

**Shuswap / Revelstoke Monthly Statistics**  
**March 2013**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	979	1,104	-11.32%	2,540	2,959	-14.16%
2 Units Sold	329	351	-6.27%	785	850	-7.65%
3 Sales Volume	\$114,435,004	\$133,110,029	-14.03%	\$282,454,522	\$308,236,635	-8.36%
4 List/Sell Ratio	96.07%	95.18%		96.05%	95.71%	
5 Days to Sell	129	123	4.92%	130	115	12.63%
6 Active Listings	4,322	4,767	-9.34%			
<b>Area = North Okanagan</b>						
1 Units Listed	410	458	-10.48%	922	1,096	-15.88%
2 Units Sold	109	125	-12.80%	239	287	-16.72%
3 Sales Volume	\$35,744,574	\$43,512,552	-17.85%	\$72,874,509	\$100,000,133	-27.13%
4 List/Sell Ratio	96.08%	95.01%		95.79%	95.17%	
5 Days to Sell	159	152	4.75%	171	171	0.00%
6 Active Listings	2,117	2,200	-3.77%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	238	271	-12.18%	559	603	-7.30%
2 Units Sold	47	57	-17.54%	120	135	-11.11%
3 Sales Volume	\$13,220,450	\$16,425,408	-19.51%	\$33,260,394	\$41,979,370	-20.77%
4 List/Sell Ratio	93.08%	91.19%		94.48%	92.19%	
5 Days to Sell	195	189	2.82%	171	184	-7.20%
6 Active Listings	1,511	1,396	8.24%			
<b>Area = Grand Total</b>						
1 Units Listed	1,627	1,833	-11.24%	4,021	4,658	-13.68%
2 Units Sold	485	533	-9.01%	1,144	1,272	-10.06%
3 Sales Volume	\$163,400,028	\$193,047,989	-15.36%	\$388,589,425	\$450,216,139	-13.69%
4 List/Sell Ratio	95.82%	94.79%		95.86%	95.25%	
5 Days to Sell	142	137	3.87%	143	135	5.60%
6 Active Listings	7,950	8,363	-4.94%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- March 2013

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	47	\$13,220,450	25	\$7,157,500
<b>Last Month</b>	37	\$9,053,306	16	\$4,519,316
<b>This Month Last Year</b>	57	\$16,425,408	19	\$5,274,201

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	238	1,511
<b>Last Month</b>	168	1,405
<b>This Month Last Year</b>	271	1,396

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Shuswap / Revelstoke Statistics -- March 2013

## Quick Summary Part 2

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### Condo/Apt

Sales	2
New Listings	10
Current Inventory	125
Sell/Inv. Ratio	1.60%
Days to Sell	239
Average Price	\$397,500
Median Price	\$397,500

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### Condo/Townhouse

Sales	2
New Listings	23
Current Inventory	98
Sell/Inv. Ratio	2.04%
Days to Sell	414
Average Price	\$187,750
Median Price	\$187,750

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### Lots

Sales	5
New Listings	38
Current Inventory	377
Sell/Inv. Ratio	1.33%
Days to Sell	273
Average Price	\$85,800
Median Price	\$55,000

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### Residential

Sales	25
New Listings	94
Current Inventory	399
Sell/Inv. Ratio	6.27%
Days to Sell	139
Average Price	\$286,300
Median Price	\$290,000

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Ratio of Sales vs Inventory	4.06%
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Shuswap / Revelstoke Statistics -- March 2013

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	22	24	-8.33%	62	55	12.73	136	135	0.74
Duplex	3	2	50.00%	4	2	100.00	14	15	-6.67
Mobile Home	20	13	53.85%	39	29	34.48	89	71	25.35
Recreational	4	10	-60.00%	9	18	-50.00	40	39	2.56
Residential	94	90	4.44%	212	188	12.77	399	358	11.45
Residential WF	11	15	-26.67%	31	27	14.81	64	53	20.75
3/4-Plex	0	1	-100.00%	0	2	-100.00	2	3	-33.33
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	10	11	-9.09%	30	40	-25.00	125	74	68.92
Townhouse	23	32	-28.13%	37	64	-42.19	98	103	-4.85
RES TOTAL	187	198.00	-5.56%	424	425	-0.24%	967	851	13.63
FARMS	3	1	200.00%	5	7	-28.57	21	21	0.00
MULTIFAMILY	1	3	-66.67%	2	5	-60.00	3	10	-70.00
Acreage	9	8	12.50%	26	23	13.04	121	107	13.08
Acreage WF	2	0	0.00%	4	3	33.33	22	21	4.76
Lots	23	35	-34.29%	52	87	-40.23	215	249	-13.65
Lots WF	4	9	-55.56%	9	12	-25.00	19	18	5.56
LOTS TOTAL	38	52.00	-26.92%	91	125	-27.20%	377	395	-4.56
Business	2	3	-33.33%	11	10	10.00	37	27	37.04
Commercial	2	8	-75.00%	15	18	-16.67	78	58	34.48
Land	5	6	-16.67%	10	13	-23.08	27	33	-18.18
<b>GRAND TOTAL</b>	<b>238</b>	<b>271</b>	<b>-12.18%</b>	<b>558</b>	<b>603</b>	<b>-7.46%</b>	<b>1,510</b>	<b>1,395</b>	<b>8.24</b>

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Shuswap / Revelstoke Statistics -- March 2013

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	3	10	-70.00%	\$1,253,250	\$3,182,692	-60.62%	95.10%	98.34%
Duplex	2	2	0.00%	\$539,000	\$488,000	10.45%	96.94%	92.27%
Mobile Home	3	6	-50.00%	\$260,900	\$232,500	12.22%	90.91%	87.18%
Recreational	2	1	100.00%	\$123,500	\$589,000	-79.03%	82.94%	98.33%
Residential	25	19	31.58%	\$7,157,500	\$5,274,201	35.71%	93.92%	94.57%
Residential WF	2	2	0.00%	\$2,270,000	\$861,000	163.65%	90.84%	92.78%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	2	4	-50.00%	\$795,000	\$953,500	-16.62%	94.67%	94.23%
Townhouse	2	1	100.00%	\$375,500	\$252,000	49.01%	88.37%	96.22%
RES TOTAL	41	45	-8.89%	\$12,774,650	\$11,832,893	7.96%	93.28%	95.35%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	3	-33.33%	\$339,000	\$2,178,000	-84.44%	89.23%	83.96%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	3	4	-25.00%	\$90,000	\$475,500	-81.07%	70.98%	85.26%
Lots WF	0	2	-100.00%	\$0	\$586,000	-100.00%	0.00%	88.94%
LOTS TOTAL	5	9	-44.44%	\$429,000	\$3,239,500	-86.76%	84.67%	85.01%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	3	-66.67%	\$16,800	\$1,353,015	-98.76%	0.00%	75.52%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
<b>GRAND TOTAL</b>	<b>47</b>	<b>57</b>	<b>-17.54%</b>	<b>\$13,220,450</b>	<b>\$16,425,408</b>	<b>-19.51%</b>	<b>93.08%</b>	<b>91.19%</b>

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Shuswap / Revelstoke Statistics -- March 2013

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	11	21	-47.62%	\$4,631,750	\$7,951,728	-41.75%	93.05%	96.58%
Duplex	2	2	0.00%	\$539,000	\$488,000	10.45%	96.94%	92.27%
Mobile Home	6	10	-40.00%	\$544,900	\$521,000	4.59%	91.30%	87.05%
Recreational	3	1	200.00%	\$398,500	\$589,000	-32.34%	93.13%	98.33%
Residential	62	58	6.90%	\$18,372,016	\$17,633,116	4.19%	94.70%	94.67%
Residential WF	5	4	25.00%	\$4,037,000	\$3,813,100	5.87%	93.07%	89.76%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	10	-50.00%	\$1,532,000	\$2,510,900	-38.99%	96.09%	95.46%
Townhouse	7	4	75.00%	\$1,547,500	\$1,073,500	44.15%	94.18%	96.64%
RES TOTAL	101	110	-8.18%	\$31,602,666	\$34,580,344	-8.61%	94.24%	94.55%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$905,000	-100.00%	0.00%	86.19%
Acreage	4	4	0.00%	\$589,000	\$2,250,000	-73.82%	86.87%	84.33%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	11	10	10.00%	\$868,690	\$1,036,000	-16.15%	88.25%	86.15%
Lots WF	0	2	-100.00%	\$0	\$586,000	-100.00%	0.00%	88.94%
LOTS TOTAL	15	16	-6.25%	\$1,457,690	\$3,872,000	-62.35%	87.69%	85.49%
Business	0	1	-100.00%	\$0	\$260,000	-100.00%	0.00%	53.06%
Commercial	4	6	-33.33%	\$200,038	\$2,207,027	-90.94%	0.00%	82.00%
Land	0	1	-100.00%	\$0	\$155,000	-100.00%	0.00%	77.54%
<b>GRAND TOTAL</b>	<b>120</b>	<b>135</b>	<b>-11.11%</b>	<b>\$33,260,394</b>	<b>\$41,979,370</b>	<b>-20.77%</b>	<b>94.48%</b>	<b>92.19%</b>

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Shuswap / Revelstoke Statistics -- March 2013

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$417,750	\$318,269	31.26%	\$377,250	\$367,900	2.54%	185	137	34.89%
Duplex	\$269,500	\$244,000	10.45%	\$269,500	\$244,000	10.45%	131	276	-52.63%
Mobile Home	\$86,967	\$38,750	124.43%	\$75,900	\$26,000	191.92%	355	237	49.86%
Recreational	\$61,750	\$589,000	-89.52%	\$61,750	\$589,000	-89.52%	115	9	1,172.22%
Residential	\$286,300	\$277,590	3.14%	\$290,000	\$277,500	4.50%	139	153	-9.23%
Residential WF	\$1,135,000	\$430,500	163.65%	\$1,135,000	\$430,500	163.65%	134	264	-49.24%
3/4-Plex									
Apartment	\$397,500	\$238,375	66.75%	\$397,500	\$241,000	64.94%	239	160	49.30%
Townhouse	\$187,750	\$252,000	-25.50%	\$187,750	\$252,000	-25.50%	414	148	179.73%
RES TOTAL	\$311,577	\$262,953	18.49%	\$280,000	\$275,000	1.82%	174	168	3.64%
<b>FARMS</b>									
<b>MULTIFAMILY</b>									
Acreage	\$169,500	\$726,000	-76.65%	\$169,500	\$150,000	13.00%	206	198	3.61%
Acreage WF									
Lots	\$30,000	\$118,875	-74.76%	\$27,000	\$108,750	-75.17%	318	284	11.95%
Lots WF		\$293,000			\$293,000			204	
LOTS TOTAL	\$85,800	\$359,944	-76.16%	\$55,000	\$150,000	-63.33%	273	238	14.84%
<b>Business</b>									
Commercial	\$16,800	\$451,005	-96.27%	\$16,800	\$503,000	-96.66%	629	358	75.70%
Land									
<b>GRAND TOTAL</b>	<b>\$281,286</b>	<b>\$288,165</b>	<b>-2.39%</b>	<b>\$242,500</b>	<b>\$260,000</b>	<b>-6.73%</b>	<b>195</b>	<b>189</b>	<b>2.82%</b>

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Shuswap / Revelstoke Statistics -- March 2013

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$421,068	\$378,654	11.20%	\$377,250	\$393,000	-4.01%	113	148	-23.49%
Duplex	\$269,500	\$244,000	10.45%	\$269,500	\$244,000	10.45%	131	276	-52.63%
Mobile Home	\$90,817	\$52,100	74.31%	\$77,950	\$31,500	147.46%	212	238	-10.99%
Recreational	\$132,833	\$589,000	-77.45%	\$65,000	\$589,000	-88.96%	96	9	966.67%
Residential	\$296,323	\$304,019	-2.53%	\$294,500	\$304,783	-3.37%	151	153	-1.50%
Residential WF	\$807,400	\$953,275	-15.30%	\$625,000	\$442,050	41.39%	91	321	-71.59%
3/4-Plex									
Apartment	\$306,400	\$251,090	22.03%	\$262,000	\$284,500	-7.91%	216	167	29.61%
Townhouse	\$221,071	\$268,375	-17.63%	\$200,000	\$265,000	-24.53%	220	182	21.37%
RES TOTAL	\$312,898	\$314,367	-0.47%	\$290,000	\$295,750	-1.94%	153	169	-9.32%
FARMS									
MULTIFAMILY		\$905,000			\$905,000			102	
Acreage	\$147,250	\$562,500	-73.82%	\$159,500	\$139,000	14.75%	133	152	-12.48%
Acreage WF									
Lots	\$78,972	\$103,600	-23.77%	\$55,000	\$105,500	-47.87%	253	325	-21.95%
Lots WF		\$293,000			\$293,000			204	
LOTS TOTAL	\$97,179	\$242,000	-59.84%	\$85,500	\$126,000	-32.14%	221	266	-16.93%
Business		\$260,000			\$260,000			296	
Commercial	\$50,010	\$367,838	-86.40%	\$28,467	\$427,000	-93.33%	432	251	71.88%
Land		\$155,000			\$155,000			125	
<b>GRAND TOTAL</b>	<b>\$277,170</b>	<b>\$310,958</b>	<b>-10.87%</b>	<b>\$266,500</b>	<b>\$285,000</b>	<b>-6.49%</b>	<b>171</b>	<b>184</b>	<b>-7.20%</b>

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