

**Shuswap / Revelstoke Monthly Statistics**  
**April 2015**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	1,004	1,016	-1.18%	3,863	3,556	8.63%
2 Units Sold	558	516	8.14%	1,665	1,414	17.75%
3 Sales Volume	\$241,485,031	\$211,135,510	14.37%	\$704,157,429	\$581,767,638	21.04%
4 List/Sell Ratio	96.81%	96.45%		96.63%	95.49%	
5 Days to Sell	85	103	-17.50%	91	114	-20.07%
6 Active Listings	3,629	4,070	-10.84%			
<b>Area = North Okanagan</b>						
1 Units Listed	485	483	0.41%	1,475	1,419	3.95%
2 Units Sold	203	162	25.31%	514	498	3.21%
3 Sales Volume	\$69,274,300	\$52,530,550	31.87%	\$167,304,688	\$157,547,504	6.19%
4 List/Sell Ratio	96.73%	96.33%		96.41%	95.78%	
5 Days to Sell	101	160	-37.15%	129	146	-11.55%
6 Active Listings	2,068	2,196	-5.83%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	292	294	-0.68%	902	792	13.89%
2 Units Sold	102	104	-1.92%	269	264	1.89%
3 Sales Volume	\$30,039,715	\$27,955,849	7.45%	\$79,215,453	\$67,533,264	17.30%
4 List/Sell Ratio	95.94%	94.21%		95.74%	93.88%	
5 Days to Sell	144	180	-19.87%	141	197	-28.42%
6 Active Listings	1,448	1,572	-7.89%			
<b>Area = Grand Total</b>						
1 Units Listed	1,781	1,793	-0.67%	6,240	5,767	8.20%
2 Units Sold	863	782	10.36%	2,448	2,176	12.50%
3 Sales Volume	\$340,799,045	\$291,621,909	16.86%	\$950,677,569	\$806,848,406	17.83%
4 List/Sell Ratio	96.72%	96.21%		96.52%	95.41%	
5 Days to Sell	96	125	-23.51%	104	131	-20.42%
6 Active Listings	7,145	7,838	-8.84%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- April 2015

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	102	\$30,039,715	45	\$14,930,752
<b>Last Month</b>	89	\$25,929,686	43	\$14,234,850
<b>This Month Last Year</b>	104	\$27,955,849	45	\$14,093,700

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	292	1,448
<b>Last Month</b>	287	1,346
<b>This Month Last Year</b>	294	1,572

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Shuswap / Revelstoke Statistics -- April 2015

## Quick Summary Part 2

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### Condo/Apt

Sales	5
New Listings	10
Current Inventory	55
Sell/Inv. Ratio	9.09%
Days to Sell	153
Average Price	\$181,580
Median Price	\$153,000

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### Condo/Townhouse

Sales	11
New Listings	16
Current Inventory	68
Sell/Inv. Ratio	16.18%
Days to Sell	108
Average Price	\$279,264
Median Price	\$285,000

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### Lots

Sales	12
New Listings	53
Current Inventory	378
Sell/Inv. Ratio	3.17%
Days to Sell	154
Average Price	\$170,429
Median Price	\$88,750

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### Residential

Sales	45
New Listings	112
Current Inventory	396
Sell/Inv. Ratio	11.36%
Days to Sell	132
Average Price	\$331,794
Median Price	\$329,500

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Ratio of Sales vs Inventory	9.52%
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Shuswap / Revelstoke Statistics -- April 2015

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	37	36	2.78%	114	98	16.33	167	155	7.74
Duplex	0	1	-100.00%	3	8	-62.50	8	10	-20.00
Mobile Home	21	17	23.53%	53	36	47.22	77	91	-15.38
Recreational	10	12	-16.67%	50	20	150.00	63	110	-42.73
Residential	112	116	-3.45%	357	315	13.33	396	442	-10.41
Residential WF	10	12	-16.67%	36	38	-5.26	48	55	-12.73
3/4-Plex	0	0	0.00%	1	1	0.00	2	4	-50.00
Apartment	10	12	-16.67%	34	38	-10.53	55	63	-12.70
Townhouse	16	16	0.00%	55	60	-8.33	68	92	-26.09
RES TOTAL	216	222.00	-2.70%	703	614	14.50%	884	1,022	-13.50
FARMS	2	2	0.00%	8	7	14.29	17	19	-10.53
MULTIFAMILY	1	0	0.00%	2	1	100.00	6	7	-14.29
Acreage	5	20	-75.00%	27	32	-15.63	100	106	-5.66
Acreage WF	2	0	0.00%	4	5	-20.00	11	15	-26.67
Lots	42	33	27.27%	87	68	27.94	248	233	6.44
Lots WF	4	4	0.00%	5	11	-54.55	19	22	-13.64
LOTS TOTAL	53	57.00	-7.02%	123	116	6.03%	378	376	0.53
Business	6	2	200.00%	18	15	20.00	39	35	11.43
Commercial	8	4	100.00%	32	26	23.08	79	83	-4.82
Land	5	7	-28.57%	15	12	25.00	43	29	48.28
COMM TOTAL	19	13.00	46.15%	65	53	22.64%	161	147	9.52
<b>GRAND TOTAL</b>	<b>291</b>	<b>294</b>	<b>-1.02%</b>	<b>901</b>	<b>791</b>	<b>13.91%</b>	<b>1,446</b>	<b>1,571</b>	<b>-7.96</b>

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Shuswap / Revelstoke Statistics -- April 2015

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	12	12	0.00%	\$5,338,000	\$4,743,400	12.54%	96.39%	95.47%
Duplex	1	3	-66.67%	\$257,000	\$791,000	-67.51%	98.88%	95.21%
Mobile Home	5	3	66.67%	\$332,900	\$312,900	6.39%	94.79%	90.80%
Recreational	7	2	250.00%	\$526,100	\$269,999	94.85%	94.45%	95.10%
Residential	45	45	0.00%	\$14,930,752	\$14,093,700	5.94%	96.45%	96.23%
Residential WF	0	5	-100.00%	\$0	\$3,152,000	-100.00%	0.00%	87.70%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	7	-28.57%	\$907,900	\$1,298,000	-30.05%	96.37%	96.03%
Townhouse	11	7	57.14%	\$3,071,900	\$1,464,950	109.69%	96.98%	95.59%
RES TOTAL	86	84	2.38%	\$25,364,552	\$26,125,949	-2.91%	96.46%	94.82%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	5	3	66.67%	\$1,397,500	\$430,000	225.00%	94.50%	88.86%
Acreage WF	0	1	-100.00%	\$0	\$255,000	-100.00%	0.00%	85.28%
Lots	6	14	-57.14%	\$437,650	\$824,900	-46.95%	90.48%	85.96%
Lots WF	1	1	0.00%	\$210,000	\$180,000	16.67%	100.00%	85.71%
LOTS TOTAL	12	19	-36.84%	\$2,045,150	\$1,689,900	21.02%	94.14%	86.55%
Business	2	0	0.00%	\$2,531,000	\$0	0.00%	92.61%	0.00%
Commercial	1	1	0.00%	\$13	\$140,000	-99.99%	0.00%	82.84%
Land	1	0	0.00%	\$99,000	\$0	0.00%	90.83%	0.00%
COMM TOTAL	4	1	300.00%	\$2,630,013	\$140,000	1,778.58%	92.54%	82.84%
<b>GRAND TOTAL</b>	<b>102</b>	<b>104</b>	<b>-1.92%</b>	<b>\$30,039,715</b>	<b>\$27,955,849</b>	<b>7.45%</b>	<b>95.94%</b>	<b>94.21%</b>

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Shuswap / Revelstoke Statistics -- April 2015

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	35	26	34.62%	\$15,653,650	\$10,484,600	49.30%	95.87%	95.22%
Duplex	1	4	-75.00%	\$257,000	\$1,083,000	-76.27%	98.88%	96.54%
Mobile Home	15	14	7.14%	\$1,080,700	\$1,200,200	-9.96%	93.10%	88.63%
Recreational	8	9	-11.11%	\$603,100	\$947,994	-36.38%	95.13%	96.86%
Residential	123	115	6.96%	\$41,549,802	\$34,433,191	20.67%	96.60%	95.93%
Residential WF	3	8	-62.50%	\$1,273,500	\$4,720,000	-73.02%	96.70%	90.06%
3/4-Plex	2	0	0.00%	\$909,250	\$0	0.00%	93.40%	0.00%
Apartment	16	16	0.00%	\$2,940,986	\$3,161,930	-6.99%	94.48%	94.44%
Townhouse	23	19	21.05%	\$5,927,303	\$3,746,450	58.21%	97.46%	95.42%
RES TOTAL	226	211	7.11%	\$70,195,291	\$59,777,365	17.43%	96.31%	95.07%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	1	0.00%	\$570,000	\$625,000	-8.80%	95.16%	83.44%
Acreage	12	9	33.33%	\$2,724,500	\$2,672,000	1.96%	92.84%	87.24%
Acreage WF	0	2	-100.00%	\$0	\$304,900	-100.00%	0.00%	87.39%
Lots	20	33	-39.39%	\$1,334,150	\$2,130,650	-37.38%	93.62%	90.66%
Lots WF	1	1	0.00%	\$210,000	\$180,000	16.67%	100.00%	85.71%
LOTS TOTAL	33	45	-26.67%	\$4,268,650	\$5,287,550	-19.27%	93.41%	88.54%
Business	4	1	300.00%	\$3,213,000	\$239,000	1,244.35%	88.96%	100.00%
Commercial	4	5	-20.00%	\$869,513	\$794,349	9.46%	89.37%	93.20%
Land	1	1	0.00%	\$99,000	\$810,000	-87.78%	90.83%	65.06%
COMM TOTAL	9	7	28.57%	\$4,181,513	\$1,843,349	126.84%	89.09%	78.90%
<b>GRAND TOTAL</b>	<b>269</b>	<b>264</b>	<b>1.89%</b>	<b>\$79,215,453</b>	<b>\$67,533,264</b>	<b>17.30%</b>	<b>95.74%</b>	<b>93.88%</b>

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Shuswap / Revelstoke Statistics -- April 2015

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$444,833	\$395,283	12.54%	\$418,500	\$358,250	16.82%	97	174	-44.54%
Duplex	\$257,000	\$263,667	-2.53%	\$257,000	\$250,000	2.80%	90	177	-49.06%
Mobile Home	\$66,580	\$104,300	-36.16%	\$76,000	\$119,900	-36.61%	146	307	-52.52%
Recreational	\$75,157	\$135,000	-44.33%	\$69,900	\$135,000	-48.22%	86	119	-27.85%
Residential	\$331,794	\$313,193	5.94%	\$329,500	\$324,000	1.70%	132	142	-7.32%
Residential WF		\$630,400			\$588,000			197	
3/4-Plex									
Apartment	\$181,580	\$185,429	-2.08%	\$153,000	\$176,000	-13.07%	153	364	-57.95%
Townhouse	\$279,264	\$209,279	33.44%	\$285,000	\$191,800	48.59%	108	133	-18.26%
RES TOTAL	\$294,937	\$311,023	-5.17%	\$304,500	\$297,500	2.35%	122	174	-30.14%
FARMS									
MULTIFAMILY									
Acreage	\$279,500	\$143,333	95.00%	\$145,500	\$150,000	-3.00%	195	43	349.08%
Acreage WF		\$255,000			\$255,000			337	
Lots	\$72,942	\$58,921	23.79%	\$64,950	\$48,500	33.92%	142	242	-41.44%
Lots WF	\$210,000	\$180,000	16.67%	\$210,000	\$180,000	16.67%	27	101	-73.27%
LOTS TOTAL	\$170,429	\$88,942	91.62%	\$88,750	\$63,000	40.87%	154	208	-25.90%
Business	\$1,265,500			\$1,265,500			688		
Commercial	\$13	\$140,000	-99.99%	\$13	\$140,000	-99.99%	983	138	612.32%
Land	\$99,000			\$99,000			41		
COMM TOTAL	\$657,503	\$140,000	369.65%	\$65,000	\$140,000	-53.57%	600	138	334.60%
<b>GRAND TOTAL</b>	<b>\$294,507</b>	<b>\$268,806</b>	<b>9.56%</b>	<b>\$283,250</b>	<b>\$255,000</b>	<b>11.08%</b>	<b>144</b>	<b>180</b>	<b>-19.87%</b>

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Shuswap / Revelstoke Statistics -- April 2015

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$447,247	\$403,254	10.91%	\$382,900	\$354,750	7.94%	133	174	-23.37%
Duplex	\$257,000	\$270,750	-5.08%	\$257,000	\$271,000	-5.17%	90	140	-35.71%
Mobile Home	\$72,047	\$85,729	-15.96%	\$70,000	\$93,700	-25.29%	114	220	-47.91%
Recreational	\$75,388	\$105,333	-28.43%	\$71,150	\$59,999	18.59%	75	173	-56.37%
Residential	\$337,803	\$299,419	12.82%	\$335,000	\$302,500	10.74%	131	167	-21.74%
Residential WF	\$424,500	\$590,000	-28.05%	\$432,500	\$584,000	-25.94%	114	164	-30.33%
3/4-Plex	\$454,625			\$454,625			591		
Apartment	\$183,812	\$197,621	-6.99%	\$157,500	\$177,000	-11.02%	135	243	-44.40%
Townhouse	\$257,709	\$197,182	30.70%	\$245,000	\$189,000	29.63%	116	156	-25.74%
RES TOTAL	\$310,599	\$283,305	9.63%	\$310,000	\$274,900	12.77%	131	176	-25.73%
<b>FARMS</b>									
MULTIFAMILY	\$570,000	\$625,000	-8.80%	\$570,000	\$625,000	-8.80%	586	259	126.25%
Acreage	\$227,042	\$296,889	-23.53%	\$163,500	\$155,000	5.48%	133	244	-45.32%
Acreage WF		\$152,450			\$152,450			576	
Lots	\$66,708	\$64,565	3.32%	\$63,300	\$32,500	94.77%	122	283	-56.84%
Lots WF	\$210,000	\$180,000	16.67%	\$210,000	\$180,000	16.67%	27	101	-73.27%
LOTS TOTAL	\$129,353	\$117,501	10.09%	\$85,000	\$63,000	34.92%	123	284	-56.58%
Business	\$803,250	\$239,000	236.09%	\$341,000	\$239,000	42.68%	513	82	525.61%
Commercial	\$217,378	\$158,870	36.83%	\$217,250	\$3,587	5,956.59%	433	229	88.64%
Land	\$99,000	\$810,000	-87.78%	\$99,000	\$810,000	-87.78%	41	725	-94.34%
COMM TOTAL	\$464,613	\$263,336	76.43%	\$139,000	\$140,000	-0.71%	425	279	52.21%
<b>GRAND TOTAL</b>	<b>\$294,481</b>	<b>\$255,808</b>	<b>15.12%</b>	<b>\$284,000</b>	<b>\$246,500</b>	<b>15.21%</b>	<b>141</b>	<b>197</b>	<b>-28.42%</b>

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