

# NORTH OKANAGAN DIVISION

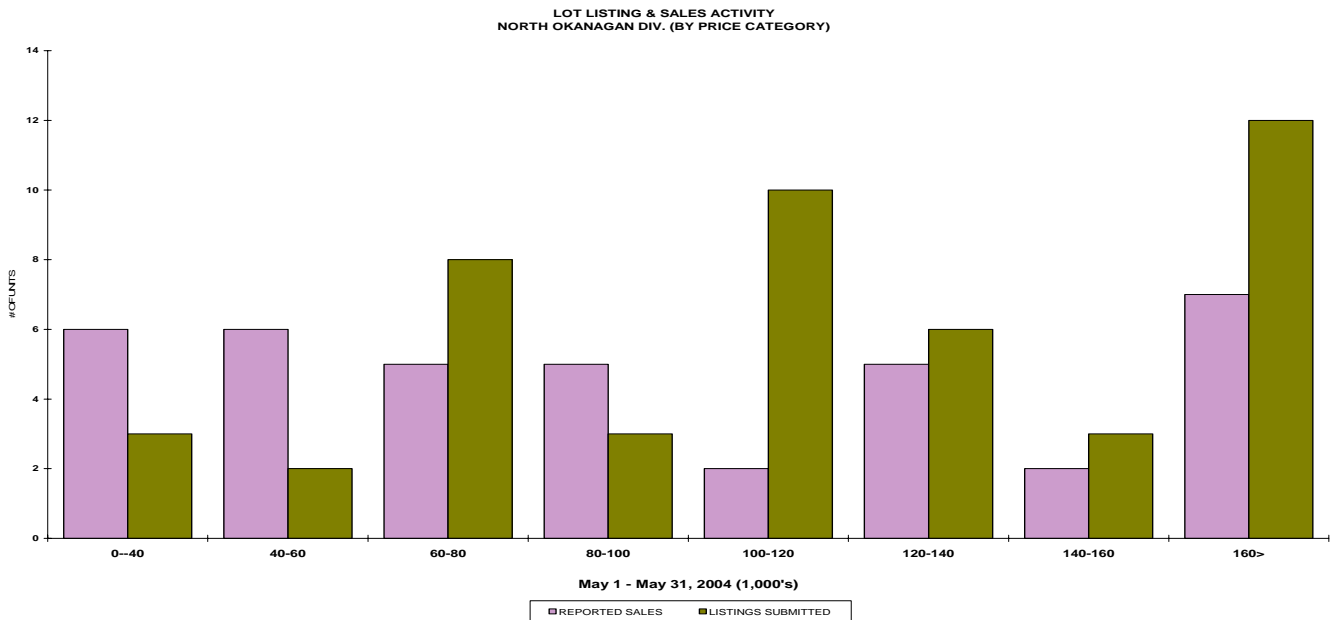
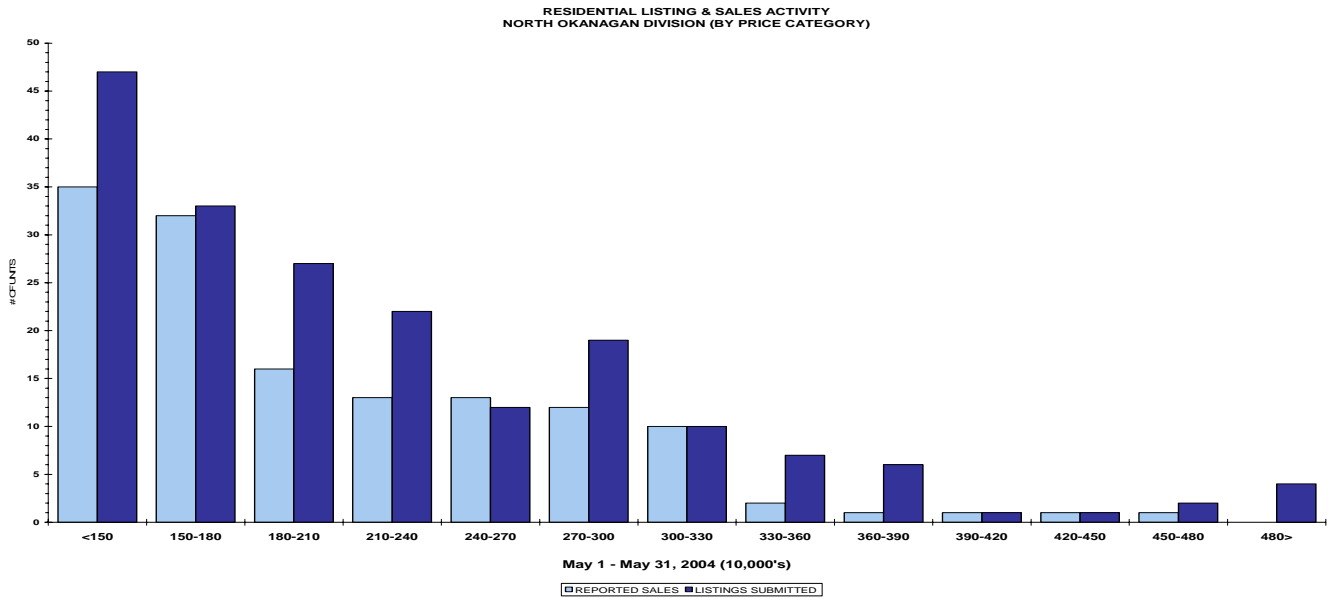
## STAT - O - GRAM

May 2004

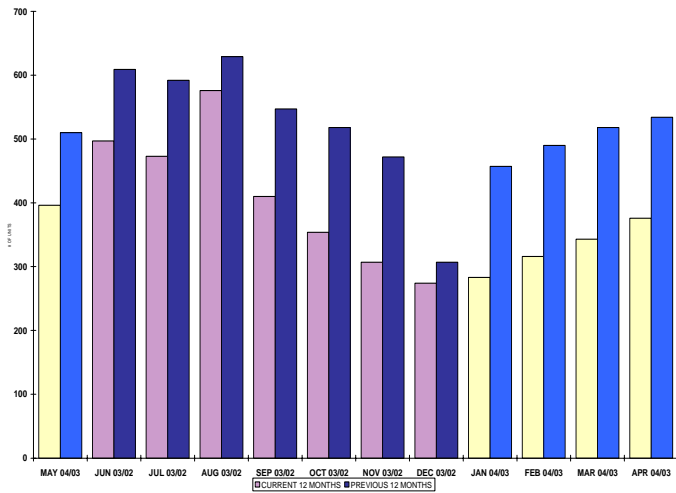
### QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
May 2004	289	\$53,072,911	137	\$28,063,945	435	1,419
April 2004	294	\$56,730,982	132	\$27,374,400	431	1,356
May 2003	251	\$42,333,750	137	\$23,339,850	332	1,761

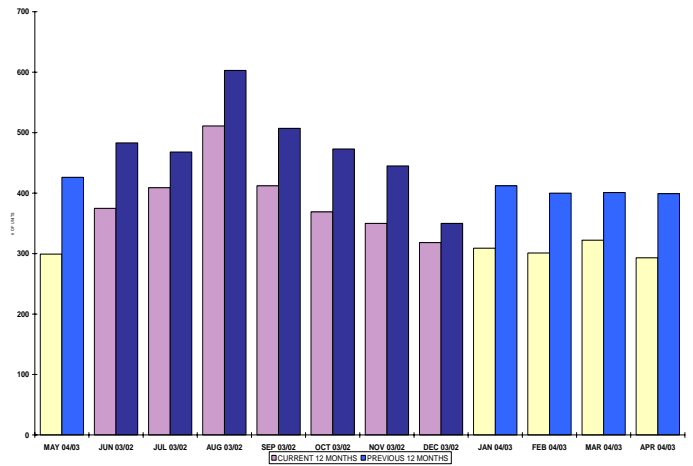
The average number of listings-per-licensee is 5.7



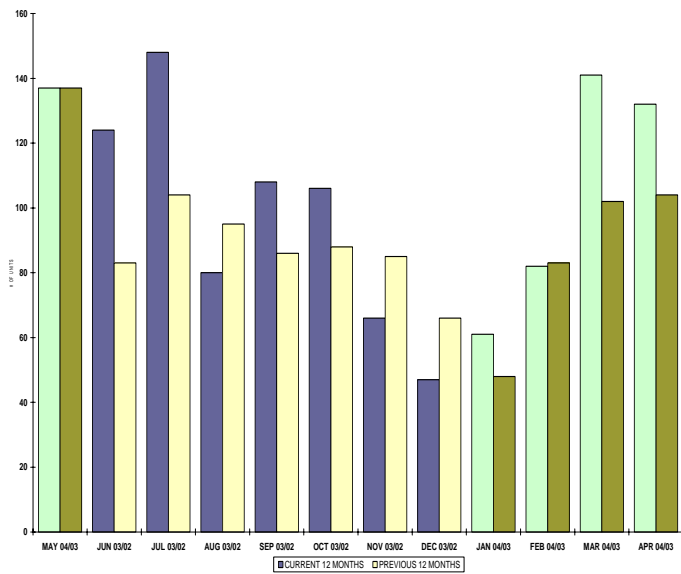
INVENTORY OF ACTIVE LISTINGS  
RESIDENTIAL - NORTH OKANAGAN DIVISION



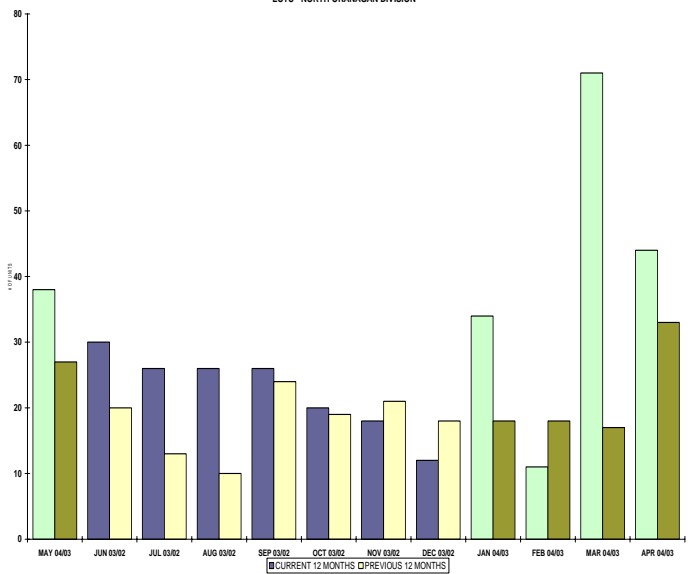
INVENTORY OF ACTIVE LISTINGS  
LOTS - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD  
RESIDENTIAL - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD  
LOTS - NORTH OKANAGAN DIVISION



**NORTH OKANAGAN DIVISION**

**May 2004**

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	9	13	95	9.47%	443
ACREAGE/HOUSE	21	52	182	11.54%	84
CONDO/APT	20	25	50	40.00%	98
CONDO/TWNHSE	37	39	84	44.05%	49
LOTS	29	34	204	17.01%	132
RESIDENTIAL	137	189	396	34.60%	57

**AVERAGE HOUSE PRICE \$204,846**

**MEDIAN HOUSE PRICE \$185,000**

Lots Include: Acreage Waterfront, Lots and Lots Waterfront