NORTH OKANAGAN ZONE

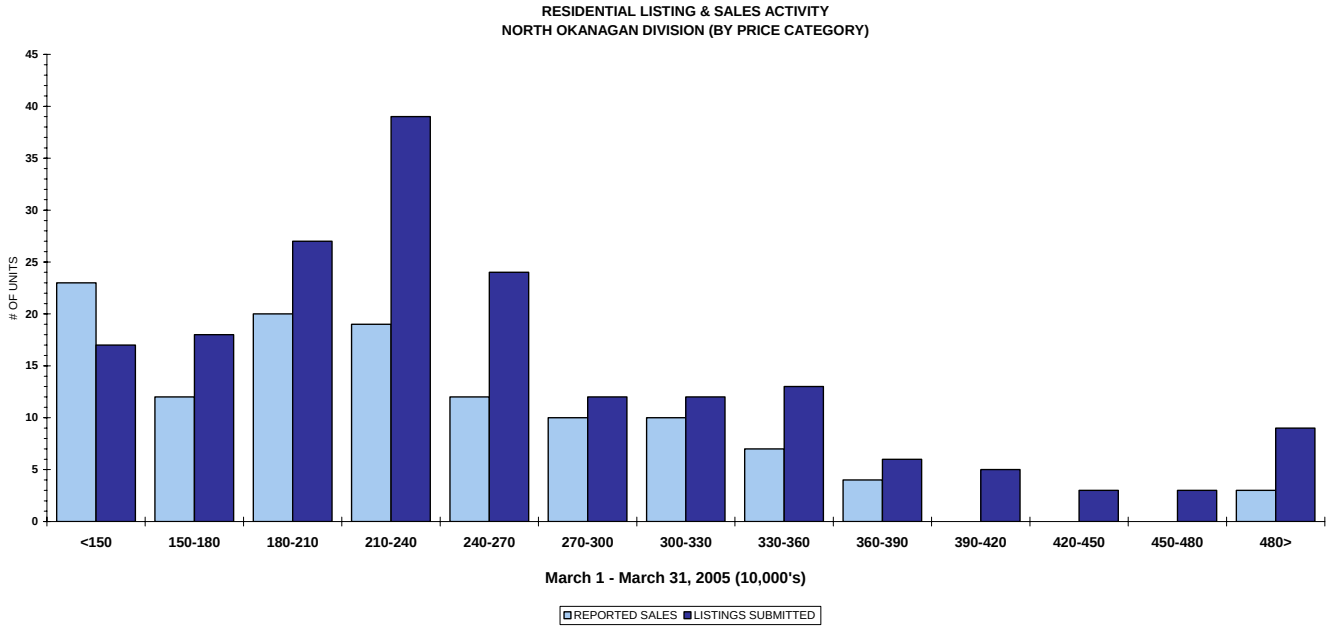
STAT - O - GRAM

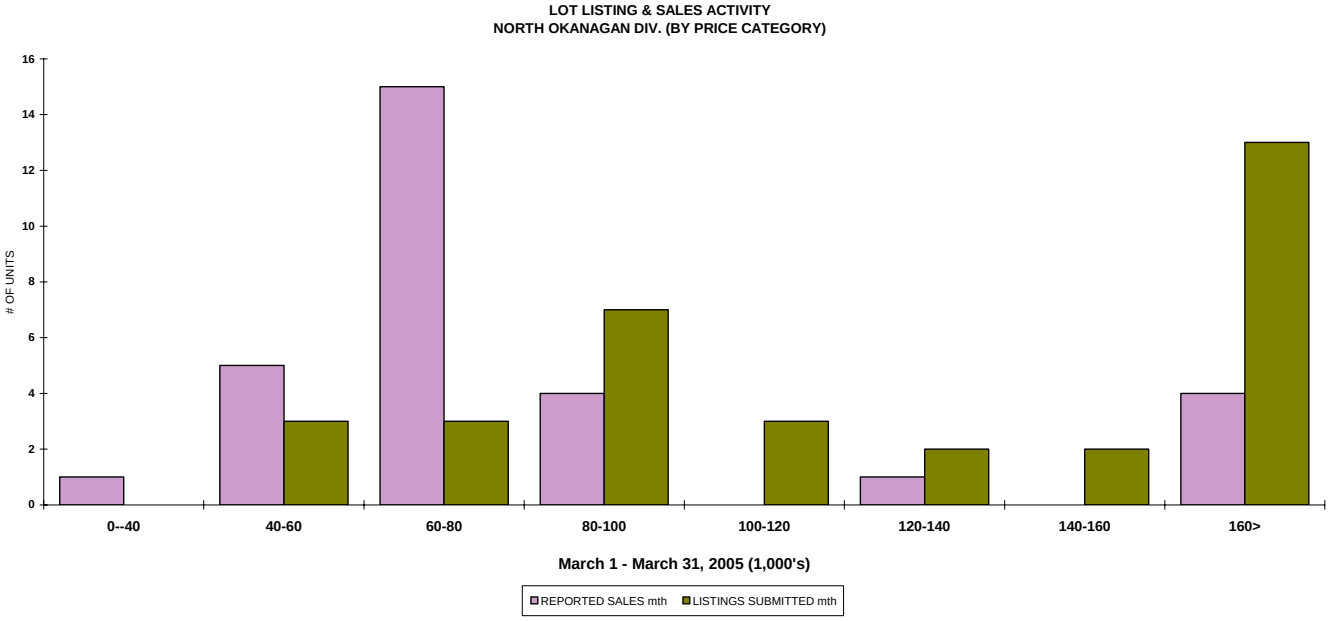
March 2005

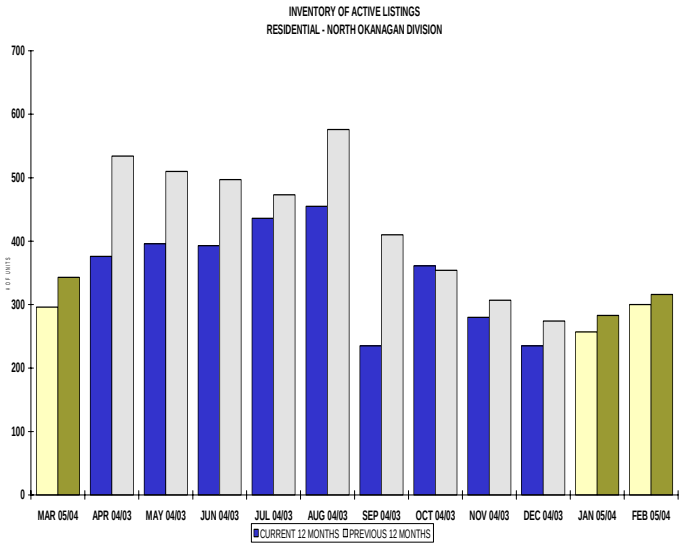
QUICK SUMMARY

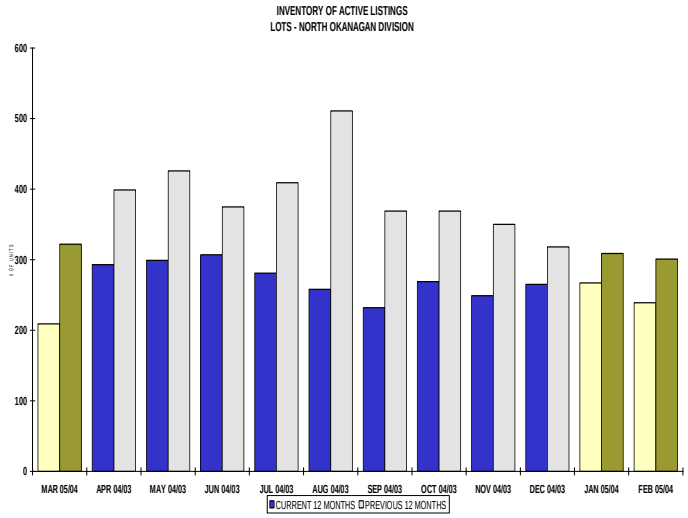
	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	# of Units	$ Value	# of Units	$ Value	Listings Taken	Inventory
March 2005	293	$64,093,300	124	$29,187,617	395	1,077
February 2005	202	$36,206,012	82	$17,659,836	333	1,208
March 2004	274	$50,595,656	137	$26,436,711	445	1,303

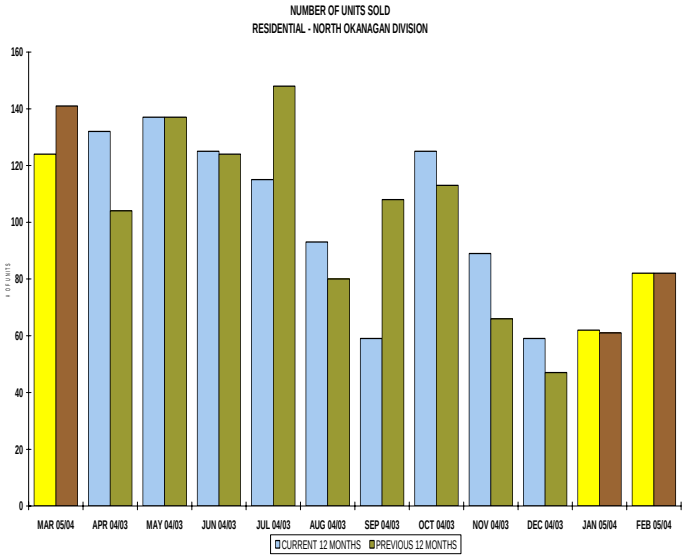
The North Zone has 263 Members. The average number of listings-per-licensee is 4.6

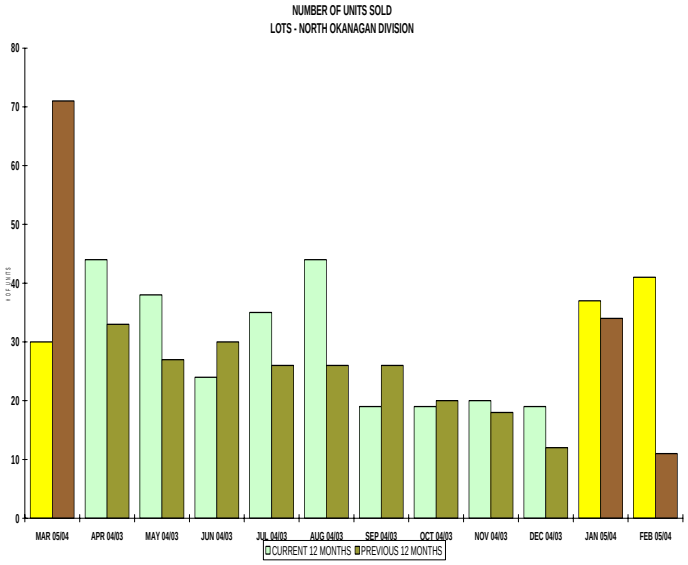












NORTH OKANAGAN ZONE — March 2005

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	8	7	63	12.70%	374
ACREAGE/HOUSE	18	51	155	11.61%	143
CONDO/APT	12	24	63	19.05%	57
CONDO/TWNHSE	60	36	57	105.26%	92
LOTS	22	26	146	15.07%	124
RESIDENTIAL	124	190	296	41.89%	54

AVERAGE HOUSE PRICE $235,384 **MEDIAN HOUSE PRICE $197,750**

Lots Include: Acreage Waterfront, Lots and Lots Waterfront