

CENTRAL OKANAGAN ZONE

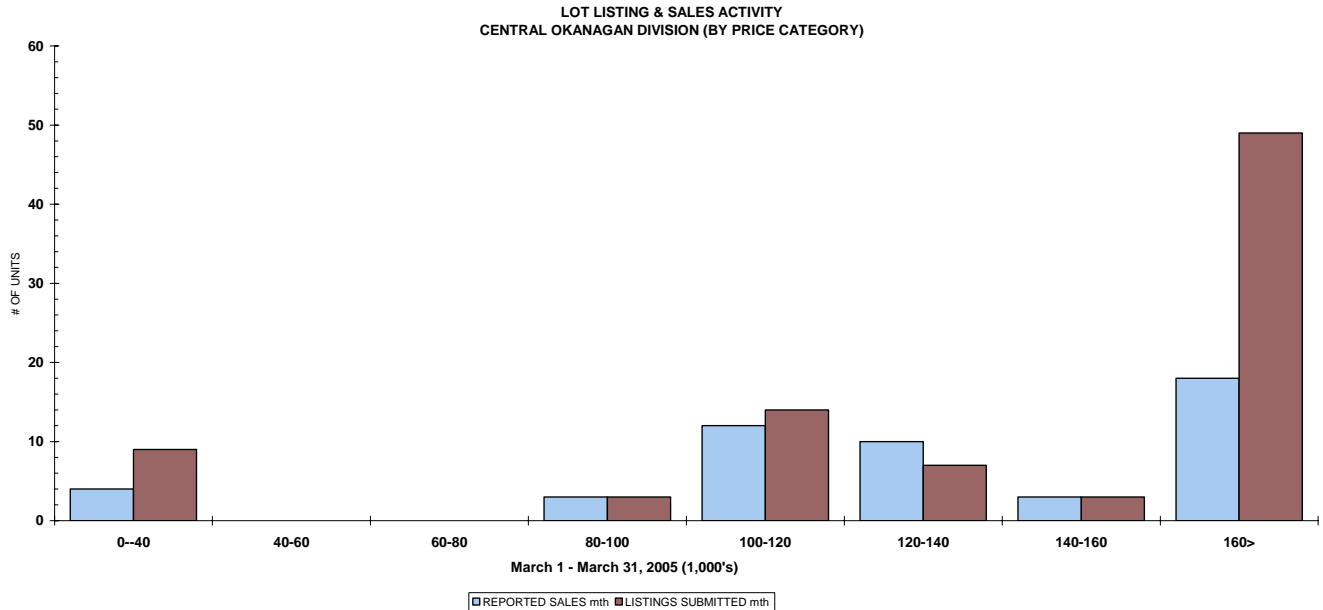
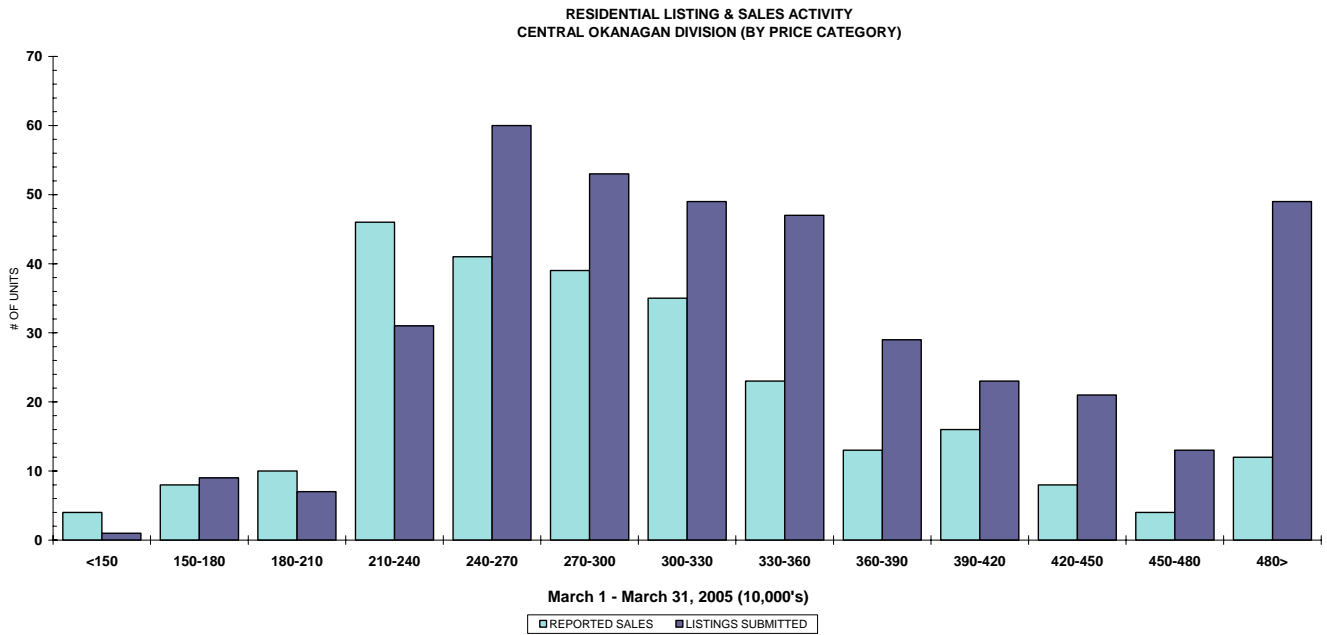
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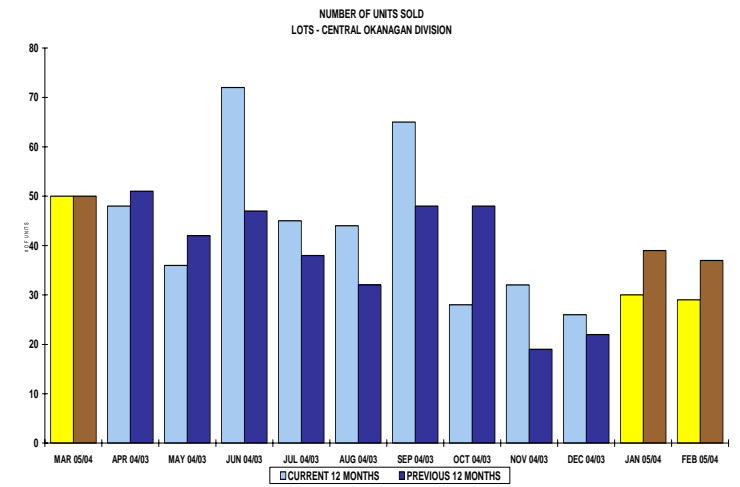
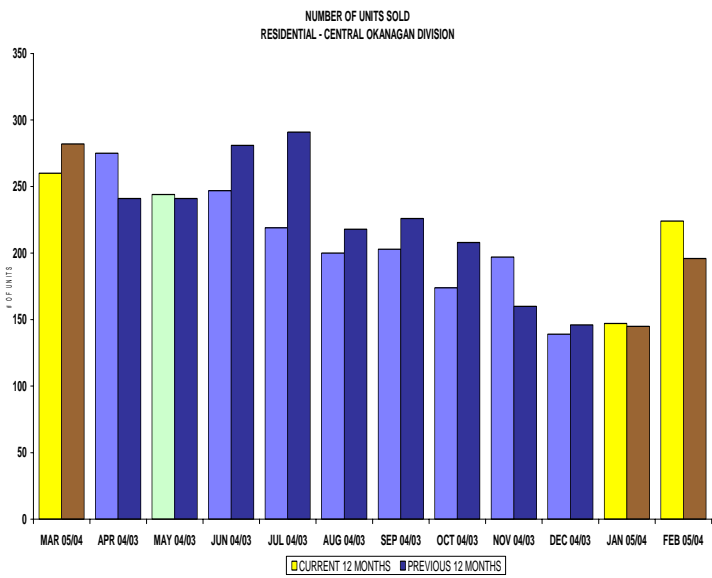
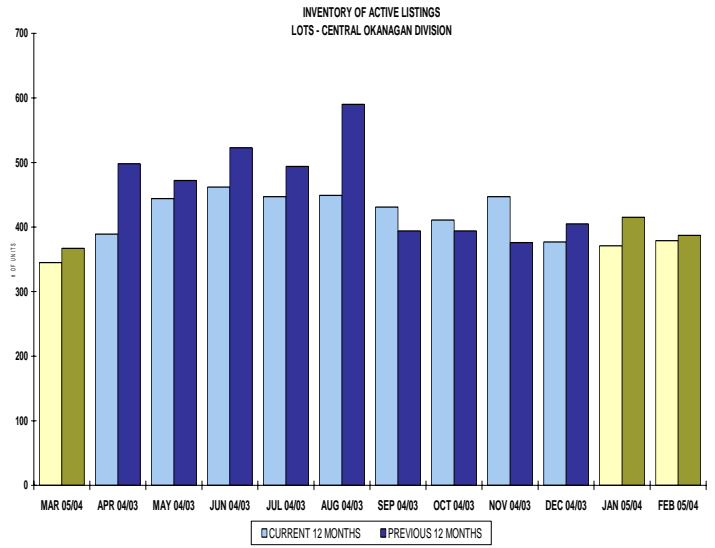
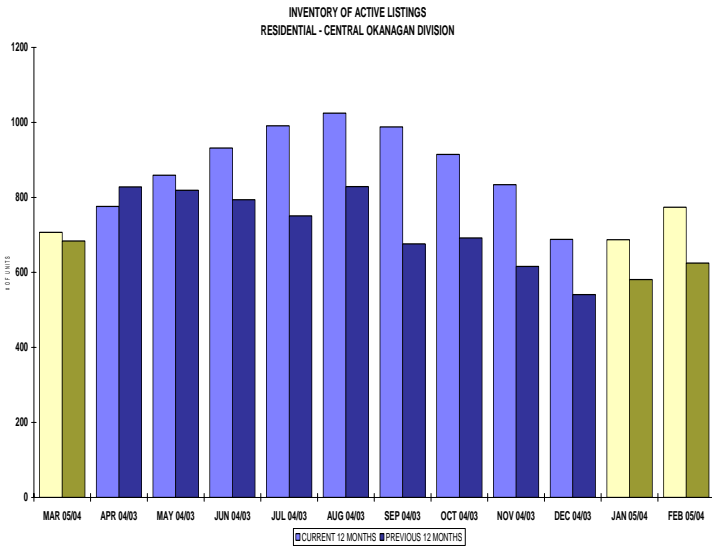
March 2005

QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
March 2005	544	\$147,419,713	260	\$80,008,706	925	2,273
Febuaury 2005	445	\$119,135,234	224	\$68,439,284	738	2,430
March 2004	572	\$138,000,164	274	\$73,113,489	406	2,092

The Central Zone has **566** Members. The average number of listings-per-licensee is 4.0





CENTRAL OKANAGAN ZONE

March 2005

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
CONDO/APT	83	164	428	19.39%	81
CONDO/TWNHSE	67	87	217	30.88%	88
LOTS	50	85	345	14.49%	161
RESIDENTIAL	260	405	707	36.78%	55

AVERAGE HOUSE PRICE \$307,726

MEDIAN HOUSE PRICE \$287,845

Lots Include: Acreage, Acreage Waterfront, Lots and Lots Waterfront