

Shuswap / Revelstoke Monthly Statistics
March 2015

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,205	938	28.46%	2,859	2,540	12.56%
2 Units Sold	516	401	28.68%	1,109	898	23.50%
3 Sales Volume	\$217,827,920	\$164,349,837	32.54%	\$462,916,898	\$370,632,129	24.90%
4 List/Sell Ratio	96.71%	95.39%		96.54%	94.95%	
5 Days to Sell	85	104	-18.36%	94	119	-21.59%
6 Active Listings	3,551	3,868	-8.20%			
Area = North Okanagan						
1 Units Listed	452	366	23.50%	989	936	5.66%
2 Units Sold	140	142	-1.41%	312	336	-7.14%
3 Sales Volume	\$41,681,010	\$45,304,778	-8.00%	\$98,386,999	\$105,016,954	-6.31%
4 List/Sell Ratio	96.23%	96.43%		96.22%	95.51%	
5 Days to Sell	154	133	15.48%	149	140	6.44%
6 Active Listings	1,924	1,920	0.21%			
Area = Shuswap / Revels						
1 Units Listed	288	213	35.21%	611	498	22.69%
2 Units Sold	89	75	18.67%	167	160	4.38%
3 Sales Volume	\$25,929,686	\$18,289,696	41.77%	\$49,175,739	\$39,577,415	24.25%
4 List/Sell Ratio	94.90%	92.62%		95.61%	93.65%	
5 Days to Sell	132	199	-33.76%	139	208	-33.17%
6 Active Listings	1,346	1,429	-5.81%			
Area = Grand Total						
1 Units Listed	1,945	1,517	28.21%	4,459	3,974	12.20%
2 Units Sold	745	618	20.55%	1,588	1,394	13.92%
3 Sales Volume	\$285,438,616	\$227,944,312	25.22%	\$610,479,636	\$515,226,497	18.49%
4 List/Sell Ratio	96.47%	95.37%		96.41%	94.96%	
5 Days to Sell	103	122	-15.37%	109	135	-18.78%
6 Active Listings	6,821	7,217	-5.49%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- March 2015

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	89	\$25,929,686	43	\$14,234,850
Last Month	44	\$12,763,900	24	\$8,242,700
This Month Last Year	75	\$18,289,696	37	\$10,346,561

Description	Total Listings Taken	Inventory
This Month	288	1,346
Last Month	212	1,244
This Month Last Year	213	1,429

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Shuswap / Revelstoke Statistics -- March 2015

Quick Summary Part 2

Condo/Apt

Sales	6
New Listings	8
Current Inventory	51
Sell/Inv. Ratio	11.76%
Days to Sell	115
Average Price	\$187,681
Median Price	\$164,400

Condo/Townhouse

Sales	7
New Listings	19
Current Inventory	70
Sell/Inv. Ratio	10.00%
Days to Sell	113
Average Price	\$245,086
Median Price	\$240,000

Lots

Sales	12
New Listings	39
Current Inventory	356
Sell/Inv. Ratio	3.37%
Days to Sell	126
Average Price	\$70,375
Median Price	\$67,500

Residential

Sales	43
New Listings	117
Current Inventory	355
Sell/Inv. Ratio	12.11%
Days to Sell	136
Average Price	\$331,043
Median Price	\$323,300

Ratio of Sales vs Inventory	9.73%
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Shuswap / Revelstoke Statistics -- March 2015

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	41	30	36.67%	78	62	25.81	152	134	13.43
Duplex	2	0	0.00%	3	7	-57.14	11	13	-15.38
Mobile Home	17	9	88.89%	32	19	68.42	68	80	-15.00
Recreational	5	4	25.00%	40	8	400.00	61	106	-42.45
Residential	117	90	30.00%	245	199	23.12	355	379	-6.33
Residential WF	12	11	9.09%	26	26	0.00	41	50	-18.00
3/4-Plex	1	0	0.00%	1	1	0.00	2	4	-50.00
Apartment	8	9	-11.11%	24	26	-7.69	51	60	-15.00
Townhouse	19	19	0.00%	39	44	-11.36	70	85	-17.65
RES TOTAL	222	172.00	29.07%	488	392	24.49%	811	911	-10.98
FARMS	4	1	300.00%	6	5	20.00	14	19	-26.32
MULTIFAMILY	1	0	0.00%	1	1	0.00	5	7	-28.57
Acreage	14	6	133.33%	22	12	83.33	106	94	12.77
Acreage WF	0	1	-100.00%	2	5	-60.00	9	17	-47.06
Lots	24	16	50.00%	45	35	28.57	223	222	0.45
Lots WF	1	4	-75.00%	1	7	-85.71	18	18	0.00
LOTS TOTAL	39	27.00	44.44%	70	59	18.64%	356	351	1.42
Business	5	6	-16.67%	12	13	-7.69	39	35	11.43
Commercial	10	5	100.00%	24	22	9.09	78	83	-6.02
Land	7	2	250.00%	10	5	100.00	42	22	90.91
COMM TOTAL	22	13.00	69.23%	46	40	15.00%	159	140	13.57
GRAND TOTAL	288	213	35.21%	611	497	22.94%	1,345	1,428	-5.81

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Shuswap / Revelstoke Statistics -- March 2015

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	13	6	116.67%	\$5,802,650	\$2,060,300	181.64%	94.50%	92.90%
Duplex	0	1	-100.00%	\$0	\$292,000	-100.00%	0.00%	100.34%
Mobile Home	3	6	-50.00%	\$181,000	\$577,500	-68.66%	88.16%	86.99%
Recreational	0	2	-100.00%	\$0	\$119,998	-100.00%	0.00%	100.00%
Residential	43	37	16.22%	\$14,234,850	\$10,346,561	37.58%	96.57%	95.67%
Residential WF	2	2	0.00%	\$917,500	\$988,000	-7.14%	96.78%	94.27%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	6	3	100.00%	\$1,126,086	\$437,000	157.69%	91.78%	93.62%
Townhouse	7	5	40.00%	\$1,715,600	\$956,000	79.46%	97.94%	96.84%
RES TOTAL	74	62	19.35%	\$23,977,686	\$15,777,359	51.98%	95.86%	94.99%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$625,000	-100.00%	0.00%	83.44%
Acreage	3	2	50.00%	\$315,000	\$275,000	14.55%	92.98%	92.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	9	7	28.57%	\$529,500	\$798,000	-33.65%	91.59%	95.01%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	12	9	33.33%	\$844,500	\$1,073,000	-21.30%	92.10%	94.22%
Business	1	0	0.00%	\$543,000	\$0	0.00%	71.46%	0.00%
Commercial	2	2	0.00%	\$564,500	\$4,337	12,915.91%	89.05%	0.00%
Land	0	1	-100.00%	\$0	\$810,000	-100.00%	0.00%	65.06%
COMM TOTAL	3	3	0.00%	\$1,107,500	\$814,337	36.00%	79.46%	65.18%
GRAND TOTAL	89	75	18.67%	\$25,929,686	\$18,289,696	41.77%	94.90%	92.62%

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Shuswap / Revelstoke Statistics -- March 2015

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	23	14	64.29%	\$10,315,650	\$5,741,200	79.68%	95.60%	95.01%
Duplex	0	1	-100.00%	\$0	\$292,000	-100.00%	0.00%	100.34%
Mobile Home	10	11	-9.09%	\$747,800	\$887,300	-15.72%	92.37%	87.89%
Recreational	1	7	-85.71%	\$77,000	\$677,995	-88.64%	100.00%	97.58%
Residential	78	70	11.43%	\$26,619,050	\$20,339,491	30.87%	96.68%	95.72%
Residential WF	3	3	0.00%	\$1,273,500	\$1,568,000	-18.78%	96.70%	95.20%
3/4-Plex	2	0	0.00%	\$909,250	\$0	0.00%	93.40%	0.00%
Apartment	11	9	22.22%	\$2,033,086	\$1,863,930	9.08%	93.66%	93.37%
Townhouse	12	12	0.00%	\$2,855,403	\$2,281,500	25.15%	97.98%	95.32%
RES TOTAL	140	127	10.24%	\$44,830,739	\$33,651,416	33.22%	96.23%	95.26%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	1	0.00%	\$570,000	\$625,000	-8.80%	95.16%	83.44%
Acreage	7	6	16.67%	\$1,327,000	\$2,242,000	-40.81%	91.15%	86.94%
Acreage WF	0	1	-100.00%	\$0	\$49,900	-100.00%	0.00%	100.00%
Lots	14	19	-26.32%	\$896,500	\$1,305,750	-31.34%	95.24%	93.91%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	21	26	-19.23%	\$2,223,500	\$3,597,650	-38.20%	92.76%	89.51%
Business	2	1	100.00%	\$682,000	\$239,000	185.36%	77.60%	100.00%
Commercial	3	4	-25.00%	\$869,500	\$654,349	32.88%	89.37%	95.76%
Land	0	1	-100.00%	\$0	\$810,000	-100.00%	0.00%	65.06%
COMM TOTAL	5	6	-16.67%	\$1,551,500	\$1,703,349	-8.91%	83.78%	78.59%
GRAND TOTAL	167	160	4.38%	\$49,175,739	\$39,577,415	24.25%	95.61%	93.65%

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Shuswap / Revelstoke Statistics -- March 2015

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$446,358	\$343,383	29.99%	\$382,900	\$235,000	62.94%	160	261	-38.84%
Duplex		\$292,000			\$292,000			30	
Mobile Home	\$60,333	\$96,250	-37.32%	\$50,000	\$93,750	-46.67%	67	259	-73.97%
Recreational		\$59,999			\$59,999			202	
Residential	\$331,043	\$279,637	18.38%	\$323,300	\$283,500	14.04%	136	181	-25.22%
Residential WF	\$458,750	\$494,000	-7.14%	\$458,750	\$494,000	-7.14%	27	134	-79.78%
3/4-Plex									
Apartment	\$187,681	\$145,667	28.84%	\$164,400	\$164,000	0.24%	115	221	-47.89%
Townhouse	\$245,086	\$191,200	28.18%	\$240,000	\$215,000	11.63%	113	196	-42.38%
RES TOTAL	\$324,023	\$254,474	27.33%	\$292,550	\$248,500	17.73%	130	196	-33.61%
FARMS									
MULTIFAMILY		\$625,000			\$625,000			259	
Acreage	\$105,000	\$137,500	-23.64%	\$70,000	\$137,500	-49.09%	54	468	-88.46%
Acreage WF									
Lots	\$58,833	\$114,000	-48.39%	\$30,000	\$110,000	-72.73%	150	83	79.88%
Lots WF									
LOTS TOTAL	\$70,375	\$119,222	-40.97%	\$67,500	\$115,000	-41.30%	126	169	-25.49%
Business	\$543,000			\$543,000			235		
Commercial	\$282,250	\$2,169	12,915.91%	\$282,250	\$2,169	12,915.91%	170	124	37.65%
Land		\$810,000			\$810,000			725	
COMM TOTAL	\$369,167	\$271,446	36.00%	\$435,000	\$3,587	12,027.13%	192	324	-40.84%
GRAND TOTAL	\$291,345	\$243,863	19.47%	\$273,000	\$236,000	15.68%	132	199	-33.76%

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Shuswap / Revelstoke Statistics -- March 2015

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$448,507	\$410,086	9.37%	\$382,900	\$347,000	10.35%	153	174	-12.35%
Duplex		\$292,000			\$292,000			30	
Mobile Home	\$74,780	\$80,664	-7.29%	\$66,500	\$87,500	-24.00%	99	196	-49.57%
Recreational	\$77,000	\$96,856	-20.50%	\$77,000	\$59,999	28.34%	2	188	-98.94%
Residential	\$341,270	\$290,564	17.45%	\$337,500	\$295,000	14.41%	130	183	-28.92%
Residential WF	\$424,500	\$522,667	-18.78%	\$432,500	\$580,000	-25.43%	114	108	5.23%
3/4-Plex	\$454,625			\$454,625			591		
Apartment	\$184,826	\$207,103	-10.76%	\$162,000	\$178,000	-8.99%	127	150	-14.96%
Townhouse	\$237,950	\$190,125	25.15%	\$240,750	\$173,750	38.56%	122	169	-27.75%
RES TOTAL	\$320,220	\$264,972	20.85%	\$312,143	\$265,000	17.79%	136	177	-23.08%
FARMS									
MULTIFAMILY	\$570,000	\$625,000	-8.80%	\$570,000	\$625,000	-8.80%	586	259	126.25%
Acreage	\$189,571	\$373,667	-49.27%	\$180,000	\$195,000	-7.69%	90	344	-73.95%
Acreage WF		\$49,900			\$49,900			814	
Lots	\$64,036	\$68,724	-6.82%	\$63,300	\$30,000	111.00%	114	313	-63.68%
Lots WF									
LOTS TOTAL	\$105,881	\$138,371	-23.48%	\$85,000	\$64,125	32.55%	106	340	-68.87%
Business	\$341,000	\$239,000	42.68%	\$341,000	\$239,000	42.68%	339	82	312.80%
Commercial	\$289,833	\$163,587	77.17%	\$305,000	\$2,169	13,965.02%	249	252	-1.16%
Land		\$810,000			\$810,000			725	
COMM TOTAL	\$310,300	\$283,892	9.30%	\$305,000	\$121,294	151.46%	285	303	-5.84%
GRAND TOTAL	\$294,466	\$247,359	19.04%	\$285,000	\$239,500	19.00%	139	208	-33.17%

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