

North Zone Monthly Statistics

May 2007

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2007						
Month = May						
Area = Central Zone						
1 Units Listed	994	892	11.43%	4708	4074	15.56%
2 Units Sold	699	542	28.97%	2799	2493	12.27%
3 Sales Volume	\$276,883,648.	\$183,885,328.	50.57%	\$1,082,258,560.	\$823,630,848.	31.40%
4 List/Sell Ratio	96.89%	96.62%		96.86%	96.83%	
5 Days to Sell	67	64	4.69%	70	75	-6.67%
6 Active Listings	2914	2308	26.26%			
Area = North Zone						
1 Units Listed	427	447	-4.47%	1948	1858	4.84%
2 Units Sold	317	284	11.62%	1118	1144	-2.27%
3 Sales Volume	\$100,816,416.	\$81,822,408.	23.21%	\$351,312,832.	\$311,501,472.	12.78%
4 List/Sell Ratio	97.20%	96.67%		96.50%	96.56%	
5 Days to Sell	92	75	22.67%	89	79	12.66%
6 Active Listings	1558	1267	22.97%			
Area = Shuswap Zone						
1 Units Listed	332	283	17.31%	1189	1015	17.14%
2 Units Sold	182	175	4.00%	665	579	14.85%
3 Sales Volume	\$61,673,536.	\$46,011,000.	34.04%	\$201,592,688.	\$145,594,368.	38.46%
4 List/Sell Ratio	97.36%	96.00%		96.04%	96.16%	
5 Days to Sell	108	107	0.93%	114	115	-0.87%
6 Active Listings	961	830	15.78%			
Area = Grand Total						
1 Units Listed	1753	1622	8.08%	7845	6947	12.93%
2 Units Sold	1198	1001	19.68%	4582	4216	8.68%
3 Sales Volume	\$439,373,600.	\$311,718,720.	40.95%	\$1,635,164,160.	\$1,280,726,656.	27.67%
4 List/Sell Ratio	97.05%	96.53%		96.65%	96.66%	
5 Days to Sell	80	75	6.67%	81	82	-1.22%
6 Active Listings	5433	4405	23.34%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	317	\$100,816,416.	140	\$51,938,124.
Last Month	267	\$86,225,504.	116	\$43,200,384.
This Month Last Year	284	\$81,822,408.	129	\$40,090,648.

Description	Total Listings Taken	Inventory
This Month	427	1558
Last Month	492	1599
This Month Last Year	447	1267

Quick Summary Part 2

	<u>Description</u>	<u>This Month</u>
Year = 2007		
Month = 5		
Area = NO		
7	Ratio of Sales vs. Inventory	20.35%
8	Condo/Apt -- Sales	18
9	Condo/Apt -- New Listings	19
10	Condo/Apt -- Current Inventory	55
11	Condo/Apt -- Sell/Inv. Ratio	32.73%
12	Condo/Apt -- Days to Sell	41
13	Condo/Townhouse -- Sales	50
14	Condo/Townhouse -- New Listings	62
15	Condo/Townhouse -- Current Inventory	141
16	Condo/Townhouse -- Sell/Inv. Ratio	35.46%
17	Condo/Townhouse -- Days to Sell	80
18	Lots -- Sales	29
19	Lots -- New Listings	57
20	Lots -- Current Inventory	418
21	Lots -- Sell/Inv. Ratio	6.94%
22	Lots -- Days to Sell	209
23	Residential -- Sales	140
24	Residential -- New Listings	152
25	Residential -- Current Inventory	399
26	Residential -- Sell/Inv. Ratio	35.09%
27	Residential -- Days to Sell	72
28	Average House Price	\$370,986.59
29	Median House Price	\$337,250.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	47	58	-18.97%	192	203	-5.42%	165	170	-2.94%
2 Duplex	8	6	33.33%	54	29	86.21%	27	11	145.45%
3 Mobile Home	17	15	13.33%	89	96	-7.29%	33	47	-29.79%
4 Recreational	10	1	900.00%	44	22	100.00%	40	20	100.00%
5 Residential	152	180	-15.56%	727	771	-5.71%	399	360	10.83%
6 Residential WF	11	6	83.33%	32	23	39.13%	34	20	70.00%
7 3/4-Plex	5	3	66.67%	11	11	0.00%	6	7	-14.29%
8 Timeshare	0	0	0.00%	0	0	0.00%	3	0	0.00%
9 Apartment	19	20	-5.00%	110	134	-17.91%	55	59	-6.78%
10 Townhouse	62	63	-1.59%	257	173	48.55%	141	82	71.95%
11 RES. TOTAL	331	352	-5.97%	1516	1462	3.69%	903	776	16.37%
12 FARMS	12	6	100.00%	35	23	52.17%	52	33	57.58%
13 MULTIFAMILY	3	0	0.00%	8	9	-11.11%	5	9	-44.44%
14 Acreage	29	21	38.10%	86	88	-2.27%	138	99	39.39%
15 Acreage W	3	4	-25.00%	6	7	-14.29%	8	6	33.33%
16 Lots	22	32	-31.25%	162	125	29.60%	257	140	83.57%
17 Lots WF	3	6	-50.00%	16	10	60.00%	15	27	-44.44%
18 LOTS TOTAL	57	63	-9.52%	270	230	17.39%	418	272	53.68%
19 Business	10	13	-23.08%	54	58	-6.90%	72	67	7.46%
20 Commercial	5	5	0.00%	24	33	-27.27%	41	52	-21.15%
21 Land	4	2	100.00%	19	19	0.00%	37	30	23.33%
22 Leases	5	6	-16.67%	22	24	-8.33%	30	28	7.14%
23 IC&I TOTAL	24	26	-7.69%	119	134	-11.19%	180	177	1.69%
24 GRAND TOTAL	427	447	-4.47%	1948	1858	4.84%	1558	1267	22.97%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	27	27	0.00%	\$13,523,500.	\$11,782,100.	14.78%	95.69%	96.65%
2 Duplex	6	9	-33.33%	\$1,436,000.	\$2,177,500.	-34.05%	95.32%	98.05%
3 Mobile Home	25	10	150.00%	\$2,486,750.	\$724,750.	243.12%	91.92%	91.61%
4 Recreational	4	3	33.33%	\$810,500.	\$763,000.	6.23%	91.27%	91.60%
5 Residential	140	129	8.53%	\$51,938,124.	\$40,090,648.	29.55%	98.48%	97.13%
6 Residential WF	2	2	0.00%	\$1,575,000.	\$3,575,000.	-55.94%	93.75%	92.13%
7 3/4-Plex	1	1	0.00%	\$174,000.	\$173,000.	0.58%	97.80%	98.85%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	18	24	-25.00%	\$3,131,700.	\$5,208,400.	-39.87%	105.57%	92.72%
10 Townhouse	50	27	85.19%	\$14,122,856.	\$5,570,776.	153.52%	98.98%	99.05%
11 RES. TOTAL	273	232	17.67%	\$89,198,432.	\$70,065,176.	27.31%	97.95%	96.53%
12 FARMS	4	3	33.33%	\$2,661,000.	\$1,903,000.	39.83%	97.31%	96.08%
13 MULTIFAMILY	2	1	100.00%	\$1,105,000.	\$550,000.	100.91%	98.32%	94.01%
14 Acreage	5	8	-37.50%	\$1,252,500.	\$2,785,000.	-55.03%	93.42%	91.61%
15 Acreage W	0	2	-100.00%	\$0.	\$150,000.	0.00%	0.00%	115.38%
16 Lots	22	27	-18.52%	\$3,855,000.	\$3,707,850.	3.97%	96.44%	99.07%
17 Lots WF	1	2	-50.00%	\$865,000.	\$844,000.	2.49%	100.69%	95.45%
18 LOTS TOTAL	29	39	-25.64%	\$6,282,500.	\$7,486,850.	-16.09%	96.09%	98.19%
19 Business	5	2	150.00%	\$230,484.	\$307,000.	-24.92%	66.48%	86.59%
20 Commercial	2	4	-50.00%	\$1,115,000.	\$1,355,500.	-17.74%	98.18%	95.71%
21 Land	1	0	0.00%	\$170,000.	\$0.	0.00%	74.23%	0.00%
22 Leases	1	3	-66.67%	\$54,000.	\$154,880.	-65.13%	0.00%	0.00%
23 IC&I TOTAL	9	9	0.00%	\$1,569,484.	\$1,817,380.	-13.64%	75.37%	92.67%
24 GRAND TOTAL	317	284	11.62%	\$100,816,416.	\$81,822,408.	23.21%	97.20%	96.67%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	86	95	-9.47%	\$41,556,952.	\$37,362,900.	11.23%	95.47%	95.75%
2 Duplex	27	28	-3.57%	\$7,614,833.	\$6,089,367.50	25.05%	96.63%	97.58%
3 Mobile Home	75	66	13.64%	\$7,646,850.	\$5,774,300.	32.43%	92.34%	92.60%
4 Recreational	14	8	75.00%	\$8,571,200.	\$2,514,400.	240.88%	95.06%	93.93%
5 Residential	506	551	-8.17%	\$181,049,104.	\$162,836,016.	11.18%	97.21%	96.98%
6 Residential WF	5	7	-28.57%	\$6,053,900.	\$8,963,000.	-32.46%	91.73%	95.53%
7 3/4-Plex	6	9	-33.33%	\$1,377,000.	\$1,595,250.	-13.68%	96.70%	95.55%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	93	92	1.09%	\$16,131,050.	\$16,666,120.	-3.21%	98.30%	95.53%
10 Townhouse	162	119	36.13%	\$40,181,864.	\$24,562,348.	63.59%	97.51%	99.11%
11 RES. TOTAL	974	975	-0.10%	\$310,182,752.	\$266,363,696.	16.45%	96.76%	96.65%
12 FARMS	7	10	-30.00%	\$4,746,000.	\$8,553,900.	-44.52%	92.69%	95.51%
13 MULTIFAMILY	9	6	50.00%	\$5,984,000.	\$2,706,200.	121.12%	96.84%	96.19%
14 Acreage	22	25	-12.00%	\$5,095,500.	\$7,619,000.	-33.12%	97.50%	95.27%
15 Acreage W	2	4	-50.00%	\$1,565,000.	\$500,000.	213.00%	82.43%	95.69%
16 Lots	75	87	-13.79%	\$12,642,510.	\$10,513,675.	20.25%	96.99%	100.40%
17 Lots WF	2	4	-50.00%	\$2,065,000.	\$2,393,000.	-13.71%	93.20%	99.46%
18 LOTS TOTAL	102	120	-15.00%	\$21,678,010.	\$21,025,676.	3.10%	96.74%	99.14%
19 Business	7	13	-46.15%	\$460,254.	\$7,315,600.	-93.71%	66.49%	79.25%
20 Commercial	7	13	-46.15%	\$4,990,000.	\$4,879,500.	2.26%	95.96%	88.47%
21 Land	4	3	33.33%	\$2,052,000.	\$502,000.	308.76%	85.26%	87.62%
22 Leases	8	4	100.00%	\$1,219,819.	\$154,887.	687.55%	100.00%	66.66%
23 IC&I TOTAL	26	33	-21.21%	\$8,722,073.	\$12,851,987.	-32.13%	83.91%	83.66%
24 GRAND TOTAL	1118	1144	-2.27%	\$351,312,832.	\$311,501,472.	12.78%	96.50%	96.56%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$500,870.37	\$436,374.06	14.78%	\$490,000.	\$421,000.	16.39%	90	74	21.62%
2 Duplex	\$239,333.32	\$241,944.43	-1.08%	\$224,750.	\$255,000.	-11.86%	43	43	0.00%
3 Mobile Home	\$99,470.	\$72,475.	37.25%	\$78,000.	\$57,500.	35.65%	71	44	61.36%
4 Recreational	\$202,625.	\$254,333.32	-20.33%	\$159,250.	\$245,000.	-35.00%	153	66	131.82%
5 Residential	\$370,986.59	\$310,780.21	19.37%	\$337,250.	\$294,000.	14.71%	72	55	30.91%
6 Residential WF	\$787,500.	\$1,787,500.	-55.94%	\$787,500.	\$1,787,500.	-55.94%	109	159	-31.45%
7 3/4-Plex	\$174,000.	\$173,000.	0.58%	\$174,000.	\$173,000.	0.58%	31	12	158.33%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$173,983.32	\$217,016.67	-19.83%	\$166,000.	\$161,000.	3.11%	41	62	-33.87%
10 Townhouse	\$282,457.12	\$206,325.04	36.90%	\$269,500.	\$204,000.	32.11%	80	40	100.00%
11 RES. TOTAL	\$326,734.18	\$302,005.06	8.19%	\$305,000.	\$274,450.	11.13%	74	56	32.14%
12 FARMS	\$665,250.	\$634,333.31	4.87%	\$477,500.	\$475,000.	0.53%	146	121	20.66%
13 MULTIFAMILY	\$552,500.	\$550,000.	0.45%	\$552,500.	\$550,000.	0.45%	173	165	4.85%
14 Acreage	\$250,500.	\$348,125.	-28.04%	\$212,500.	\$207,500.	2.41%	227	70	224.29%
15 Acreage W	\$0.	\$75,000.	0.00%	\$0.	\$75,000.	0.00%	0	307	0.00%
16 Lots	\$175,227.26	\$137,327.78	27.60%	\$145,000.	\$120,000.	20.83%	204	179	13.97%
17 Lots WF	\$865,000.	\$422,000.	104.98%	\$865,000.	\$422,000.	104.98%	107	98	9.18%
18 LOTS TOTAL	\$216,637.93	\$191,970.51	12.85%	\$168,000.	\$135,000.	24.44%	209	159	31.45%
19 Business	\$46,096.80	\$153,500.	-69.97%	\$24,000.	\$153,500.	-84.36%	218	139	56.83%
20 Commercial	\$557,500.	\$338,875.	64.51%	\$557,500.	\$255,250.	118.41%	291	188	54.79%
21 Land	\$170,000.	\$0.	0.00%	\$170,000.	\$0.	0.00%	149	0	0.00%
22 Leases	\$54,000.	\$51,626.66	4.60%	\$54,000.	\$115,200.	-53.13%	94	161	-41.61%
23 IC&I TOTAL	\$174,387.10	\$201,931.10	-13.64%	\$70,000.	\$175,000.	-60.00%	213	168	26.79%
24 GRAND TOTAL	\$318,032.84	\$288,107.06	10.39%	\$294,000.	\$259,500.	13.29%	92	75	22.67%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$483,220.34	\$393,293.68	22.87%	\$448,500.	\$385,000.	16.49%	106	94	12.77%
2 Duplex	\$282,030.84	\$217,477.40	29.68%	\$240,283.14	\$201,250.	19.40%	47	85	-44.71%
3 Mobile Home	\$101,958.	\$87,489.39	16.54%	\$79,600.	\$60,000.	32.67%	75	62	20.97%
4 Recreational	\$612,228.56	\$314,300.	94.79%	\$654,850.	\$332,450.	96.98%	151	98	54.08%
5 Residential	\$357,804.56	\$295,528.15	21.07%	\$340,000.	\$275,000.	23.64%	79	58	36.21%
6 Residential WF	\$1,210,780.	\$1,280,428.62	-5.44%	\$1,400,000.	\$979,000.	43.00%	161	78	106.41%
7 3/4-Plex	\$229,500.	\$177,250.	29.48%	\$177,500.	\$167,000.	6.29%	87	80	8.75%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$173,452.15	\$181,153.48	-4.25%	\$158,000.	\$146,750.	7.67%	57	48	18.75%
10 Townhouse	\$248,036.20	\$206,406.28	20.17%	\$239,900.	\$199,000.	20.55%	62	46	34.78%
11 RES. TOTAL	\$318,462.78	\$273,193.53	16.57%	\$294,000.	\$255,000.	15.29%	77	61	26.23%
12 FARMS	\$678,000.	\$855,390.	-20.74%	\$510,000.	\$601,450.	-15.20%	125	165	-24.24%
13 MULTIFAMILY	\$664,888.87	\$451,033.34	47.41%	\$660,000.	\$622,500.	6.02%	131	181	-27.62%
14 Acreage	\$231,613.64	\$304,760.	-24.00%	\$203,750.	\$185,000.	10.14%	153	156	-1.92%
15 Acreage W	\$782,500.	\$125,000.	526.00%	\$782,500.	\$117,500.	565.96%	203	236	-13.98%
16 Lots	\$168,566.79	\$120,846.83	39.49%	\$148,000.	\$115,000.	28.70%	166	183	-9.29%
17 Lots WF	\$1,032,500.	\$598,250.	72.59%	\$1,032,500.	\$714,000.	44.61%	62	197	-68.53%
18 LOTS TOTAL	\$212,529.51	\$175,213.95	21.30%	\$160,000.	\$120,000.	33.33%	163	179	-8.94%
19 Business	\$65,750.57	\$562,738.43	-88.32%	\$24,000.	\$29,500.	-18.64%	215	221	-2.71%
20 Commercial	\$712,857.12	\$375,346.15	89.92%	\$390,000.	\$251,500.	55.07%	242	203	19.21%
21 Land	\$513,000.	\$167,333.32	206.57%	\$712,500.	\$162,000.	339.81%	156	157	-0.64%
22 Leases	\$152,477.37	\$38,721.75	293.78%	\$66,720.	\$57,603.50	15.83%	252	193	30.57%
23 IC&I TOTAL	\$335,464.34	\$389,454.15	-13.86%	\$114,885.	\$170,000.	-32.42%	225	205	9.76%
24 GRAND TOTAL	\$314,233.31	\$272,291.46	15.40%	\$285,000.	\$245,000.	16.33%	89	79	12.66%

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