

Central Zone Monthly Statistics

March 2009

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2009						
Month = March						
Area = Central Zone						
1 Units Listed	1069	1257	-14.96%	2838	3316	-14.41%
2 Units Sold	248	458	-45.85%	524	1203	-56.44%
3 Sales Volume	\$90,095,504.	\$193,840,992.	-53.52%	\$187,541,664.	\$496,913,792.	-62.26%
4 List/Sell Ratio	90.50%	96.61%		88.86%	96.38%	
5 Days to Sell	97	60	61.67%	100	74	35.14%
6 Active Listings	5128	3935	30.32%			
Area = North Zone						
1 Units Listed	472	431	9.51%	1042	1161	-10.25%
2 Units Sold	93	161	-42.24%	220	455	-51.65%
3 Sales Volume	\$28,349,596.	\$61,848,408.	-54.16%	\$70,137,392.	\$169,323,616.	-58.58%
4 List/Sell Ratio	87.94%	96.81%		87.30%	96.09%	
5 Days to Sell	133	97	37.11%	133	99	34.34%
6 Active Listings	2290	1647	39.04%			
Area = Shuswap Zone						
1 Units Listed	225	309	-27.18%	475	699	-32.05%
2 Units Sold	38	78	-51.28%	79	181	-56.35%
3 Sales Volume	\$12,062,101.	\$21,567,950.	-44.07%	\$23,804,508.	\$51,743,312.	-54.00%
4 List/Sell Ratio	87.12%	94.23%		84.00%	94.15%	
5 Days to Sell	130	116	12.07%	147	108	36.11%
6 Active Listings	1374	1184	16.05%			
Area = Grand Total						
1 Units Listed	1766	1997	-11.57%	4355	5176	-15.86%
2 Units Sold	379	697	-45.62%	823	1839	-55.25%
3 Sales Volume	\$130,507,200.	\$277,257,344.	-52.93%	\$281,483,552.	\$717,980,736.	-60.80%
4 List/Sell Ratio	89.53%	96.39%		87.97%	96.09%	
5 Days to Sell	109	75	45.33%	113	84	34.52%
6 Active Listings	8792	6766	29.94%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	248	\$90,095,504.	131	\$57,442,652.
Last Month	163	\$58,946,120.	86	\$38,512,464.
This Month Last Year	458	\$193,840,992.	212	\$108,094,184.

Description	Total Listings Taken	Inventory
This Month	1069	5128
Last Month	888	4848
This Month Last Year	1257	3935

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2009	
Month = 3	
Area = CO	
7 Ratio of Sales vs. Inventory	4.84%
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8 Condo/Apt -- Sales	47
9 Condo/Apt -- New Listings	216
10 Condo/Apt -- Current Inventory	1093
11 Condo/Apt -- Sell/Inv. Ratio	4.30%
12 Condo/Apt -- Days to Sell	111
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13 Condo/Townhouse -- Sales	34
14 Condo/Townhouse -- New Listings	115
15 Condo/Townhouse -- Current Inventory	595
16 Condo/Townhouse -- Sell/Inv. Ratio	5.71%
17 Condo/Townhouse -- Days to Sell	82
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18 Lots -- Sales	5
19 Lots -- New Listings	80
20 Lots -- Current Inventory	700
21 Lots -- Sell/Inv. Ratio	0.71%
22 Lots -- Days to Sell	69
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23 Residential -- Sales	131
24 Residential -- New Listings	440
25 Residential -- Current Inventory	1612
26 Residential -- Sell/Inv. Ratio	8.13%
27 Residential -- Days to Sell	91
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28 Average House Price	\$438,493.53
29 Median House Price	\$410,000.
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Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = CO									
1 Acreage/House	36	45	-20.00%	95	109	-12.84%	197	167	17.96%
2 Duplex	25	28	-10.71%	54	61	-11.48%	79	52	51.92%
3 Mobile Home	50	72	-30.56%	122	181	-32.60%	177	173	2.31%
4 Recreational	8	6	33.33%	22	30	-26.67%	45	65	-30.77%
5 Residential	440	490	-10.20%	1118	1295	-13.67%	1612	1225	31.59%
6 Residential WF	16	14	14.29%	35	38	-7.89%	80	54	48.15%
7 3/4-Plex	3	1	200.00%	7	6	16.67%	15	9	66.67%
8 Timeshare	1	4	-75.00%	3	7	-57.14%	7	12	-41.67%
9 Apartment	216	352	-38.64%	600	859	-30.15%	1093	1038	5.30%
10 Townhouse	115	115	0.00%	319	303	5.28%	595	324	83.64%
11 RES. TOTAL	910	1127	-19.25%	2375	2889	-17.79%	3900	3119	25.04%
12 FARMS	9	8	12.50%	28	29	-3.45%	76	54	40.74%
13 MULTIFAMILY	2	3	-33.33%	6	7	-14.29%	8	7	14.29%
14 Acreage	13	7	85.71%	32	40	-20.00%	101	63	60.32%
15 Acreage WF	2	6	-66.67%	6	8	-25.00%	14	16	-12.50%
16 Lots	60	58	3.45%	200	197	1.52%	569	371	53.37%
17 Lots WF	4	5	-20.00%	7	9	-22.22%	16	10	60.00%
18 LOTS TOTAL	80	77	3.90%	246	255	-3.53%	700	460	52.17%
19 Business	9	11	-18.18%	21	34	-38.24%	67	71	-5.63%
20 Commercial	14	17	-17.65%	38	38	0.00%	113	49	130.61%
21 Land	10	5	100.00%	31	28	10.71%	72	70	2.86%
22 Leases	35	9	288.89%	93	35	165.71%	192	104	84.62%
23 IC&I TOTAL	68	42	61.90%	183	135	35.56%	444	294	51.02%
24 GRAND TOTAL	1069	1257	-14.96%	2838	3316	-14.41%	5128	3935	30.32%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = CO								
1 Acreage/House	1	7	-85.71%	\$720,000.	\$5,996,000.	-87.99%	84.80%	91.40%
2 Duplex	9	13	-30.77%	\$3,713,167.	\$5,173,900.	-28.23%	106.99%	98.30%
3 Mobile Home	14	19	-26.32%	\$1,143,400.	\$2,369,100.	-51.74%	80.67%	94.28%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	131	212	-38.21%	\$57,442,652.	\$108,094,184.	-46.86%	90.62%	97.13%
6 Residential WF	0	2	-100.00%	\$0.	\$5,625,000.	0.00%	0.00%	95.46%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	47	118	-60.17%	\$11,488,361.	\$32,599,560.	-64.76%	89.63%	97.58%
10 Townhouse	34	41	-17.07%	\$11,172,784.	\$15,935,525.	-29.89%	91.79%	96.93%
11 RES. TOTAL	236	412	-42.72%	\$85,680,360.	\$175,793,264.	-51.26%	90.60%	97.04%
12 FARMS	1	0	0.00%	\$2,000,000.	\$0.	0.00%	80.00%	0.00%
13 MULTIFAMILY	0	1	-100.00%	\$0.	\$860,000.	0.00%	0.00%	98.28%
14 Acreage	0	4	-100.00%	\$0.	\$2,745,000.	0.00%	0.00%	89.12%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	5	31	-83.87%	\$1,018,800.	\$7,592,200.	-86.58%	94.50%	94.26%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	5	35	-85.71%	\$1,018,800.	\$10,337,200.	-90.14%	94.50%	93.68%
19 Business	1	0	0.00%	\$60,000.	\$0.	0.00%	50.50%	0.00%
20 Commercial	1	3	-66.67%	\$182,000.	\$2,192,000.	-91.70%	98.43%	98.30%
21 Land	0	4	-100.00%	\$0.	\$4,233,750.	0.00%	0.00%	76.39%
22 Leases	4	3	33.33%	\$1,154,340.	\$424,772.81	171.75%	0.00%	0.00%
23 IC&I TOTAL	6	10	-40.00%	\$1,396,340.	\$6,850,523.	-79.62%	74.46%	85.78%
24 GRAND TOTAL	248	458	-45.85%	\$90,095,504.	\$193,840,992.	-53.52%	90.50%	96.61%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = CO								
1 Acreage/House	6	22	-72.73%	\$3,379,000.	\$17,899,600.	-81.12%	90.67%	91.22%
2 Duplex	15	33	-54.55%	\$5,583,167.	\$13,093,100.	-57.36%	101.85%	97.14%
3 Mobile Home	32	63	-49.21%	\$2,723,081.75	\$7,181,365.	-62.08%	82.46%	91.39%
4 Recreational	2	2	0.00%	\$800,000.	\$501,500.	59.52%	100.14%	93.37%
5 Residential	272	531	-48.78%	\$118,592,672.	\$264,707,392.	-55.20%	89.08%	97.23%
6 Residential WF	0	4	-100.00%	\$0.	\$14,087,500.	0.00%	0.00%	93.75%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	1	-100.00%	\$0.	\$2,000.	0.00%	0.00%	36.36%
9 Apartment	105	281	-62.63%	\$25,608,740.	\$79,798,112.	-67.91%	87.67%	97.22%
10 Townhouse	65	142	-54.23%	\$21,777,514.	\$53,535,920.	-59.32%	90.80%	97.44%
11 RES. TOTAL	497	1079	-53.94%	\$178,464,176.	\$450,806,496.	-60.41%	89.03%	96.71%
12 FARMS	1	1	0.00%	\$2,000,000.	\$1,825,000.	9.59%	80.00%	83.14%
13 MULTIFAMILY	0	1	-100.00%	\$0.	\$860,000.	0.00%	0.00%	98.28%
14 Acreage	3	10	-70.00%	\$2,700,000.	\$6,245,000.	-56.77%	67.23%	91.23%
15 Acreage WF	0	1	-100.00%	\$0.	\$750,000.	0.00%	0.00%	100.00%
16 Lots	8	55	-85.45%	\$2,043,700.	\$11,550,283.	-82.31%	92.44%	94.41%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	11	66	-83.33%	\$4,743,700.	\$18,545,284.	-74.42%	85.56%	94.01%
19 Business	2	7	-71.43%	\$293,000.	\$2,202,700.	-86.70%	64.21%	77.74%
20 Commercial	1	13	-92.31%	\$182,000.	\$9,352,529.	-98.05%	98.43%	98.78%
21 Land	0	11	-100.00%	\$0.	\$10,718,750.	0.00%	0.00%	88.56%
22 Leases	12	25	-52.00%	\$1,858,789.50	\$2,603,040.75	-28.59%	0.00%	90.50%
23 IC&I TOTAL	15	56	-73.21%	\$2,333,789.50	\$24,877,020.	-90.62%	75.61%	90.41%
24 GRAND TOTAL	524	1203	-56.44%	\$187,541,664.	\$496,913,792.	-62.26%	88.86%	96.38%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = CO									
1 Acreage/House	\$720,000.	\$856,571.43	-15.94%	\$720,000.	\$750,000.	-4.00%	100	51	96.08%
2 Duplex	\$412,574.12	\$397,992.31	3.66%	\$445,000.	\$399,000.	11.53%	118	29	306.90%
3 Mobile Home	\$81,671.42	\$124,689.47	-34.50%	\$71,450.	\$124,000.	-42.38%	101	45	124.44%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$438,493.53	\$509,878.25	-14.00%	\$410,000.	\$485,000.	-15.46%	91	57	59.65%
6 Residential WF	\$0.	\$2,812,500.	0.00%	\$0.	\$2,812,500.	0.00%	0	96	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$244,433.21	\$276,267.46	-11.52%	\$229,000.	\$258,950.	-11.57%	111	50	122.00%
10 Townhouse	\$328,611.28	\$388,671.34	-15.45%	\$319,000.	\$365,000.	-12.60%	82	58	41.38%
11 RES. TOTAL	\$363,052.37	\$426,682.68	-14.91%	\$353,500.	\$400,000.	-11.62%	95	54	75.93%
12 FARMS	\$2,000,000.	\$0.	0.00%	\$2,000,000.	\$0.	0.00%	43	0	0.00%
13 MULTIFAMILY	\$0.	\$860,000.	0.00%	\$0.	\$860,000.	0.00%	0	28	0.00%
14 Acreage	\$0.	\$686,250.	0.00%	\$0.	\$622,500.	0.00%	0	213	0.00%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$203,760.	\$244,909.67	-16.80%	\$167,900.	\$190,000.	-11.63%	69	107	-35.51%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$203,760.	\$295,348.56	-31.01%	\$167,900.	\$190,000.	-11.63%	69	119	-42.02%
19 Business	\$60,000.	\$0.	0.00%	\$60,000.	\$0.	0.00%	360	0	0.00%
20 Commercial	\$182,000.	\$730,666.68	-75.09%	\$182,000.	\$1,100,000.	-83.45%	26	44	-40.91%
21 Land	\$0.	\$1,058,437.50	0.00%	\$0.	\$1,474,375.	0.00%	0	240	0.00%
22 Leases	\$288,585.	\$141,590.93	103.82%	\$148,170.	\$9,775.	1415.81%	175	93	88.17%
23 IC&I TOTAL	\$232,723.32	\$685,052.25	-66.03%	\$132,250.	\$400,000.	-66.94%	181	137	32.12%
24 GRAND TOTAL	\$363,288.31	\$423,233.62	-14.16%	\$350,000.	\$392,500.	-10.83%	97	60	61.67%

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = CO									
1 Acreage/House	\$563,166.68	\$813,618.18	-30.78%	\$619,500.	\$811,000.	-23.61%	61	92	-33.70%
2 Duplex	\$372,211.12	\$396,760.59	-6.19%	\$360,000.	\$367,000.	-1.91%	105	50	110.00%
3 Mobile Home	\$85,096.30	\$113,989.92	-25.35%	\$67,450.	\$105,000.	-35.76%	105	61	72.13%
4 Recreational	\$400,000.	\$250,750.	59.52%	\$400,000.	\$250,750.	59.52%	236	183	28.96%
5 Residential	\$436,002.46	\$498,507.31	-12.54%	\$400,000.	\$475,000.	-15.79%	90	63	42.86%
6 Residential WF	\$0.	\$3,521,875.	0.00%	\$0.	\$2,812,500.	0.00%	0	100	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$2,000.	0.00%	\$0.	\$2,000.	0.00%	0	168	0.00%
9 Apartment	\$243,892.75	\$283,979.03	-14.12%	\$225,000.	\$259,900.	-13.43%	118	57	107.02%
10 Townhouse	\$335,038.68	\$377,013.53	-11.13%	\$330,000.	\$357,500.	-7.69%	94	83	13.25%
11 RES. TOTAL	\$359,082.84	\$417,800.25	-14.05%	\$352,000.	\$395,000.	-10.89%	98	65	50.77%
12 FARMS	\$2,000,000.	\$1,825,000.	9.59%	\$2,000,000.	\$1,825,000.	9.59%	43	190	-77.37%
13 MULTIFAMILY	\$0.	\$860,000.	0.00%	\$0.	\$860,000.	0.00%	0	28	0.00%
14 Acreage	\$900,000.	\$624,500.	44.12%	\$675,000.	\$512,500.	31.71%	185	146	26.71%
15 Acreage WF	\$0.	\$750,000.	0.00%	\$0.	\$750,000.	0.00%	0	338	0.00%
16 Lots	\$255,462.50	\$210,005.15	21.65%	\$198,000.	\$179,000.	10.61%	136	120	13.33%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$431,245.46	\$280,989.12	53.47%	\$225,000.	\$188,500.	19.36%	149	128	16.41%
19 Business	\$146,500.	\$314,671.43	-53.44%	\$146,500.	\$170,000.	-13.82%	228	171	33.33%
20 Commercial	\$182,000.	\$719,425.31	-74.70%	\$182,000.	\$1,100,000.	-83.45%	26	155	-83.23%
21 Land	\$0.	\$974,431.81	0.00%	\$0.	\$950,000.	0.00%	0	286	0.00%
22 Leases	\$154,899.12	\$104,121.62	48.77%	\$182,414.25	\$29,254.56	523.54%	115	176	-34.66%
23 IC&I TOTAL	\$155,585.96	\$444,232.50	-64.98%	\$82,500.	\$177,890.62	-53.62%	124	192	-35.42%
24 GRAND TOTAL	\$357,903.93	\$413,062.15	-13.35%	\$350,000.	\$385,000.	-9.09%	100	74	35.14%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe