

NORTH OKANAGAN ZONE

STAT - O - GRAM

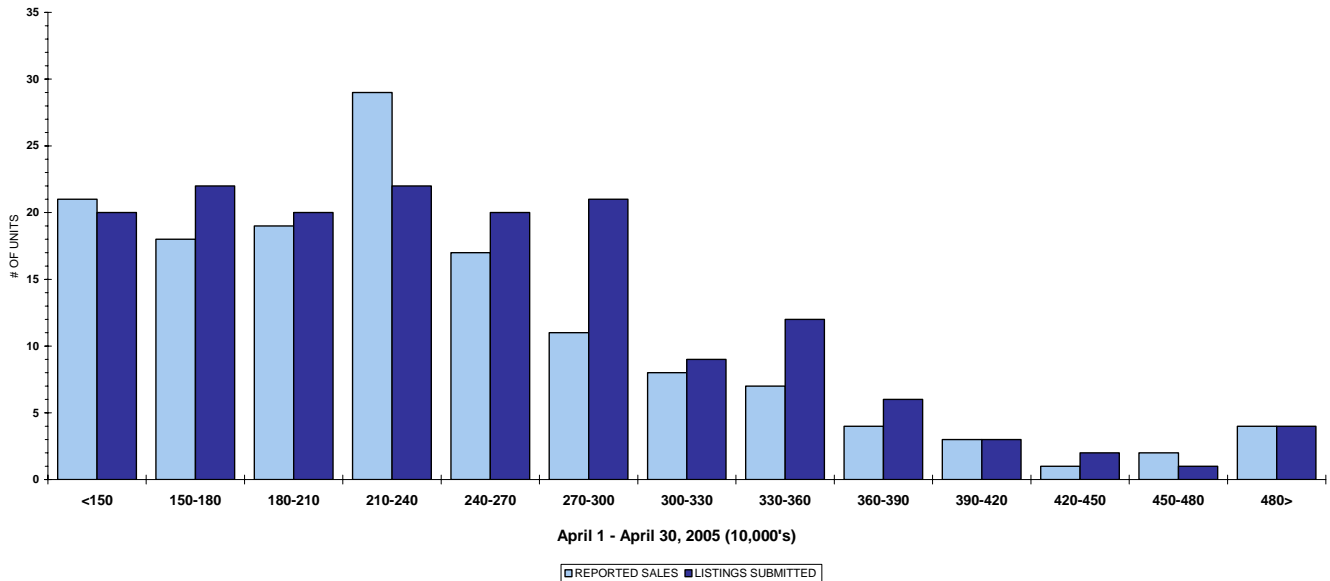
April 2005

QUICK SUMMARY

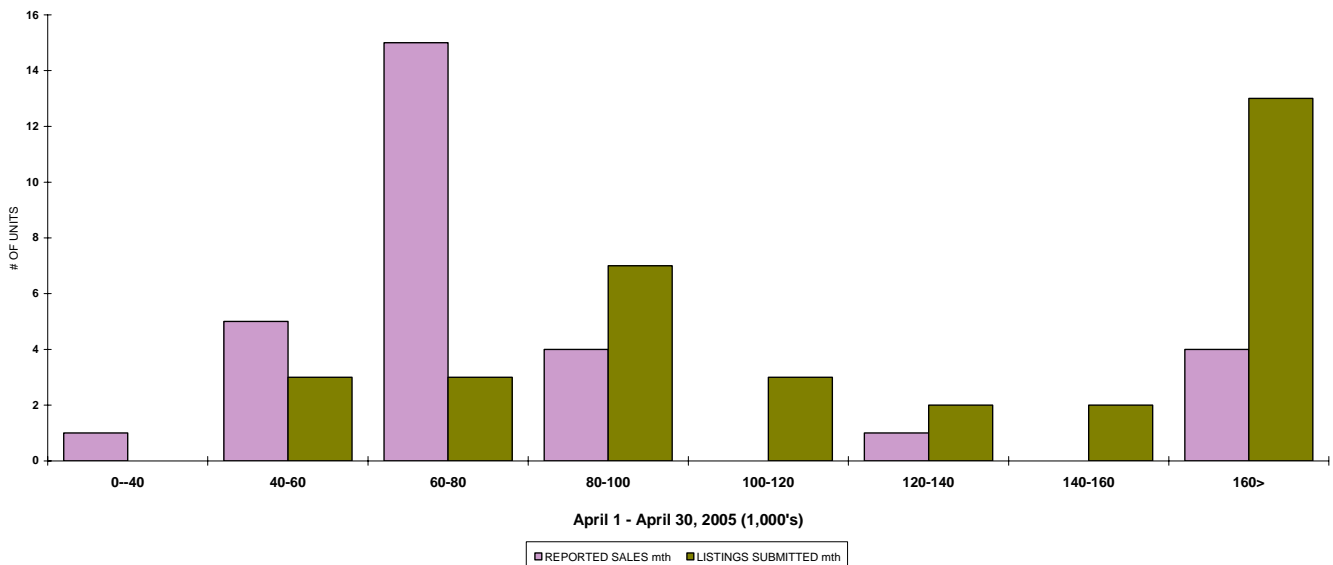
	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
April 2005	297	\$67,511,368	145	\$35,461,200	391	1,046
March 2005	293	\$64,093,300	124	\$29,187,617	395	1,077
April 2004	311	\$60,169,782	138	\$28,564,400	433	1,356

The Central Zone has **262** Members. The average number of listings-per-licensee is 3.9

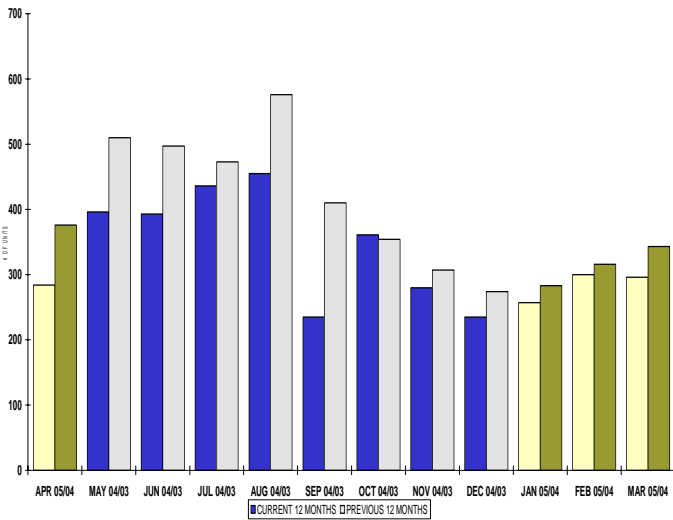
RESIDENTIAL LISTING & SALES ACTIVITY
NORTH OKANAGAN DIVISION (BY PRICE CATEGORY)



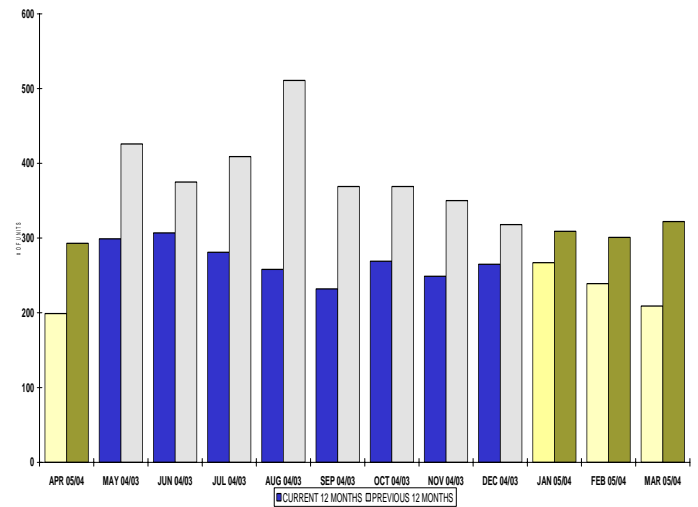
LOT LISTING & SALES ACTIVITY
NORTH OKANAGAN DIV. (BY PRICE CATEGORY)



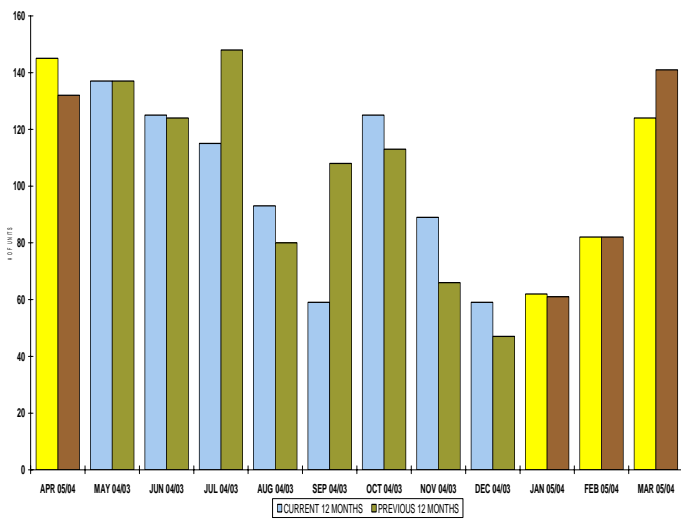
INVENTORY OF ACTIVE LISTINGS
RESIDENTIAL - NORTH OKANAGAN DIVISION



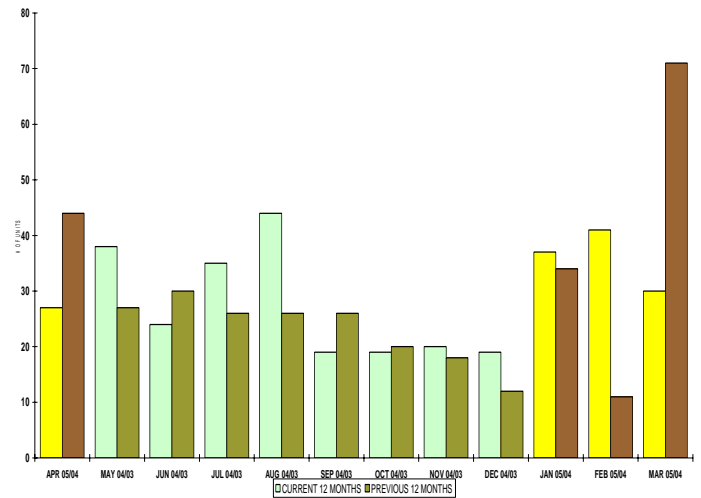
INVENTORY OF ACTIVE LISTINGS
LOTS - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
RESIDENTIAL - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
LOTS - NORTH OKANAGAN DIVISION



NORTH OKANAGAN ZONE

April 2005

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	11	22	64	17.19%	445
ACREAGE/HOUSE	26	47	162	16.05%	91
CONDO/APT	16	22	43	37.21%	66
CONDO/TWNHSE	42	38	50	84.00%	81
LOTS	16	21	135	11.85%	110
RESIDENTIAL	145	166	284	51.06%	52

AVERAGE HOUSE PRICE \$244,560

MEDIAN HOUSE PRICE \$223,500

Lots Include: Acreage Waterfront, Lots and Lots Waterfront