

**Central Okanagan Monthly Statistics  
June 2015**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	990	980	1.02%	5,958	5,681	4.88%
2 Units Sold	663	606	9.41%	2,923	2,615	11.78%
3 Sales Volume	\$275,737,517	\$246,624,690	11.80%	\$1,244,646,245	\$1,088,477,641	14.35%
4 List/Sell Ratio	97.15%	96.52%		96.67%	95.81%	
5 Days to Sell	75	88	-15.47%	79	103	-23.08%
6 Active Listings	3,755	4,006	-6.27%			
<b>Area = North Okanagan</b>						
1 Units Listed	444	401	10.72%	2,389	2,293	4.19%
2 Units Sold	221	234	-5.56%	964	976	-1.23%
3 Sales Volume	\$81,374,232	\$91,587,225	-11.15%	\$332,074,929	\$337,976,723	-1.75%
4 List/Sell Ratio	96.09%	96.04%		96.24%	95.97%	
5 Days to Sell	106	112	-5.72%	116	137	-14.77%
6 Active Listings	2,199	2,235	-1.61%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	241	267	-9.74%	1,436	1,381	3.98%
2 Units Sold	122	121	0.83%	529	496	6.65%
3 Sales Volume	\$45,880,384	\$34,560,335	32.75%	\$169,696,874	\$138,652,848	22.39%
4 List/Sell Ratio	95.24%	95.09%		95.40%	93.21%	
5 Days to Sell	124	180	-31.02%	137	187	-26.58%
6 Active Listings	1,557	1,694	-8.09%			
<b>Area = Grand Total</b>						
1 Units Listed	1,675	1,648	1.64%	9,783	9,355	4.58%
2 Units Sold	1,006	961	4.68%	4,416	4,087	8.05%
3 Sales Volume	\$402,992,134	\$372,772,249	8.11%	\$1,746,418,049	\$1,565,107,212	11.58%
4 List/Sell Ratio	96.72%	96.27%		96.47%	95.61%	
5 Days to Sell	88	106	-17.21%	94	121	-22.20%
6 Active Listings	7,511	7,935	-5.34%			

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Central Okanagan Statistics -- June 2015

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	663	\$275,737,517	313	\$164,918,771
<b>Last Month</b>	598	\$266,716,299	291	\$146,659,617
<b>This Month Last Year</b>	606	\$246,624,690	289	\$142,967,113

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	990	3,755
<b>Last Month</b>	1,104	3,782
<b>This Month Last Year</b>	980	4,006

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## Quick Summary Part 2

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### Condo/Apt

Sales	127
New Listings	199
Current Inventory	655
Sell/Inv. Ratio	19.39%
Days to Sell	69
Average Price	\$253,916
Median Price	\$245,000

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### Condo/Townhouse

Sales	108
New Listings	95
Current Inventory	352
Sell/Inv. Ratio	30.68%
Days to Sell	60
Average Price	\$363,076
Median Price	\$354,950

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### Lots

Sales	25
New Listings	76
Current Inventory	507
Sell/Inv. Ratio	4.93%
Days to Sell	191
Average Price	\$212,080
Median Price	\$217,500

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### Residential

Sales	313
New Listings	437
Current Inventory	1,191
Sell/Inv. Ratio	26.28%
Days to Sell	59
Average Price	\$526,897
Median Price	\$492,000
Ratio of Sales vs Inventory	25.01%

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## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Central Okanagan</b>									
Acreage/House	41	54	-24.07%	262	255	2.75	256	244	4.92
Duplex	18	20	-10.00%	120	98	22.45	57	52	9.62
Mobile Home	49	45	8.89%	250	228	9.65	149	150	-0.67
Recreational	1	4	-75.00%	9	21	-57.14	18	29	-37.93
Residential	437	427	2.34%	2,554	2,480	2.98	1,191	1,324	-10.05
Residential WF	12	15	-20.00%	80	94	-14.89	85	105	-19.05
3/4-Plex	1	0	0.00%	13	9	44.44	4	5	-20.00
Timeshare	1	0	0.00%	2	5	-60.00	2	4	-50.00
Apartment	199	167	19.16%	1,089	970	12.27	655	687	-4.66
Townhouse	95	139	-31.65%	700	732	-4.37	352	458	-23.14
RES TOTAL	854	871.00	-1.95%	5,079	4,892	3.82%	2,769	3,058	-9.45
FARMS	11	5	120.00%	65	46	41.30	63	57	10.53
MULTIFAMILY	3	2	50.00%	9	9	0.00	7	13	-46.15
Acreage	8	10	-20.00%	94	82	14.63	93	108	-13.89
Acreage WF	0	4	-100.00%	9	10	-10.00	13	20	-35.00
Lots	67	39	71.79%	353	313	12.78	388	344	12.79
Lots WF	1	2	-50.00%	6	12	-50.00	13	18	-27.78
LOTS TOTAL	76	55.00	38.18%	462	417	10.79%	507	490	3.47
Business	6	8	-25.00%	52	48	8.33	57	61	-6.56
Commercial	27	29	-6.90%	224	223	0.45	273	252	8.33
Land	11	10	10.00%	62	42	47.62	76	71	7.04
COMM TOTAL	44	47.00	-6.38%	338	313	7.99%	406	384	5.73
<b>GRAND TOTAL</b>	<b>988</b>	<b>980</b>	<b>0.82%</b>	<b>5,953</b>	<b>5,677</b>	<b>4.86%</b>	<b>3,752</b>	<b>4,002</b>	<b>-6.25</b>

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Central Okanagan Statistics -- June 2015

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Central Okanagan</b>								
Acreage/House	13	13	0.00%	\$8,515,400	\$8,684,165	-1.94%	97.67%	94.77%
Duplex	16	18	-11.11%	\$5,893,150	\$6,197,100	-4.90%	96.64%	98.02%
Mobile Home	38	27	40.74%	\$4,339,500	\$2,700,050	60.72%	94.86%	93.80%
Recreational	1	1	0.00%	\$289,000	\$154,800	86.69%	90.34%	100.00%
Residential	313	289	8.30%	\$164,918,771	\$142,967,113	15.35%	97.60%	96.87%
Residential WF	6	7	-14.29%	\$14,060,000	\$9,747,000	44.25%	92.63%	92.80%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	127	107	18.69%	\$32,247,350	\$27,364,650	17.84%	97.15%	95.83%
Townhouse	108	94	14.89%	\$39,212,161	\$38,187,901	2.68%	97.94%	97.81%
RES TOTAL	622	556	11.87%	\$269,475,332	\$236,002,779	14.18%	97.25%	96.64%
FARMS	1	0	0.00%	\$530,000	\$0	0.00%	96.54%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	4	3	33.33%	\$920,000	\$911,000	0.99%	85.66%	91.28%
Acreage WF	1	0	0.00%	\$340,000	\$0	0.00%	88.31%	0.00%
Lots	19	30	-36.67%	\$3,476,999	\$6,104,296	-43.04%	95.24%	95.66%
Lots WF	1	1	0.00%	\$565,000	\$700,000	-19.29%	100.00%	82.36%
LOTS TOTAL	25	34	-26.47%	\$5,301,999	\$7,715,296	-31.28%	93.43%	93.76%
Business	2	1	100.00%	\$145,000	\$75,000	93.33%	98.64%	94.94%
Commercial	12	14	-14.29%	\$186	\$2,376,615	-99.99%	0.00%	95.53%
Land	1	1	0.00%	\$285,000	\$455,000	-37.36%	81.48%	91.18%
COMM TOTAL	15	16	-6.25%	\$430,186	\$2,906,615	-85.20%	86.56%	94.80%
<b>GRAND TOTAL</b>	<b>663</b>	<b>606</b>	<b>9.41%</b>	<b>\$275,737,517</b>	<b>\$246,624,690</b>	<b>11.80%</b>	<b>97.15%</b>	<b>96.52%</b>

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Central Okanagan Statistics -- June 2015

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Central Okanagan</b>								
Acreage/House	76	59	28.81%	\$63,574,600	\$61,440,715	3.47%	93.49%	89.80%
Duplex	62	50	24.00%	\$22,351,778	\$16,377,019	36.48%	97.02%	97.15%
Mobile Home	135	118	14.41%	\$13,255,280	\$10,202,844	29.92%	94.10%	92.70%
Recreational	5	5	0.00%	\$945,000	\$561,800	68.21%	94.52%	93.23%
Residential	1,412	1,249	13.05%	\$709,711,045	\$609,802,857	16.38%	97.51%	96.89%
Residential WF	28	28	0.00%	\$59,411,388	\$49,149,500	20.88%	92.27%	91.00%
3/4-Plex	6	4	50.00%	\$1,923,487	\$2,470,000	-22.13%	97.26%	97.52%
Timeshare	0	1	-100.00%	\$0	\$47,000	-100.00%	0.00%	96.41%
Apartment	556	466	19.31%	\$142,674,045	\$114,236,528	24.89%	96.72%	95.72%
Townhouse	455	399	14.04%	\$161,836,295	\$148,049,510	9.31%	97.55%	97.50%
RES TOTAL	2,735	2,379	14.96%	\$1,175,682,919	\$1,012,337,773	16.14%	96.86%	96.04%
FARMS	7	4	75.00%	\$8,099,000	\$7,070,000	14.55%	91.30%	91.95%
MULTIFAMILY	2	2	0.00%	\$2,675,000	\$3,136,500	-14.71%	94.86%	98.05%
Acreage	14	20	-30.00%	\$8,123,000	\$17,452,000	-53.46%	94.16%	92.83%
Acreage WF	2	1	100.00%	\$508,000	\$217,500	133.56%	90.07%	72.74%
Lots	96	123	-21.95%	\$23,031,872	\$24,088,967	-4.39%	98.60%	94.69%
Lots WF	1	3	-66.67%	\$565,000	\$3,644,000	-84.50%	100.00%	81.09%
LOTS TOTAL	113	147	-23.13%	\$32,227,872	\$45,402,467	-29.02%	97.32%	92.60%
Business	4	9	-55.56%	\$325,000	\$1,691,900	-80.79%	80.27%	86.69%
Commercial	55	69	-20.29%	\$20,338,654	\$14,782,001	37.59%	89.86%	93.20%
Land	5	3	66.67%	\$4,658,800	\$3,675,000	26.77%	88.78%	95.50%
COMM TOTAL	64	81	-20.99%	\$25,322,454	\$20,148,901	25.68%	89.52%	93.03%
<b>GRAND TOTAL</b>	<b>2,921</b>	<b>2,613</b>	<b>11.79%</b>	<b>\$1,244,007,245</b>	<b>\$1,088,095,641</b>	<b>14.33%</b>	<b>96.67%</b>	<b>95.82%</b>

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Central Okanagan Statistics -- June 2015

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Central Okanagan</b>									
Acreage/House	\$655,031	\$668,013	-1.94%	\$637,000	\$695,000	-8.35%	85	91	-6.93%
Duplex	\$368,322	\$344,283	6.98%	\$325,375	\$317,250	2.56%	52	65	-19.70%
Mobile Home	\$114,197	\$100,002	14.20%	\$95,000	\$103,500	-8.21%	110	102	8.25%
Recreational	\$289,000	\$154,800	86.69%	\$289,000	\$154,800	86.69%	529	17	3,011.76%
Residential	\$526,897	\$494,696	6.51%	\$492,000	\$445,000	10.56%	59	65	-9.54%
Residential WF	\$2,343,333	\$1,392,429	68.29%	\$2,247,500	\$1,500,000	49.83%	133	131	1.15%
3/4-Plex									
Timeshare									
Apartment	\$253,916	\$255,744	-0.71%	\$245,000	\$235,000	4.26%	69	84	-18.28%
Townhouse	\$363,076	\$406,254	-10.63%	\$354,950	\$377,893	-6.07%	60	83	-27.15%
RES TOTAL	\$433,240	\$424,465	2.07%	\$392,250	\$390,190	0.53%	66	75	-11.71%
FARMS	\$530,000			\$530,000			106		
<b>MULTIFAMILY</b>									
Acreage	\$230,000	\$303,667	-24.26%	\$242,500	\$352,500	-31.21%	125	262	-52.45%
Acreage WF	\$340,000			\$340,000			70		
Lots	\$183,000	\$203,477	-10.06%	\$216,500	\$189,700	14.13%	201	260	-22.64%
Lots WF	\$565,000	\$700,000	-19.29%	\$565,000	\$700,000	-19.29%	401	380	5.53%
LOTS TOTAL	\$212,080	\$226,920	-6.54%	\$217,500	\$200,000	8.75%	191	263	-27.32%
Business	\$72,500	\$75,000	-3.33%	\$72,500	\$75,000	-3.33%	88	151	-41.72%
Commercial	\$16	\$169,758	-99.99%	\$16	\$24	-34.21%	271	163	66.29%
Land	\$285,000	\$455,000	-37.36%	\$285,000	\$455,000	-37.36%	124	566	-78.09%
COMM TOTAL	\$28,679	\$181,663	-84.21%	\$18	\$514	-96.49%	236	187	26.33%
<b>GRAND TOTAL</b>	<b>\$415,894</b>	<b>\$406,971</b>	<b>2.19%</b>	<b>\$383,500</b>	<b>\$375,000</b>	<b>2.27%</b>	<b>75</b>	<b>88</b>	<b>-15.47%</b>

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Central Okanagan Statistics -- June 2015

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Central Okanagan</b>									
Acreage/House	\$836,508	\$1,041,368	-19.67%	\$736,000	\$755,000	-2.52%	131	130	0.64%
Duplex	\$360,513	\$327,540	10.07%	\$312,500	\$311,450	0.34%	62	72	-14.39%
Mobile Home	\$98,187	\$86,465	13.56%	\$82,000	\$74,950	9.41%	72	132	-45.53%
Recreational	\$189,000	\$112,360	68.21%	\$185,000	\$108,500	70.51%	436	21	2,016.50%
Residential	\$502,628	\$488,233	2.95%	\$473,950	\$449,000	5.56%	64	76	-15.72%
Residential WF	\$2,121,835	\$1,755,339	20.88%	\$1,657,500	\$1,350,000	22.78%	155	133	16.40%
3/4-Plex	\$320,581	\$617,500	-48.08%	\$226,000	\$632,500	-64.27%	96	189	-49.12%
Timeshare		\$47,000			\$47,000			307	
Apartment	\$256,608	\$245,143	4.68%	\$230,000	\$222,000	3.60%	81	98	-17.31%
Townhouse	\$355,684	\$371,051	-4.14%	\$342,000	\$354,000	-3.39%	67	103	-34.65%
RES TOTAL	\$429,866	\$425,531	1.02%	\$395,000	\$383,000	3.13%	72	90	-19.83%
FARMS	\$1,157,000	\$1,767,500	-34.54%	\$915,000	\$1,572,500	-41.81%	233	183	27.56%
MULTIFAMILY	\$1,337,500	\$1,568,250	-14.71%	\$1,337,500	\$1,568,250	-14.71%	81	227	-64.54%
Acreage	\$580,214	\$872,600	-33.51%	\$410,500	\$328,750	24.87%	194	209	-6.95%
Acreage WF	\$254,000	\$217,500	16.78%	\$254,000	\$217,500	16.78%	152	976	-84.48%
Lots	\$239,915	\$195,845	22.50%	\$217,250	\$185,999	16.80%	169	285	-40.63%
Lots WF	\$565,000	\$1,214,667	-53.49%	\$565,000	\$724,000	-21.96%	401	350	14.57%
LOTS TOTAL	\$285,202	\$308,860	-7.66%	\$226,000	\$192,500	17.40%	174	281	-37.99%
Business	\$81,250	\$187,989	-56.78%	\$79,000	\$129,000	-38.76%	86	144	-40.31%
Commercial	\$369,794	\$214,232	72.61%	\$16	\$17	-1.82%	212	168	25.93%
Land	\$931,760	\$1,225,000	-23.94%	\$775,000	\$720,000	7.64%	319	443	-28.04%
COMM TOTAL	\$395,663	\$248,752	59.06%	\$19	\$23	-19.13%	212	176	20.86%
<b>GRAND TOTAL</b>	<b>\$425,884</b>	<b>\$416,416</b>	<b>2.27%</b>	<b>\$388,000</b>	<b>\$370,000</b>	<b>4.86%</b>	<b>79</b>	<b>103</b>	<b>-23.24%</b>

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