

Central Zone Monthly Statistics

March 2010

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2010						
Month = March						
Area = Central Zone						
1 Units Listed	1362	1070	27.29%	3479	2842	22.41%
2 Units Sold	366	245	49.39%	958	522	83.52%
3 Sales Volume	\$143,660,192.	\$88,755,504.	61.86%	\$374,482,592.	\$187,090,816.	100.16%
4 List/Sell Ratio	95.96%	89.91%		95.29%	88.57%	
5 Days to Sell	100	96	4.17%	108	98	10.20%
6 Active Listings	4977	5128	-2.94%			
Area = North Zone						
1 Units Listed	573	470	21.91%	1311	1036	26.54%
2 Units Sold	141	94	50.00%	334	219	52.51%
3 Sales Volume	\$49,845,260.	\$28,909,596.	72.42%	\$111,020,840.	\$70,244,720.	58.05%
4 List/Sell Ratio	95.36%	88.00%		95.08%	87.59%	
5 Days to Sell	121	132	-8.33%	120	132	-9.09%
6 Active Listings	2378	2290	3.84%			
Area = Shuswap Zone						
1 Units Listed	325	224	45.09%	800	474	68.78%
2 Units Sold	50	38	31.58%	157	79	98.73%
3 Sales Volume	\$17,466,270.	\$12,062,101.	44.80%	\$47,999,640.	\$23,804,508.	101.64%
4 List/Sell Ratio	93.11%	87.12%		93.20%	84.00%	
5 Days to Sell	143	130	10.00%	156	147	6.12%
6 Active Listings	1531	1374	11.43%			
Area = Grand Total						
1 Units Listed	2260	1764	28.12%	5590	4352	28.45%
2 Units Sold	557	377	47.75%	1449	820	76.71%
3 Sales Volume	\$210,971,728.	\$129,727,200.	62.63%	\$533,503,072.	\$281,140,032.	89.76%
4 List/Sell Ratio	95.56%	89.15%		95.01%	87.86%	
5 Days to Sell	109	108	0.93%	116	112	3.57%
6 Active Listings	8886	8792	1.07%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	366	\$143,660,192.	172	\$79,191,760.
Last Month	310	\$121,250,640.	136	\$62,480,592.
This Month Last Year	245	\$88,755,504.	130	\$57,052,652.

Description	Total Listings Taken	Inventory
This Month	1362	4977
Last Month	1097	4418
This Month Last Year	1070	5128

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2010	
Month = 3	
Area = CO	
7 Ratio of Sales vs. Inventory	7.35%
8 Condo/Apt -- Sales	56
9 Condo/Apt -- New Listings	260
10 Condo/Apt -- Current Inventory	1091
11 Condo/Apt -- Sell/Inv. Ratio	5.13%
12 Condo/Apt -- Days to Sell	128
13 Condo/Townhouse -- Sales	63
14 Condo/Townhouse -- New Listings	129
15 Condo/Townhouse -- Current Inventory	449
16 Condo/Townhouse -- Sell/Inv. Ratio	14.03%
17 Condo/Townhouse -- Days to Sell	87
18 Lots -- Sales	24
19 Lots -- New Listings	144
20 Lots -- Current Inventory	748
21 Lots -- Sell/Inv. Ratio	3.21%
22 Lots -- Days to Sell	294
23 Residential -- Sales	172
24 Residential -- New Listings	594
25 Residential -- Current Inventory	1567
26 Residential -- Sell/Inv. Ratio	10.98%
27 Residential -- Days to Sell	64
28 Average House Price	\$460,417.18
29 Median House Price	\$425,000.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = CO									
1 Acreage/House	42	36	16.67%	122	96	27.08%	184	197	-6.60%
2 Duplex	42	24	75.00%	93	53	75.47%	106	79	34.18%
3 Mobile Home	56	50	12.00%	137	123	11.38%	214	177	20.90%
4 Recreational	3	7	-57.14%	7	21	-66.67%	16	45	-64.44%
5 Residential	594	443	34.09%	1476	1121	31.67%	1567	1612	-2.79%
6 Residential WF	17	16	6.25%	48	35	37.14%	97	80	21.25%
7 3/4-Plex	2	2	0.00%	5	6	-16.67%	11	15	-26.67%
8 Timeshare	1	1	0.00%	3	3	0.00%	3	7	-57.14%
9 Apartment	260	218	19.27%	682	600	13.67%	1091	1093	-0.18%
10 Townhouse	129	113	14.16%	373	318	17.30%	449	595	-24.54%
11 RES. TOTAL	1146	910	25.93%	2946	2376	23.99%	3738	3900	-4.15%
12 FARMS	16	9	77.78%	36	28	28.57%	70	76	-7.89%
13 MULTIFAMILY	1	2	-50.00%	1	6	-83.33%	6	8	-25.00%
14 Acreage	21	13	61.54%	52	32	62.50%	122	101	20.79%
15 Acreage WF	3	2	50.00%	8	6	33.33%	16	14	14.29%
16 Lots	115	61	88.52%	269	203	32.51%	587	569	3.16%
17 Lots WF	5	4	25.00%	8	7	14.29%	23	16	43.75%
18 LOTS TOTAL	144	81	77.78%	338	249	35.74%	748	700	6.86%
19 Business	10	9	11.11%	27	21	28.57%	65	67	-2.99%
20 Commercial	24	15	60.00%	68	43	58.14%	128	113	13.27%
21 Land	10	10	0.00%	43	31	38.71%	86	72	19.44%
22 Leases	5	34	-85.29%	10	88	-88.64%	118	192	-38.54%
23 IC&I TOTAL	49	68	-27.94%	148	183	-19.13%	397	444	-10.59%
24 GRAND TOTAL	1362	1070	27.29%	3479	2842	22.41%	4977	5128	-2.94%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = CO								
1 Acreage/House	10	1	900.00%	\$9,769,023.	\$720,000.	1256.81%	94.39%	84.80%
2 Duplex	9	7	28.57%	\$2,923,900.	\$2,763,167.	5.82%	96.91%	92.31%
3 Mobile Home	19	14	35.71%	\$1,719,650.	\$1,143,400.	50.40%	89.21%	80.67%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	172	130	32.31%	\$79,191,760.	\$57,052,652.	38.80%	96.93%	90.57%
6 Residential WF	2	0	0.00%	\$3,250,000.	\$0.	0.00%	86.62%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	56	47	19.15%	\$14,115,400.	\$11,488,361.	22.87%	96.00%	89.63%
10 Townhouse	63	34	85.29%	\$22,567,806.	\$11,172,784.	101.99%	97.28%	91.79%
11 RES. TOTAL	331	233	42.06%	\$133,537,536.	\$84,340,360.	58.33%	96.26%	89.99%
12 FARMS	3	1	200.00%	\$2,470,000.	\$2,000,000.	23.50%	86.14%	80.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	4	0	0.00%	\$1,185,000.	\$0.	0.00%	90.62%	0.00%
15 Acreage WF	1	0	0.00%	\$575,000.	\$0.	0.00%	95.99%	0.00%
16 Lots	19	5	280.00%	\$4,193,375.	\$1,018,800.	311.60%	94.63%	94.50%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	24	5	380.00%	\$5,953,375.	\$1,018,800.	484.35%	94.02%	94.50%
19 Business	1	1	0.00%	\$41,500.	\$60,000.	-30.83%	90.21%	50.50%
20 Commercial	6	1	500.00%	\$1,552,786.	\$182,000.	753.18%	92.17%	98.43%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	1	4	-75.00%	\$105,000.	\$1,154,340.	-90.90%	0.00%	0.00%
23 IC&I TOTAL	8	6	33.33%	\$1,699,286.	\$1,396,340.	21.70%	91.78%	74.46%
24 GRAND TOTAL	366	245	49.39%	\$143,660,192.	\$88,755,504.	61.86%	95.96%	89.91%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = CO								
1 Acreage/House	25	6	316.67%	\$21,071,524.	\$3,379,000.	523.60%	94.07%	90.67%
2 Duplex	21	13	61.54%	\$7,256,900.	\$4,633,167.	56.63%	96.54%	93.16%
3 Mobile Home	50	31	61.29%	\$4,672,250.	\$2,663,800.	75.40%	88.95%	81.65%
4 Recreational	2	2	0.00%	\$465,000.	\$800,000.	-41.87%	73.11%	100.14%
5 Residential	442	272	62.50%	\$206,003,392.	\$118,666,104.	73.60%	96.26%	89.09%
6 Residential WF	7	0	0.00%	\$12,565,000.	\$0.	0.00%	83.13%	0.00%
7 3/4-Plex	1	0	0.00%	\$799,000.	\$0.	0.00%	94.02%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	170	105	61.90%	\$42,521,400.	\$25,608,740.	66.04%	94.93%	87.67%
10 Townhouse	129	66	95.45%	\$44,960,252.	\$22,262,514.	101.95%	96.64%	90.89%
11 RES. TOTAL	847	495	71.11%	\$340,314,720.	\$178,013,328.	91.17%	95.40%	88.73%
12 FARMS	5	1	400.00%	\$4,340,000.	\$2,000,000.	117.00%	88.64%	80.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	10	3	233.33%	\$4,335,000.	\$2,700,000.	60.56%	84.77%	67.23%
15 Acreage WF	2	0	0.00%	\$1,550,000.	\$0.	0.00%	90.75%	0.00%
16 Lots	51	8	537.50%	\$10,989,175.	\$2,043,700.	437.71%	92.91%	92.44%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	64	11	481.82%	\$17,799,176.	\$4,743,700.	275.22%	91.58%	85.56%
19 Business	6	2	200.00%	\$3,207,500.	\$293,000.	994.71%	73.52%	64.21%
20 Commercial	15	1	1400.00%	\$3,681,663.75	\$182,000.	1922.89%	89.39%	98.43%
21 Land	1	0	0.00%	\$775,000.	\$0.	0.00%	96.99%	0.00%
22 Leases	19	12	58.33%	\$3,589,537.75	\$1,858,789.50	93.11%	282.09%	0.00%
23 IC&I TOTAL	41	15	173.33%	\$11,253,702.	\$2,333,789.50	382.21%	105.93%	75.61%
24 GRAND TOTAL	958	522	83.52%	\$374,482,592.	\$187,090,816.	100.16%	95.29%	88.57%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = CO									
1 Acreage/House	\$976,902.31	\$720,000.	35.68%	\$739,500.	\$720,000.	2.71%	131	100	31.00%
2 Duplex	\$324,877.78	\$394,738.15	-17.70%	\$315,000.	\$430,000.	-26.74%	96	88	9.09%
3 Mobile Home	\$90,507.89	\$81,671.42	10.82%	\$82,000.	\$71,450.	14.77%	85	101	-15.84%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$460,417.18	\$438,866.53	4.91%	\$425,000.	\$410,000.	3.66%	64	92	-30.43%
6 Residential WF	\$1,625,000.	\$0.	0.00%	\$1,625,000.	\$0.	0.00%	404	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$252,060.71	\$244,433.21	3.12%	\$242,450.	\$229,000.	5.87%	128	111	15.32%
10 Townhouse	\$358,219.15	\$328,611.28	9.01%	\$325,000.	\$319,000.	1.88%	87	82	6.10%
11 RES. TOTAL	\$403,436.65	\$361,975.81	11.45%	\$374,000.	\$350,000.	6.86%	85	94	-9.57%
12 FARMS	\$823,333.31	\$2,000,000.	-58.83%	\$900,000.	\$2,000,000.	-55.00%	81	43	88.37%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$296,250.	\$0.	0.00%	\$312,500.	\$0.	0.00%	195	0	0.00%
15 Acreage WF	\$575,000.	\$0.	0.00%	\$575,000.	\$0.	0.00%	39	0	0.00%
16 Lots	\$220,703.95	\$203,760.	8.32%	\$186,500.	\$167,900.	11.08%	328	69	375.36%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$248,057.29	\$203,760.	21.74%	\$192,500.	\$167,900.	14.65%	294	69	326.09%
19 Business	\$41,500.	\$60,000.	-30.83%	\$41,500.	\$60,000.	-30.83%	83	360	-76.94%
20 Commercial	\$258,797.67	\$182,000.	42.20%	\$250,000.	\$182,000.	37.36%	171	26	557.69%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$105,000.	\$288,585.	-63.62%	\$105,000.	\$429,000.	-75.52%	185	175	5.71%
23 IC&I TOTAL	\$212,410.75	\$232,723.32	-8.73%	\$152,500.	\$132,250.	15.31%	161	181	-11.05%
24 GRAND TOTAL	\$392,514.18	\$362,267.34	8.35%	\$366,450.	\$350,000.	4.70%	100	96	4.17%

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = CO									
1 Acreage/House	\$842,860.93	\$563,166.68	49.66%	\$725,000.	\$619,500.	17.03%	104	61	70.49%
2 Duplex	\$345,566.65	\$356,397.46	-3.04%	\$315,000.	\$319,000.	-1.25%	77	87	-11.49%
3 Mobile Home	\$93,445.	\$85,929.03	8.75%	\$83,000.	\$69,900.	18.74%	115	104	10.58%
4 Recreational	\$232,500.	\$400,000.	-41.87%	\$232,500.	\$400,000.	-41.87%	175	236	-25.85%
5 Residential	\$466,071.03	\$436,272.43	6.83%	\$432,000.	\$402,500.	7.33%	74	89	-16.85%
6 Residential WF	\$1,795,000.	\$0.	0.00%	\$1,930,000.	\$0.	0.00%	230	0	0.00%
7 3/4-Plex	\$799,000.	\$0.	0.00%	\$799,000.	\$0.	0.00%	23	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$250,125.87	\$243,892.75	2.56%	\$235,500.	\$225,000.	4.67%	129	118	9.32%
10 Townhouse	\$348,529.09	\$337,310.81	3.33%	\$320,000.	\$330,000.	-3.03%	92	89	3.37%
11 RES. TOTAL	\$401,788.34	\$359,622.87	11.72%	\$372,500.	\$352,000.	5.82%	93	96	-3.13%
12 FARMS	\$868,000.	\$2,000,000.	-56.60%	\$900,000.	\$2,000,000.	-55.00%	126	43	193.02%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$433,500.	\$900,000.	-51.83%	\$270,000.	\$675,000.	-60.00%	210	185	13.51%
15 Acreage WF	\$775,000.	\$0.	0.00%	\$775,000.	\$0.	0.00%	45	0	0.00%
16 Lots	\$215,474.01	\$255,462.50	-15.65%	\$190,000.	\$198,000.	-4.04%	283	136	108.09%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$278,112.12	\$431,245.46	-35.51%	\$200,000.	\$225,000.	-11.11%	262	149	75.84%
19 Business	\$534,583.31	\$146,500.	264.90%	\$1,077,500.	\$146,500.	635.49%	219	228	-3.95%
20 Commercial	\$245,444.25	\$182,000.	34.86%	\$575,000.	\$182,000.	215.93%	197	26	657.69%
21 Land	\$775,000.	\$0.	0.00%	\$775,000.	\$0.	0.00%	38	0	0.00%
22 Leases	\$188,923.03	\$154,899.12	21.97%	\$37,457.	\$15,046.25	148.95%	153	115	33.04%
23 IC&I TOTAL	\$274,480.53	\$155,585.96	76.42%	\$98,970.	\$82,500.	19.96%	176	124	41.94%
24 GRAND TOTAL	\$390,900.40	\$358,411.53	9.06%	\$357,500.	\$350,000.	2.14%	108	98	10.20%