

OUTSIDE BOARD AREA
MONTHLY STATISTICS

FOR

April 1 - 30, 2002

COMPARATIVE ACTIVITY BY PROPERTY TYPE

April 30, 2002

OUTSIDE BOARD AREA

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Acreage							
	UNITS LISTED	0	1	-100.0%	21	7	200.0%
	UNITS SOLD	0	1	-100.0%	0	2	-100.0%
	SALES DOLLARS	0	450000	-100.0%	0	490000	-100.0%
	LIST/SELL RATIO	0.00	80.35		0.00	85.11	
	DAYS TO SELL	0	56	0.0%	0	79	-100.0%
	ACTIVE INVENTORY	29	5	2.0%			
	AVERAGE PRICE	\$0	\$450,000	-100.0%	\$0	\$245,000	-100.0%
	MEDIAN PRICE	\$0	\$450,000	-100.0%	\$0	\$245,000	-100.0%
Acreage with House							
	UNITS LISTED	3	0	100.0%	8	8	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	15	6	150.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Acreage (Waterfront)							
	UNITS LISTED	2	0	100.0%	3	1	100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	4	1	300.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Business							
	UNITS LISTED	5	2	150.0%	27	27	0.0%
	UNITS SOLD	0	2	-100.0%	2	4	-50.0%
	SALES DOLLARS	0	927500	-100.0%	1060000	2322500	-54.4%
	LIST/SELL RATIO	0.00	86.27		81.66	83.21	
	DAYS TO SELL	0	189	-100.0%	133	161	-17.4%
	ACTIVE INVENTORY	49	46	6.5%			
	AVERAGE PRICE	\$0	\$463,750	-100.0%	\$530,000	\$580,625	-8.7%
	MEDIAN PRICE	\$0	\$463,750	-100.0%	\$530,000	\$472,500	12.2%
Condo (Townhouse)							
	UNITS LISTED	0	0	0.0%	0	1	-100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	0	1	-100.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

COMPARATIVE ACTIVITY BY PROPERTY TYPE

April 30, 2002

OUTSIDE BOARD AREA

	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Condo (Apt)						
UNITS LISTED	1	0	100.0%	6	2	200.0%
UNITS SOLD	0	1	-100.0%	0	1	-100.0%
SALES DOLLARS	0	2500	-100.0%	0	2500	-100.0%
LIST/SELL RATIO	0.00	89.28		0.00	89.28	
DAYS TO SELL	0	25	0.0%	0	25	0.0%
ACTIVE INVENTORY	8	6	33.3%			
AVERAGE PRICE	\$0	\$2,500	-100.0%	\$0	\$2,500	-100.0%
MEDIAN PRICE	\$0	\$2,500	-100.0%	\$0	\$2,500	-100.0%
Duplex						
UNITS LISTED	0	0	0.0%	0	0	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
LIST/SELL RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	0	0	0.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Farms						
UNITS LISTED	2	1	100.0%	6	3	100.0%
UNITS SOLD	0	0	0.0%	1	0	100.0%
SALES DOLLARS	0	0	0.0%	176000	0	100.0%
LIST/SELL RATIO	0.00	0.00		97.77	0.00	
DAYS TO SELL	0	0	0.0%	79	0	100.0%
ACTIVE INVENTORY	17	13	30.8%			
AVERAGE PRICE	\$0	\$0	0.0%	\$176,000	\$0	100.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$176,000	\$0	100.0%
IC&I						
UNITS LISTED	0	1	-100.0%	1	2	-100.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
LIST/SELL RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	7	2	250.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
IC&I Land						
UNITS LISTED	0	1	-100.0%	3	5	60.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
LIST/SELL RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	6	4	150.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

COMPARATIVE ACTIVITY BY PROPERTY TYPE

April 30, 2002

OUTSIDE BOARD AREA

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Lots							
	UNITS LISTED	1	0	100.0%	1	6	-83.3%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	6	10	-40.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Leases							
	UNITS LISTED	0	0	0.0%	1	1	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	2	1	100.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Lots (Waterfront)							
	UNITS LISTED	1	0	100.0%	2	0	100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	2	2	0.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Multi-Family							
	UNITS LISTED	1	0	100.0%	1	1	0.0%
	UNITS SOLD	0	0	0.0%	0	1	0.0%
	SALES DOLLARS	0	0	0.0%	0	300000	-100.0%
	LIST/SELL RATIO	0.00	0.00		0.00	91.18	
	DAYS TO SELL	0	0	0.0%	0	286	-100.0%
	ACTIVE INVENTORY	3	5	-40.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$300,000	-100.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$300,000	-100.0%
Mobile Homes							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	0	6	-100.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

COMPARATIVE ACTIVITY BY PROPERTY TYPE

April 30, 2002

OUTSIDE BOARD AREA

	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Residential						
UNITS LISTED	2	2	0.0%	3	4	-25.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
LIST/SELL RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	6	5	20.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Residential (Waterfront)						
UNITS LISTED	1	0	100.0%	3	2	50.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
LIST/SELL RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	9	4	125.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
OUTSIDE BOARD AREA - TOTALS						
UNITS LISTED	19	8	137.5%	86	70	22.9%
UNITS SOLD	0	4	-100.0%	3	8	-62.5%
SALES DOLLARS	0	1380000	-100.0%	1236000	3115000	-60.3%
LIST/SELL RATIO	74.39	73.64		87.03	85.34	
DAYS TO SELL	140	106	32.1%	115	165	-30.3%
ACTIVE INVENTORY	163	117	39.3%			

RESIDENTIAL LISTING / SALES ANALYSIS

April 30, 2002

Outside Board Area

Range	Mthly Listings Total	YTD Listings Total	Mthly Sales Total	YTD Sales Total
0 to 90000	1	1	0	0
90001 to 110000	0	0	0	0
110001 to 130000	0	0	0	0
130001 to 150000	0	0	0	0
150001 to 170000	0	0	0	0
170001 to 190000	1	2	0	0
190001 to 210000	0	0	0	0
210001 to 230000	0	0	0	0
230001 to 250000	0	0	0	0
250001 to 270000	0	0	0	0
270001 to 290000	0	0	0	0
290001 to 310000	0	0	0	0
310001 and over	0	0	0	0
	2	3	0	0

LOT LISTING / SALES ANALYSIS

April 30, 2002

Outside Board Area

Range	Mthly Listings Total	YTD Listings Total	Mthly Sales Total	YTD Sales Total
0 to 30000	0	0	0	0
30001 to 40000	0	0	0	0
40001 to 50000	1	1	0	0
50001 to 60000	0	6	0	0
60001 to 70000	0	1	0	0
70001 to 80000	0	10	0	0
80001 to 90000	0	0	0	0
90001 and over	0	9	0	0
	1	27	0	0