

Shuswap Zone Monthly Statistics

May 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

e & oe

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007						
Month = May						
Area = Central Zone						
1 Units Listed	994	892	11.43%	4708	4074	15.56%
2 Units Sold	699	542	28.97%	2799	2493	12.27%
3 Sales Volume	\$276,883,648.	\$183,885,328.	50.57%	\$1,082,258,560.	\$823,630,848.	31.40%
4 List/Sell Ratio	96.89%	96.62%		96.86%	96.83%	
5 Days to Sell	67	64	4.69%	70	75	-6.67%
6 Active Listings	2914	2308	26.26%			
Area = North Zone						
1 Units Listed	427	447	-4.47%	1948	1858	4.84%
2 Units Sold	317	284	11.62%	1118	1144	-2.27%
3 Sales Volume	\$100,816,416.	\$81,822,408.	23.21%	\$351,312,832.	\$311,501,472.	12.78%
4 List/Sell Ratio	97.20%	96.67%		96.50%	96.56%	
5 Days to Sell	92	75	22.67%	89	79	12.66%
6 Active Listings	1558	1267	22.97%			
Area = Shuswap Zone						
1 Units Listed	332	283	17.31%	1189	1015	17.14%
2 Units Sold	182	175	4.00%	665	579	14.85%
3 Sales Volume	\$61,673,536.	\$46,011,000.	34.04%	\$201,592,688.	\$145,594,368.	38.46%
4 List/Sell Ratio	97.36%	96.00%		96.04%	96.16%	
5 Days to Sell	108	107	0.93%	114	115	-0.87%
6 Active Listings	961	830	15.78%			
Area = Grand Total						
1 Units Listed	1753	1622	8.08%	7845	6947	12.93%
2 Units Sold	1198	1001	19.68%	4582	4216	8.68%
3 Sales Volume	\$439,373,600.	\$311,718,720.	40.95%	\$1,635,164,160.	\$1,280,726,656.	27.67%
4 List/Sell Ratio	97.05%	96.53%		96.65%	96.66%	
5 Days to Sell	80	75	6.67%	81	82	-1.22%
6 Active Listings	5433	4405	23.34%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	182	\$61,673,536.	64	\$22,062,200.
Last Month	171	\$53,056,280.	70	\$23,572,500.
This Month Last Year	175	\$46,011,000.	57	\$17,038,100.

Description	Total Listings Taken	Inventory
This Month	332	961
Last Month	239	879
This Month Last Year	283	830

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2007	
Month = 5	
Area = SH	
7 Ratio of Sales vs. Inventory	18.94%
8 Condo/Apt -- Sales	7
9 Condo/Apt -- New Listings	17
10 Condo/Apt -- Current Inventory	26
11 Condo/Apt -- Sell/Inv. Ratio	26.92%
12 Condo/Apt -- Days to Sell	204
13 Condo/Townhouse -- Sales	22
14 Condo/Townhouse -- New Listings	30
15 Condo/Townhouse -- Current Inventory	55
16 Condo/Townhouse -- Sell/Inv. Ratio	40.00%
17 Condo/Townhouse -- Days to Sell	143
18 Lots -- Sales	47
19 Lots -- New Listings	67
20 Lots -- Current Inventory	235
21 Lots -- Sell/Inv. Ratio	20.00%
22 Lots -- Days to Sell	131
23 Residential -- Sales	64
24 Residential -- New Listings	116
25 Residential -- Current Inventory	268
26 Residential -- Sell/Inv. Ratio	23.88%
27 Residential -- Days to Sell	75
28 Average House Price	\$344,721.87
29 Median House Price	\$339,500.
_____	_____
_____	_____

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = SH									
1 Acreage/House	36	31	16.13%	104	110	-5.45%	98	101	-2.97%
2 Duplex	1	4	-75.00%	4	8	-50.00%	2	7	-71.43%
3 Mobile Home	24	19	26.32%	82	69	18.84%	48	42	14.29%
4 Recreational	5	4	25.00%	35	17	105.88%	34	19	78.95%
5 Residential	116	123	-5.69%	432	377	14.59%	268	229	17.03%
6 Residential WF	12	4	200.00%	48	30	60.00%	59	27	118.52%
7 3/4-Plex	1	0	0.00%	5	0	0.00%	2	0	0.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	0	0.00%
9 Apartment	17	9	88.89%	29	32	-9.38%	26	27	-3.70%
10 Townhouse	30	13	130.77%	92	33	178.79%	55	32	71.88%
11 RES. TOTAL	242	207	16.91%	831	676	22.93%	592	484	22.31%
12 FARMS	6	4	50.00%	21	17	23.53%	28	17	64.71%
13 MULTIFAMILY	1	0	0.00%	3	4	-25.00%	3	6	-50.00%
14 Acreage	18	10	80.00%	55	49	12.24%	68	45	51.11%
15 Acreage WF	1	4	-75.00%	6	5	20.00%	12	6	100.00%
16 Lots	47	40	17.50%	194	185	4.86%	142	149	-4.70%
17 Lots WF	1	3	-66.67%	12	9	33.33%	13	14	-7.14%
18 LOTS TOTAL	67	57	17.54%	267	249	7.23%	235	214	9.81%
19 Business	5	6	-16.67%	29	35	-17.14%	43	48	-10.42%
20 Commercial	5	6	-16.67%	16	21	-23.81%	25	29	-13.79%
21 Land	5	3	66.67%	15	8	87.50%	20	24	-16.67%
22 Leases	1	0	0.00%	7	5	40.00%	15	8	87.50%
23 IC&I TOTAL	16	15	6.67%	67	69	-2.90%	103	109	-5.50%
24 GRAND TOTAL	332	283	17.31%	1189	1015	17.14%	961	830	15.78%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = SH								
1 Acreage/House	13	9	44.44%	\$5,065,285.	\$3,496,800.	44.85%	96.02%	95.45%
2 Duplex	1	0	0.00%	\$325,000.	\$0.	0.00%	85.75%	0.00%
3 Mobile Home	13	16	-18.75%	\$1,360,850.	\$759,250.	79.24%	94.20%	92.39%
4 Recreational	2	3	-33.33%	\$501,000.	\$995,000.	-49.65%	98.87%	79.86%
5 Residential	64	57	12.28%	\$22,062,200.	\$17,038,100.	29.49%	97.90%	96.58%
6 Residential WF	6	2	200.00%	\$4,249,000.	\$820,000.	418.17%	95.17%	96.73%
7 3/4-Plex	2	0	0.00%	\$645,000.	\$0.	0.00%	97.74%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	7	10	-30.00%	\$1,795,200.	\$2,982,700.	-39.81%	103.05%	98.86%
10 Townhouse	22	11	100.00%	\$9,045,500.	\$3,243,650.	178.87%	98.02%	106.79%
11 RES. TOTAL	130	108	20.37%	\$45,049,036.	\$29,335,500.	53.56%	97.43%	96.65%
12 FARMS	0	1	-100.00%	\$0.	\$1,650,000.	0.00%	0.00%	57.89%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	11	16	-31.25%	\$9,049,900.	\$2,490,900.	263.32%	95.86%	99.21%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	35	40	-12.50%	\$4,277,201.	\$2,975,100.	43.77%	98.17%	95.70%
17 Lots WF	1	1	0.00%	\$300,000.	\$87,000.	244.83%	86.45%	116.00%
18 LOTS TOTAL	47	57	-17.54%	\$13,627,101.	\$5,553,000.	145.40%	97.38%	97.04%
19 Business	0	5	-100.00%	\$0.	\$8,118,500.	0.00%	0.00%	82.40%
20 Commercial	2	3	-33.33%	\$947,500.	\$1,218,000.	-22.21%	93.59%	91.57%
21 Land	3	1	200.00%	\$2,049,900.	\$136,000.	1407.28%	96.56%	85.53%
22 Leases	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
23 IC&I TOTAL	5	9	-44.44%	\$2,997,400.	\$9,472,500.	-68.36%	95.37%	85.80%
24 GRAND TOTAL	182	175	4.00%	\$61,673,536.	\$46,011,000.	34.04%	97.36%	96.00%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = SH								
1 Acreage/House	54	40	35.00%	\$24,971,284.	\$15,437,950.	61.75%	94.59%	94.92%
2 Duplex	4	4	0.00%	\$1,244,500.	\$448,000.	177.79%	91.59%	86.67%
3 Mobile Home	54	47	14.89%	\$4,208,900.	\$2,305,050.	82.59%	92.66%	90.55%
4 Recreational	7	7	0.00%	\$2,314,500.	\$1,509,500.	53.33%	95.70%	84.45%
5 Residential	265	214	23.83%	\$83,696,896.	\$57,226,648.	46.26%	96.56%	96.66%
6 Residential WF	19	16	18.75%	\$16,850,204.	\$10,267,500.	64.11%	91.41%	98.48%
7 3/4-Plex	3	0	0.00%	\$995,000.	\$0.	0.00%	96.70%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	27	20	35.00%	\$5,679,100.	\$5,582,504.	1.73%	99.82%	99.93%
10 Townhouse	58	39	48.72%	\$20,906,500.	\$10,100,218.	106.99%	97.63%	105.18%
11 RES. TOTAL	491	387	26.87%	\$160,866,896.	\$102,877,368.	56.37%	95.97%	96.52%
12 FARMS	4	4	0.00%	\$2,445,500.	\$4,420,000.	-44.67%	92.79%	85.13%
13 MULTIFAMILY	0	4	-100.00%	\$0.	\$2,579,000.	0.00%	0.00%	100.76%
14 Acreage	27	38	-28.95%	\$13,331,800.	\$6,078,800.	119.32%	95.88%	97.14%
15 Acreage WF	0	1	-100.00%	\$0.	\$105,000.	0.00%	0.00%	80.83%
16 Lots	117	116	0.86%	\$13,308,291.	\$8,432,200.	57.83%	97.36%	96.38%
17 Lots WF	3	2	50.00%	\$1,180,000.	\$306,000.	285.62%	95.78%	108.00%
18 LOTS TOTAL	147	157	-6.37%	\$27,820,092.	\$14,922,000.	86.44%	97.05%	96.61%
19 Business	10	11	-9.09%	\$3,378,000.	\$10,425,000.	-67.60%	90.41%	85.36%
20 Commercial	7	11	-36.36%	\$4,723,500.	\$5,600,000.	-15.65%	89.02%	89.52%
21 Land	4	4	0.00%	\$2,214,900.	\$4,716,000.	-53.03%	97.42%	97.48%
22 Leases	2	1	100.00%	\$143,813.50	\$55,000.	161.48%	0.00%	0.00%
23 IC&I TOTAL	23	27	-14.81%	\$10,460,214.	\$20,796,000.	-49.70%	91.28%	88.98%
24 GRAND TOTAL	665	579	14.85%	\$201,592,688.	\$145,594,368.	38.46%	96.04%	96.16%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = SH									
1 Acreage/House	\$389,637.31	\$388,533.34	0.28%	\$390,000.	\$324,000.	20.37%	121	76	59.21%
2 Duplex	\$325,000.	\$0.	0.00%	\$325,000.	\$0.	0.00%	81	0	0.00%
3 Mobile Home	\$104,680.76	\$47,453.12	120.60%	\$94,000.	\$49,250.	90.86%	46	35	31.43%
4 Recreational	\$250,500.	\$331,666.65	-24.47%	\$250,500.	\$125,000.	100.40%	82	192	-57.29%
5 Residential	\$344,721.87	\$298,914.03	15.32%	\$339,500.	\$294,500.	15.28%	75	52	44.23%
6 Residential WF	\$708,166.68	\$410,000.	72.72%	\$605,000.	\$410,000.	47.56%	104	204	-49.02%
7 3/4-Plex	\$322,500.	\$0.	0.00%	\$322,500.	\$0.	0.00%	31	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$256,457.14	\$298,270.	-14.02%	\$269,000.	\$279,450.	-3.74%	204	85	140.00%
10 Townhouse	\$411,159.09	\$294,877.28	39.43%	\$353,500.	\$243,000.	45.47%	143	260	-45.00%
11 RES. TOTAL	\$346,531.03	\$271,625.	27.58%	\$329,500.	\$275,500.	19.60%	96	82	17.07%
12 FARMS	\$0.	\$1,650,000.	0.00%	\$0.	\$1,650,000.	0.00%	0	338	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$822,718.18	\$155,681.25	428.46%	\$379,900.	\$140,500.	170.39%	193	169	14.20%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$122,205.74	\$74,377.50	64.30%	\$112,000.	\$79,500.	40.88%	112	98	14.29%
17 Lots WF	\$300,000.	\$87,000.	244.83%	\$300,000.	\$87,000.	244.83%	102	314	-67.52%
18 LOTS TOTAL	\$289,938.31	\$97,421.05	197.61%	\$125,000.	\$87,000.	43.68%	131	122	7.38%
19 Business	\$0.	\$1,623,700.	0.00%	\$0.	\$764,000.	0.00%	0	149	0.00%
20 Commercial	\$473,750.	\$406,000.	16.69%	\$473,750.	\$209,000.	126.67%	305	467	-34.69%
21 Land	\$683,300.	\$136,000.	402.43%	\$810,000.	\$136,000.	495.59%	174	466	-62.66%
22 Leases	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
23 IC&I TOTAL	\$599,480.	\$1,052,500.	-43.04%	\$660,000.	\$209,000.	215.79%	226	290	-22.07%
24 GRAND TOTAL	\$338,865.59	\$262,920.	28.89%	\$297,450.	\$209,000.	42.32%	108	107	0.93%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = SH									
1 Acreage/House	\$462,431.21	\$385,948.75	19.82%	\$396,500.	\$324,450.	22.21%	131	95	37.89%
2 Duplex	\$311,125.	\$112,000.	177.79%	\$276,250.	\$106,000.	160.61%	99	109	-9.17%
3 Mobile Home	\$77,942.59	\$49,043.61	58.93%	\$66,500.	\$48,000.	38.54%	61	62	-1.61%
4 Recreational	\$330,642.84	\$215,642.85	53.33%	\$283,000.	\$125,000.	126.40%	61	133	-54.14%
5 Residential	\$315,837.34	\$267,414.21	18.11%	\$313,000.	\$274,500.	14.03%	88	71	23.94%
6 Residential WF	\$886,852.87	\$641,718.75	38.20%	\$925,000.	\$484,000.	91.12%	104	157	-33.76%
7 3/4-Plex	\$331,666.65	\$0.	0.00%	\$350,000.	\$0.	0.00%	39	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$210,337.03	\$279,125.18	-24.64%	\$189,000.	\$277,450.	-31.88%	221	88	151.14%
10 Townhouse	\$360,456.90	\$258,979.95	39.18%	\$308,000.	\$238,300.	29.25%	153	202	-24.26%
11 RES. TOTAL	\$327,631.12	\$265,833.	23.25%	\$300,000.	\$253,000.	18.58%	104	92	13.04%
12 FARMS	\$611,375.	\$1,105,000.	-44.67%	\$714,000.	\$1,265,000.	-43.56%	139	166	-16.27%
13 MULTIFAMILY	\$0.	\$644,750.	0.00%	\$0.	\$584,500.	0.00%	0	368	0.00%
14 Acreage	\$493,770.37	\$159,968.42	208.67%	\$259,000.	\$140,500.	84.34%	203	167	21.56%
15 Acreage WF	\$0.	\$105,000.	0.00%	\$0.	\$105,000.	0.00%	0	310	0.00%
16 Lots	\$113,746.07	\$72,691.38	56.48%	\$101,160.	\$77,000.	31.38%	122	118	3.39%
17 Lots WF	\$393,333.34	\$153,000.	157.08%	\$300,000.	\$153,000.	96.08%	55	226	-75.66%
18 LOTS TOTAL	\$189,252.31	\$95,044.58	99.12%	\$112,000.	\$81,200.	37.93%	135	133	1.50%
19 Business	\$337,800.	\$947,727.25	-64.36%	\$278,500.	\$989,000.	-71.84%	135	177	-23.73%
20 Commercial	\$674,785.68	\$509,090.90	32.55%	\$701,000.	\$260,000.	169.62%	165	376	-56.12%
21 Land	\$553,725.	\$1,179,000.	-53.03%	\$487,500.	\$515,000.	-5.34%	281	383	-26.63%
22 Leases	\$71,906.75	\$55,000.	30.74%	\$71,906.75	\$55,000.	30.74%	153	323	-52.63%
23 IC&I TOTAL	\$454,791.90	\$770,222.25	-40.95%	\$355,000.	\$239,000.	48.54%	171	294	-41.84%
24 GRAND TOTAL	\$303,146.90	\$251,458.32	20.56%	\$265,000.	\$207,000.	28.02%	114	115	-0.87%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe