

NORTH OKANAGAN ZONE

STAT - O - GRAM

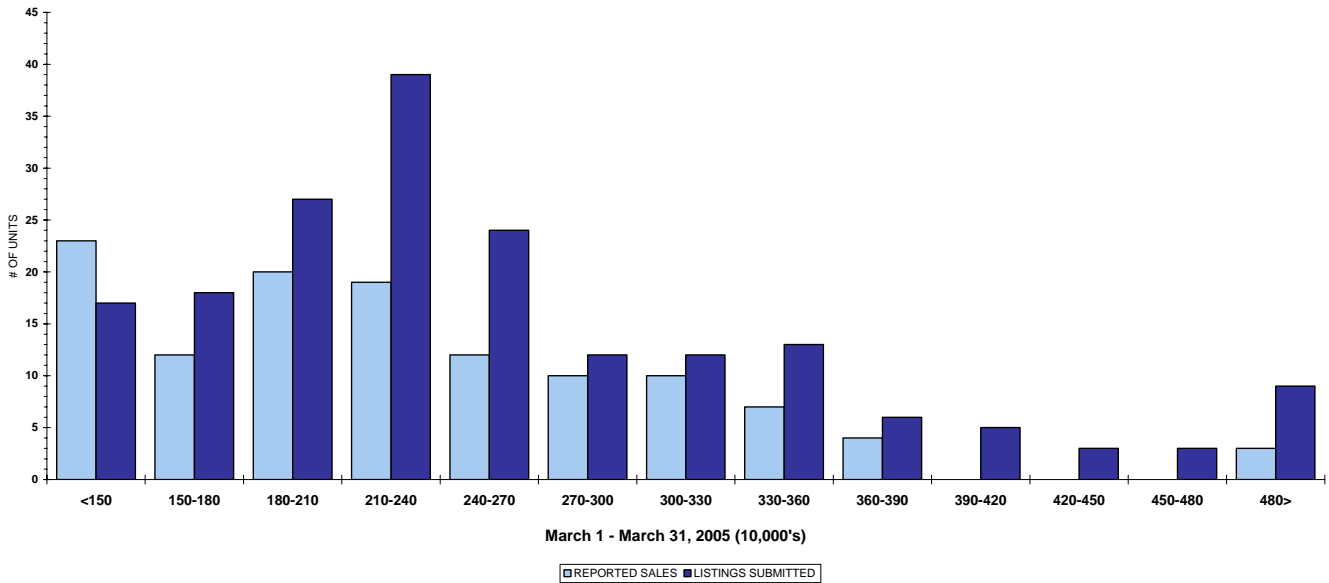
March 2005

QUICK SUMMARY

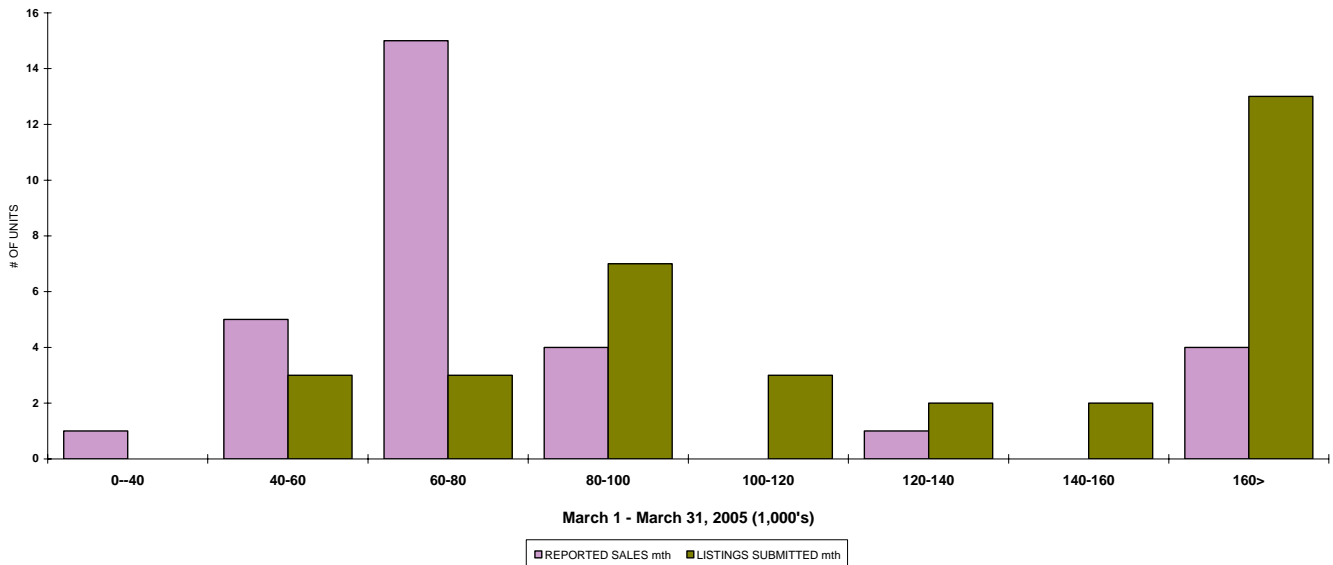
	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
March 2005	293	\$64,093,300	124	\$29,187,617	395	1,077
February 2005	202	\$36,206,012	82	\$17,659,836	333	1,208
March 2004	274	\$50,595,656	137	\$26,436,711	445	1,303

The North Zone has **263** Members. The average number of listings-per-licensee is 4.6

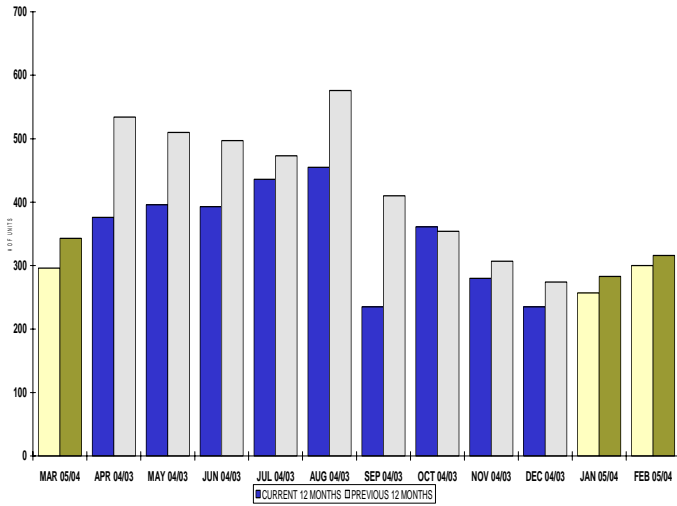
RESIDENTIAL LISTING & SALES ACTIVITY
NORTH OKANAGAN DIVISION (BY PRICE CATEGORY)



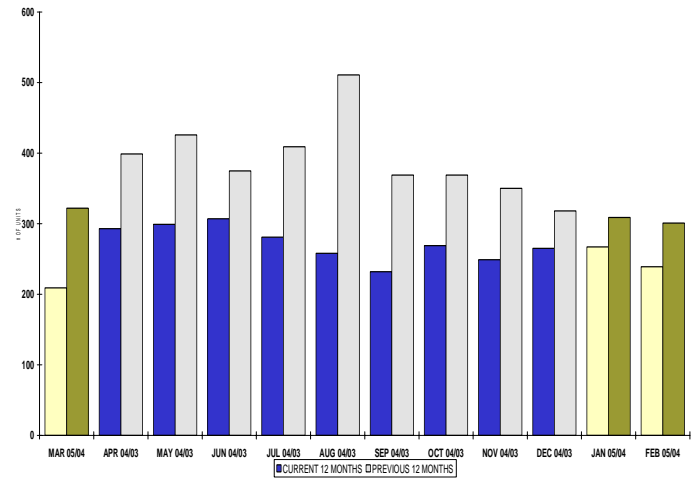
LOT LISTING & SALES ACTIVITY
NORTH OKANAGAN DIV. (BY PRICE CATEGORY)



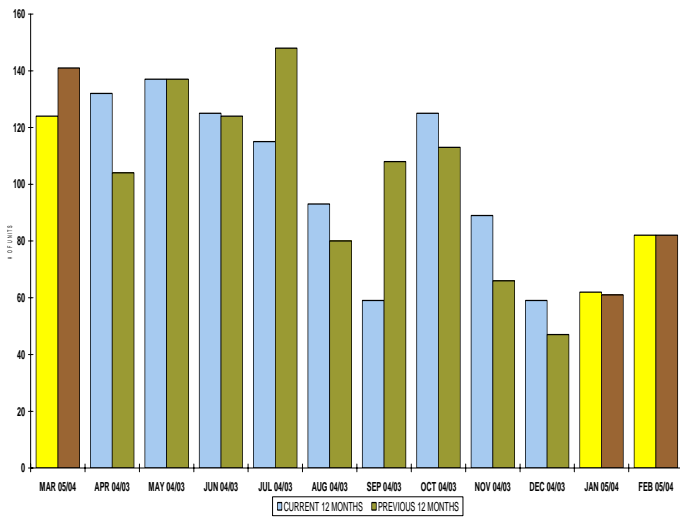
INVENTORY OF ACTIVE LISTINGS
RESIDENTIAL - NORTH OKANAGAN DIVISION



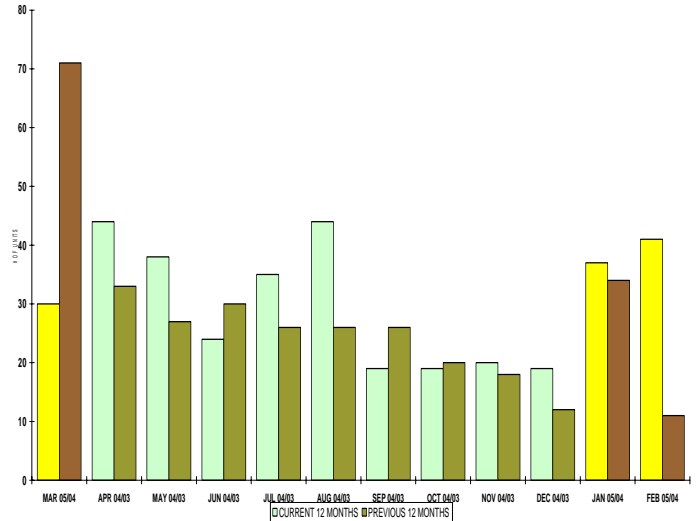
INVENTORY OF ACTIVE LISTINGS
LOTS - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
RESIDENTIAL - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
LOTS - NORTH OKANAGAN DIVISION



NORTH OKANAGAN ZONE

March 2005

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	8	7	63	12.70%	374
ACREAGE/HOUSE	18	51	155	11.61%	143
CONDO/APT	12	24	63	19.05%	57
CONDO/TWNHSE	60	36	57	105.26%	92
LOTS	22	26	146	15.07%	124
RESIDENTIAL	124	190	296	41.89%	54

AVERAGE HOUSE PRICE \$235,384

MEDIAN HOUSE PRICE \$197,750

Lots Include: Acreage Waterfront, Lots and Lots Waterfront