OUTSIDE BOARD AREA

MONTHLY STATISTICS

FOR

March 1 - 31, 2002

COMPARATIVE ACTIVITY BY PROPERTY TYPE
MARCH 31, 2002
OUTSIDE BOARD AREA

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Acreage							
	UNITS LISTED	3	2	2.0%	21	6	250.0%
	UNITS SOLD	0	0	0.0%	0	1	-100.0%
	SALES DOLLARS	0	0	0.0%	0	40000	-100.0%
	LIST/SELL RATIO	0.00	0.00		0.00	89.88	
	DAYS TO SELL	0	0	0.0%	0	103	-100.0%
	ACTIVE INVENTORY	29	5	2.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$40,000	-100.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$40,000	-100.0%
Acreage with House							
	UNITS LISTED	0	3	-100.0%	5	8	-37.5%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	12	6	100.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%
Acreage (Waterfront)							
	UNITS LISTED	2	0	100.0%	3	1	100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	4	1	300.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%
Business							
	UNITS LISTED	10	9	11.1%	23	25	-8.0%
	UNITS SOLD	1	1	0.0%	2	2	0.0%
	SALES DOLLARS	215000	95000	126.3%	1060000	1395000	-24.0%
	LIST/SELL RATIO	74.39	73.64		81.66	80.15	
	DAYS TO SELL	140	106	32.1%	133	106	25.5%
	ACTIVE INVENTORY	45	46	-2.2%			
	AVERAGE PRICE	$215,000	$95,000	126.3%	$530,000	$697,500	-24.0%
	MEDIAN PRICE	$215,000	$95,000	126.3%	$530,000	$697,500	-24.0%
Condo (Townhouse)							
	UNITS LISTED	0	1	-100.0%	0	1	-100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	0	1	-100.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%

COMPARATIVE ACTIVITY BY PROPERTY TYPE
MARCH 31, 2002
OUTSIDE BOARD AREA

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Condo (Apt)							
	UNITS LISTED	2	1	100.0%	5	2	150.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	7	6	16.7%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%
Duplex							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	0	0	0.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%
Farms							
	UNITS LISTED	1	0	100.0%	3	2	50.0%
	UNITS SOLD	0	0	0.0%	1	0	100.0%
	SALES DOLLARS	0	0	0.0%	176000	0	100.0%
	LIST/SELL RATIO	0.00	0.00		97.77	0.00	
	DAYS TO SELL	0	0	0.0%	79	0	100.0%
	ACTIVE INVENTORY	14	13	7.7%			
	AVERAGE PRICE	$0	$0	0.0%	$176,000	$0	100.0%
	MEDIAN PRICE	$0	$0	0.0%	$176,000	$0	100.0%
IC&I							
	UNITS LISTED	0	0	0.0%	1	1	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	9	2	350.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%
IC&I Land							
	UNITS LISTED	0	0	0.0%	3	4	75.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	6	4	150.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%

COMPARATIVE ACTIVITY BY PROPERTY TYPE
MARCH 31, 2002
OUTSIDE BOARD AREA

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Lots							
	UNITS LISTED	0	5	-100.0%	0	6	-100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	5	10	-50.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%
Leases							
	UNITS LISTED	0	0	0.0%	1	1	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	2	1	100.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%
Lots (Waterfront)							
	UNITS LISTED	1	0	100.0%	2	0	100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	2	2	0.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%
Multi-Family							
	UNITS LISTED	0	1	-100.0%	0	1	-100.0%
	UNITS SOLD	0	0	0.0%	0	1	0.0%
	SALES DOLLARS	0	0	0.0%	0	300000	-100.0%
	LIST/SELL RATIO	0.00	0.00		0.00	91.18	
	DAYS TO SELL	0	0	0.0%	0	286	-100.0%
	ACTIVE INVENTORY	2	5	-60.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$300,000	-100.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$300,000	-100.0%
Mobile Homes							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	0	6	-100.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%

COMPARATIVE ACTIVITY BY PROPERTY TYPE
MARCH 31, 2002
OUTSIDE BOARD AREA

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Residential							
	UNITS LISTED	0	1	-100.0%	1	2	-50.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	4	5	-20.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%
Residential (Waterfront)							
	UNITS LISTED	0	1	-100.0%	2	2	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	LIST/SELL RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	8	4	100.0%			
	AVERAGE PRICE	$0	$0	0.0%	$0	$0	0.0%
	MEDIAN PRICE	$0	$0	0.0%	$0	$0	0.0%
OUTSIDE BOARD AREA - TOTALS							
	UNITS LISTED	19	24	-20.8%	70	62	12.9%
	UNITS SOLD	1	1	0.0%	3	4	-25.0%
	SALES DOLLARS	215000	95000	126.3%	1236000	1735000	-28.8%
	LIST/SELL RATIO	74.39	73.64		87.03	85.34	
	DAYS TO SELL	140	106	32.1%	115	165	-30.3%
	ACTIVE INVENTORY	149	117	27.4%			