

# **Shuswap Zone Monthly Statistics**

March 2010

Totals include variables in any given month, due to  
preceding month's collapsed sales and deleted listings.

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# Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
<b>Year = 2010</b>						
<b>Month = March</b>						
<b>Area = Central Zone</b>						
1 Units Listed	1362	1070	27.29%	3479	2842	22.41%
2 Units Sold	366	245	49.39%	958	522	83.52%
3 Sales Volume	\$143,660,192.	\$88,755,504.	61.86%	\$374,482,592.	\$187,090,816.	100.16%
4 List/Sell Ratio	95.96%	89.91%		95.29%	88.57%	
5 Days to Sell	100	96	4.17%	108	98	10.20%
6 Active Listings	4977	5128	-2.94%			
<b>Area = North Zone</b>						
1 Units Listed	573	470	21.91%	1311	1036	26.54%
2 Units Sold	141	94	50.00%	334	219	52.51%
3 Sales Volume	\$49,845,260.	\$28,909,596.	72.42%	\$111,020,840.	\$70,244,720.	58.05%
4 List/Sell Ratio	95.36%	88.00%		95.08%	87.59%	
5 Days to Sell	121	132	-8.33%	120	132	-9.09%
6 Active Listings	2378	2290	3.84%			
<b>Area = Shuswap Zone</b>						
1 Units Listed	325	224	45.09%	800	474	68.78%
2 Units Sold	50	38	31.58%	157	79	98.73%
3 Sales Volume	\$17,466,270.	\$12,062,101.	44.80%	\$47,999,640.	\$23,804,508.	101.64%
4 List/Sell Ratio	93.11%	87.12%		93.20%	84.00%	
5 Days to Sell	143	130	10.00%	156	147	6.12%
6 Active Listings	1531	1374	11.43%			
<b>Area = Grand Total</b>						
1 Units Listed	2260	1764	28.12%	5590	4352	28.45%
2 Units Sold	557	377	47.75%	1449	820	76.71%
3 Sales Volume	\$210,971,728.	\$129,727,200.	62.63%	\$533,503,072.	\$281,140,032.	89.76%
4 List/Sell Ratio	95.56%	89.15%		95.01%	87.86%	
5 Days to Sell	109	108	0.93%	116	112	3.57%
6 Active Listings	8886	8792	1.07%			

# Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	50	\$17,466,270.	21	\$7,678,200.
Last Month	59	\$16,330,465.	30	\$9,592,800.
This Month Last Year	38	\$12,062,101.	14	\$4,707,400.

Description	Total Listings Taken	Inventory
This Month	325	1531
Last Month	292	1335
This Month Last Year	224	1374

# Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
<b>Year = 2010</b>	
<b>Month = 3</b>	
<b>Area = SH</b>	
7 Ratio of Sales vs. Inventory	3.27%
8 Condo/Apt -- Sales	3
9 Condo/Apt -- New Listings	7
10 Condo/Apt -- Current Inventory	63
11 Condo/Apt -- Sell/Inv. Ratio	4.76%
12 Condo/Apt -- Days to Sell	121
13 Condo/Townhouse -- Sales	3
14 Condo/Townhouse -- New Listings	29
15 Condo/Townhouse -- Current Inventory	112
16 Condo/Townhouse -- Sell/Inv. Ratio	2.68%
17 Condo/Townhouse -- Days to Sell	102
18 Lots -- Sales	8
19 Lots -- New Listings	82
20 Lots -- Current Inventory	471
21 Lots -- Sell/Inv. Ratio	1.70%
22 Lots -- Days to Sell	218
23 Residential -- Sales	21
24 Residential -- New Listings	118
25 Residential -- Current Inventory	366
26 Residential -- Sell/Inv. Ratio	5.74%
27 Residential -- Days to Sell	110
28 Average House Price	\$365,628.56
29 Median House Price	\$330,000.

## Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
<b>Zone = SH</b>									
1 Acreage/House	24	20	20.00%	73	49	48.98%	156	139	12.23%
2 Duplex	0	3	-100.00%	2	4	-50.00%	13	22	-40.91%
3 Mobile Home	14	17	-17.65%	37	39	-5.13%	68	81	-16.05%
4 Recreational	11	0	0.00%	18	3	500.00%	39	14	178.57%
5 Residential	118	66	78.79%	259	147	76.19%	366	352	3.98%
6 Residential WF	14	5	180.00%	47	13	261.54%	64	35	82.86%
7 3/4-Plex	2	0	0.00%	2	1	100.00%	3	3	0.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	2	-100.00%
9 Apartment	7	9	-22.22%	21	27	-22.22%	63	87	-27.59%
10 Townhouse	29	38	-23.68%	69	49	40.82%	112	100	12.00%
11 RES. TOTAL	219	158	38.61%	528	332	59.04%	884	835	5.87%
12 FARMS	5	1	400.00%	13	5	160.00%	39	24	62.50%
13 MULTIFAMILY	3	0	0.00%	7	2	250.00%	13	7	85.71%
14 Acreage	15	8	87.50%	32	16	100.00%	91	83	9.64%
15 Acreage WF	1	3	-66.67%	3	4	-25.00%	26	11	136.36%
16 Lots	56	35	60.00%	148	68	117.65%	329	266	23.68%
17 Lots WF	9	10	-10.00%	13	15	-13.33%	25	22	13.64%
18 LOTS TOTAL	82	56	46.43%	198	103	92.23%	471	382	23.30%
19 Business	3	1	200.00%	17	7	142.86%	44	42	4.76%
20 Commercial	6	5	20.00%	21	10	110.00%	43	32	34.38%
21 Land	3	0	0.00%	12	11	9.09%	27	40	-32.50%
22 Leases	1	3	-66.67%	1	4	-75.00%	6	12	-50.00%
23 IC&I TOTAL	13	9	44.44%	51	32	59.38%	120	126	-4.76%
24 GRAND TOTAL	325	224	45.09%	800	474	68.78%	1531	1374	11.43%

## Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
<b>Area = SH</b>								
1 Acreage/House	4	6	-33.33%	\$1,476,000.	\$2,792,000.	-47.13%	96.77%	89.50%
2 Duplex	1	1	0.00%	\$370,000.	\$320,500.	15.44%	93.67%	83.05%
3 Mobile Home	5	7	-28.57%	\$212,050.	\$638,301.	-66.78%	81.62%	84.05%
4 Recreational	1	1	0.00%	\$275,000.	\$300,000.	-8.33%	76.60%	57.80%
5 Residential	21	14	50.00%	\$7,678,200.	\$4,707,400.	63.11%	95.36%	88.18%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	1	-100.00%	\$0.	\$418,000.	0.00%	0.00%	95.14%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	3	2	50.00%	\$579,000.	\$749,900.	-22.79%	96.41%	93.60%
10 Townhouse	3	5	-40.00%	\$828,500.	\$1,711,000.	-51.58%	93.01%	90.06%
11 RES. TOTAL	38	37	2.70%	\$11,418,750.	\$11,637,101.	-1.88%	93.06%	87.39%
12 FARMS	1	0	0.00%	\$3,102,120.	\$0.	0.00%	96.94%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
15 Acreage WF	1	0	0.00%	\$230,000.	\$0.	0.00%	76.69%	0.00%
16 Lots	7	0	0.00%	\$1,210,400.	\$0.	0.00%	95.38%	0.00%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	8	0	0.00%	\$1,440,400.	\$0.	0.00%	93.05%	0.00%
19 Business	1	0	0.00%	\$230,000.	\$0.	0.00%	88.49%	0.00%
20 Commercial	2	1	100.00%	\$1,275,000.	\$425,000.	200.00%	94.83%	77.28%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
23 IC&I TOTAL	3	1	200.00%	\$1,505,000.	\$425,000.	254.12%	92.72%	77.28%
24 GRAND TOTAL	50	38	31.58%	\$17,466,270.	\$12,062,101.	44.80%	93.11%	87.12%

**Comparative Activity -- Sales Information (YTD)**

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
<b>Area = SH</b>								
1 Acreage/House	15	10	50.00%	\$5,645,500.	\$4,501,000.	25.43%	93.39%	87.24%
2 Duplex	1	1	0.00%	\$370,000.	\$320,500.	15.44%	93.67%	83.05%
3 Mobile Home	17	11	54.55%	\$1,128,050.	\$904,201.	24.76%	87.53%	79.28%
4 Recreational	2	1	100.00%	\$523,000.	\$300,000.	74.33%	82.74%	57.80%
5 Residential	71	31	129.03%	\$23,450,700.	\$10,731,906.	118.51%	94.64%	86.31%
6 Residential WF	2	0	0.00%	\$1,525,000.	\$0.	0.00%	96.81%	0.00%
7 3/4-Plex	0	1	-100.00%	\$0.	\$418,000.	0.00%	0.00%	95.14%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	6	4	50.00%	\$1,044,000.	\$1,579,900.	-33.92%	95.51%	86.20%
10 Townhouse	10	15	-33.33%	\$2,973,265.	\$3,547,500.	-16.19%	94.99%	81.53%
11 RES. TOTAL	124	74	67.57%	\$36,659,516.	\$22,303,008.	64.37%	93.42%	84.10%
12 FARMS	2	0	0.00%	\$5,602,120.	\$0.	0.00%	91.57%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	10	1	900.00%	\$1,644,500.	\$153,000.	974.84%	93.80%	96.22%
15 Acreage WF	2	0	0.00%	\$475,000.	\$0.	0.00%	87.36%	0.00%
16 Lots	14	2	600.00%	\$2,072,700.	\$173,500.	1094.64%	91.56%	91.51%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	26	3	766.67%	\$4,192,200.	\$326,500.	1183.98%	92.10%	93.08%
19 Business	1	1	0.00%	\$230,000.	\$750,000.	-69.33%	88.49%	55.55%
20 Commercial	2	1	100.00%	\$1,275,000.	\$425,000.	200.00%	94.83%	77.28%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	2	0	0.00%	\$40,805.75	\$0.	0.00%	100.00%	0.00%
23 IC&I TOTAL	5	2	150.00%	\$1,545,805.75	\$1,175,000.	31.56%	94.54%	66.41%
24 GRAND TOTAL	157	79	98.73%	\$47,999,640.	\$23,804,508.	101.64%	93.20%	84.00%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**Average/Median Price, Days to Sell (Month)**

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
<b>Area = SH</b>									
1 Acreage/House	\$369,000.	\$465,333.34	-20.70%	\$288,500.	\$470,000.	-38.62%	158	119	32.77%
2 Duplex	\$370,000.	\$320,500.	15.44%	\$370,000.	\$320,500.	15.44%	37	146	-74.66%
3 Mobile Home	\$42,410.	\$91,185.85	-53.49%	\$35,050.	\$91,000.	-61.48%	153	131	16.79%
4 Recreational	\$275,000.	\$300,000.	-8.33%	\$275,000.	\$300,000.	-8.33%	349	299	16.72%
5 Residential	\$365,628.56	\$336,242.84	8.74%	\$330,000.	\$345,000.	-4.35%	110	124	-11.29%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$418,000.	0.00%	\$0.	\$418,000.	0.00%	0	28	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$193,000.	\$374,950.	-48.53%	\$160,000.	\$374,950.	-57.33%	121	67	80.60%
10 Townhouse	\$276,166.65	\$342,200.	-19.30%	\$290,000.	\$315,000.	-7.94%	102	179	-43.02%
11 RES. TOTAL	\$300,493.40	\$314,516.25	-4.46%	\$289,000.	\$300,500.	-3.83%	125	132	-5.30%
12 FARMS	\$3,102,120.	\$0.	0.00%	\$3,102,120.	\$0.	0.00%	393	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
15 Acreage WF	\$230,000.	\$0.	0.00%	\$230,000.	\$0.	0.00%	762	0	0.00%
16 Lots	\$172,914.28	\$0.	0.00%	\$185,000.	\$0.	0.00%	141	0	0.00%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$180,050.	\$0.	0.00%	\$185,475.	\$0.	0.00%	218	0	0.00%
19 Business	\$230,000.	\$0.	0.00%	\$230,000.	\$0.	0.00%	109	0	0.00%
20 Commercial	\$637,500.	\$425,000.	50.00%	\$637,500.	\$425,000.	50.00%	77	84	-8.33%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
23 IC&I TOTAL	\$501,666.65	\$425,000.	18.04%	\$280,000.	\$425,000.	-34.12%	88	84	4.76%
24 GRAND TOTAL	\$349,325.40	\$317,423.71	10.05%	\$277,500.	\$307,750.	-9.83%	143	130	10.00%

**Average/Median Price, Days to Sell (YTD)**

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
<b>Area = SH</b>									
1 Acreage/House	\$376,366.65	\$450,100.	-16.38%	\$336,000.	\$443,500.	-24.24%	146	153	-4.58%
2 Duplex	\$370,000.	\$320,500.	15.44%	\$370,000.	\$320,500.	15.44%	37	146	-74.66%
3 Mobile Home	\$66,355.88	\$82,200.09	-19.28%	\$55,000.	\$66,000.	-16.67%	153	168	-8.93%
4 Recreational	\$261,500.	\$300,000.	-12.83%	\$261,500.	\$300,000.	-12.83%	182	299	-39.13%
5 Residential	\$330,291.56	\$346,190.53	-4.59%	\$305,000.	\$370,000.	-17.57%	127	138	-7.97%
6 Residential WF	\$762,500.	\$0.	0.00%	\$762,500.	\$0.	0.00%	69	0	0.00%
7 3/4-Plex	\$0.	\$418,000.	0.00%	\$0.	\$418,000.	0.00%	0	28	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$174,000.	\$394,975.	-55.95%	\$152,500.	\$415,000.	-63.25%	100	111	-9.91%
10 Townhouse	\$297,326.50	\$236,500.	25.72%	\$302,500.	\$250,000.	21.00%	118	154	-23.38%
11 RES. TOTAL	\$295,641.25	\$301,392.	-1.91%	\$290,000.	\$300,250.	-3.41%	130	147	-11.56%
12 FARMS	\$2,801,060.	\$0.	0.00%	\$2,801,060.	\$0.	0.00%	325	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$164,450.	\$153,000.	7.48%	\$150,500.	\$153,000.	-1.63%	255	16	1493.75%
15 Acreage WF	\$237,500.	\$0.	0.00%	\$237,500.	\$0.	0.00%	714	0	0.00%
16 Lots	\$148,050.	\$86,750.	70.66%	\$154,950.	\$86,750.	78.62%	217	170	27.65%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$161,238.46	\$108,833.33	48.15%	\$155,000.	\$90,000.	72.22%	270	119	126.89%
19 Business	\$230,000.	\$750,000.	-69.33%	\$230,000.	\$750,000.	-69.33%	109	277	-60.65%
20 Commercial	\$637,500.	\$425,000.	50.00%	\$637,500.	\$425,000.	50.00%	77	84	-8.33%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$20,402.87	\$0.	0.00%	\$20,402.87	\$0.	0.00%	203	0	0.00%
23 IC&I TOTAL	\$309,161.15	\$587,500.	-47.38%	\$230,000.	\$587,500.	-60.85%	134	180	-25.56%
24 GRAND TOTAL	\$305,730.18	\$301,322.87	1.46%	\$275,000.	\$300,000.	-8.33%	156	147	6.12%