

Central Zone Monthly Statistics

April 2010

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2010						
Month = April						
Area = Central Zone						
1 Units Listed	1364	1169	16.68%	4843	4011	20.74%
2 Units Sold	404	321	25.86%	1384	843	64.18%
3 Sales Volume	\$163,443,680.	\$118,832,272.	37.54%	\$546,657,792.	\$305,923,104.	78.69%
4 List/Sell Ratio	95.76%	89.79%		95.41%	89.03%	
5 Days to Sell	108	102	5.88%	108	99	9.09%
6 Active Listings	5327	5305	0.41%			
Area = North Zone						
1 Units Listed	548	487	12.53%	1859	1523	22.06%
2 Units Sold	172	126	36.51%	518	345	50.14%
3 Sales Volume	\$59,752,224.	\$45,583,200.	31.08%	\$174,702,320.	\$115,827,920.	50.83%
4 List/Sell Ratio	95.89%	89.43%		95.39%	88.28%	
5 Days to Sell	107	125	-14.40%	118	129	-8.53%
6 Active Listings	2558	2483	3.02%			
Area = Shuswap Zone						
1 Units Listed	354	321	10.28%	1154	795	45.16%
2 Units Sold	71	48	47.92%	231	127	81.89%
3 Sales Volume	\$21,136,900.	\$12,732,056.	66.01%	\$69,876,992.	\$36,536,564.	91.25%
4 List/Sell Ratio	93.07%	85.06%		93.21%	84.40%	
5 Days to Sell	160	152	5.26%	156	149	4.70%
6 Active Listings	1725	1567	10.08%			
Area = Grand Total						
1 Units Listed	2266	1977	14.62%	7856	6329	24.13%
2 Units Sold	647	495	30.71%	2133	1315	62.21%
3 Sales Volume	\$244,332,800.	\$177,147,536.	37.93%	\$791,237,056.	\$458,287,584.	72.65%
4 List/Sell Ratio	95.49%	89.23%		95.16%	88.38%	
5 Days to Sell	114	112	1.79%	116	112	3.57%
6 Active Listings	9610	9355	2.73%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	404	\$163,443,680.	194	\$97,489,624.
Last Month	388	\$152,201,792.	183	\$84,096,856.
This Month Last Year	321	\$118,832,272.	159	\$71,569,216.

Description	Total Listings Taken	Inventory
This Month	1364	5327
Last Month	1362	4977
This Month Last Year	1169	5305

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2010	
Month = 4	
Area = CO	
7 Ratio of Sales vs. Inventory	7.58%
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8 Condo/Apt -- Sales	77
9 Condo/Apt -- New Listings	237
10 Condo/Apt -- Current Inventory	1122
11 Condo/Apt -- Sell/Inv. Ratio	6.86%
12 Condo/Apt -- Days to Sell	149
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13 Condo/Townhouse -- Sales	50
14 Condo/Townhouse -- New Listings	143
15 Condo/Townhouse -- Current Inventory	479
16 Condo/Townhouse -- Sell/Inv. Ratio	10.44%
17 Condo/Townhouse -- Days to Sell	110
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18 Lots -- Sales	28
19 Lots -- New Listings	150
20 Lots -- Current Inventory	764
21 Lots -- Sell/Inv. Ratio	3.67%
22 Lots -- Days to Sell	210
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23 Residential -- Sales	194
24 Residential -- New Listings	554
25 Residential -- Current Inventory	1758
26 Residential -- Sell/Inv. Ratio	11.04%
27 Residential -- Days to Sell	74
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28 Average House Price	\$502,523.81
29 Median House Price	\$461,000.
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Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = CO									
1 Acreage/House	51	33	54.55%	173	129	34.11%	208	206	0.97%
2 Duplex	27	21	28.57%	120	74	62.16%	104	80	30.00%
3 Mobile Home	68	52	30.77%	205	175	17.14%	227	205	10.73%
4 Recreational	3	6	-50.00%	10	27	-62.96%	17	41	-58.54%
5 Residential	554	477	16.14%	2030	1598	27.03%	1758	1705	3.11%
6 Residential WF	17	20	-15.00%	65	55	18.18%	103	97	6.19%
7 3/4-Plex	2	1	100.00%	7	7	0.00%	10	13	-23.08%
8 Timeshare	0	0	0.00%	3	3	0.00%	3	7	-57.14%
9 Apartment	237	198	19.70%	919	798	15.16%	1122	1073	4.57%
10 Townhouse	143	122	17.21%	516	440	17.27%	479	582	-17.70%
11 RES. TOTAL	1102	930	18.49%	4048	3306	22.44%	4031	4009	0.55%
12 FARMS	11	16	-31.25%	47	44	6.82%	71	85	-16.47%
13 MULTIFAMILY	2	5	-60.00%	3	11	-72.73%	8	11	-27.27%
14 Acreage	8	16	-50.00%	60	48	25.00%	101	112	-9.82%
15 Acreage WF	3	2	50.00%	11	8	37.50%	17	14	21.43%
16 Lots	134	155	-13.55%	403	358	12.57%	622	607	2.47%
17 Lots WF	4	1	300.00%	12	8	50.00%	24	16	50.00%
18 LOTS TOTAL	150	174	-13.79%	488	423	15.37%	764	749	2.00%
19 Business	7	5	40.00%	34	26	30.77%	62	62	0.00%
20 Commercial	54	18	200.00%	123	61	101.64%	168	127	32.28%
21 Land	16	9	77.78%	59	40	47.50%	95	74	28.38%
22 Leases	18	12	50.00%	27	100	-73.00%	110	188	-41.49%
23 IC&I TOTAL	95	44	115.91%	243	227	7.05%	435	451	-3.55%
24 GRAND TOTAL	1364	1169	16.68%	4843	4011	20.74%	5327	5305	0.41%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = CO								
1 Acreage/House	9	7	28.57%	\$6,343,500.	\$5,343,500.	18.71%	96.46%	89.47%
2 Duplex	13	10	30.00%	\$5,260,000.	\$3,543,100.	48.46%	95.16%	91.97%
3 Mobile Home	17	17	0.00%	\$1,727,753.	\$1,402,400.	23.20%	87.29%	84.01%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	194	159	22.01%	\$97,489,624.	\$71,569,216.	36.22%	96.59%	91.26%
6 Residential WF	0	1	-100.00%	\$0.	\$975,000.	0.00%	0.00%	81.58%
7 3/4-Plex	2	2	0.00%	\$577,500.	\$733,000.	-21.21%	98.55%	94.82%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	77	66	16.67%	\$19,975,082.	\$16,496,138.	21.09%	96.06%	88.77%
10 Townhouse	50	38	31.58%	\$17,773,500.	\$13,094,200.	35.74%	96.48%	89.78%
11 RES. TOTAL	362	300	20.67%	\$149,146,960.	\$113,156,560.	31.81%	95.98%	90.09%
12 FARMS	3	3	0.00%	\$3,610,000.	\$1,835,000.	96.73%	88.88%	77.15%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	8	1	700.00%	\$4,141,800.	\$132,000.	3037.73%	91.32%	78.10%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	20	6	233.33%	\$5,118,200.	\$1,220,655.	319.30%	95.00%	82.12%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	28	7	300.00%	\$9,260,000.	\$1,352,655.	584.58%	93.95%	81.54%
19 Business	1	1	0.00%	\$65,000.	\$56,500.	15.04%	75.66%	86.92%
20 Commercial	6	2	200.00%	\$1,108,957.	\$1,058,750.	4.74%	97.69%	93.76%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	4	8	-50.00%	\$252,763.75	\$1,372,812.87	-81.59%	0.00%	0.00%
23 IC&I TOTAL	11	11	0.00%	\$1,426,720.75	\$2,488,062.75	-42.66%	94.01%	91.48%
24 GRAND TOTAL	404	321	25.86%	\$163,443,680.	\$118,832,272.	37.54%	95.76%	89.79%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = CO								
1 Acreage/House	35	13	169.23%	\$29,105,024.	\$8,722,500.	233.68%	94.84%	90.03%
2 Duplex	34	23	47.83%	\$12,516,900.	\$8,176,267.	53.09%	96.01%	92.64%
3 Mobile Home	70	48	45.83%	\$6,562,503.	\$4,066,200.	61.39%	88.61%	82.48%
4 Recreational	2	2	0.00%	\$465,000.	\$800,000.	-41.87%	73.11%	100.14%
5 Residential	647	431	50.12%	\$308,398,112.	\$190,235,328.	62.11%	96.40%	89.89%
6 Residential WF	7	1	600.00%	\$12,565,000.	\$975,000.	1188.72%	83.13%	81.58%
7 3/4-Plex	3	2	50.00%	\$1,376,500.	\$733,000.	87.79%	97.04%	94.82%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	251	171	46.78%	\$63,766,384.	\$42,104,876.	51.45%	95.29%	88.10%
10 Townhouse	180	104	73.08%	\$63,118,752.	\$35,356,712.	78.52%	96.60%	90.49%
11 RES. TOTAL	1229	795	54.59%	\$497,874,176.	\$291,169,888.	70.99%	95.59%	89.25%
12 FARMS	7	4	75.00%	\$7,500,000.	\$3,835,000.	95.57%	87.87%	77.86%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	18	4	350.00%	\$8,476,800.	\$2,832,000.	199.32%	87.68%	69.94%
15 Acreage WF	2	0	0.00%	\$1,550,000.	\$0.	0.00%	90.75%	0.00%
16 Lots	71	14	407.14%	\$16,107,375.	\$3,264,355.	393.43%	93.50%	88.02%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	92	18	411.11%	\$27,059,176.	\$6,096,355.	343.86%	92.30%	84.00%
19 Business	8	3	166.67%	\$3,307,500.	\$349,500.	846.35%	70.14%	71.78%
20 Commercial	22	3	633.33%	\$5,025,621.	\$1,240,750.	305.05%	92.34%	95.31%
21 Land	1	0	0.00%	\$775,000.	\$0.	0.00%	96.99%	0.00%
22 Leases	23	20	15.00%	\$3,842,301.50	\$3,231,602.25	18.90%	282.09%	0.00%
23 IC&I TOTAL	54	26	107.69%	\$12,950,422.	\$4,821,852.50	168.58%	100.28%	83.54%
24 GRAND TOTAL	1384	843	64.18%	\$546,657,792.	\$305,923,104.	78.69%	95.41%	89.03%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = CO									
1 Acreage/House	\$704,833.31	\$763,357.12	-7.67%	\$715,500.	\$745,000.	-3.96%	109	122	-10.66%
2 Duplex	\$404,615.37	\$354,310.	14.20%	\$343,000.	\$350,500.	-2.14%	97	82	18.29%
3 Mobile Home	\$101,632.53	\$82,494.11	23.20%	\$75,000.	\$75,000.	0.00%	124	98	26.53%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$502,523.81	\$450,120.87	11.64%	\$461,000.	\$415,000.	11.08%	74	98	-24.49%
6 Residential WF	\$0.	\$975,000.	0.00%	\$0.	\$975,000.	0.00%	0	78	0.00%
7 3/4-Plex	\$288,750.	\$366,500.	-21.21%	\$288,750.	\$366,500.	-21.21%	54	80	-32.50%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$259,416.65	\$249,941.48	3.79%	\$240,000.	\$242,500.	-1.03%	149	97	53.61%
10 Townhouse	\$355,470.	\$344,584.21	3.16%	\$335,500.	\$327,125.	2.56%	110	97	13.40%
11 RES. TOTAL	\$412,008.15	\$377,188.53	9.23%	\$388,000.	\$361,600.	7.30%	99	98	1.02%
12 FARMS	\$1,203,333.37	\$611,666.68	96.73%	\$710,000.	\$490,000.	44.90%	310	165	87.88%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$517,725.	\$132,000.	292.22%	\$379,450.	\$132,000.	187.46%	241	46	423.91%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$255,910.	\$203,442.50	25.79%	\$205,200.	\$221,500.	-7.36%	198	196	1.02%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$330,714.28	\$193,236.42	71.14%	\$229,950.	\$218,000.	5.48%	210	175	20.00%
19 Business	\$65,000.	\$56,500.	15.04%	\$65,000.	\$56,500.	15.04%	175	529	-66.92%
20 Commercial	\$184,826.17	\$529,375.	-65.09%	\$107,478.50	\$529,375.	-79.70%	44	61	-27.87%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$63,190.93	\$171,601.60	-63.18%	\$28,100.62	\$142,750.	-80.31%	134	123	8.94%
23 IC&I TOTAL	\$129,701.88	\$226,187.53	-42.66%	\$45,701.25	\$107,360.	-57.43%	88	148	-40.54%
24 GRAND TOTAL	\$404,563.56	\$370,194.	9.28%	\$381,000.	\$358,800.	6.19%	108	102	5.88%

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = CO									
1 Acreage/House	\$831,572.06	\$670,961.56	23.94%	\$725,000.	\$699,000.	3.72%	105	94	11.70%
2 Duplex	\$368,144.12	\$355,489.87	3.56%	\$320,000.	\$325,000.	-1.54%	84	85	-1.18%
3 Mobile Home	\$93,750.03	\$84,712.50	10.67%	\$76,500.	\$74,000.	3.38%	119	102	16.67%
4 Recreational	\$232,500.	\$400,000.	-41.87%	\$232,500.	\$400,000.	-41.87%	175	236	-25.85%
5 Residential	\$476,658.59	\$441,381.28	7.99%	\$442,000.	\$410,000.	7.80%	73	92	-20.65%
6 Residential WF	\$1,795,000.	\$975,000.	84.10%	\$1,930,000.	\$975,000.	97.95%	230	78	194.87%
7 3/4-Plex	\$458,833.34	\$366,500.	25.19%	\$357,500.	\$366,500.	-2.46%	43	80	-46.25%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$254,049.32	\$246,227.34	3.18%	\$239,000.	\$230,000.	3.91%	136	110	23.64%
10 Townhouse	\$350,659.71	\$339,968.40	3.14%	\$324,750.	\$329,000.	-1.29%	97	92	5.43%
11 RES. TOTAL	\$405,105.09	\$366,251.43	10.61%	\$377,500.	\$357,000.	5.74%	94	97	-3.09%
12 FARMS	\$1,071,428.62	\$958,750.	11.75%	\$900,000.	\$705,000.	27.66%	201	134	50.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$470,933.34	\$708,000.	-33.48%	\$342,000.	\$450,000.	-24.00%	224	150	49.33%
15 Acreage WF	\$775,000.	\$0.	0.00%	\$775,000.	\$0.	0.00%	45	0	0.00%
16 Lots	\$226,864.43	\$233,168.21	-2.70%	\$194,000.	\$219,500.	-11.62%	259	162	59.88%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$294,121.46	\$338,686.37	-13.16%	\$209,950.	\$223,000.	-5.85%	247	159	55.35%
19 Business	\$413,437.50	\$116,500.	254.88%	\$33,000.	\$56,500.	-41.59%	221	328	-32.62%
20 Commercial	\$228,437.31	\$413,583.34	-44.77%	\$119,953.	\$350,000.	-65.73%	153	49	212.24%
21 Land	\$775,000.	\$0.	0.00%	\$775,000.	\$0.	0.00%	38	0	0.00%
22 Leases	\$167,056.59	\$161,580.10	3.39%	\$123,250.	\$49,980.	146.60%	150	118	27.12%
23 IC&I TOTAL	\$239,822.64	\$185,455.85	29.32%	\$79,284.92	\$94,930.	-16.48%	159	134	18.66%
24 GRAND TOTAL	\$394,983.93	\$362,898.09	8.84%	\$365,000.	\$351,015.	3.98%	108	99	9.09%

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