

**Shuswap / Revelstoke Monthly Statistics
May 2015**

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,104	1,145	-3.58%	4,967	4,701	5.66%
2 Units Sold	598	595	0.50%	2,261	2,009	12.54%
3 Sales Volume	\$266,716,299	\$260,085,313	2.55%	\$969,288,728	\$841,852,951	15.14%
4 List/Sell Ratio	96.27%	95.88%		96.54%	95.61%	
5 Days to Sell	75	100	-24.85%	81	108	-25.02%
6 Active Listings	3,782	4,082	-7.35%			
Area = North Okanagan						
1 Units Listed	468	473	-1.06%	1,944	1,892	2.75%
2 Units Sold	229	244	-6.15%	743	742	0.13%
3 Sales Volume	\$83,405,910	\$88,841,995	-6.12%	\$250,710,597	\$246,389,499	1.75%
4 List/Sell Ratio	96.06%	96.23%		96.30%	95.94%	
5 Days to Sell	105	143	-26.89%	120	144	-17.13%
6 Active Listings	2,154	2,226	-3.23%			
Area = Shuswap / Revels						
1 Units Listed	295	322	-8.39%	1,196	1,114	7.36%
2 Units Sold	138	111	24.32%	408	375	8.80%
3 Sales Volume	\$44,828,536	\$36,559,249	22.62%	\$124,316,489	\$104,092,513	19.43%
4 List/Sell Ratio	95.04%	90.33%		95.48%	92.60%	
5 Days to Sell	147	178	-17.14%	142	189	-25.07%
6 Active Listings	1,516	1,617	-6.25%			
Area = Grand Total						
1 Units Listed	1,867	1,940	-3.76%	8,107	7,707	5.19%
2 Units Sold	965	950	1.58%	3,412	3,126	9.15%
3 Sales Volume	\$394,950,744	\$385,486,556	2.46%	\$1,344,315,814	\$1,192,334,963	12.75%
4 List/Sell Ratio	96.08%	95.40%		96.39%	95.41%	
5 Days to Sell	93	120	-23.06%	97	126	-23.51%
6 Active Listings	7,452	7,925	-5.97%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2015

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	138	\$44,828,536	72	\$25,317,302
Last Month	103	\$30,312,215	45	\$14,930,752
This Month Last Year	111	\$36,559,249	48	\$15,659,250

Description	Total Listings Taken	Inventory
This Month	295	1,516
Last Month	292	1,448
This Month Last Year	322	1,617

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2015

Quick Summary Part 2

Condo/Apt	
Sales	4
New Listings	11
Current Inventory	57
Sell/Inv. Ratio	7.02%
Days to Sell	195
Average Price	\$161,600
Median Price	\$171,750

Condo/Townhouse	
Sales	9
New Listings	13
Current Inventory	67
Sell/Inv. Ratio	13.43%
Days to Sell	84
Average Price	\$285,687
Median Price	\$245,000

Lots	
Sales	12
New Listings	61
Current Inventory	397
Sell/Inv. Ratio	3.02%
Days to Sell	350
Average Price	\$136,346
Median Price	\$81,625

Residential	
Sales	72
New Listings	101
Current Inventory	405
Sell/Inv. Ratio	17.78%
Days to Sell	118
Average Price	\$351,629
Median Price	\$348,750
Ratio of Sales vs Inventory	15.25%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2015

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	43	54	-20.37%	156	152	2.63	182	178	2.25
Duplex	1	3	-66.67%	4	11	-63.64	11	12	-8.33
Mobile Home	22	21	4.76%	74	57	29.82	91	89	2.25
Recreational	18	9	100.00%	68	29	134.48	72	110	-34.55
Residential	101	113	-10.62%	459	428	7.24	405	468	-13.46
Residential WF	9	17	-47.06%	45	55	-18.18	49	62	-20.97
3/4-Plex	0	0	0.00%	1	1	0.00	3	3	0.00
Apartment	11	12	-8.33%	45	50	-10.00	57	67	-14.93
Townhouse	13	16	-18.75%	68	76	-10.53	67	99	-32.32
RES TOTAL	218	245.00	-11.02%	920	859	7.10%	937	1,088	-13.88
FARMS	2	3	-33.33%	10	10	0.00	16	20	-20.00
MULTIFAMILY	1	2	-50.00%	3	3	0.00	5	9	-44.44
Acreage	11	10	10.00%	38	42	-9.52	107	100	7.00
Acreage WF	3	2	50.00%	7	7	0.00	13	13	0.00
Lots	43	36	19.44%	130	104	25.00	263	226	16.37
Lots WF	4	6	-33.33%	9	17	-47.06	14	25	-44.00
LOTS TOTAL	61	54.00	12.96%	184	170	8.24%	397	364	9.07
Business	0	5	-100.00%	18	20	-10.00	32	32	0.00
Commercial	7	7	0.00%	39	33	18.18	82	73	12.33
Land	5	6	-16.67%	20	18	11.11	44	30	46.67
COMM TOTAL	12	18.00	-33.33%	77	71	8.45%	158	135	17.04
GRAND TOTAL	294	322	-8.70%	1,194	1,113	7.28%	1,513	1,616	-6.37

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2015

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	15	9	66.67%	\$6,196,100	\$3,632,000	70.60%	94.58%	96.90%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	4	10	-60.00%	\$307,000	\$785,900	-60.94%	90.29%	90.08%
Recreational	9	2	350.00%	\$750,400	\$122,999	510.09%	96.70%	96.47%
Residential	72	48	50.00%	\$25,317,302	\$15,659,250	61.68%	96.55%	95.47%
Residential WF	7	4	75.00%	\$4,747,000	\$2,115,000	124.44%	93.56%	82.52%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	4	5	-20.00%	\$646,400	\$723,500	-10.66%	96.25%	89.58%
Townhouse	9	7	28.57%	\$2,571,180	\$2,058,500	24.91%	96.78%	95.72%
RES TOTAL	120	85	41.18%	\$40,535,382	\$25,097,149	61.51%	95.85%	94.10%
FARMS	0	1	-100.00%	\$0	\$1,640,000	-100.00%	0.00%	91.11%
MULTIFAMILY	1	0	0.00%	\$665,000	\$0	0.00%	83.23%	0.00%
Acreage	2	5	-60.00%	\$575,000	\$1,654,000	-65.24%	77.91%	93.29%
Acreage WF	1	2	-50.00%	\$402,505	\$550,000	-26.82%	122.01%	87.58%
Lots	9	11	-18.18%	\$658,650	\$1,536,700	-57.14%	89.66%	92.84%
Lots WF	0	2	-100.00%	\$0	\$1,140,000	-100.00%	0.00%	91.94%
LOTS TOTAL	12	20	-40.00%	\$1,636,155	\$4,880,700	-66.48%	90.77%	92.15%
Business	2	2	0.00%	\$1,067,000	\$4,125,000	-74.13%	83.75%	69.04%
Commercial	3	3	0.00%	\$924,999	\$816,400	13.30%	92.59%	111.49%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	5	5	0.00%	\$1,991,999	\$4,941,400	-59.69%	87.64%	73.67%
GRAND TOTAL	138	111	24.32%	\$44,828,536	\$36,559,249	22.62%	95.04%	90.33%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2015

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	50	35	42.86%	\$21,849,750	\$14,116,600	54.78%	95.50%	95.65%
Duplex	1	4	-75.00%	\$257,000	\$1,083,000	-76.27%	98.88%	96.54%
Mobile Home	19	24	-20.83%	\$1,387,700	\$1,986,100	-30.13%	92.46%	89.20%
Recreational	17	11	54.55%	\$1,353,500	\$1,070,993	26.38%	95.99%	96.82%
Residential	195	163	19.63%	\$66,867,104	\$50,092,441	33.49%	96.58%	95.78%
Residential WF	10	12	-16.67%	\$6,020,500	\$6,835,000	-11.92%	94.20%	87.59%
3/4-Plex	2	0	0.00%	\$909,250	\$0	0.00%	93.40%	0.00%
Apartment	20	21	-4.76%	\$3,587,386	\$3,885,430	-7.67%	94.79%	93.50%
Townhouse	33	26	26.92%	\$8,770,983	\$5,804,950	51.09%	97.08%	95.53%
RES TOTAL	347	296	17.23%	\$111,003,173	\$84,874,514	30.79%	96.13%	94.78%
FARMS	0	1	-100.00%	\$0	\$1,640,000	-100.00%	0.00%	91.11%
MULTIFAMILY	2	1	100.00%	\$1,235,000	\$625,000	97.60%	88.34%	83.44%
Acreage	14	14	0.00%	\$3,299,500	\$4,326,000	-23.73%	89.84%	89.46%
Acreage WF	1	4	-75.00%	\$402,505	\$854,900	-52.92%	122.01%	87.51%
Lots	29	44	-34.09%	\$1,992,800	\$3,667,350	-45.66%	92.28%	91.56%
Lots WF	1	3	-66.67%	\$210,000	\$1,320,000	-84.09%	100.00%	91.03%
LOTS TOTAL	45	65	-30.77%	\$5,904,805	\$10,168,250	-41.93%	92.67%	90.24%
Business	6	3	100.00%	\$4,280,000	\$4,364,000	-1.92%	87.60%	70.23%
Commercial	7	8	-12.50%	\$1,794,512	\$1,610,749	11.41%	91.00%	101.65%
Land	1	1	0.00%	\$99,000	\$810,000	-87.78%	90.83%	65.06%
COMM TOTAL	14	12	16.67%	\$6,173,512	\$6,784,749	-9.01%	88.61%	75.02%
GRAND TOTAL	408	375	8.80%	\$124,316,489	\$104,092,513	19.43%	95.48%	92.60%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2015

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$413,073	\$403,556	2.36%	\$370,000	\$337,000	9.79%	116	140	-17.32%
Duplex									
Mobile Home	\$76,750	\$78,590	-2.34%	\$74,250	\$71,000	4.58%	221	224	-1.58%
Recreational	\$83,378	\$61,500	35.57%	\$69,900	\$61,500	13.66%	51	141	-63.86%
Residential	\$351,629	\$326,234	7.78%	\$348,750	\$328,000	6.33%	118	153	-23.07%
Residential WF	\$678,143	\$528,750	28.25%	\$485,000	\$482,500	0.52%	92	52	77.75%
3/4-Plex									
Apartment	\$161,600	\$144,700	11.68%	\$171,750	\$145,000	18.45%	195	261	-25.31%
Townhouse	\$285,687	\$294,071	-2.85%	\$245,000	\$228,000	7.46%	84	200	-58.16%
RES TOTAL	\$337,795	\$295,261	14.41%	\$331,500	\$300,000	10.50%	114	165	-30.73%
FARMS		\$1,640,000			\$1,640,000			40	
MULTIFAMILY	\$665,000			\$665,000			32		
Acreage	\$287,500	\$330,800	-13.09%	\$287,500	\$195,000	47.44%	949	264	259.55%
Acreage WF	\$402,505	\$275,000	46.37%	\$402,505	\$275,000	46.37%	474	447	6.04%
Lots	\$73,183	\$139,700	-47.61%	\$72,900	\$93,500	-22.03%	203	156	30.27%
Lots WF		\$570,000			\$570,000			46	
LOTS TOTAL	\$136,346	\$244,035	-44.13%	\$81,625	\$137,000	-40.42%	350	201	74.13%
Business	\$533,500	\$2,062,500	-74.13%	\$533,500	\$2,062,500	-74.13%	481	283	69.96%
Commercial	\$308,333	\$272,133	13.30%	\$350,000	\$340,400	2.82%	462	350	32.03%
Land									
COMM TOTAL	\$398,400	\$988,280	-59.69%	\$457,000	\$340,400	34.25%	469	323	45.33%
GRAND TOTAL	\$324,844	\$329,363	-1.37%	\$327,750	\$294,000	11.48%	147	178	-17.14%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2015

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$436,995	\$403,331	8.35%	\$382,450	\$345,500	10.69%	127	164	-22.75%
Duplex	\$257,000	\$270,750	-5.08%	\$257,000	\$271,000	-5.17%	90	139	-35.37%
Mobile Home	\$73,037	\$82,754	-11.74%	\$70,000	\$79,000	-11.39%	136	222	-38.69%
Recreational	\$79,618	\$97,363	-18.23%	\$69,900	\$59,999	16.50%	62	143	-56.70%
Residential	\$342,908	\$307,316	11.58%	\$340,000	\$310,130	9.63%	125	162	-22.57%
Residential WF	\$602,050	\$569,583	5.70%	\$467,500	\$577,500	-19.05%	98	126	-22.39%
3/4-Plex	\$454,625			\$454,625			574		
Apartment	\$179,369	\$185,020	-3.05%	\$165,000	\$175,000	-5.71%	146	246	-40.55%
Townhouse	\$265,787	\$223,267	19.04%	\$245,000	\$193,400	26.68%	105	160	-34.47%
RES TOTAL	\$319,894	\$286,738	11.56%	\$315,500	\$284,200	11.01%	124	170	-27.21%
FARMS		\$1,640,000			\$1,640,000			40	
MULTIFAMILY	\$617,500	\$625,000	-1.20%	\$617,500	\$625,000	-1.20%	309	257	20.23%
Acreage	\$235,679	\$309,000	-23.73%	\$183,000	\$157,500	16.19%	239	246	-2.85%
Acreage WF	\$402,505	\$213,725	88.33%	\$402,505	\$222,500	80.90%	474	511	-7.15%
Lots	\$68,717	\$83,349	-17.55%	\$71,600	\$62,850	13.92%	146	250	-41.71%
Lots WF	\$210,000	\$440,000	-52.27%	\$210,000	\$550,000	-61.82%	25	64	-60.73%
LOTS TOTAL	\$131,218	\$156,435	-16.12%	\$85,000	\$95,000	-10.53%	179	257	-30.13%
Business	\$713,333	\$1,454,667	-50.96%	\$500,000	\$239,000	109.21%	499	216	131.53%
Commercial	\$256,359	\$201,344	27.32%	\$305,000	\$95,500	219.37%	444	274	62.20%
Land	\$99,000	\$810,000	-87.78%	\$99,000	\$810,000	-87.78%	38	722	-94.74%
COMM TOTAL	\$440,965	\$565,396	-22.01%	\$327,500	\$189,500	72.82%	439	297	47.91%
GRAND TOTAL	\$304,697	\$277,580	9.77%	\$299,500	\$259,000	15.64%	142	189	-25.07%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe