

NORTH OKANAGAN DIVISION

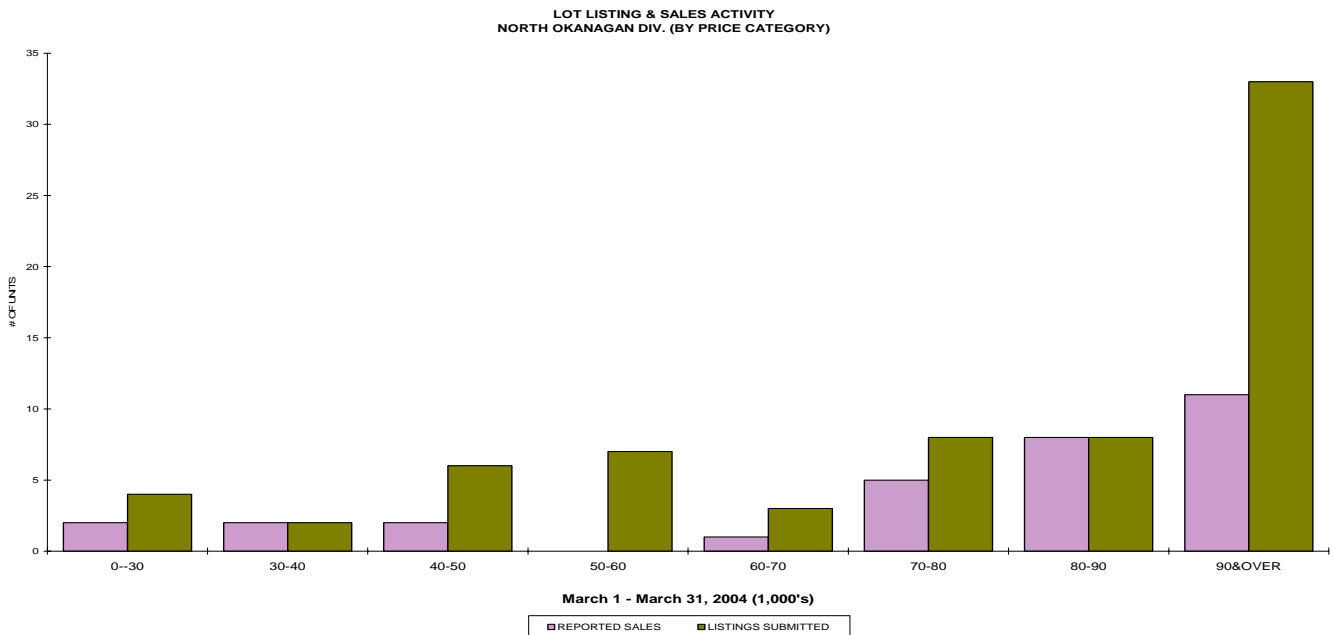
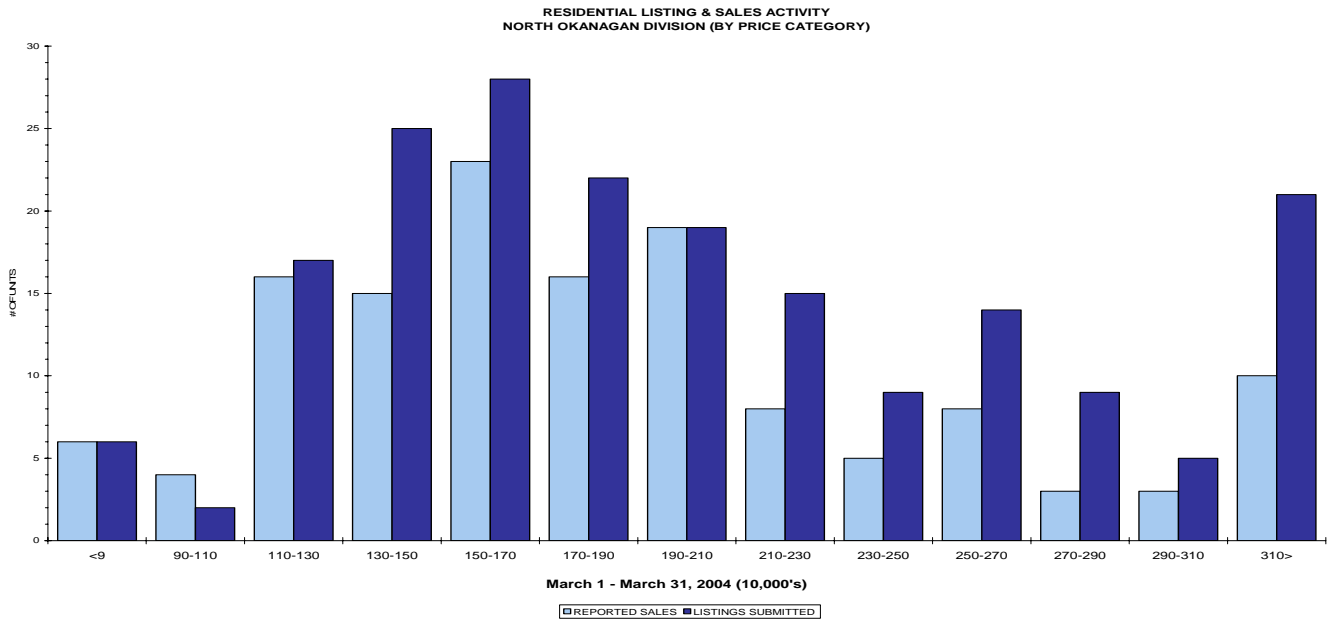
STAT - O - GRAM

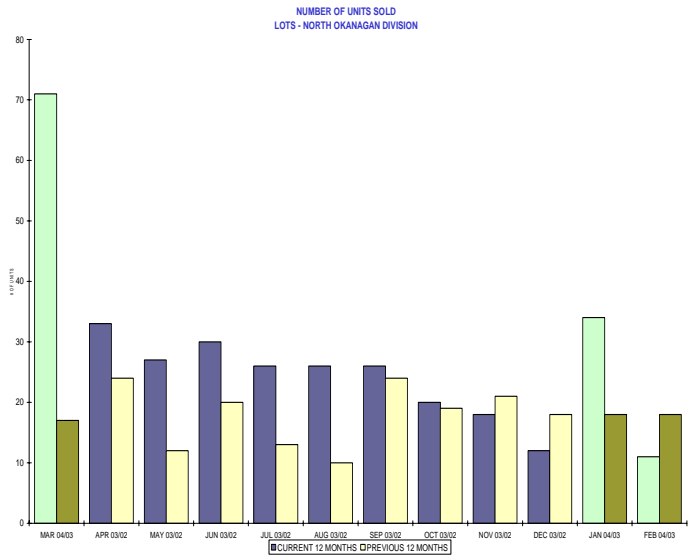
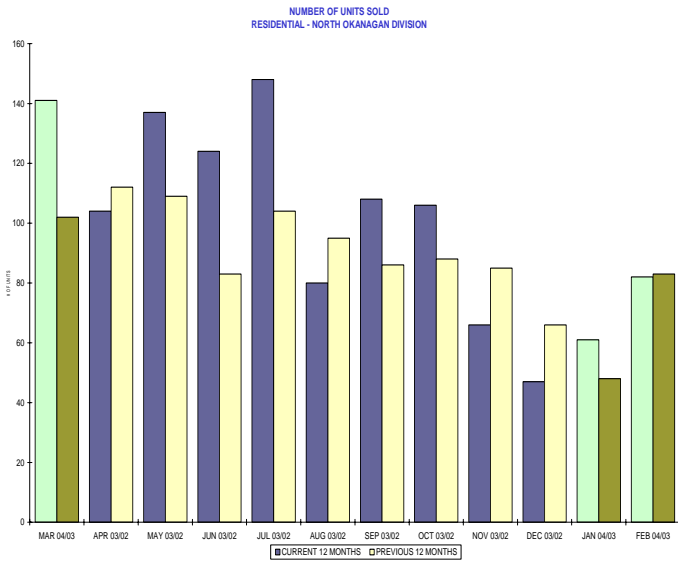
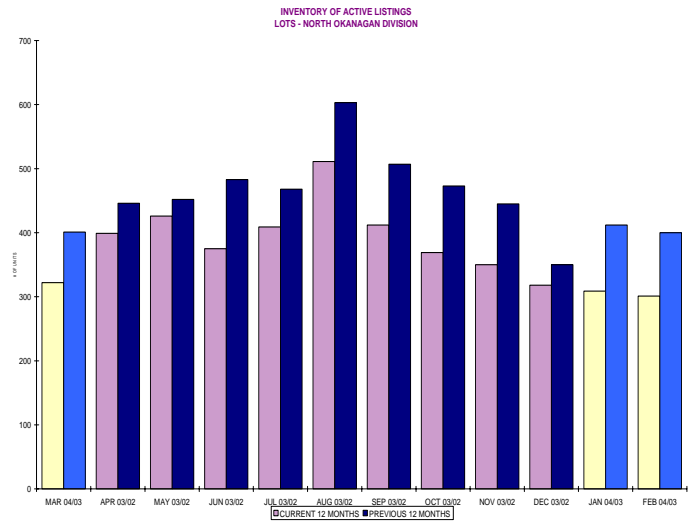
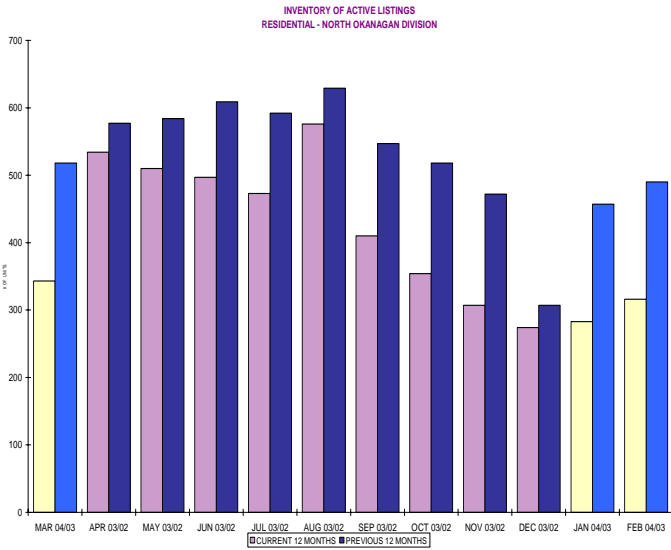
March 2004

QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
March 2004	269	\$50,257,819	141	\$27,174,011	440	1,303
February 2004	178	\$28,858,275	82	\$13,668,800	261	1,221
March 2003	184	\$29,649,021	102	\$17,276,548	355	1,731

The average number of listings-per-licensee is 6





NORTH OKANAGAN DIVISION

March 2004

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	7	18	104	6.73%	190
ACREAGE/HOUSE	18	41	156	11.54%	109
CONDO/APT	21	22	43	48.84%	58
CONDO/TWNHSE	29	37	66	43.94%	54
LOTS	24	53	218	11.01%	457
RESIDENTIAL	141	198	343	41.11%	60

AVERAGE HOUSE PRICE \$192,723

MEDIAN HOUSE PRICE \$175,000

Lots Include: Acreage Waterfront, Lots and Lots Waterfront