

NORTH OKANAGAN ZONE

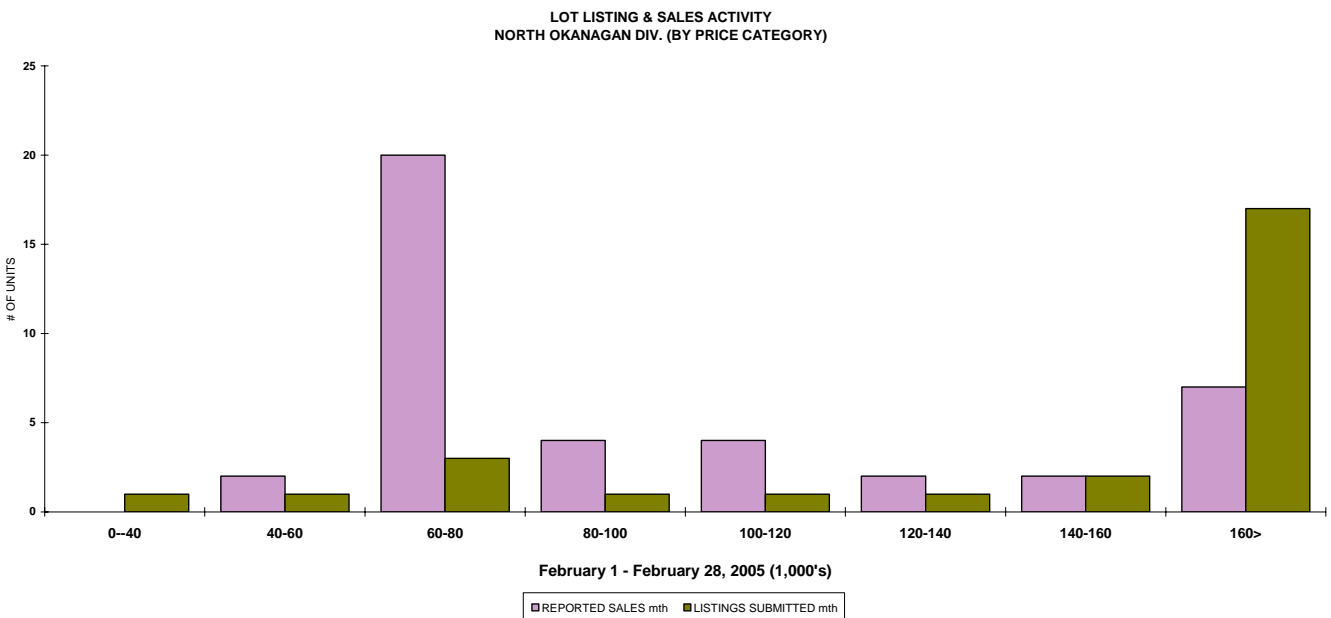
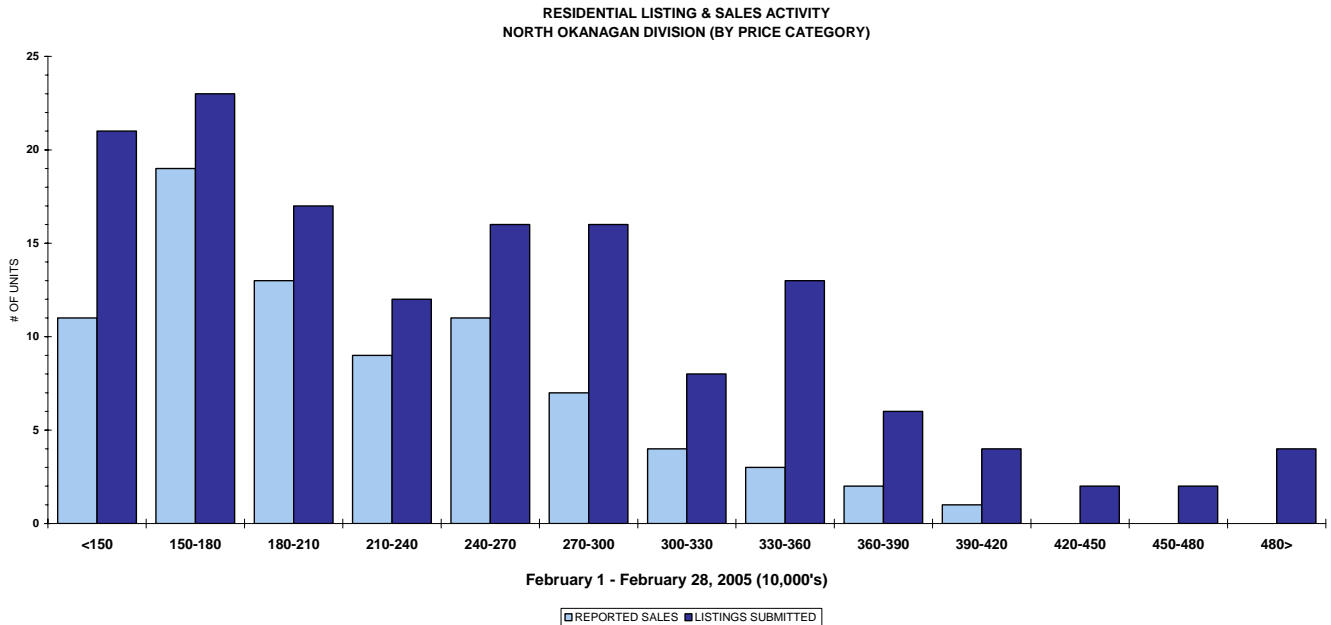
STAT - O - GRAM

February 2005

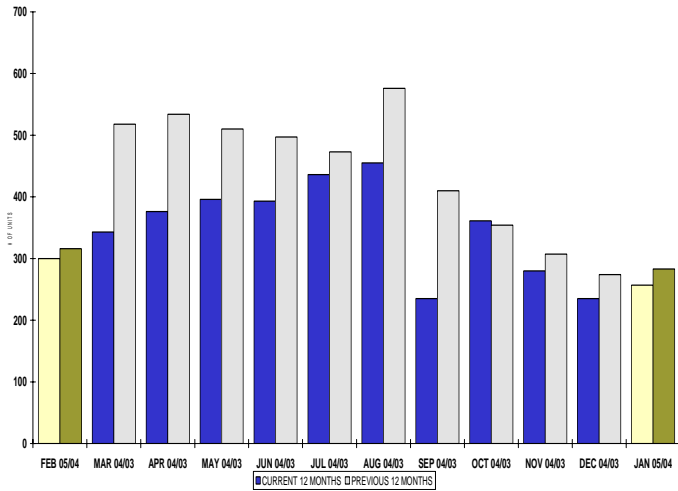
QUICK SUMMARY

	TOTAL SALES VOLUME		RESIDENTIAL SALES		TOTAL LISTINGS	
	<u># of Units</u>	<u>\$ Value</u>	<u># of Units</u>	<u>\$ Value</u>	<u>Listings Taken</u>	<u>Inventory</u>
February 2005	202	\$36,206,012	82	\$17,659,836	333	1,208
January 2005	152	\$26,161,673	62	\$11,956,915	305	1,139
February 2004	183	\$29,519,075	83	\$13,945,800	267	1,221

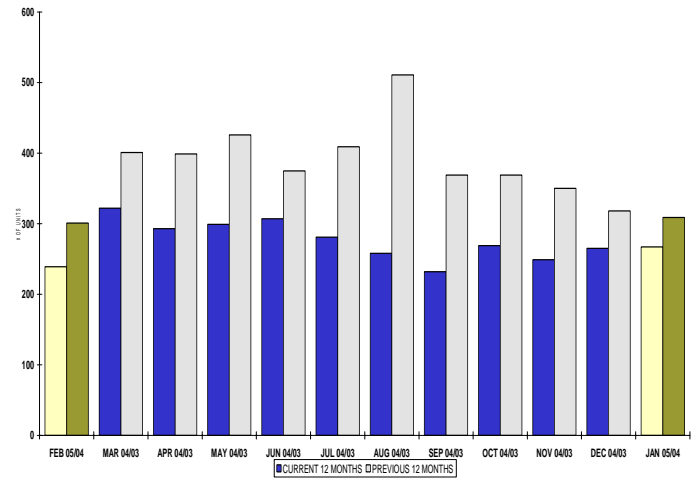
The Central Zone has **261** Members. The average number of listings-per-licensee is 4.6



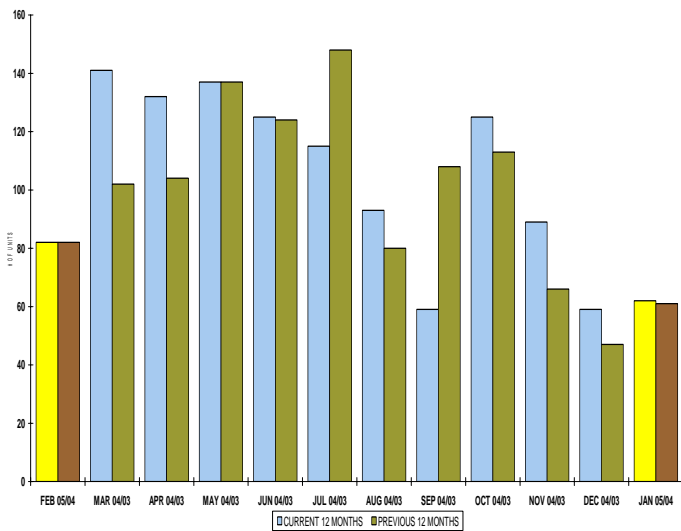
INVENTORY OF ACTIVE LISTINGS
RESIDENTIAL - NORTH OKANAGAN DIVISION



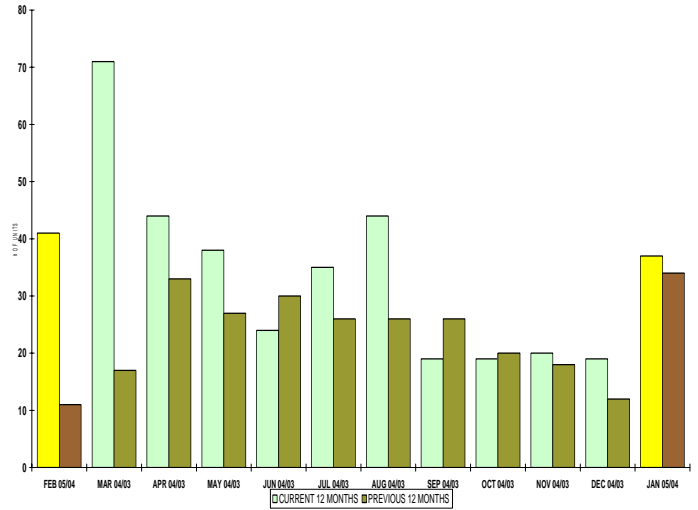
INVENTORY OF ACTIVE LISTINGS
LOTS - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
RESIDENTIAL - NORTH OKANAGAN DIVISION



NUMBER OF UNITS SOLD
LOTS - NORTH OKANAGAN DIVISION



NORTH OKANAGAN ZONE

February 2005

Category	Sales	New Listings	Current Inventory	Sell/Inv. Ratio	Days To Sell
ACREAGE	7	16	73	9.59%	68
ACREAGE/HOUSE	13	43	151	8.61%	135
CONDO/APT	12	24	63	19.05%	57
CONDO/TWNHSE	32	36	109	29.36%	117
LOTS	34	11	166	20.48%	151
RESIDENTIAL	82	145	300	27.33%	54

AVERAGE HOUSE PRICE \$215,364

MEDIAN HOUSE PRICE \$197,750

Lots Include: Acreage Waterfront, Lots and Lots Waterfront