

NORTH OKANAGAN ZONE

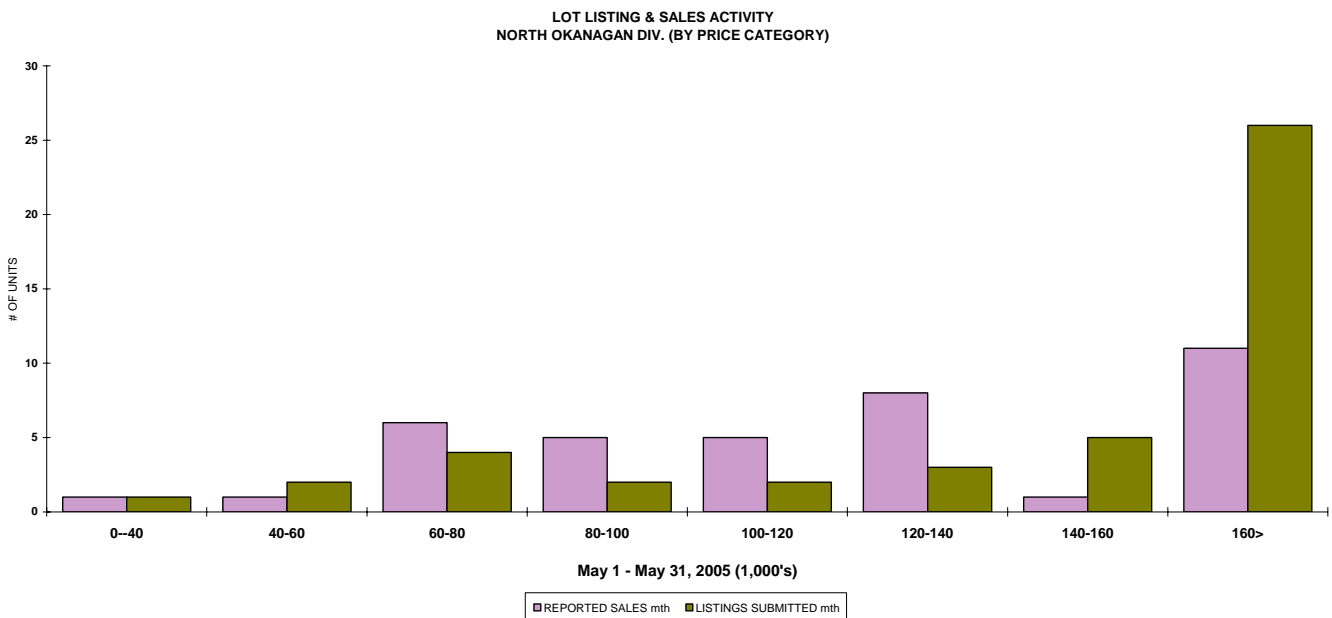
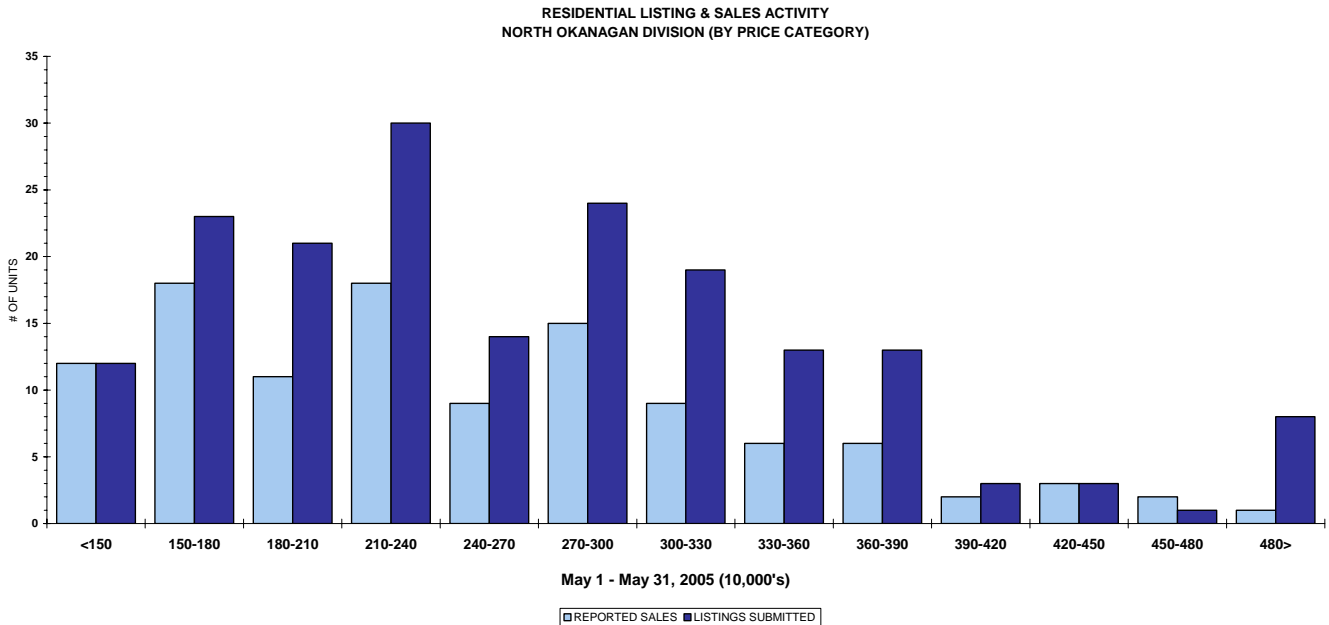
STAT - O - GRAM

MAY 2005

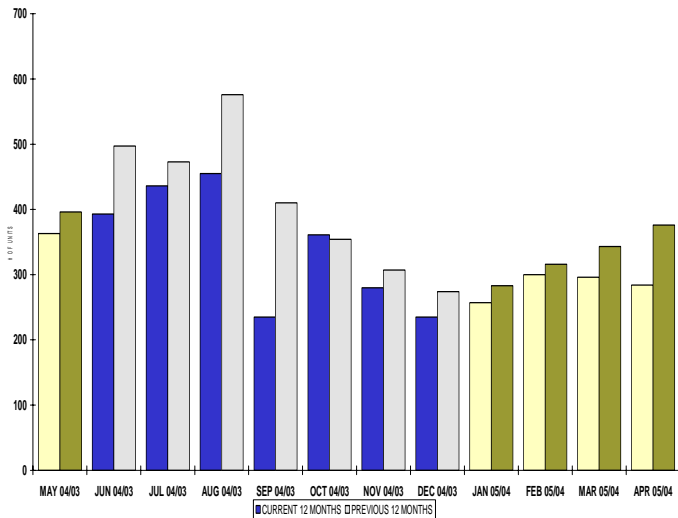
QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
May 2005	270	\$66,129,010	112	\$27,843,844	395	1,122
April 2005	297	\$67,511,368	145	\$35,461,200	391	1,046
May 2004	311	\$60,169,782	138	\$28,564,400	433	1,356

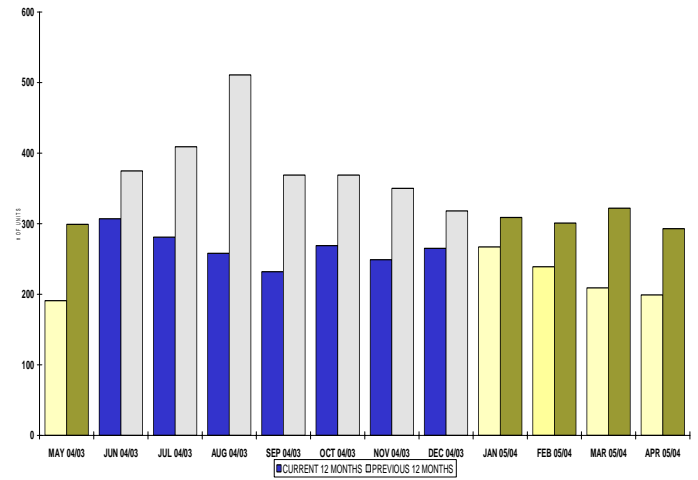
The Central Zone has **264** Members. The average number of listings-per-licensee is 4.2



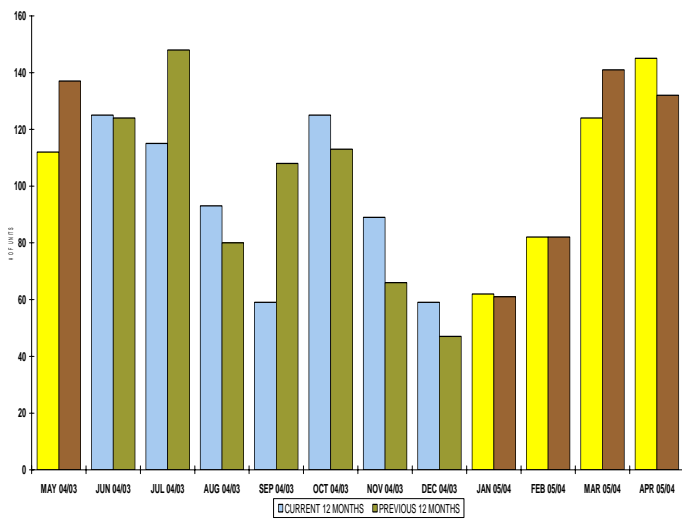
INVENTORY OF ACTIVE LISTINGS
RESIDENTIAL - NORTH OKANAGAN DIVISION



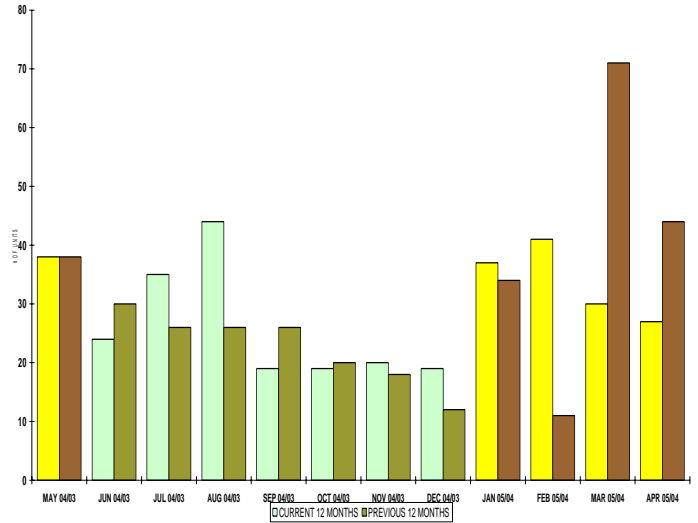
INVENTORY OF ACTIVE LISTINGS
LOTS - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
RESIDENTIAL - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
LOTS - NORTH OKANAGAN DIVISION



NORTH OKANAGAN ZONE

May 2005

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	10	19	66	15.15%	125
ACREAGE/HOUSE	28	35	158	17.72%	81
CONDO/APT	19	21	46	41.30%	81
CONDO/TWNHSE	29	37	49	59.18%	78
LOTS	28	26	125	22.40%	198
RESIDENTIAL	112	180	363	30.85%	57

AVERAGE HOUSE PRICE \$248,606

MEDIAN HOUSE PRICE \$236,000

Lots Include: Acreage Waterfront, Lots and Lots Waterfront