

**Shuswap / Revelstoke Monthly Statistics
February 2015**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	933	840	11.07%	1,654	1,602	3.25%
2 Units Sold	379	265	43.02%	595	497	19.72%
3 Sales Volume	\$162,785,428	\$116,520,447	39.71%	\$247,163,978	\$206,282,291	19.82%
4 List/Sell Ratio	96.78%	93.78%		96.39%	94.60%	
5 Days to Sell	91	125	-26.87%	102	132	-23.07%
6 Active Listings	3,212	3,701	-13.21%			
Area = North Okanagan						
1 Units Listed	302	275	9.82%	537	570	-5.79%
2 Units Sold	88	76	15.79%	172	194	-11.34%
3 Sales Volume	\$31,768,342	\$23,240,133	36.70%	\$56,705,989	\$59,712,176	-5.03%
4 List/Sell Ratio	96.42%	96.09%		96.20%	94.83%	
5 Days to Sell	165	173	-4.81%	145	144	0.07%
6 Active Listings	1,770	1,864	-5.04%			
Area = Shuswap / Revels						
1 Units Listed	212	141	50.35%	323	285	13.33%
2 Units Sold	44	41	7.32%	78	85	-8.24%
3 Sales Volume	\$12,763,900	\$11,680,478	9.28%	\$23,246,053	\$21,287,719	9.20%
4 List/Sell Ratio	96.55%	93.76%		96.41%	94.56%	
5 Days to Sell	126	238	-46.82%	148	217	-31.80%
6 Active Listings	1,244	1,389	-10.44%			
Area = Grand Total						
1 Units Listed	1,447	1,256	15.21%	2,514	2,457	2.32%
2 Units Sold	511	382	33.77%	845	776	8.89%
3 Sales Volume	\$207,317,670	\$151,441,058	36.90%	\$327,116,020	\$287,282,186	13.87%
4 List/Sell Ratio	96.71%	94.12%		96.36%	94.65%	
5 Days to Sell	107	146	-27.02%	115	144	-20.66%
6 Active Listings	6,226	6,954	-10.47%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- February 2015

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	44	\$12,763,900	24	\$8,242,700
Last Month	34	\$10,482,153	11	\$4,141,500
This Month Last Year	41	\$11,680,478	14	\$4,426,500

Description	Total Listings Taken	Inventory
This Month	212	1,244
Last Month	111	1,132
This Month Last Year	141	1,389

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Shuswap / Revelstoke Statistics -- February 2015

Quick Summary Part 2

Condo/Apt

Sales	2
New Listings	8
Current Inventory	51
Sell/Inv. Ratio	3.92%
Days to Sell	87
Average Price	\$156,000
Median Price	\$156,000

Condo/Townhouse

Sales	3
New Listings	15
Current Inventory	61
Sell/Inv. Ratio	4.92%
Days to Sell	86
Average Price	\$276,833
Median Price	\$263,000

Lots

Sales	4
New Listings	16
Current Inventory	347
Sell/Inv. Ratio	1.15%
Days to Sell	94
Average Price	\$141,225
Median Price	\$146,950

Residential

Sales	24
New Listings	76
Current Inventory	315
Sell/Inv. Ratio	7.62%
Days to Sell	102
Average Price	\$343,446
Median Price	\$358,000

Ratio of Sales vs Inventory	6.27%
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Shuswap / Revelstoke Statistics -- February 2015

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	26	12	116.67%	37	32	15.63	132	120	10.00
Duplex	0	6	-100.00%	1	7	-85.71	9	16	-43.75
Mobile Home	7	6	16.67%	15	10	50.00	61	75	-18.67
Recreational	34	1	3,300.00%	35	4	775.00	58	104	-44.23
Residential	76	57	33.33%	128	109	17.43	315	355	-11.27
Residential WF	13	8	62.50%	14	15	-6.67	34	42	-19.05
3/4-Plex	0	1	-100.00%	0	1	-100.00	2	4	-50.00
Apartment	8	8	0.00%	16	17	-5.88	51	58	-12.07
Townhouse	15	9	66.67%	20	25	-20.00	61	81	-24.69
RES TOTAL	179	108.00	65.74%	266	220	20.91%	723	855	-15.44
FARMS	0	3	-100.00%	2	4	-50.00	15	19	-21.05
MULTIFAMILY	0	1	-100.00%	0	1	-100.00	4	9	-55.56
Acreage	6	4	50.00%	8	6	33.33	99	100	-1.00
Acreage WF	1	0	0.00%	2	4	-50.00	9	17	-47.06
Lots	9	10	-10.00%	21	19	10.53	221	228	-3.07
Lots WF	0	2	-100.00%	0	3	-100.00	18	14	28.57
LOTS TOTAL	16	16.00	0.00%	31	32	-3.13%	347	359	-3.34
Business	6	2	200.00%	7	7	0.00	39	32	21.88
Commercial	8	8	0.00%	14	17	-17.65	74	89	-16.85
Land	3	2	50.00%	3	3	0.00	40	25	60.00
COMM TOTAL	17	12.00	41.67%	24	27	-11.11%	153	146	4.79
GRAND TOTAL	212	140	51.43%	323	284	13.73%	1,242	1,388	-10.52

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Shuswap / Revelstoke Statistics -- February 2015

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	4	6	-33.33%	\$1,718,000	\$3,076,000	-44.15%	96.14%	96.13%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	4	2	100.00%	\$298,800	\$129,900	130.02%	92.94%	92.92%
Recreational	1	4	-75.00%	\$77,000	\$497,998	-84.54%	100.00%	96.74%
Residential	24	14	71.43%	\$8,242,700	\$4,426,500	86.21%	97.67%	95.28%
Residential WF	0	1	-100.00%	\$0	\$580,000	-100.00%	0.00%	96.83%
3/4-Plex	1	0	0.00%	\$415,000	\$0	0.00%	87.37%	0.00%
Apartment	2	4	-50.00%	\$312,000	\$1,028,430	-69.66%	94.86%	92.19%
Townhouse	3	2	50.00%	\$830,500	\$272,000	205.33%	96.60%	92.23%
RES TOTAL	39	33	18.18%	\$11,894,000	\$10,010,828	18.81%	96.79%	95.25%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	1	100.00%	\$333,000	\$1,350,000	-75.33%	94.33%	84.43%
Acreage WF	0	1	-100.00%	\$0	\$49,900	-100.00%	0.00%	100.00%
Lots	2	6	-66.67%	\$231,900	\$269,750	-14.03%	96.71%	90.25%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	4	8	-50.00%	\$564,900	\$1,669,650	-66.17%	95.29%	85.72%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	0	0.00%	\$305,000	\$0	0.00%	89.97%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	0	0.00%	\$305,000	\$0	0.00%	89.97%	0.00%
GRAND TOTAL	44	41	7.32%	\$12,763,900	\$11,680,478	9.28%	96.55%	93.76%

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Shuswap / Revelstoke Statistics -- February 2015

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	10	8	25.00%	\$4,513,000	\$3,680,900	22.61%	97.05%	96.24%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	7	5	40.00%	\$566,800	\$309,800	82.96%	93.79%	89.62%
Recreational	1	5	-80.00%	\$77,000	\$557,997	-86.20%	100.00%	97.08%
Residential	35	33	6.06%	\$12,384,200	\$9,992,930	23.93%	96.80%	95.77%
Residential WF	1	1	0.00%	\$356,000	\$580,000	-38.62%	96.48%	96.83%
3/4-Plex	2	0	0.00%	\$909,250	\$0	0.00%	93.40%	0.00%
Apartment	5	6	-16.67%	\$907,000	\$1,426,930	-36.44%	96.10%	93.29%
Townhouse	5	7	-28.57%	\$1,139,803	\$1,325,500	-14.01%	98.04%	94.25%
RES TOTAL	66	65	1.54%	\$20,853,053	\$17,874,057	16.67%	96.66%	95.51%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	0	0.00%	\$570,000	\$0	0.00%	95.16%	0.00%
Acreage	4	4	0.00%	\$1,012,000	\$1,967,000	-48.55%	90.60%	86.28%
Acreage WF	0	1	-100.00%	\$0	\$49,900	-100.00%	0.00%	100.00%
Lots	5	12	-58.33%	\$367,000	\$507,750	-27.72%	101.05%	92.22%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	9	17	-47.06%	\$1,379,000	\$2,524,650	-45.38%	93.16%	87.65%
Business	1	1	0.00%	\$139,000	\$239,000	-41.84%	116.81%	100.00%
Commercial	1	2	-50.00%	\$305,000	\$650,012	-53.08%	89.97%	95.73%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	2	3	-33.33%	\$444,000	\$889,012	-50.06%	96.94%	96.84%
GRAND TOTAL	78	85	-8.24%	\$23,246,053	\$21,287,719	9.20%	96.41%	94.56%

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Shuswap / Revelstoke Statistics -- February 2015

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$429,500	\$512,667	-16.22%	\$447,500	\$497,500	-10.05%	101	119	-15.22%
Duplex									
Mobile Home	\$74,700	\$64,950	15.01%	\$64,900	\$64,950	-0.08%	128	136	-6.07%
Recreational	\$77,000	\$124,500	-38.15%	\$77,000	\$59,999	28.34%	2	193	-98.97%
Residential	\$343,446	\$316,179	8.62%	\$358,000	\$312,500	14.56%	102	167	-39.13%
Residential WF		\$580,000			\$580,000			58	
3/4-Plex	\$415,000			\$415,000			989		
Apartment	\$156,000	\$257,107	-39.32%	\$156,000	\$251,715	-38.03%	87	148	-41.12%
Townhouse	\$276,833	\$136,000	103.55%	\$263,000	\$136,000	93.38%	86	179	-52.01%
RES TOTAL	\$304,974	\$303,358	0.53%	\$310,000	\$310,000	0.00%	123	155	-20.79%
FARMS									
MULTIFAMILY									
Acreage	\$166,500	\$1,350,000	-87.67%	\$166,500	\$1,350,000	-87.67%	147	533	-72.42%
Acreage WF		\$49,900			\$49,900			814	
Lots	\$115,950	\$44,958	157.91%	\$115,950	\$25,500	354.71%	41	549	-92.63%
Lots WF									
LOTS TOTAL	\$141,225	\$208,706	-32.33%	\$146,950	\$39,950	267.83%	94	580	-83.84%
Business									
Commercial	\$305,000			\$305,000			408		
Land									
COMM TOTAL	\$305,000			\$305,000			408		
GRAND TOTAL	\$290,089	\$284,890	1.82%	\$280,000	\$265,000	5.66%	126	238	-46.82%

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Shuswap / Revelstoke Statistics -- February 2015

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$451,300	\$460,113	-1.92%	\$402,000	\$410,000	-1.95%	144	109	31.68%
Duplex									
Mobile Home	\$80,971	\$61,960	30.68%	\$70,000	\$65,000	7.69%	112	120	-6.70%
Recreational	\$77,000	\$111,599	-31.00%	\$77,000	\$59,999	28.34%	2	183	-98.90%
Residential	\$353,834	\$302,816	16.85%	\$375,000	\$305,000	22.95%	123	184	-33.34%
Residential WF	\$356,000	\$580,000	-38.62%	\$356,000	\$580,000	-38.62%	288	58	396.55%
3/4-Plex	\$454,625			\$454,625			591		
Apartment	\$181,400	\$237,822	-23.72%	\$162,000	\$220,000	-26.36%	142	114	24.39%
Townhouse	\$227,961	\$189,357	20.39%	\$241,500	\$165,000	46.36%	135	150	-9.82%
RES TOTAL	\$315,955	\$274,985	14.90%	\$323,000	\$280,000	15.36%	142	158	-10.00%
FARMS									
MULTIFAMILY	\$570,000			\$570,000			586		
Acreage	\$253,000	\$491,750	-48.55%	\$217,500	\$277,500	-21.62%	117	283	-58.76%
Acreage WF		\$49,900			\$49,900			814	
Lots	\$73,400	\$42,313	73.47%	\$71,600	\$25,500	180.78%	49	448	-88.96%
Lots WF									
LOTS TOTAL	\$153,222	\$148,509	3.17%	\$146,900	\$30,000	389.67%	79	430	-81.59%
Business	\$139,000	\$239,000	-41.84%	\$139,000	\$239,000	-41.84%	442	82	439.02%
Commercial	\$305,000	\$325,006	-6.16%	\$305,000	\$325,006	-6.16%	408	381	7.09%
Land									
COMM TOTAL	\$222,000	\$296,337	-25.09%	\$222,000	\$239,000	-7.11%	425	281	51.07%
GRAND TOTAL	\$298,026	\$250,444	19.00%	\$302,500	\$243,500	24.23%	148	217	-31.80%

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