84%	\$449,000.	\$385,000.	16.62%	54	52	3.85%
6 Residential WF	\$1,491,500.	\$2,412,500.	-38.18%	\$1,417,500.	\$1,987,500.	-28.68%	85	133	-36.09%
7 3/4-Plex	\$711,000.	\$340,000.	109.12%	\$711,000.	\$340,000.	109.12%	87	35	148.57%
8 Timeshare	\$5,000.	\$0.	0.00%	\$5,000.	\$0.	0.00%	378	0	0.00%
9 Apartment	\$288,826.90	\$237,019.65	21.86%	\$247,500.	\$212,000.	16.75%	67	56	19.64%
10 Townhouse	\$341,650.71	\$286,882.96	19.09%	\$312,875.	\$269,000.	16.31%	38	51	-25.49%
11 RES. TOTAL	\$438,937.06	\$367,371.68	19.48%	\$390,000.	\$337,500.	15.56%	57	56	1.79%
12 FARMS	\$1,314,666.62	\$0.	0.00%	\$995,000.	\$0.	0.00%	68	0	0.00%
13 MULTIFAMILY	\$1,585,000.	\$0.	0.00%	\$1,585,000.	\$0.	0.00%	68	0	0.00%
14 Acreage	\$522,500.	\$321,666.65	62.44%	\$522,500.	\$355,000.	47.18%	78	147	-46.94%
15 Acreage WF	\$1,400,000.	\$0.	0.00%	\$1,400,000.	\$0.	0.00%	100	0	0.00%
16 Lots	\$216,082.14	\$161,108.62	34.12%	\$219,000.	\$144,525.	51.53%	164	212	-22.64%
17 Lots WF	\$1,285,000.	\$535,000.	140.19%	\$1,285,000.	\$535,000.	140.19%	172	63	173.02%
18 LOTS TOTAL	\$305,634.37	\$187,034.84	63.41%	\$220,750.	\$144,525.	52.74%	157	201	-21.89%
19 Business	\$321,600.	\$66,000.	387.27%	\$147,500.	\$100,000.	47.50%	187	285	-34.39%
20 Commercial	\$623,500.	\$394,660.	57.98%	\$367,500.	\$179,900.	104.28%	69	72	-4.17%
21 Land	\$992,000.	\$0.	0.00%	\$950,000.	\$0.	0.00%	92	0	0.00%
22 Leases	\$75,373.70	\$102,132.71	-26.20%	\$68,482.50	\$43,200.	58.52%	234	191	22.51%
23 IC&I TOTAL	\$417,569.46	\$177,542.87	135.19%	\$176,574.	\$102,900.	71.60%	163	184	-11.41%
24 GRAND TOTAL	\$439,121.65	\$349,339.84	25.70%	\$375,000.	\$324,000.	15.74%	66	69	-4.35%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = CO									
1 Acreage/House	\$812,513.18	\$697,071.87	16.56%	\$690,000.	\$625,000.	10.40%	84	97	-13.40%
2 Duplex	\$345,656.65	\$307,764.59	12.31%	\$307,750.	\$266,000.	15.70%	50	46	8.70%
3 Mobile Home	\$106,077.50	\$74,737.38	41.93%	\$100,000.	\$69,000.	44.93%	66	54	22.22%
4 Recreational	\$340,559.37	\$321,262.50	6.01%	\$311,000.	\$323,750.	-3.94%	104	158	-34.18%
5 Residential	\$464,430.90	\$386,913.46	20.03%	\$421,500.	\$363,000.	16.12%	58	55	5.45%
6 Residential WF	\$1,843,500.	\$1,666,212.87	10.64%	\$1,625,000.	\$1,500,000.	8.33%	91	97	-6.19%
7 3/4-Plex	\$514,150.	\$476,250.	7.96%	\$530,000.	\$480,000.	10.42%	77	59	30.51%
8 Timeshare	\$6,175.	\$0.	0.00%	\$5,600.	\$0.	0.00%	229	0	0.00%
9 Apartment	\$259,453.45	\$228,336.78	13.63%	\$233,500.	\$201,500.	15.88%	68	79	-13.92%
10 Townhouse	\$340,724.56	\$291,719.59	16.80%	\$315,000.	\$264,750.	18.98%	58	58	0.00%
11 RES. TOTAL	\$397,969.90	\$341,165.75	16.65%	\$356,700.	\$310,000.	15.06%	62	62	0.00%
12 FARMS	\$1,098,650.	\$976,240.	12.54%	\$957,500.	\$756,250.	26.61%	96	122	-21.31%
13 MULTIFAMILY	\$1,481,400.	\$872,650.	69.76%	\$1,520,000.	\$785,300.	93.56%	48	65	-26.15%
14 Acreage	\$671,300.	\$633,188.25	6.02%	\$404,000.	\$400,000.	1.00%	146	174	-16.09%
15 Acreage WF	\$1,400,000.	\$0.	0.00%	\$1,400,000.	\$0.	0.00%	100	0	0.00%
16 Lots	\$216,219.35	\$162,090.68	33.39%	\$195,000.	\$135,950.	43.44%	128	149	-14.09%
17 Lots WF	\$1,265,000.	\$1,154,785.75	9.54%	\$1,242,500.	\$1,080,000.	15.05%	117	83	40.96%
18 LOTS TOTAL	\$304,251.34	\$246,215.89	23.57%	\$219,000.	\$142,000.	54.23%	130	151	-13.91%
19 Business	\$615,594.12	\$87,826.66	600.92%	\$424,000.	\$60,000.	606.67%	190	164	15.85%
20 Commercial	\$676,743.25	\$424,878.56	59.28%	\$792,500.	\$12,500.	6240.00%	128	88	45.45%
21 Land	\$1,053,312.50	\$1,106,350.	-4.79%	\$832,500.	\$2,050,000.	-59.39%	179	189	-5.29%
22 Leases	\$93,770.25	\$121,745.57	-22.98%	\$102,779.	\$66,565.	54.40%	213	223	-4.48%
23 IC&I TOTAL	\$442,378.53	\$295,212.09	49.85%	\$147,500.	\$117,350.	25.69%	183	173	5.78%
24 GRAND TOTAL	\$398,265.15	\$333,699.03	19.35%	\$348,750.	\$295,000.	18.22%	70	74	-5.41%

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