

OUTSIDE BOARD AREA

MONTHLY STATISTICS

FOR

February 1 - 28, 2002

COMPARATIVE ACTIVITY BY PROPERTY TYPE

February 28, 2002

OUTSIDE BOARD AREA

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Acreage							
	UNITS LISTED	17	2	750.0%	18	4	350.0%
	UNITS SOLD	0	0	0.0%	0	1	-100.0%
	SALES DOLLARS	0	0	0.0%	0	40000	-100.0%
	PRICE RATIO	0.00	0.00		0.00	89.88	
	DAYS TO SELL	0	0	0.0%	0	103	-100.0%
	ACTIVE INVENTORY	27	5	2.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$40,000	-100.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$40,000	-100.0%
Acreage with House							
	UNITS LISTED	3	4	-25.0%	5	5	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	12	6	100.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Acreage (Waterfront)							
	UNITS LISTED	1	1	0.0%	1	1	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	2	1	100.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Business							
	UNITS LISTED	7	6	16.7%	13	16	-18.8%
	UNITS SOLD	1	0	100.0%	1	1	0.0%
	SALES DOLLARS	845000	0	100.0%	845000	1300000	-35.0%
	PRICE RATIO	88.94	0.00		88.94	86.66	
	DAYS TO SELL	127	0	100.0%	127	0	100.0%
	ACTIVE INVENTORY	44	46	-4.3%			
	AVERAGE PRICE	\$845,000	\$0	100.0%	\$845,000	\$1,300,000	-35.0%
	MEDIAN PRICE	\$845,000	\$0	100.0%	\$845,000	\$1,300,000	-35.0%
Condo (Townhouse)							
	UNITS LISTED	0	1	-100.0%	0	1	-100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	0	1	-100.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

COMPARATIVE ACTIVITY BY PROPERTY TYPE

February 28, 2002

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	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Condo (Apt)						
UNITS LISTED	2	0	100.0%	3	1	200.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	5	6	-16.7%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Duplex						
UNITS LISTED	0	0	0.0%	0	0	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	0	0	0.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Farms						
UNITS LISTED	0	0	0.0%	2	2	0.0%
UNITS SOLD	1	0	100.0%	1	0	100.0%
SALES DOLLARS	176000	0	100.0%	176000	0	100.0%
PRICE RATIO	97.77	0.00		97.77	0.00	
DAYS TO SELL	79	0	100.0%	79	0	100.0%
ACTIVE INVENTORY	14	13	7.7%			
AVERAGE PRICE	\$176,000	\$0	100.0%	\$176,000	\$0	100.0%
MEDIAN PRICE	\$176,000	\$0	100.0%	\$176,000	\$0	100.0%
IC&I						
UNITS LISTED	1	1	0.0%	1	1	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	11	2	450.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
IC&I Land						
UNITS LISTED	1	2	50.0%	3	4	75.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	6	4	150.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

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February 28, 2002

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		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Lots							
	UNITS LISTED	0	1	-100.0%	0	1	-100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	6	10	-40.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Leases							
	UNITS LISTED	1	1	0.0%	1	1	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	4	1	300.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Lots (Waterfront)							
	UNITS LISTED	0	0	100.0%	1	0	100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	1	2	-50.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Multi-Family							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	1	-100.0%	0	1	-100.0%
	SALES DOLLARS	0	300000	-100.0%	0	300000	-100.0%
	PRICE RATIO	0.00	91.18		0.00	91.18	
	DAYS TO SELL	0	286	-100.0%	0	286	-100.0%
	ACTIVE INVENTORY	2	5	-60.0%			
	AVERAGE PRICE	\$0	\$300,000	-100.0%	\$0	\$300,000	-100.0%
	MEDIAN PRICE	\$0	\$300,000	-100.0%	\$0	\$300,000	-100.0%
Mobile Homes							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	0	6	-100.0%			
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

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February 28, 2002

OUTSIDE BOARD AREA

	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Residential						
UNITS LISTED	0	0	0.0%	1	1	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	4	5	-20.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Residential (Waterfront)						
UNITS LISTED	2	1	100.0%	2	1	100.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	8	4	100.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
OUTSIDE BOARD AREA - TOTALS						
UNITS LISTED	35	20	75.0%	51	39	30.8%
UNITS SOLD	2	1	100.0%	2	3	-33.3%
SALES DOLLARS	1021000	300000	240.3%	1021000	1640000	-37.7%
PRICE RATIO	93.35	0.00		93.35	89.24	
DAYS TO SELL	103	0	#DIV/0!	103	194	-46.9%
ACTIVE INVENTORY	146	117	24.8%			

RESIDENTIAL LISTING / SALES ANALYSIS

February 28, 2002

Outside Board Area

Range	Mthly Listings Total	YTD Listings Total	Mthly Sales Total	YTD Sales Total
0 to 90000	0	0	0	0
90001 to 110000	0	0	0	0
110001 to 130000	0	0	0	0
130001 to 150000	0	0	0	0
150001 to 170000	0	0	0	0
170001 to 190000	0	1	0	0
190001 to 210000	0	0	0	0
210001 to 230000	0	0	0	0
230001 to 250000	0	0	0	0
250001 to 270000	0	0	0	0
270001 to 290000	0	0	0	0
290001 to 310000	0	0	0	0
310001 and over	0	0	0	0
	0	1	0	0

LOT LISTING / SALES ANALYSIS

February 28, 2002

Outside Board Area

	Mthly Listings	YTD Listings		Mthly Sales	YTD Sales
Range	Total	Total		Total	Total
0 to 30000	0	0		0	0
30001 to 40000	0	0		0	0
40001 to 50000	0	0		0	0
50001 to 60000	0	0		0	0
60001 to 70000	7	7		0	0
70001 to 80000	8	9		0	0
80001 to 90000	0	0		0	0
90001 and over	3	4		0	0
	18	20		0	0