

Shuswap Zone Monthly Statistics

May 2010

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2010						
Month = May						
Area = Central Zone						
1 Units Listed	1323	1207	9.61%	6165	5218	18.15%
2 Units Sold	378	381	-0.79%	1800	1224	47.06%
3 Sales Volume	\$158,468,080.	\$157,359,232.	0.70%	\$721,081,664.	\$463,282,336.	55.65%
4 List/Sell Ratio	96.34%	91.58%		95.63%	89.83%	
5 Days to Sell	94	96	-2.08%	104	98	6.12%
6 Active Listings	5561	5395	3.08%			
Area = North Zone						
1 Units Listed	548	422	29.86%	2408	1945	23.80%
2 Units Sold	150	175	-14.29%	686	520	31.92%
3 Sales Volume	\$48,064,988.	\$60,468,272.	-20.51%	\$228,488,912.	\$176,296,192.	29.61%
4 List/Sell Ratio	95.85%	90.57%		95.49%	89.05%	
5 Days to Sell	127	128	-0.78%	119	129	-7.75%
6 Active Listings	2719	2488	9.28%			
Area = Shuswap Zone						
1 Units Listed	348	279	24.73%	1506	1074	40.22%
2 Units Sold	77	54	42.59%	311	181	71.82%
3 Sales Volume	\$22,592,200.	\$16,734,100.	35.01%	\$93,391,192.	\$53,270,664.	75.31%
4 List/Sell Ratio	94.63%	90.34%		93.58%	86.17%	
5 Days to Sell	160	140	14.29%	156	146	6.85%
6 Active Listings	1892	1690	11.95%			
Area = Grand Total						
1 Units Listed	2219	1908	16.30%	10079	8237	22.36%
2 Units Sold	605	610	-0.82%	2797	1925	45.30%
3 Sales Volume	\$229,125,264.	\$234,561,616.	-2.32%	\$1,042,961,792.	\$692,849,216.	50.53%
4 List/Sell Ratio	96.00%	91.18%		95.36%	89.27%	
5 Days to Sell	110	109	0.92%	113	111	1.80%
6 Active Listings	10172	9573	6.26%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	77	\$22,592,200.	35	\$11,354,500.
Last Month	74	\$22,058,900.	34	\$11,464,500.
This Month Last Year	54	\$16,734,100.	29	\$9,393,600.

Description	Total Listings Taken	Inventory
This Month	348	1892
Last Month	358	1725
This Month Last Year	279	1690

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2010	
Month = 5	
Area = SH	
7 Ratio of Sales vs. Inventory	4.07%
8 Condo/Apt -- Sales	4
9 Condo/Apt -- New Listings	7
10 Condo/Apt -- Current Inventory	67
11 Condo/Apt -- Sell/Inv. Ratio	5.97%
12 Condo/Apt -- Days to Sell	98
13 Condo/Townhouse -- Sales	11
14 Condo/Townhouse -- New Listings	15
15 Condo/Townhouse -- Current Inventory	127
16 Condo/Townhouse -- Sell/Inv. Ratio	8.66%
17 Condo/Townhouse -- Days to Sell	130
18 Lots -- Sales	10
19 Lots -- New Listings	86
20 Lots -- Current Inventory	563
21 Lots -- Sell/Inv. Ratio	1.78%
22 Lots -- Days to Sell	154
23 Residential -- Sales	35
24 Residential -- New Listings	105
25 Residential -- Current Inventory	471
26 Residential -- Sell/Inv. Ratio	7.43%
27 Residential -- Days to Sell	191
28 Average House Price	\$324,414.28
29 Median House Price	\$345,000.
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Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = SH									
1 Acreage/House	43	30	43.33%	157	110	42.73%	205	173	18.50%
2 Duplex	5	3	66.67%	9	11	-18.18%	19	26	-26.92%
3 Mobile Home	17	21	-19.05%	72	73	-1.37%	84	88	-4.55%
4 Recreational	8	8	0.00%	37	26	42.31%	46	34	35.29%
5 Residential	105	93	12.90%	480	357	34.45%	471	464	1.51%
6 Residential WF	12	14	-14.29%	81	48	68.75%	73	65	12.31%
7 3/4-Plex	1	0	0.00%	3	2	50.00%	3	4	-25.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	2	-100.00%
9 Apartment	7	13	-46.15%	51	48	6.25%	67	87	-22.99%
10 Townhouse	15	17	-11.76%	109	81	34.57%	127	119	6.72%
11 RES. TOTAL	213	199	7.04%	999	756	32.14%	1095	1062	3.11%
12 FARMS	3	4	-25.00%	26	9	188.89%	46	28	64.29%
13 MULTIFAMILY	1	1	0.00%	8	3	166.67%	12	8	50.00%
14 Acreage	25	12	108.33%	76	47	61.70%	116	100	16.00%
15 Acreage WF	3	1	200.00%	7	11	-36.36%	30	16	87.50%
16 Lots	52	45	15.56%	231	160	44.38%	380	321	18.38%
17 Lots WF	5	3	66.67%	27	25	8.00%	37	28	32.14%
18 LOTS TOTAL	86	61	40.98%	347	243	42.80%	563	465	21.08%
19 Business	4	6	-33.33%	28	16	75.00%	49	43	13.95%
20 Commercial	10	5	100.00%	40	21	90.48%	59	38	55.26%
21 Land	6	2	200.00%	24	19	26.32%	30	34	-11.76%
22 Leases	0	1	-100.00%	1	7	-85.71%	5	12	-58.33%
23 IC&I TOTAL	20	14	42.86%	93	63	47.62%	143	127	12.60%
24 GRAND TOTAL	348	279	24.73%	1506	1074	40.22%	1892	1690	11.95%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = SH								
1 Acreage/House	2	6	-66.67%	\$796,500.	\$2,576,000.	-69.08%	95.55%	93.69%
2 Duplex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
3 Mobile Home	8	4	100.00%	\$662,300.	\$436,500.	51.73%	90.13%	86.02%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	35	29	20.69%	\$11,354,500.	\$9,393,600.	20.87%	95.21%	91.68%
6 Residential WF	2	0	0.00%	\$1,655,000.	\$0.	0.00%	99.57%	0.00%
7 3/4-Plex	1	0	0.00%	\$375,000.	\$0.	0.00%	95.29%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	4	3	33.33%	\$827,500.	\$775,500.	6.71%	98.60%	90.73%
10 Townhouse	11	6	83.33%	\$3,818,400.	\$1,493,500.	155.67%	97.10%	89.72%
11 RES. TOTAL	63	48	31.25%	\$19,489,200.	\$14,675,100.	32.80%	95.26%	91.15%
12 FARMS	1	0	0.00%	\$385,000.	\$0.	0.00%	96.49%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	3	0	0.00%	\$569,000.	\$0.	0.00%	91.11%	0.00%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	6	4	50.00%	\$1,031,500.	\$734,000.	40.53%	93.85%	82.86%
17 Lots WF	1	0	0.00%	\$225,000.	\$0.	0.00%	90.36%	0.00%
18 LOTS TOTAL	10	4	150.00%	\$1,825,500.	\$734,000.	148.71%	92.68%	82.86%
19 Business	1	2	-50.00%	\$95,000.	\$1,325,000.	-92.83%	95.95%	85.71%
20 Commercial	1	0	0.00%	\$587,500.	\$0.	0.00%	78.33%	0.00%
21 Land	1	0	0.00%	\$210,000.	\$0.	0.00%	87.86%	0.00%
22 Leases	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
23 IC&I TOTAL	3	2	50.00%	\$892,500.	\$1,325,000.	-32.64%	87.38%	85.71%
24 GRAND TOTAL	77	54	42.59%	\$22,592,200.	\$16,734,100.	35.01%	94.63%	90.34%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = SH								
1 Acreage/House	26	17	52.94%	\$11,490,500.	\$7,602,000.	51.15%	94.11%	89.71%
2 Duplex	2	2	0.00%	\$601,500.	\$530,208.75	13.45%	95.08%	83.48%
3 Mobile Home	28	25	12.00%	\$2,137,300.	\$2,417,401.	-11.59%	88.98%	78.61%
4 Recreational	3	1	200.00%	\$983,000.	\$300,000.	227.67%	85.83%	57.80%
5 Residential	141	85	65.88%	\$46,704,700.	\$28,577,654.	63.43%	95.12%	88.36%
6 Residential WF	5	0	0.00%	\$4,166,000.	\$0.	0.00%	96.49%	0.00%
7 3/4-Plex	1	1	0.00%	\$375,000.	\$418,000.	-10.29%	95.29%	95.14%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	12	10	20.00%	\$2,610,500.	\$3,107,400.	-15.99%	96.84%	90.12%
10 Townhouse	24	22	9.09%	\$7,663,665.	\$5,186,000.	47.78%	96.13%	83.72%
11 RES. TOTAL	242	163	48.47%	\$76,732,168.	\$48,138,664.	59.40%	94.40%	86.28%
12 FARMS	3	0	0.00%	\$5,987,120.	\$0.	0.00%	93.21%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	20	2	900.00%	\$2,987,500.	\$303,000.	885.97%	89.88%	92.25%
15 Acreage WF	2	1	100.00%	\$475,000.	\$772,500.	-38.51%	87.36%	98.40%
16 Lots	32	10	220.00%	\$4,206,100.	\$1,555,750.	170.36%	91.44%	84.60%
17 Lots WF	1	0	0.00%	\$225,000.	\$0.	0.00%	90.36%	0.00%
18 LOTS TOTAL	55	13	323.08%	\$7,893,600.	\$2,631,250.	199.99%	90.70%	86.84%
19 Business	2	3	-33.33%	\$325,000.	\$2,075,000.	-84.34%	92.22%	75.65%
20 Commercial	3	1	200.00%	\$1,862,500.	\$425,000.	338.24%	89.33%	77.28%
21 Land	4	0	0.00%	\$550,000.	\$0.	0.00%	85.78%	0.00%
22 Leases	2	1	100.00%	\$40,805.75	\$750.	5340.77%	100.00%	100.00%
23 IC&I TOTAL	11	5	120.00%	\$2,778,305.75	\$2,500,750.	11.10%	89.55%	80.85%
24 GRAND TOTAL	311	181	71.82%	\$93,391,192.	\$53,270,664.	75.31%	93.58%	86.17%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = SH									
1 Acreage/House	\$398,250.	\$429,333.34	-7.24%	\$398,250.	\$419,500.	-5.07%	247	113	118.58%
2 Duplex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
3 Mobile Home	\$82,787.50	\$109,125.	-24.14%	\$78,450.	\$86,500.	-9.31%	64	183	-65.03%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$324,414.28	\$323,917.25	0.15%	\$345,000.	\$328,000.	5.18%	191	92	107.61%
6 Residential WF	\$827,500.	\$0.	0.00%	\$827,500.	\$0.	0.00%	92	0	0.00%
7 3/4-Plex	\$375,000.	\$0.	0.00%	\$375,000.	\$0.	0.00%	42	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$206,875.	\$258,500.	-19.97%	\$152,500.	\$178,000.	-14.33%	98	154	-36.36%
10 Townhouse	\$347,127.28	\$248,916.67	39.46%	\$266,000.	\$260,000.	2.31%	130	264	-50.76%
11 RES. TOTAL	\$309,352.37	\$305,731.25	1.18%	\$302,000.	\$315,750.	-4.35%	155	127	22.05%
12 FARMS	\$385,000.	\$0.	0.00%	\$385,000.	\$0.	0.00%	9	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$189,666.67	\$0.	0.00%	\$235,000.	\$0.	0.00%	52	0	0.00%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$171,916.67	\$183,500.	-6.31%	\$154,000.	\$145,750.	5.66%	185	178	3.93%
17 Lots WF	\$225,000.	\$0.	0.00%	\$225,000.	\$0.	0.00%	273	0	0.00%
18 LOTS TOTAL	\$182,550.	\$183,500.	-0.52%	\$181,500.	\$145,750.	24.53%	154	178	-13.48%
19 Business	\$95,000.	\$662,500.	-85.66%	\$95,000.	\$662,500.	-85.66%	30	368	-91.85%
20 Commercial	\$587,500.	\$0.	0.00%	\$587,500.	\$0.	0.00%	194	0	0.00%
21 Land	\$210,000.	\$0.	0.00%	\$210,000.	\$0.	0.00%	774	0	0.00%
22 Leases	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
23 IC&I TOTAL	\$297,500.	\$662,500.	-55.09%	\$210,000.	\$662,500.	-68.30%	332	368	-9.78%
24 GRAND TOTAL	\$293,405.18	\$309,890.75	-5.32%	\$275,000.	\$313,750.	-12.35%	160	140	14.29%

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = SH									
1 Acreage/House	\$441,942.31	\$447,176.46	-1.17%	\$392,500.	\$465,000.	-15.59%	175	132	32.58%
2 Duplex	\$300,750.	\$265,104.37	13.45%	\$300,750.	\$265,104.37	13.45%	53	144	-63.19%
3 Mobile Home	\$76,332.14	\$96,696.03	-21.06%	\$65,450.	\$82,000.	-20.18%	118	172	-31.40%
4 Recreational	\$327,666.65	\$300,000.	9.22%	\$275,000.	\$300,000.	-8.33%	177	299	-40.80%
5 Residential	\$331,239.	\$336,207.68	-1.48%	\$320,000.	\$328,000.	-2.44%	133	125	6.40%
6 Residential WF	\$833,200.	\$0.	0.00%	\$800,000.	\$0.	0.00%	79	0	0.00%
7 3/4-Plex	\$375,000.	\$418,000.	-10.29%	\$375,000.	\$418,000.	-10.29%	42	28	50.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$217,541.67	\$310,740.	-29.99%	\$165,000.	\$263,500.	-37.38%	140	116	20.69%
10 Townhouse	\$319,319.37	\$235,727.26	35.46%	\$286,500.	\$245,000.	16.94%	122	188	-35.11%
11 RES. TOTAL	\$317,075.06	\$295,329.21	7.36%	\$301,000.	\$312,000.	-3.53%	133	142	-6.34%
12 FARMS	\$1,995,706.62	\$0.	0.00%	\$2,500,000.	\$0.	0.00%	219	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$149,375.	\$151,500.	-1.40%	\$140,250.	\$151,500.	-7.43%	208	34	511.76%
15 Acreage WF	\$237,500.	\$772,500.	-69.26%	\$237,500.	\$772,500.	-69.26%	714	28	2450.00%
16 Lots	\$131,440.62	\$155,575.	-15.51%	\$133,000.	\$118,250.	12.47%	248	200	24.00%
17 Lots WF	\$225,000.	\$0.	0.00%	\$225,000.	\$0.	0.00%	273	0	0.00%
18 LOTS TOTAL	\$143,520.	\$202,403.84	-29.09%	\$139,000.	\$150,000.	-7.33%	251	161	55.90%
19 Business	\$162,500.	\$691,666.68	-76.51%	\$162,500.	\$750,000.	-78.33%	69	338	-79.59%
20 Commercial	\$620,833.31	\$425,000.	46.08%	\$995,000.	\$425,000.	134.12%	116	84	38.10%
21 Land	\$137,500.	\$0.	0.00%	\$107,000.	\$0.	0.00%	229	0	0.00%
22 Leases	\$20,402.87	\$750.	2620.38%	\$20,402.87	\$750.	2620.38%	203	169	20.12%
23 IC&I TOTAL	\$252,573.25	\$500,150.	-49.50%	\$126,000.	\$425,000.	-70.35%	164	253	-35.18%
24 GRAND TOTAL	\$300,293.21	\$294,313.06	2.03%	\$276,500.	\$300,000.	-7.83%	156	146	6.85%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe