

SHUSWAP DIVISION

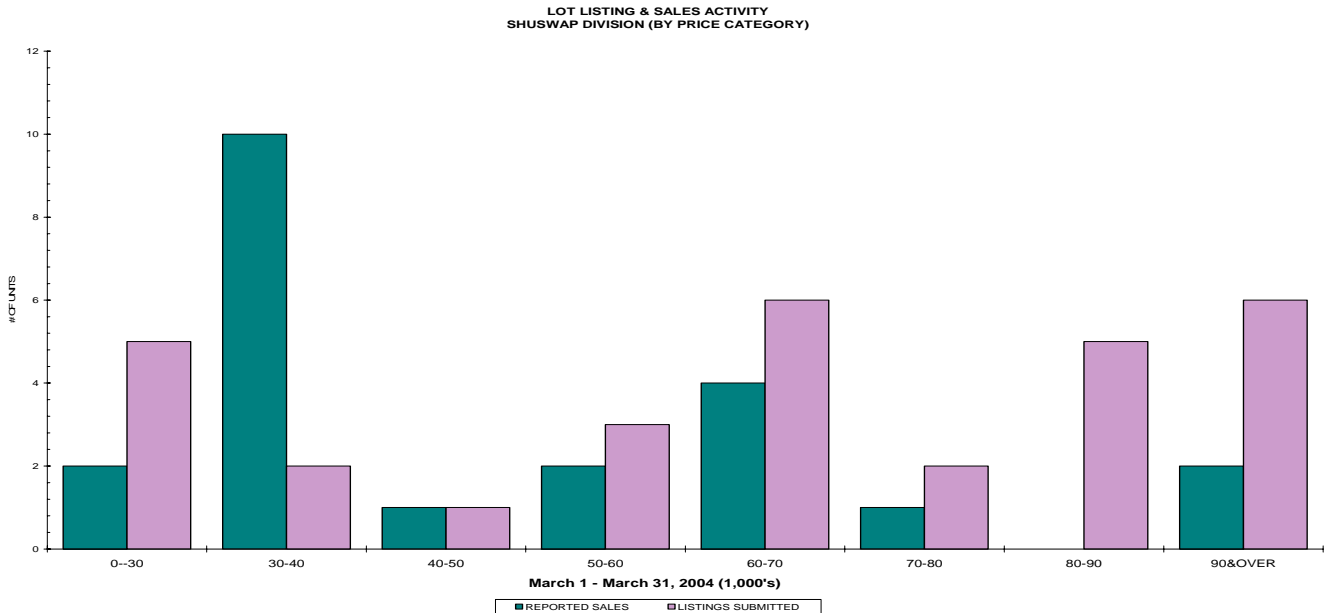
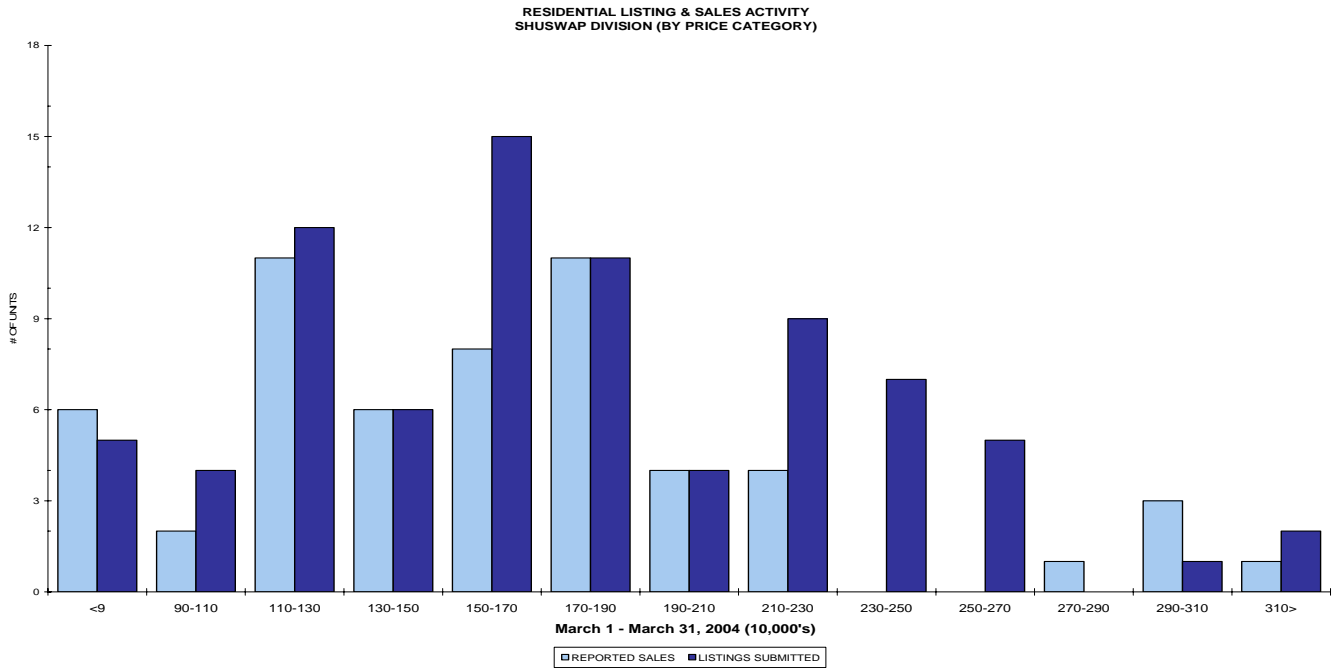
STAT - O - GRAM

March 2004

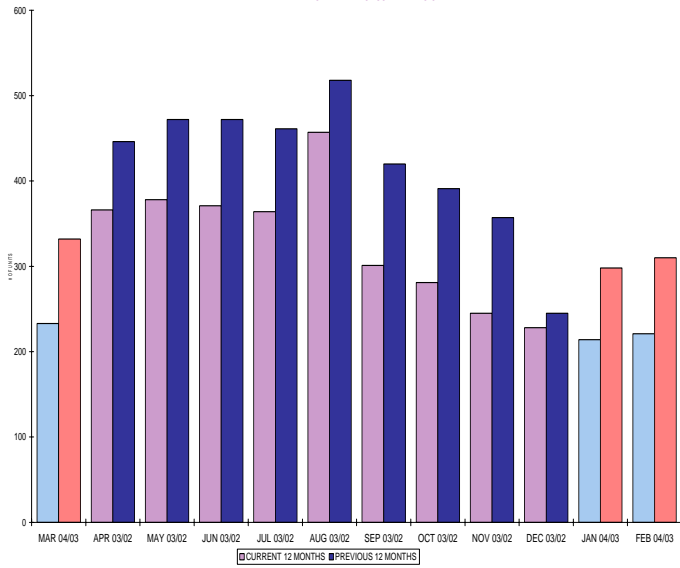
QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	# of Units	\$ Value	# of Units	\$ Value	Listings Taken	Inventory
March 2004	123	\$18,111,600	59	\$9,663,800	196	1,094
February 2004	68	\$10,172,000	31	\$4,897,400	130	1,072
March 2003	73	\$10,013,006	36	\$5,572,000	190	1,448

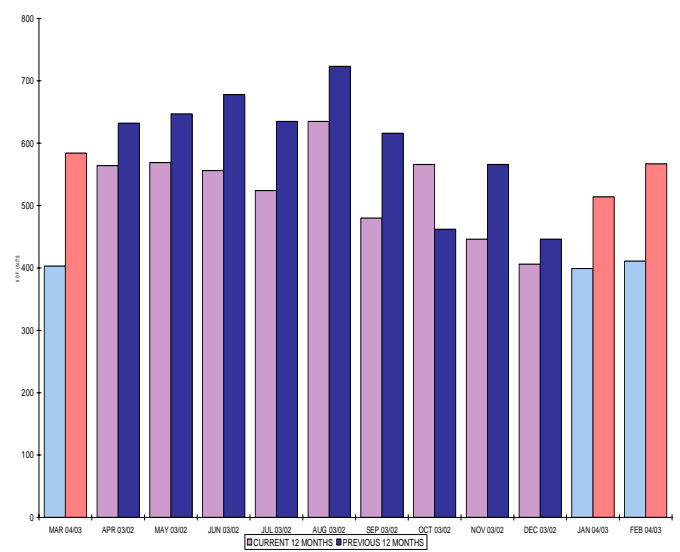
The average of listings-per-licensee is 15



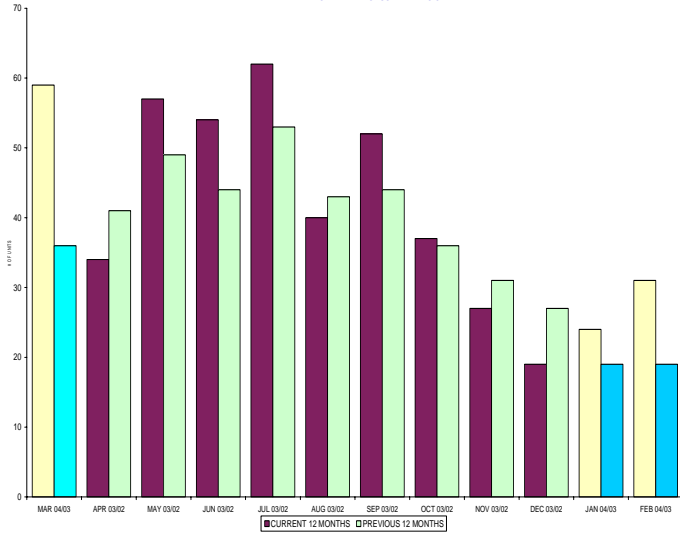
INVENTORY OF ACTIVE LISTINGS
RESIDENTIAL - SHUSWAP DIVISION



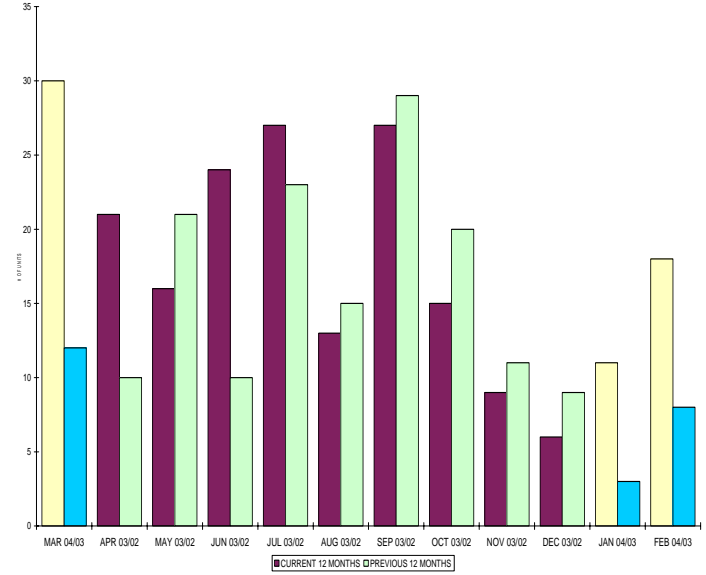
INVENTORY OF ACTIVE LISTINGS
LOTS - SHUSWAP DIVISION



NUMBER OF UNITS SOLD
RESIDENTIAL - SHUSWAP DIVISION



NUMBER OF UNITS SOLD
LOTS - SHUSWAP DIVISION



SHUSWAP DIVISION

March 2004

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	4	19	104	3.85%	510
ACREAGE/HOUSE	7	13	113	6.19%	225
LOTS	18	11	299	6.02%	293
RESIDENTIAL	59	82	233	25.32%	184
AVERAGE HOUSE PRICE \$163,793			MEDIAN HOUSE PRICE \$162,000		

Lots Include: Acreage Waterfront, Lots and Lots Waterfront