

# **Central Zone Monthly Statistics**

June 2010

Totals include variables in any given month, due to  
preceding month's collapsed sales and deleted listings.

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# Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
<b>Year = 2010</b>						
<b>Month = June</b>						
<b>Area = Central Zone</b>						
1 Units Listed	1186	1122	5.70%	7353	6340	15.98%
2 Units Sold	346	442	-21.72%	2177	1666	30.67%
3 Sales Volume	\$149,958,000.	\$171,098,832.	-12.36%	\$881,180,864.	\$634,381,184.	38.90%
4 List/Sell Ratio	95.35%	92.07%		95.59%	90.43%	
5 Days to Sell	89	91	-2.20%	101	96	5.21%
6 Active Listings	5793	5475	5.81%			
<b>Area = North Zone</b>						
1 Units Listed	477	491	-2.85%	2883	2436	18.35%
2 Units Sold	130	189	-31.22%	838	709	18.19%
3 Sales Volume	\$46,893,368.	\$69,000,760.	-32.04%	\$282,295,008.	\$245,296,944.	15.08%
4 List/Sell Ratio	95.30%	91.94%		95.46%	89.82%	
5 Days to Sell	138	112	23.21%	121	124	-2.42%
6 Active Listings	2824	2605	8.41%			
<b>Area = Shuswap Zone</b>						
1 Units Listed	273	265	3.02%	1783	1339	33.16%
2 Units Sold	67	86	-22.09%	380	267	42.32%
3 Sales Volume	\$20,849,472.	\$27,286,708.	-23.59%	\$114,949,664.	\$80,557,376.	42.69%
4 List/Sell Ratio	93.60%	87.86%		93.59%	86.72%	
5 Days to Sell	110	152	-27.63%	149	148	0.68%
6 Active Listings	1991	1761	13.06%			
<b>Area = Grand Total</b>						
1 Units Listed	1936	1878	3.09%	12019	10115	18.82%
2 Units Sold	543	717	-24.27%	3395	2642	28.50%
3 Sales Volume	\$217,700,848.	\$267,386,304.	-18.58%	\$1,278,425,600.	\$960,235,520.	33.14%
4 List/Sell Ratio	95.12%	91.52%		95.33%	89.88%	
5 Days to Sell	104	104	0.00%	112	109	2.75%
6 Active Listings	10608	9841	7.79%			

# Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	346	\$149,958,000.	175	\$84,037,920.
Last Month	410	\$168,799,280.	202	\$101,352,648.
This Month Last Year	442	\$171,098,832.	221	\$100,371,104.

Description	Total Listings Taken	Inventory
This Month	1186	5793
Last Month	1324	5561
This Month Last Year	1122	5475

# Quick Summary Part 2

	<u>Description</u>	<u>This Month</u>
Year = 2010		
Month = 6		
Area = CO		
7	Ratio of Sales vs. Inventory	5.97%
8	Condo/Apt -- Sales	50
9	Condo/Apt -- New Listings	184
10	Condo/Apt -- Current Inventory	1196
11	Condo/Apt -- Sell/Inv. Ratio	4.18%
12	Condo/Apt -- Days to Sell	88
13	Condo/Townhouse -- Sales	45
14	Condo/Townhouse -- New Listings	154
15	Condo/Townhouse -- Current Inventory	568
16	Condo/Townhouse -- Sell/Inv. Ratio	7.92%
17	Condo/Townhouse -- Days to Sell	79
18	Lots -- Sales	17
19	Lots -- New Listings	140
20	Lots -- Current Inventory	864
21	Lots -- Sell/Inv. Ratio	1.97%
22	Lots -- Days to Sell	325
23	Residential -- Sales	175
24	Residential -- New Listings	507
25	Residential -- Current Inventory	1925
26	Residential -- Sell/Inv. Ratio	9.09%
27	Residential -- Days to Sell	65
28	Average House Price	\$480,216.68
29	Median House Price	\$455,000.

## Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
<b>Zone = CO</b>									
1 Acreage/House	38	35	8.57%	265	196	35.20%	238	207	14.98%
2 Duplex	22	22	0.00%	168	116	44.83%	102	76	34.21%
3 Mobile Home	60	44	36.36%	317	279	13.62%	239	229	4.37%
4 Recreational	2	6	-66.67%	12	41	-70.73%	16	56	-71.43%
5 Residential	507	483	4.97%	3062	2534	20.84%	1925	1725	11.59%
6 Residential WF	13	24	-45.83%	96	94	2.13%	108	112	-3.57%
7 3/4-Plex	0	1	-100.00%	7	11	-36.36%	10	12	-16.67%
8 Timeshare	1	0	0.00%	6	5	20.00%	5	6	-16.67%
9 Apartment	184	199	-7.54%	1382	1264	9.34%	1196	1088	9.93%
10 Townhouse	154	105	46.67%	822	660	24.55%	568	537	5.77%
11 RES. TOTAL	981	919	6.75%	6137	5200	18.02%	4407	4048	8.87%
12 FARMS	5	12	-58.33%	64	67	-4.48%	72	83	-13.25%
13 MULTIFAMILY	3	2	50.00%	8	15	-46.67%	9	12	-25.00%
14 Acreage	23	14	64.29%	99	83	19.28%	107	125	-14.40%
15 Acreage WF	3	3	0.00%	15	15	0.00%	19	18	5.56%
16 Lots	109	95	14.74%	636	604	5.30%	710	739	-3.92%
17 Lots WF	5	5	0.00%	23	17	35.29%	28	22	27.27%
18 LOTS TOTAL	140	117	19.66%	777	720	7.92%	864	904	-4.42%
19 Business	14	13	7.69%	51	47	8.51%	62	62	0.00%
20 Commercial	21	7	200.00%	176	76	131.58%	179	96	86.46%
21 Land	8	25	-68.00%	79	69	14.49%	84	80	5.00%
22 Leases	5	24	-79.17%	36	142	-74.65%	92	190	-51.58%
23 IC&I TOTAL	48	69	-30.43%	342	334	2.40%	417	428	-2.57%
24 GRAND TOTAL	1186	1122	5.70%	7353	6340	15.98%	5793	5475	5.81%

## Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
<b>Area = CO</b>								
1 Acreage/House	11	9	22.22%	\$7,463,500.	\$7,134,725.	4.61%	92.89%	90.91%
2 Duplex	11	15	-26.67%	\$4,338,300.	\$4,883,800.	-11.17%	97.11%	92.86%
3 Mobile Home	20	18	11.11%	\$2,049,350.	\$2,237,000.	-8.39%	89.93%	88.49%
4 Recreational	0	2	-100.00%	\$0.	\$160,000.	0.00%	0.00%	97.75%
5 Residential	175	221	-20.81%	\$84,037,920.	\$100,371,104.	-16.27%	96.15%	92.62%
6 Residential WF	7	4	75.00%	\$17,185,000.	\$6,485,000.	165.00%	89.99%	79.03%
7 3/4-Plex	0	3	-100.00%	\$0.	\$1,113,000.	0.00%	0.00%	91.27%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	50	78	-35.90%	\$11,709,700.	\$19,115,516.	-38.74%	96.59%	92.72%
10 Townhouse	45	69	-34.78%	\$16,843,838.	\$22,678,830.	-25.73%	95.99%	92.58%
11 RES. TOTAL	319	419	-23.87%	\$143,627,600.	\$164,178,976.	-12.52%	95.59%	92.31%
12 FARMS	0	1	-100.00%	\$0.	\$1,450,000.	0.00%	0.00%	85.54%
13 MULTIFAMILY	1	1	0.00%	\$525,000.	\$424,400.	23.70%	90.53%	94.33%
14 Acreage	2	1	100.00%	\$829,600.	\$125,000.	563.68%	80.28%	66.13%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	15	12	25.00%	\$3,045,500.	\$2,512,900.	21.19%	93.34%	88.42%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	17	13	30.77%	\$3,875,100.	\$2,637,900.	46.90%	91.81%	86.71%
19 Business	1	0	0.00%	\$245,000.	\$0.	0.00%	94.59%	0.00%
20 Commercial	5	3	66.67%	\$754,783.43	\$997,000.	-24.29%	87.60%	85.04%
21 Land	1	1	0.00%	\$810,000.	\$1,020,000.	-20.59%	101.37%	85.00%
22 Leases	2	4	-50.00%	\$120,516.65	\$390,554.	-69.14%	0.00%	0.00%
23 IC&I TOTAL	9	8	12.50%	\$1,930,300.12	\$2,407,554.	-19.82%	92.79%	85.03%
24 GRAND TOTAL	346	442	-21.72%	\$149,958,000.	\$171,098,832.	-12.36%	95.35%	92.07%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**Comparative Activity -- Sales Information (YTD)**

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
<b>Area = CO</b>								
1 Acreage/House	56	36	55.56%	\$47,103,524.	\$27,212,124.	73.10%	94.80%	88.95%
2 Duplex	53	46	15.22%	\$19,752,440.	\$15,967,067.	23.71%	96.33%	92.48%
3 Mobile Home	114	75	52.00%	\$11,333,153.	\$7,226,000.	56.84%	89.11%	84.60%
4 Recreational	3	4	-25.00%	\$908,000.	\$960,000.	-5.42%	81.70%	98.94%
5 Residential	1039	841	23.54%	\$501,762,176.	\$375,391,360.	33.66%	96.49%	91.43%
6 Residential WF	15	10	50.00%	\$31,040,000.	\$17,641,500.	75.95%	87.02%	80.71%
7 3/4-Plex	3	5	-40.00%	\$1,376,500.	\$1,846,000.	-25.43%	97.04%	92.69%
8 Timeshare	1	0	0.00%	\$1,500.	\$0.	0.00%	100.00%	0.00%
9 Apartment	382	321	19.00%	\$97,382,576.	\$81,205,768.	19.92%	95.77%	89.71%
10 Townhouse	299	233	28.33%	\$105,971,280.	\$78,821,328.	34.44%	96.53%	91.37%
11 RES. TOTAL	1965	1571	25.08%	\$816,631,168.	\$606,271,168.	34.70%	95.78%	90.67%
12 FARMS	8	6	33.33%	\$8,565,000.	\$5,884,000.	45.56%	88.21%	82.83%
13 MULTIFAMILY	2	1	100.00%	\$1,375,000.	\$424,400.	223.99%	94.17%	94.33%
14 Acreage	23	8	187.50%	\$10,916,400.	\$3,592,000.	203.91%	87.58%	73.32%
15 Acreage WF	3	1	200.00%	\$2,148,000.	\$200,000.	974.00%	93.83%	72.99%
16 Lots	104	33	215.15%	\$23,383,676.	\$7,491,755.	212.13%	93.41%	87.84%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	131	42	211.90%	\$37,373,076.	\$11,283,755.	231.21%	92.40%	84.72%
19 Business	11	5	120.00%	\$3,872,500.	\$644,500.	500.85%	77.79%	72.72%
20 Commercial	30	12	150.00%	\$6,493,206.50	\$4,954,750.	31.05%	91.84%	90.38%
21 Land	2	1	100.00%	\$1,585,000.	\$1,020,000.	55.39%	99.18%	85.00%
22 Leases	26	28	-7.14%	\$4,011,958.25	\$3,898,615.25	2.91%	282.09%	0.00%
23 IC&I TOTAL	69	46	50.00%	\$15,962,664.	\$10,517,865.	51.77%	98.91%	85.17%
24 GRAND TOTAL	2177	1666	30.67%	\$881,180,864.	\$634,381,184.	38.90%	95.59%	90.43%

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**Average/Median Price, Days to Sell (Month)**

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
<b>Area = CO</b>									
1 Acreage/House	\$678,500.	\$792,747.25	-14.41%	\$599,000.	\$658,000.	-8.97%	78	105	-25.71%
2 Duplex	\$394,390.90	\$325,586.65	21.13%	\$366,000.	\$275,000.	33.09%	46	77	-40.26%
3 Mobile Home	\$102,467.50	\$124,277.78	-17.55%	\$75,850.	\$122,500.	-38.08%	85	112	-24.11%
4 Recreational	\$0.	\$80,000.	0.00%	\$0.	\$80,000.	0.00%	0	17	0.00%
5 Residential	\$480,216.68	\$454,167.90	5.74%	\$455,000.	\$425,000.	7.06%	65	86	-24.42%
6 Residential WF	\$2,455,000.	\$1,621,250.	51.43%	\$2,050,000.	\$1,422,500.	44.11%	179	128	39.84%
7 3/4-Plex	\$0.	\$371,000.	0.00%	\$0.	\$375,000.	0.00%	0	160	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$234,194.	\$245,070.73	-4.44%	\$227,500.	\$233,750.	-2.67%	88	82	7.32%
10 Townhouse	\$374,307.50	\$328,678.68	13.88%	\$342,500.	\$320,000.	7.03%	79	97	-18.56%
11 RES. TOTAL	\$450,243.28	\$391,835.28	14.91%	\$385,000.	\$364,000.	5.77%	74	89	-16.85%
12 FARMS	\$0.	\$1,450,000.	0.00%	\$0.	\$1,450,000.	0.00%	0	48	0.00%
13 MULTIFAMILY	\$525,000.	\$424,400.	23.70%	\$525,000.	\$424,400.	23.70%	201	29	593.10%
14 Acreage	\$414,800.	\$125,000.	231.84%	\$414,800.	\$125,000.	231.84%	103	25	312.00%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$203,033.32	\$209,408.32	-3.04%	\$184,900.	\$204,200.	-9.45%	354	131	170.23%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$227,947.06	\$202,915.39	12.34%	\$190,000.	\$199,500.	-4.76%	325	123	164.23%
19 Business	\$245,000.	\$0.	0.00%	\$245,000.	\$0.	0.00%	334	0	0.00%
20 Commercial	\$150,956.68	\$332,333.34	-54.58%	\$57,229.92	\$210,000.	-72.75%	76	156	-51.28%
21 Land	\$810,000.	\$1,020,000.	-20.59%	\$810,000.	\$1,020,000.	-20.59%	303	330	-8.18%
22 Leases	\$60,258.32	\$97,638.50	-38.28%	\$60,258.32	\$101,125.50	-40.41%	271	122	122.13%
23 IC&I TOTAL	\$214,477.79	\$300,944.25	-28.73%	\$111,166.65	\$137,784.50	-19.32%	173	161	7.45%
24 GRAND TOTAL	\$433,404.65	\$387,101.43	11.96%	\$375,000.	\$357,500.	4.90%	89	91	-2.20%

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**Average/Median Price, Days to Sell (YTD)**

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
<b>Area = CO</b>									
1 Acreage/House	\$841,134.31	\$755,892.37	11.28%	\$680,000.	\$674,000.	0.89%	100	123	-18.70%
2 Duplex	\$372,687.56	\$347,110.15	7.37%	\$334,000.	\$322,000.	3.73%	70	79	-11.39%
3 Mobile Home	\$99,413.62	\$96,346.66	3.18%	\$83,000.	\$78,000.	6.41%	113	102	10.78%
4 Recreational	\$302,666.65	\$240,000.	26.11%	\$420,000.	\$227,500.	84.62%	128	126	1.59%
5 Residential	\$482,928.	\$446,363.09	8.19%	\$445,000.	\$415,000.	7.23%	72	86	-16.28%
6 Residential WF	\$2,069,333.37	\$1,764,150.	17.30%	\$1,930,000.	\$1,120,000.	72.32%	197	138	42.75%
7 3/4-Plex	\$458,833.34	\$369,200.	24.28%	\$357,500.	\$375,000.	-4.67%	43	128	-66.41%
8 Timeshare	\$1,500.	\$0.	0.00%	\$1,500.	\$0.	0.00%	110	0	0.00%
9 Apartment	\$254,928.21	\$252,977.46	0.77%	\$240,000.	\$230,000.	4.35%	122	102	19.61%
10 Townhouse	\$354,419.	\$338,288.96	4.77%	\$330,000.	\$325,000.	1.54%	89	97	-8.25%
11 RES. TOTAL	\$415,588.37	\$385,914.15	7.69%	\$380,000.	\$365,000.	4.11%	88	93	-5.38%
12 FARMS	\$1,070,625.	\$980,666.68	9.17%	\$942,500.	\$759,500.	24.09%	180	99	81.82%
13 MULTIFAMILY	\$687,500.	\$424,400.	61.99%	\$687,500.	\$424,400.	61.99%	113	29	289.66%
14 Acreage	\$474,626.09	\$449,000.	5.71%	\$359,000.	\$212,500.	68.94%	239	171	39.77%
15 Acreage WF	\$716,000.	\$200,000.	258.00%	\$598,000.	\$200,000.	199.00%	72	302	-76.16%
16 Lots	\$224,843.03	\$227,022.87	-0.96%	\$194,500.	\$215,000.	-9.53%	265	155	70.97%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$285,290.65	\$268,660.84	6.19%	\$215,000.	\$213,450.	0.73%	256	162	58.02%
19 Business	\$352,045.46	\$128,900.	173.12%	\$35,000.	\$190,000.	-81.58%	224	280	-20.00%
20 Commercial	\$216,440.20	\$412,895.84	-47.58%	\$123,750.	\$641,000.	-80.69%	132	156	-15.38%
21 Land	\$792,500.	\$1,020,000.	-22.30%	\$792,500.	\$1,020,000.	-22.30%	170	330	-48.48%
22 Leases	\$154,306.07	\$139,236.25	10.82%	\$66,300.	\$5,566.	1091.16%	169	117	44.44%
23 IC&I TOTAL	\$231,342.96	\$228,649.23	1.18%	\$98,970.	\$147,994.25	-33.13%	162	149	8.72%
24 GRAND TOTAL	\$404,768.43	\$380,781.	6.30%	\$370,000.	\$360,000.	2.78%	101	96	5.21%

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