

North Zone Monthly Statistics

April 2010

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2010						
Month = April						
Area = Central Zone						
1 Units Listed	1364	1169	16.68%	4843	4011	20.74%
2 Units Sold	404	321	25.86%	1384	843	64.18%
3 Sales Volume	\$163,443,680.	\$118,832,272.	37.54%	\$546,657,792.	\$305,923,104.	78.69%
4 List/Sell Ratio	95.76%	89.79%		95.41%	89.03%	
5 Days to Sell	108	102	5.88%	108	99	9.09%
6 Active Listings	5327	5305	0.41%			
Area = North Zone						
1 Units Listed	548	487	12.53%	1859	1523	22.06%
2 Units Sold	172	126	36.51%	518	345	50.14%
3 Sales Volume	\$59,752,224.	\$45,583,200.	31.08%	\$174,702,320.	\$115,827,920.	50.83%
4 List/Sell Ratio	95.89%	89.43%		95.39%	88.28%	
5 Days to Sell	107	125	-14.40%	118	129	-8.53%
6 Active Listings	2558	2483	3.02%			
Area = Shuswap Zone						
1 Units Listed	354	321	10.28%	1154	795	45.16%
2 Units Sold	71	48	47.92%	231	127	81.89%
3 Sales Volume	\$21,136,900.	\$12,732,056.	66.01%	\$69,876,992.	\$36,536,564.	91.25%
4 List/Sell Ratio	93.07%	85.06%		93.21%	84.40%	
5 Days to Sell	160	152	5.26%	156	149	4.70%
6 Active Listings	1725	1567	10.08%			
Area = Grand Total						
1 Units Listed	2266	1977	14.62%	7856	6329	24.13%
2 Units Sold	647	495	30.71%	2133	1315	62.21%
3 Sales Volume	\$244,332,800.	\$177,147,536.	37.93%	\$791,237,056.	\$458,287,584.	72.65%
4 List/Sell Ratio	95.49%	89.23%		95.16%	88.38%	
5 Days to Sell	114	112	1.79%	116	112	3.57%
6 Active Listings	9610	9355	2.73%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	172	\$59,752,224.	87	\$32,961,476.
Last Month	155	\$54,147,260.	77	\$28,246,538.
This Month Last Year	126	\$45,583,200.	69	\$24,802,200.

Description	Total Listings Taken	Inventory
This Month	548	2558
Last Month	573	2378
This Month Last Year	487	2483

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2010	
Month = 4	
Area = NO	
7 Ratio of Sales vs. Inventory	6.72%
8 Condo/Apt -- Sales	8
9 Condo/Apt -- New Listings	47
10 Condo/Apt -- Current Inventory	209
11 Condo/Apt -- Sell/Inv. Ratio	3.83%
12 Condo/Apt -- Days to Sell	79
13 Condo/Townhouse -- Sales	26
14 Condo/Townhouse -- New Listings	63
15 Condo/Townhouse -- Current Inventory	236
16 Condo/Townhouse -- Sell/Inv. Ratio	11.02%
17 Condo/Townhouse -- Days to Sell	108
18 Lots -- Sales	12
19 Lots -- New Listings	66
20 Lots -- Current Inventory	553
21 Lots -- Sell/Inv. Ratio	2.17%
22 Lots -- Days to Sell	205
23 Residential -- Sales	87
24 Residential -- New Listings	205
25 Residential -- Current Inventory	778
26 Residential -- Sell/Inv. Ratio	11.18%
27 Residential -- Days to Sell	86
28 Average House Price	\$378,867.53
29 Median House Price	\$358,000.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	60	53	13.21%	204	141	44.68%	259	227	14.10%
2 Duplex	16	20	-20.00%	46	45	2.22%	48	56	-14.29%
3 Mobile Home	28	16	75.00%	88	63	39.68%	113	94	20.21%
4 Recreational	4	7	-42.86%	5	12	-58.33%	12	42	-71.43%
5 Residential	205	190	7.89%	762	600	27.00%	778	751	3.60%
6 Residential WF	13	12	8.33%	35	25	40.00%	49	43	13.95%
7 3/4-Plex	6	1	500.00%	13	3	333.33%	15	6	150.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	2	-100.00%
9 Apartment	47	13	261.54%	141	87	62.07%	209	163	28.22%
10 Townhouse	63	37	70.27%	218	151	44.37%	236	234	0.85%
11 RES. TOTAL	442	349	26.65%	1512	1127	34.16%	1719	1618	6.24%
12 FARMS	6	11	-45.45%	22	26	-15.38%	54	59	-8.47%
13 MULTIFAMILY	3	4	-25.00%	7	8	-12.50%	7	14	-50.00%
14 Acreage	18	30	-40.00%	64	62	3.23%	175	162	8.02%
15 Acreage WF	2	1	100.00%	7	5	40.00%	14	11	27.27%
16 Lots	43	71	-39.44%	115	196	-41.33%	342	405	-15.56%
17 Lots WF	3	1	200.00%	10	6	66.67%	22	13	69.23%
18 LOTS TOTAL	66	103	-35.92%	199	272	-26.84%	553	591	-6.43%
19 Business	13	5	160.00%	40	27	48.15%	63	63	0.00%
20 Commercial	6	7	-14.29%	43	29	48.28%	86	59	45.76%
21 Land	8	5	60.00%	24	14	71.43%	42	44	-4.55%
22 Leases	1	3	-66.67%	3	20	-85.00%	25	34	-26.47%
23 IC&I TOTAL	28	20	40.00%	110	90	22.22%	216	200	8.00%
24 GRAND TOTAL	548	487	12.53%	1859	1523	22.06%	2558	2483	3.02%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	17	8	112.50%	\$8,858,500.	\$4,046,000.	118.94%	94.30%	81.83%
2 Duplex	5	1	400.00%	\$1,442,900.	\$357,000.	304.17%	96.43%	89.51%
3 Mobile Home	9	6	50.00%	\$1,162,000.	\$496,000.	134.27%	95.04%	69.70%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	87	69	26.09%	\$32,961,476.	\$24,802,200.	32.90%	96.27%	92.31%
6 Residential WF	2	2	0.00%	\$557,500.	\$1,675,000.	-66.72%	94.42%	85.94%
7 3/4-Plex	3	2	50.00%	\$1,177,900.	\$623,000.	89.07%	93.24%	88.38%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	8	9	-11.11%	\$1,679,000.	\$1,448,500.	15.91%	95.07%	87.74%
10 Townhouse	26	13	100.00%	\$7,700,780.	\$3,999,800.	92.53%	96.57%	91.14%
11 RES. TOTAL	157	110	42.73%	\$55,540,056.	\$37,447,500.	48.31%	95.90%	89.59%
12 FARMS	1	0	0.00%	\$563,000.	\$0.	0.00%	86.74%	0.00%
13 MULTIFAMILY	1	0	0.00%	\$1,500,000.	\$0.	0.00%	107.14%	0.00%
14 Acreage	2	1	100.00%	\$346,800.	\$272,500.	27.27%	95.04%	41.92%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	10	11	-9.09%	\$1,702,150.	\$2,202,100.	-22.70%	95.75%	92.82%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	12	13	-7.69%	\$2,048,950.	\$2,823,600.	-27.43%	95.63%	88.49%
19 Business	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
20 Commercial	1	3	-66.67%	\$100,221.	\$5,312,100.	-98.11%	0.00%	87.84%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
23 IC&I TOTAL	1	3	-66.67%	\$100,221.	\$5,312,100.	-98.11%	0.00%	87.84%
24 GRAND TOTAL	172	126	36.51%	\$59,752,224.	\$45,583,200.	31.08%	95.89%	89.43%

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Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	38	20	90.00%	\$20,678,770.	\$9,987,000.	107.06%	93.63%	83.59%
2 Duplex	12	5	140.00%	\$3,802,400.	\$1,336,123.	184.58%	97.69%	90.09%
3 Mobile Home	19	15	26.67%	\$2,053,000.	\$1,637,750.	25.35%	95.04%	78.42%
4 Recreational	4	1	300.00%	\$1,225,500.	\$237,400.	416.22%	91.71%	85.08%
5 Residential	259	184	40.76%	\$96,566,992.	\$66,463,880.	45.29%	95.95%	89.70%
6 Residential WF	3	2	50.00%	\$687,500.	\$1,675,000.	-58.96%	92.03%	85.94%
7 3/4-Plex	5	2	150.00%	\$1,583,800.	\$623,000.	154.22%	93.69%	88.38%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	35	26	34.62%	\$8,213,800.	\$4,462,000.	84.08%	95.43%	88.24%
10 Townhouse	73	50	46.00%	\$21,277,830.	\$13,837,046.	53.77%	97.16%	90.19%
11 RES. TOTAL	448	305	46.89%	\$156,089,584.	\$100,259,200.	55.69%	95.83%	88.66%
12 FARMS	2	1	100.00%	\$3,483,000.	\$769,000.	352.93%	92.52%	96.24%
13 MULTIFAMILY	3	1	200.00%	\$2,565,000.	\$365,000.	602.74%	98.38%	76.84%
14 Acreage	7	5	40.00%	\$1,581,800.	\$1,512,500.	4.58%	89.39%	68.93%
15 Acreage WF	0	1	-100.00%	\$0.	\$185,000.	0.00%	0.00%	53.00%
16 Lots	45	16	181.25%	\$7,771,750.	\$2,899,600.	168.03%	93.24%	90.89%
17 Lots WF	1	1	0.00%	\$1,000,000.	\$1,070,000.	-6.54%	83.33%	63.12%
18 LOTS TOTAL	53	25	112.00%	\$10,353,550.	\$6,019,634.50	72.00%	92.54%	82.93%
19 Business	2	0	0.00%	\$54,000.	\$0.	0.00%	37.97%	0.00%
20 Commercial	9	6	50.00%	\$2,148,091.	\$5,969,600.	-64.02%	96.59%	87.81%
21 Land	0	2	-100.00%	\$0.	\$2,040,000.	0.00%	0.00%	100.33%
22 Leases	1	5	-80.00%	\$9,083.	\$405,490.43	-97.76%	0.00%	0.00%
23 IC&I TOTAL	12	13	-7.69%	\$2,211,174.	\$8,415,090.	-73.72%	88.21%	90.94%
24 GRAND TOTAL	518	345	50.14%	\$174,702,320.	\$115,827,920.	50.83%	95.39%	88.28%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$521,088.25	\$505,750.	3.03%	\$490,000.	\$408,750.	19.88%	100	195	-48.72%
2 Duplex	\$288,580.	\$357,000.	-19.17%	\$238,000.	\$357,000.	-33.33%	165	123	34.15%
3 Mobile Home	\$129,111.10	\$82,666.66	56.18%	\$123,500.	\$92,500.	33.51%	99	154	-35.71%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$378,867.53	\$359,452.18	5.40%	\$358,000.	\$340,000.	5.29%	86	92	-6.52%
6 Residential WF	\$278,750.	\$837,500.	-66.72%	\$278,750.	\$837,500.	-66.72%	222	174	27.59%
7 3/4-Plex	\$392,633.34	\$311,500.	26.05%	\$372,900.	\$311,500.	19.71%	143	174	-17.82%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$209,875.	\$160,944.43	30.40%	\$219,250.	\$144,000.	52.26%	79	126	-37.30%
10 Townhouse	\$296,183.84	\$307,676.93	-3.74%	\$297,750.	\$316,800.	-6.01%	108	137	-21.17%
11 RES. TOTAL	\$353,758.31	\$340,431.81	3.91%	\$333,000.	\$325,000.	2.46%	97	114	-14.91%
12 FARMS	\$563,000.	\$0.	0.00%	\$563,000.	\$0.	0.00%	261	0	0.00%
13 MULTIFAMILY	\$1,500,000.	\$0.	0.00%	\$1,500,000.	\$0.	0.00%	403	0	0.00%
14 Acreage	\$173,400.	\$272,500.	-36.37%	\$173,400.	\$272,500.	-36.37%	419	361	16.07%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$170,215.	\$200,190.90	-14.97%	\$161,825.	\$192,500.	-15.94%	162	170	-4.71%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$170,745.82	\$217,200.	-21.39%	\$161,825.	\$210,000.	-22.94%	205	175	17.14%
19 Business	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
20 Commercial	\$100,221.	\$1,770,700.	-94.34%	\$100,221.	\$297,100.	-66.27%	125	289	-56.75%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
23 IC&I TOTAL	\$100,221.	\$1,770,700.	-94.34%	\$100,221.	\$297,100.	-66.27%	125	289	-56.75%
24 GRAND TOTAL	\$347,396.65	\$361,771.43	-3.97%	\$325,000.	\$312,500.	4.00%	107	125	-14.40%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$544,178.18	\$499,350.	8.98%	\$527,500.	\$468,500.	12.59%	113	177	-36.16%
2 Duplex	\$316,866.65	\$267,224.59	18.58%	\$300,250.	\$250,000.	20.10%	89	102	-12.75%
3 Mobile Home	\$108,052.63	\$109,183.33	-1.04%	\$85,000.	\$93,000.	-8.60%	68	135	-49.63%
4 Recreational	\$306,375.	\$237,400.	29.05%	\$145,250.	\$237,400.	-38.82%	310	330	-6.06%
5 Residential	\$372,845.50	\$361,216.71	3.22%	\$344,900.	\$335,000.	2.96%	96	112	-14.29%
6 Residential WF	\$229,166.67	\$837,500.	-72.64%	\$130,000.	\$837,500.	-84.48%	171	174	-1.72%
7 3/4-Plex	\$316,760.	\$311,500.	1.69%	\$325,000.	\$311,500.	4.33%	126	174	-27.59%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$234,680.	\$171,615.39	36.75%	\$209,000.	\$173,000.	20.81%	79	131	-39.69%
10 Townhouse	\$291,477.12	\$276,740.90	5.32%	\$295,000.	\$262,250.	12.49%	109	134	-18.66%
11 RES. TOTAL	\$348,414.25	\$328,718.68	5.99%	\$325,000.	\$310,000.	4.84%	100	124	-19.35%
12 FARMS	\$1,741,500.	\$769,000.	126.46%	\$1,741,500.	\$769,000.	126.46%	237	86	175.58%
13 MULTIFAMILY	\$855,000.	\$365,000.	134.25%	\$1,500,000.	\$365,000.	310.96%	221	144	53.47%
14 Acreage	\$225,971.42	\$302,500.	-25.30%	\$190,000.	\$250,000.	-24.00%	279	244	14.34%
15 Acreage WF	\$0.	\$185,000.	0.00%	\$0.	\$185,000.	0.00%	0	588	0.00%
16 Lots	\$172,705.56	\$181,225.	-4.70%	\$152,000.	\$169,550.	-10.35%	239	148	61.49%
17 Lots WF	\$1,000,000.	\$1,070,000.	-6.54%	\$1,000,000.	\$1,070,000.	-6.54%	189	337	-43.92%
18 LOTS TOTAL	\$195,350.	\$240,785.39	-18.87%	\$155,200.	\$190,000.	-18.32%	243	183	32.79%
19 Business	\$27,000.	\$0.	0.00%	\$27,000.	\$0.	0.00%	160	0	0.00%
20 Commercial	\$238,676.78	\$994,933.31	-76.01%	\$267,500.	\$228,550.	17.04%	212	212	0.00%
21 Land	\$0.	\$1,020,000.	0.00%	\$0.	\$1,020,000.	0.00%	0	281	0.00%
22 Leases	\$9,083.	\$81,098.08	-88.80%	\$9,083.	\$20,979.11	-56.70%	93	48	93.75%
23 IC&I TOTAL	\$184,264.50	\$647,314.62	-71.53%	\$174,610.50	\$210,000.	-16.85%	193	159	21.38%
24 GRAND TOTAL	\$337,263.15	\$335,733.09	0.46%	\$310,000.	\$299,000.	3.68%	118	129	-8.53%