

CENTRAL OKANAGAN DIVISION

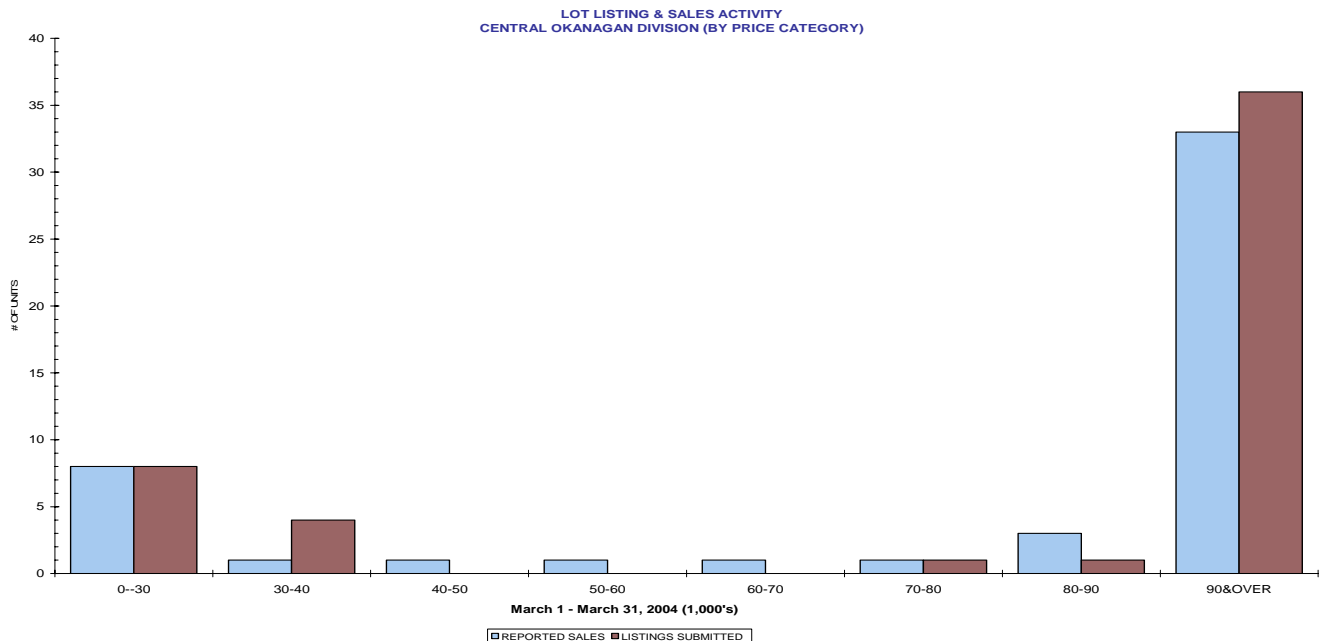
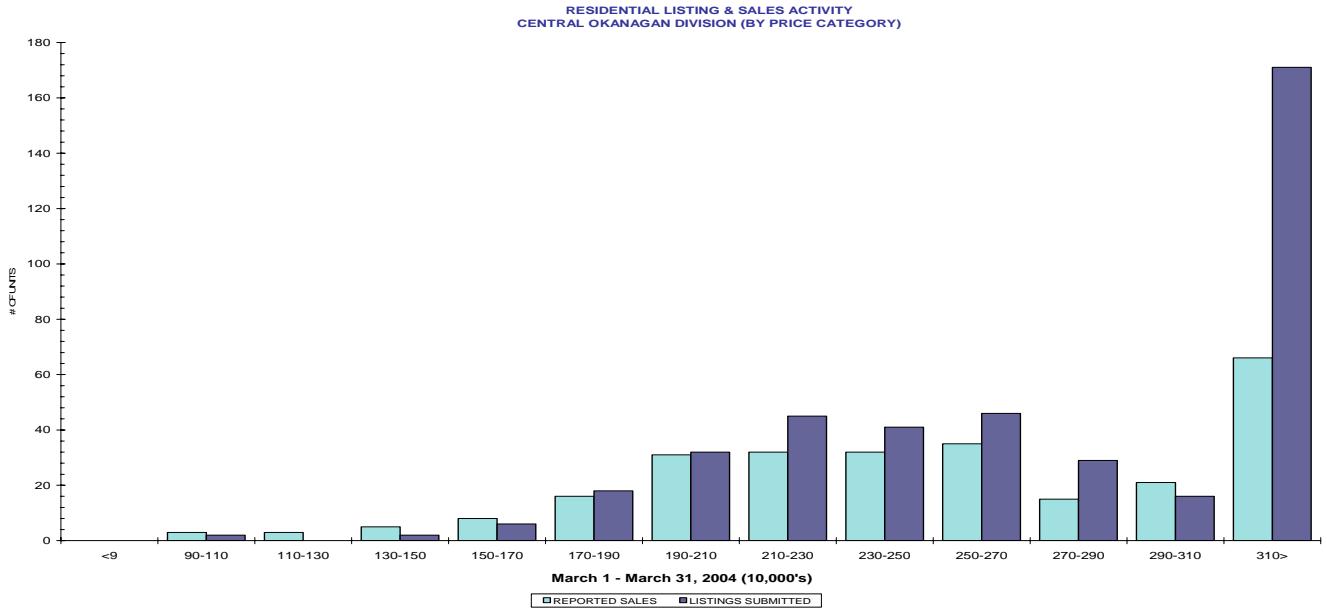
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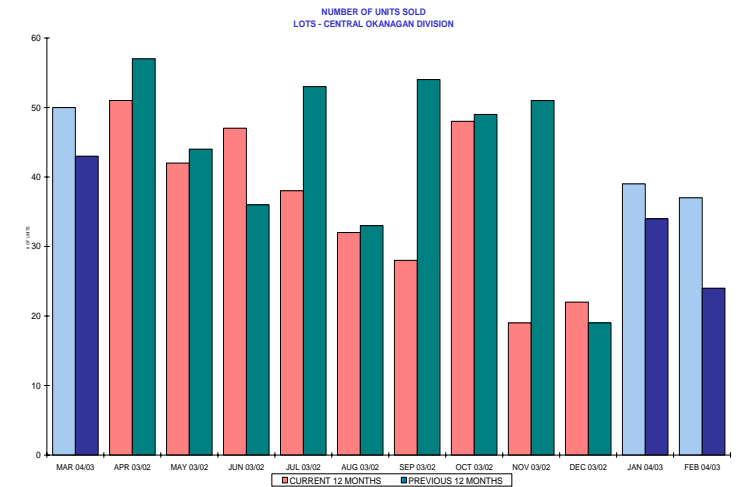
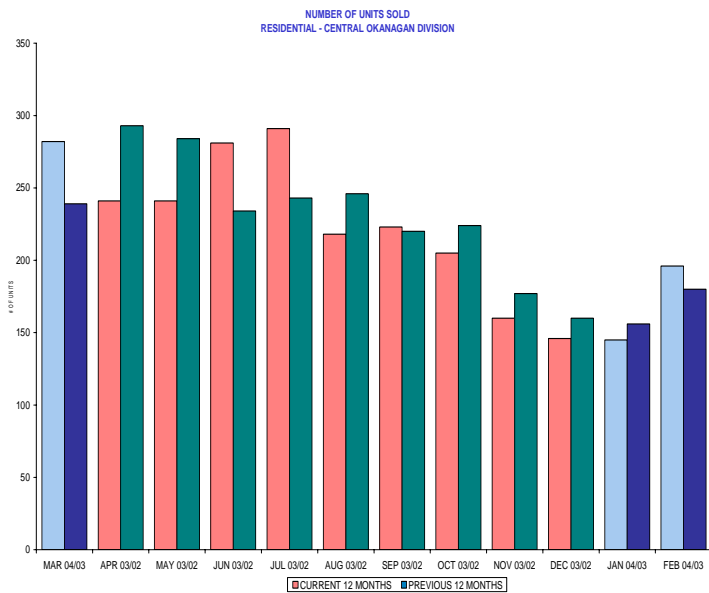
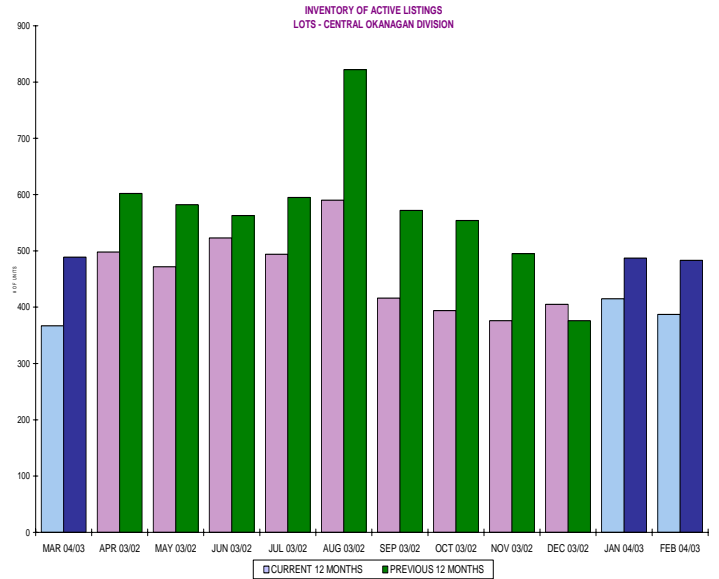
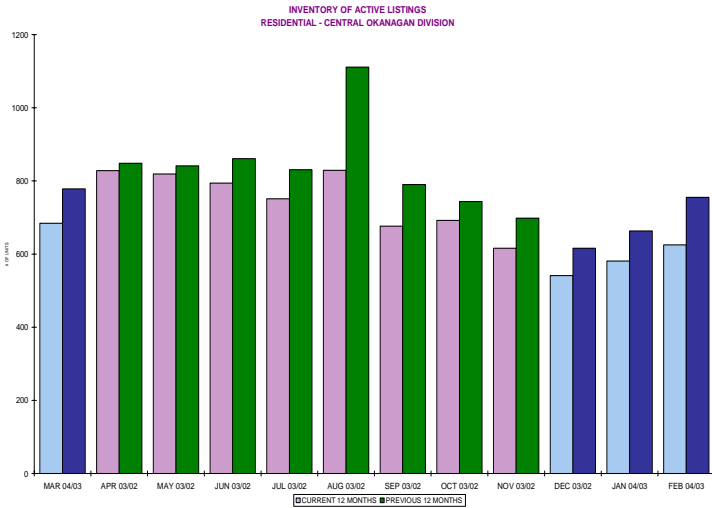
March 2004

QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
March 2004	563	\$135,110,586	282	\$74,667,904	810	2,092
February 2004	388	\$100,847,800	196	\$50,118,442	565	2,021
March 2003	492	\$94,375,752	239	\$53,274,667	724	2,500

The average number of listings-per-licensee is 4





CENTRAL OKANAGAN DIVISION

March 2004

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
CONDO/APT	100	106	232	43.10%	58
CONDO/TWNHSE	45	58	105	42.86%	90
LOTS	49	50	367	13.35%	187
RESIDENTIAL	282	418	684	41.23%	45

AVERAGE HOUSE PRICE \$264,780

MEDIAN HOUSE PRICE \$250,000

Lots Include: Acreage, Acreage Waterfront, Lots and Lots Waterfront