

Central Zone Monthly Statistics

May 2010

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2010						
Month = May						
Area = Central Zone						
1 Units Listed	1323	1207	9.61%	6165	5218	18.15%
2 Units Sold	378	381	-0.79%	1800	1224	47.06%
3 Sales Volume	\$158,468,080.	\$157,359,232.	0.70%	\$721,081,664.	\$463,282,336.	55.65%
4 List/Sell Ratio	96.34%	91.58%		95.63%	89.83%	
5 Days to Sell	94	96	-2.08%	104	98	6.12%
6 Active Listings	5561	5395	3.08%			
Area = North Zone						
1 Units Listed	548	422	29.86%	2408	1945	23.80%
2 Units Sold	150	175	-14.29%	686	520	31.92%
3 Sales Volume	\$48,064,988.	\$60,468,272.	-20.51%	\$228,488,912.	\$176,296,192.	29.61%
4 List/Sell Ratio	95.85%	90.57%		95.49%	89.05%	
5 Days to Sell	127	128	-0.78%	119	129	-7.75%
6 Active Listings	2719	2488	9.28%			
Area = Shuswap Zone						
1 Units Listed	348	279	24.73%	1506	1074	40.22%
2 Units Sold	77	54	42.59%	311	181	71.82%
3 Sales Volume	\$22,592,200.	\$16,734,100.	35.01%	\$93,391,192.	\$53,270,664.	75.31%
4 List/Sell Ratio	94.63%	90.34%		93.58%	86.17%	
5 Days to Sell	160	140	14.29%	156	146	6.85%
6 Active Listings	1892	1690	11.95%			
Area = Grand Total						
1 Units Listed	2219	1908	16.30%	10079	8237	22.36%
2 Units Sold	605	610	-0.82%	2797	1925	45.30%
3 Sales Volume	\$229,125,264.	\$234,561,616.	-2.32%	\$1,042,961,792.	\$692,849,216.	50.53%
4 List/Sell Ratio	96.00%	91.18%		95.36%	89.27%	
5 Days to Sell	110	109	0.92%	113	111	1.80%
6 Active Listings	10172	9573	6.26%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	378	\$158,468,080.	187	\$95,271,448.
Last Month	442	\$179,399,520.	209	\$105,463,120.
This Month Last Year	381	\$157,359,232.	189	\$84,784,920.

Description	Total Listings Taken	Inventory
This Month	1323	5561
Last Month	1363	5327
This Month Last Year	1207	5395

Quick Summary Part 2

	<u>Description</u>	<u>This Month</u>
Year = 2010		
Month = 5		
Area = CO		
7	Ratio of Sales vs. Inventory	6.80%
8	Condo/Apt -- Sales	67
9	Condo/Apt -- New Listings	280
10	Condo/Apt -- Current Inventory	1195
11	Condo/Apt -- Sell/Inv. Ratio	5.61%
12	Condo/Apt -- Days to Sell	109
13	Condo/Townhouse -- Sales	62
14	Condo/Townhouse -- New Listings	150
15	Condo/Townhouse -- Current Inventory	504
16	Condo/Townhouse -- Sell/Inv. Ratio	12.30%
17	Condo/Townhouse -- Days to Sell	80
18	Lots -- Sales	18
19	Lots -- New Listings	148
20	Lots -- Current Inventory	804
21	Lots -- Sell/Inv. Ratio	2.24%
22	Lots -- Days to Sell	228
23	Residential -- Sales	187
24	Residential -- New Listings	528
25	Residential -- Current Inventory	1831
26	Residential -- Sell/Inv. Ratio	10.21%
27	Residential -- Days to Sell	75
28	Average House Price	\$509,472.96
29	Median House Price	\$460,000.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = CO									
1 Acreage/House	52	32	62.50%	226	161	40.37%	231	200	15.50%
2 Duplex	25	20	25.00%	146	94	55.32%	103	79	30.38%
3 Mobile Home	52	60	-13.33%	257	235	9.36%	217	235	-7.66%
4 Recreational	0	8	-100.00%	10	35	-71.43%	15	55	-72.73%
5 Residential	528	453	16.56%	2555	2051	24.57%	1831	1702	7.58%
6 Residential WF	18	15	20.00%	83	70	18.57%	106	96	10.42%
7 3/4-Plex	0	3	-100.00%	7	10	-30.00%	10	16	-37.50%
8 Timeshare	3	2	50.00%	6	5	20.00%	6	8	-25.00%
9 Apartment	280	267	4.87%	1198	1065	12.49%	1195	1082	10.44%
10 Townhouse	150	115	30.43%	667	555	20.18%	504	558	-9.68%
11 RES. TOTAL	1108	975	13.64%	5155	4281	20.42%	4218	4031	4.64%
12 FARMS	12	11	9.09%	59	55	7.27%	77	79	-2.53%
13 MULTIFAMILY	2	2	0.00%	5	13	-61.54%	8	13	-38.46%
14 Acreage	16	21	-23.81%	76	69	10.14%	95	117	-18.80%
15 Acreage WF	1	4	-75.00%	12	12	0.00%	17	16	6.25%
16 Lots	123	151	-18.54%	526	509	3.34%	667	697	-4.30%
17 Lots WF	6	4	50.00%	18	12	50.00%	25	18	38.89%
18 LOTS TOTAL	148	180	-17.78%	636	603	5.47%	804	848	-5.19%
19 Business	3	8	-62.50%	37	34	8.82%	57	59	-3.39%
20 Commercial	32	7	357.14%	155	69	124.64%	185	110	68.18%
21 Land	12	4	200.00%	71	44	61.36%	97	66	46.97%
22 Leases	4	19	-78.95%	31	118	-73.73%	99	189	-47.62%
23 IC&I TOTAL	51	38	34.21%	294	265	10.94%	438	424	3.30%
24 GRAND TOTAL	1323	1207	9.61%	6165	5218	18.15%	5561	5395	3.08%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = CO								
1 Acreage/House	8	14	-42.86%	\$9,270,000.	\$11,354,900.	-18.36%	96.96%	86.68%
2 Duplex	6	8	-25.00%	\$2,314,240.	\$2,907,000.	-20.39%	96.87%	91.29%
3 Mobile Home	22	9	144.44%	\$2,429,400.	\$922,800.	163.26%	89.80%	88.12%
4 Recreational	1	0	0.00%	\$443,000.	\$0.	0.00%	98.88%	0.00%
5 Residential	187	189	-1.06%	\$95,271,448.	\$84,784,920.	12.37%	97.00%	93.53%
6 Residential WF	0	5	-100.00%	\$0.	\$10,181,500.	0.00%	0.00%	81.88%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	67	72	-6.94%	\$18,496,596.	\$19,985,376.	-7.45%	96.87%	90.30%
10 Townhouse	62	60	3.33%	\$22,241,652.	\$20,785,784.	7.00%	96.66%	91.49%
11 RES. TOTAL	353	357	-1.12%	\$150,466,336.	\$150,922,288.	-0.30%	96.47%	91.92%
12 FARMS	1	1	0.00%	\$1,065,000.	\$599,000.	77.80%	90.63%	100.00%
13 MULTIFAMILY	1	0	0.00%	\$850,000.	\$0.	0.00%	97.81%	0.00%
14 Acreage	2	3	-33.33%	\$1,010,000.	\$635,000.	59.06%	98.75%	80.23%
15 Acreage WF	1	1	0.00%	\$598,000.	\$200,000.	199.00%	100.00%	72.99%
16 Lots	15	7	114.29%	\$3,596,800.	\$1,714,500.	109.79%	93.42%	86.50%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	18	11	63.64%	\$5,204,800.	\$2,549,500.	104.15%	94.38%	83.56%
19 Business	1	2	-50.00%	\$120,000.	\$295,000.	-59.32%	100.00%	74.13%
20 Commercial	3	6	-50.00%	\$712,802.	\$2,717,000.	-73.77%	92.30%	90.59%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	1	4	-75.00%	\$49,140.	\$276,458.81	-82.23%	0.00%	0.00%
23 IC&I TOTAL	5	12	-58.33%	\$881,942.	\$3,288,458.75	-73.18%	94.87%	86.47%
24 GRAND TOTAL	378	381	-0.79%	\$158,468,080.	\$157,359,232.	0.70%	96.34%	91.58%

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Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = CO								
1 Acreage/House	45	27	66.67%	\$39,640,024.	\$20,077,400.	97.44%	95.26%	88.29%
2 Duplex	42	31	35.48%	\$15,414,140.	\$11,083,267.	39.08%	96.12%	92.29%
3 Mobile Home	94	57	64.91%	\$9,283,803.	\$4,989,000.	86.09%	88.93%	83.37%
4 Recreational	3	2	50.00%	\$908,000.	\$800,000.	13.50%	81.70%	100.14%
5 Residential	849	620	36.94%	\$411,643,072.	\$275,020,256.	49.68%	96.55%	91.00%
6 Residential WF	8	6	33.33%	\$13,855,000.	\$11,156,500.	24.19%	84.42%	81.83%
7 3/4-Plex	3	2	50.00%	\$1,376,500.	\$733,000.	87.79%	97.04%	94.82%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	329	243	35.39%	\$85,000,880.	\$62,090,252.	36.90%	95.64%	88.75%
10 Townhouse	247	164	50.61%	\$87,174,944.	\$56,142,500.	55.27%	96.62%	90.85%
11 RES. TOTAL	1620	1152	40.63%	\$664,296,320.	\$442,092,160.	50.26%	95.80%	90.07%
12 FARMS	8	5	60.00%	\$8,565,000.	\$4,434,000.	93.17%	88.21%	82.29%
13 MULTIFAMILY	1	0	0.00%	\$850,000.	\$0.	0.00%	97.81%	0.00%
14 Acreage	20	7	185.71%	\$9,486,800.	\$3,467,000.	173.63%	88.79%	74.35%
15 Acreage WF	3	1	200.00%	\$2,148,000.	\$200,000.	974.00%	93.83%	72.99%
16 Lots	86	21	309.52%	\$19,704,176.	\$4,978,855.	295.76%	93.49%	87.51%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	110	29	279.31%	\$32,263,976.	\$8,645,855.	273.17%	92.64%	83.83%
19 Business	9	5	80.00%	\$3,427,500.	\$644,500.	431.81%	73.45%	72.72%
20 Commercial	25	9	177.78%	\$5,738,423.	\$3,957,750.	44.99%	92.34%	92.16%
21 Land	1	0	0.00%	\$775,000.	\$0.	0.00%	96.99%	0.00%
22 Leases	24	24	0.00%	\$3,891,441.50	\$3,508,061.25	10.93%	282.09%	0.00%
23 IC&I TOTAL	59	38	55.26%	\$13,832,364.	\$8,110,311.	70.55%	99.72%	85.22%
24 GRAND TOTAL	1800	1224	47.06%	\$721,081,664.	\$463,282,336.	55.65%	95.63%	89.83%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = CO									
1 Acreage/House	\$1,158,750.	\$811,064.31	42.87%	\$505,000.	\$689,950.	-26.81%	113	163	-30.67%
2 Duplex	\$385,706.65	\$363,375.	6.15%	\$368,950.	\$370,000.	-0.28%	44	67	-34.33%
3 Mobile Home	\$110,427.27	\$102,533.33	7.70%	\$104,000.	\$80,000.	30.00%	127	83	53.01%
4 Recreational	\$443,000.	\$0.	0.00%	\$443,000.	\$0.	0.00%	36	0	0.00%
5 Residential	\$509,472.96	\$448,597.46	13.57%	\$460,000.	\$425,000.	8.24%	75	72	4.17%
6 Residential WF	\$0.	\$2,036,300.	0.00%	\$0.	\$1,089,000.	0.00%	0	158	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$276,068.62	\$277,574.65	-0.54%	\$256,250.	\$234,000.	9.51%	109	106	2.83%
10 Townhouse	\$358,736.31	\$346,429.75	3.55%	\$343,500.	\$325,000.	5.69%	80	107	-25.23%
11 RES. TOTAL	\$426,250.25	\$422,751.50	0.83%	\$387,400.	\$385,000.	0.62%	86	90	-4.44%
12 FARMS	\$1,065,000.	\$599,000.	77.80%	\$1,065,000.	\$599,000.	77.80%	36	7	414.29%
13 MULTIFAMILY	\$850,000.	\$0.	0.00%	\$850,000.	\$0.	0.00%	26	0	0.00%
14 Acreage	\$505,000.	\$211,666.67	138.58%	\$505,000.	\$200,000.	152.50%	277	247	12.15%
15 Acreage WF	\$598,000.	\$200,000.	199.00%	\$598,000.	\$200,000.	199.00%	128	302	-57.62%
16 Lots	\$239,786.67	\$244,928.57	-2.10%	\$269,900.	\$215,000.	25.53%	228	183	24.59%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$289,155.56	\$231,772.73	24.76%	\$277,500.	\$211,900.	30.96%	228	211	8.06%
19 Business	\$120,000.	\$147,500.	-18.64%	\$120,000.	\$147,500.	-18.64%	284	208	36.54%
20 Commercial	\$237,600.67	\$452,833.34	-47.53%	\$162,792.	\$356,000.	-54.27%	72	209	-65.55%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$49,140.	\$69,114.70	-28.90%	\$49,140.	\$107,370.	-54.23%	414	104	298.08%
23 IC&I TOTAL	\$176,388.40	\$274,038.21	-35.63%	\$120,000.	\$188,720.	-36.41%	183	174	5.17%
24 GRAND TOTAL	\$419,227.71	\$413,016.37	1.50%	\$383,500.	\$379,900.	0.95%	94	96	-2.08%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = CO									
1 Acreage/House	\$880,889.37	\$743,607.43	18.46%	\$715,500.	\$699,000.	2.36%	105	130	-19.23%
2 Duplex	\$367,003.34	\$357,524.75	2.65%	\$325,000.	\$360,000.	-9.72%	76	80	-5.00%
3 Mobile Home	\$98,763.85	\$87,526.31	12.84%	\$85,500.	\$75,000.	14.00%	119	99	20.20%
4 Recreational	\$302,666.65	\$400,000.	-24.33%	\$420,000.	\$400,000.	5.00%	128	236	-45.76%
5 Residential	\$484,856.37	\$443,581.03	9.31%	\$445,000.	\$411,250.	8.21%	73	86	-15.12%
6 Residential WF	\$1,731,875.	\$1,859,416.62	-6.86%	\$1,695,000.	\$1,032,000.	64.24%	213	145	46.90%
7 3/4-Plex	\$458,833.34	\$366,500.	25.19%	\$357,500.	\$366,500.	-2.46%	43	80	-46.25%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$258,361.32	\$255,515.43	1.11%	\$243,000.	\$230,000.	5.65%	128	109	17.43%
10 Townhouse	\$352,935.	\$342,332.31	3.10%	\$328,000.	\$327,950.	0.02%	92	97	-5.15%
11 RES. TOTAL	\$410,059.46	\$383,760.56	6.85%	\$380,000.	\$365,000.	4.11%	92	95	-3.16%
12 FARMS	\$1,070,625.	\$886,800.	20.73%	\$942,500.	\$599,000.	57.35%	180	109	65.14%
13 MULTIFAMILY	\$850,000.	\$0.	0.00%	\$850,000.	\$0.	0.00%	26	0	0.00%
14 Acreage	\$474,340.	\$495,285.71	-4.23%	\$357,000.	\$225,000.	58.67%	229	192	19.27%
15 Acreage WF	\$716,000.	\$200,000.	258.00%	\$598,000.	\$200,000.	199.00%	72	302	-76.16%
16 Lots	\$229,118.31	\$237,088.32	-3.36%	\$197,000.	\$218,000.	-9.63%	254	169	50.30%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$293,308.87	\$298,132.93	-1.62%	\$219,500.	\$218,000.	0.69%	244	179	36.31%
19 Business	\$380,833.34	\$128,900.	195.45%	\$2,125,000.	\$190,000.	1018.42%	228	280	-18.57%
20 Commercial	\$229,536.90	\$439,750.	-47.80%	\$52,500.	\$182,000.	-71.15%	143	156	-8.33%
21 Land	\$775,000.	\$0.	0.00%	\$775,000.	\$0.	0.00%	38	0	0.00%
22 Leases	\$162,143.39	\$146,169.21	10.93%	\$5,292.	\$109,344.39	-95.16%	161	116	38.79%
23 IC&I TOTAL	\$234,446.85	\$213,429.23	9.85%	\$80,689.85	\$162,718.50	-50.41%	161	147	9.52%
24 GRAND TOTAL	\$400,600.93	\$378,498.62	5.84%	\$370,000.	\$360,000.	2.78%	104	98	6.12%