

North Zone Monthly Statistics

February 2010

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2010						
Month = February						
Area = Central Zone						
1 Units Listed	1098	888	23.65%	2119	1772	19.58%
2 Units Sold	289	162	78.40%	571	277	106.14%
3 Sales Volume	\$114,291,640.	\$58,886,840.	94.09%	\$223,782,720.	\$98,335,312.	127.57%
4 List/Sell Ratio	95.05%	88.18%		94.80%	87.37%	
5 Days to Sell	111	104	6.73%	114	100	14.00%
6 Active Listings	4418	4848	-8.87%			
Area = North Zone						
1 Units Listed	389	305	27.54%	737	566	30.21%
2 Units Sold	97	74	31.08%	180	125	44.00%
3 Sales Volume	\$30,965,458.	\$24,994,802.	23.89%	\$57,251,428.	\$41,335,128.	38.51%
4 List/Sell Ratio	96.45%	88.21%		94.76%	87.29%	
5 Days to Sell	133	125	6.40%	124	132	-6.06%
6 Active Listings	2096	2124	-1.32%			
Area = Shuswap Zone						
1 Units Listed	292	141	107.09%	475	250	90.00%
2 Units Sold	47	20	135.00%	95	41	131.71%
3 Sales Volume	\$12,589,965.	\$5,762,406.	118.48%	\$26,792,870.	\$11,742,406.	128.17%
4 List/Sell Ratio	93.82%	84.03%		92.91%	81.10%	
5 Days to Sell	181	157	15.29%	168	162	3.70%
6 Active Listings	1335	1274	4.79%			
Area = Grand Total						
1 Units Listed	1779	1334	33.36%	3331	2588	28.71%
2 Units Sold	433	256	69.14%	846	443	90.97%
3 Sales Volume	\$157,847,072.	\$89,644,048.	76.08%	\$307,827,008.	\$151,412,848.	103.30%
4 List/Sell Ratio	95.23%	87.86%		94.58%	86.75%	
5 Days to Sell	123	114	7.89%	122	115	6.09%
6 Active Listings	7849	8246	-4.81%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	97	\$30,965,458.	44	\$17,035,576.
Last Month	83	\$26,285,970.	44	\$15,487,000.
This Month Last Year	74	\$24,994,802.	37	\$13,391,250.

Description	Total Listings Taken	Inventory
This Month	389	2096
Last Month	348	1954
This Month Last Year	305	2124

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2010	
Month = 2	
Area = NO	
7 Ratio of Sales vs. Inventory	4.63%
8 Condo/Apt -- Sales	3
9 Condo/Apt -- New Listings	29
10 Condo/Apt -- Current Inventory	191
11 Condo/Apt -- Sell/Inv. Ratio	1.57%
12 Condo/Apt -- Days to Sell	27
13 Condo/Townhouse -- Sales	16
14 Condo/Townhouse -- New Listings	29
15 Condo/Townhouse -- Current Inventory	156
16 Condo/Townhouse -- Sell/Inv. Ratio	10.26%
17 Condo/Townhouse -- Days to Sell	92
18 Lots -- Sales	19
19 Lots -- New Listings	36
20 Lots -- Current Inventory	496
21 Lots -- Sell/Inv. Ratio	3.83%
22 Lots -- Days to Sell	279
23 Residential -- Sales	44
24 Residential -- New Listings	178
25 Residential -- Current Inventory	604
26 Residential -- Sell/Inv. Ratio	7.29%
27 Residential -- Days to Sell	97
28 Average House Price	\$387,172.15
29 Median House Price	\$367,462.50

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	49	31	58.06%	81	54	50.00%	199	176	13.07%
2 Duplex	9	7	28.57%	19	15	26.67%	39	45	-13.33%
3 Mobile Home	22	16	37.50%	39	27	44.44%	93	84	10.71%
4 Recreational	0	1	-100.00%	0	3	-100.00%	14	40	-65.00%
5 Residential	178	111	60.36%	309	222	39.19%	604	645	-6.36%
6 Residential WF	6	3	100.00%	9	5	80.00%	30	35	-14.29%
7 3/4-Plex	1	0	0.00%	4	0	0.00%	12	8	50.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	2	-100.00%
9 Apartment	29	21	38.10%	67	37	81.08%	191	149	28.19%
10 Townhouse	29	45	-35.56%	66	67	-1.49%	156	206	-24.27%
11 RES. TOTAL	323	235	37.45%	594	430	38.14%	1338	1390	-3.74%
12 FARMS	2	5	-60.00%	10	10	0.00%	49	46	6.52%
13 MULTIFAMILY	0	1	-100.00%	2	3	-33.33%	6	9	-33.33%
14 Acreage	10	7	42.86%	20	12	66.67%	145	145	0.00%
15 Acreage WF	0	4	-100.00%	2	4	-50.00%	9	13	-30.77%
16 Lots	23	32	-28.13%	48	54	-11.11%	325	304	6.91%
17 Lots WF	2	3	-33.33%	4	3	33.33%	17	15	13.33%
18 LOTS TOTAL	36	47	-23.40%	75	75	0.00%	496	477	3.98%
19 Business	8	6	33.33%	13	16	-18.75%	46	68	-32.35%
20 Commercial	13	4	225.00%	21	12	75.00%	78	56	39.29%
21 Land	4	4	0.00%	12	7	71.43%	39	42	-7.14%
22 Leases	1	3	-66.67%	7	13	-46.15%	40	35	14.29%
23 IC&I TOTAL	26	17	52.94%	53	48	10.42%	203	201	1.00%
24 GRAND TOTAL	389	305	27.54%	737	566	30.21%	2096	2124	-1.32%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	6	6	0.00%	\$2,954,500.	\$3,039,000.	-2.78%	97.42%	90.14%
2 Duplex	2	1	100.00%	\$516,000.	\$230,123.	124.23%	98.70%	90.24%
3 Mobile Home	3	3	0.00%	\$219,500.	\$332,250.	-33.94%	94.29%	82.03%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	44	37	18.92%	\$17,035,576.	\$13,391,250.	27.21%	96.75%	89.95%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	3	6	-50.00%	\$468,000.	\$1,054,000.	-55.60%	94.21%	85.77%
10 Townhouse	16	11	45.45%	\$4,285,900.	\$3,021,145.	41.86%	98.44%	87.82%
11 RES. TOTAL	74	64	15.63%	\$25,479,476.	\$21,067,768.	20.94%	97.02%	88.84%
12 FARMS	0	1	-100.00%	\$0.	\$769,000.	0.00%	0.00%	96.24%
13 MULTIFAMILY	1	0	0.00%	\$755,000.	\$0.	0.00%	92.63%	0.00%
14 Acreage	0	1	-100.00%	\$0.	\$250,000.	0.00%	0.00%	83.89%
15 Acreage WF	0	1	-100.00%	\$0.	\$185,000.	0.00%	0.00%	53.00%
16 Lots	18	2	800.00%	\$2,942,900.	\$309,500.	850.86%	93.93%	78.50%
17 Lots WF	1	0	0.00%	\$1,000,000.	\$0.	0.00%	83.33%	0.00%
18 LOTS TOTAL	19	5	280.00%	\$3,942,900.	\$748,034.75	427.10%	93.38%	72.91%
19 Business	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
20 Commercial	2	2	0.00%	\$779,000.	\$370,000.	110.54%	106.45%	90.02%
21 Land	0	2	-100.00%	\$0.	\$2,040,000.	0.00%	0.00%	100.33%
22 Leases	1	0	0.00%	\$9,083.	\$0.	0.00%	0.00%	0.00%
23 IC&I TOTAL	3	4	-25.00%	\$788,083.	\$2,410,000.	-67.30%	106.45%	95.17%
24 GRAND TOTAL	97	74	31.08%	\$30,965,458.	\$24,994,802.	23.89%	96.45%	88.21%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	11	8	37.50%	\$5,399,770.	\$4,078,000.	32.41%	93.27%	86.18%
2 Duplex	2	1	100.00%	\$516,000.	\$230,123.	124.23%	98.70%	90.24%
3 Mobile Home	4	7	-42.86%	\$376,500.	\$835,250.	-54.92%	95.26%	83.25%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	88	64	37.50%	\$32,522,576.	\$24,135,050.	34.75%	94.99%	88.12%
6 Residential WF	1	0	0.00%	\$130,000.	\$0.	0.00%	87.24%	0.00%
7 3/4-Plex	1	0	0.00%	\$224,900.	\$0.	0.00%	95.90%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	13	9	44.44%	\$3,091,300.	\$1,505,000.	105.40%	95.39%	89.15%
10 Townhouse	25	20	25.00%	\$6,858,900.	\$5,374,145.50	27.63%	97.31%	89.37%
11 RES. TOTAL	145	109	33.03%	\$49,119,944.	\$36,157,568.	35.85%	95.31%	88.00%
12 FARMS	0	1	-100.00%	\$0.	\$769,000.	0.00%	0.00%	96.24%
13 MULTIFAMILY	1	1	0.00%	\$755,000.	\$365,000.	106.85%	92.63%	76.84%
14 Acreage	2	3	-33.33%	\$715,000.	\$1,040,000.	-31.25%	89.59%	74.25%
15 Acreage WF	0	1	-100.00%	\$0.	\$185,000.	0.00%	0.00%	53.00%
16 Lots	28	2	1300.00%	\$4,873,400.	\$309,500.	1474.60%	91.95%	78.50%
17 Lots WF	1	0	0.00%	\$1,000,000.	\$0.	0.00%	83.33%	0.00%
18 LOTS TOTAL	31	7	342.86%	\$6,588,400.	\$1,538,034.75	328.36%	91.52%	71.92%
19 Business	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
20 Commercial	2	2	0.00%	\$779,000.	\$370,000.	110.54%	106.45%	90.02%
21 Land	0	2	-100.00%	\$0.	\$2,040,000.	0.00%	0.00%	100.33%
22 Leases	1	3	-66.67%	\$9,083.	\$95,523.11	-90.49%	0.00%	0.00%
23 IC&I TOTAL	3	7	-57.14%	\$788,083.	\$2,505,523.	-68.55%	106.45%	95.17%
24 GRAND TOTAL	180	125	44.00%	\$57,251,428.	\$41,335,128.	38.51%	94.76%	87.29%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$492,416.65	\$506,500.	-2.78%	\$467,500.	\$474,000.	-1.37%	128	113	13.27%
2 Duplex	\$258,000.	\$230,123.	12.11%	\$258,000.	\$230,123.	12.11%	23	145	-84.14%
3 Mobile Home	\$73,166.66	\$110,750.	-33.94%	\$47,000.	\$66,250.	-29.06%	66	109	-39.45%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$387,172.15	\$361,925.68	6.98%	\$367,462.50	\$343,000.	7.13%	97	109	-11.01%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$156,000.	\$175,666.67	-11.20%	\$130,000.	\$168,500.	-22.85%	27	103	-73.79%
10 Townhouse	\$267,868.75	\$274,649.53	-2.47%	\$259,750.	\$232,000.	11.96%	92	133	-30.83%
11 RES. TOTAL	\$344,317.21	\$329,183.87	4.60%	\$322,500.	\$319,500.	0.94%	92	114	-19.30%
12 FARMS	\$0.	\$769,000.	0.00%	\$0.	\$769,000.	0.00%	0	86	0.00%
13 MULTIFAMILY	\$755,000.	\$0.	0.00%	\$755,000.	\$0.	0.00%	200	0	0.00%
14 Acreage	\$0.	\$250,000.	0.00%	\$0.	\$250,000.	0.00%	0	74	0.00%
15 Acreage WF	\$0.	\$185,000.	0.00%	\$0.	\$185,000.	0.00%	0	588	0.00%
16 Lots	\$163,494.43	\$154,750.	5.65%	\$145,000.	\$154,750.	-6.30%	284	185	53.51%
17 Lots WF	\$1,000,000.	\$0.	0.00%	\$1,000,000.	\$0.	0.00%	189	0	0.00%
18 LOTS TOTAL	\$207,521.04	\$149,606.95	38.71%	\$150,000.	\$160,000.	-6.25%	279	208	34.13%
19 Business	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
20 Commercial	\$389,500.	\$185,000.	110.54%	\$389,500.	\$185,000.	110.54%	247	135	82.96%
21 Land	\$0.	\$1,020,000.	0.00%	\$0.	\$1,020,000.	0.00%	0	281	0.00%
22 Leases	\$9,083.	\$0.	0.00%	\$9,083.	\$0.	0.00%	93	0	0.00%
23 IC&I TOTAL	\$262,694.34	\$602,500.	-56.40%	\$350,000.	\$225,000.	55.56%	196	208	-5.77%
24 GRAND TOTAL	\$319,231.53	\$337,767.59	-5.49%	\$307,000.	\$297,000.	3.37%	133	125	6.40%

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$490,888.18	\$509,750.	-3.70%	\$525,000.	\$494,500.	6.17%	112	173	-35.26%
2 Duplex	\$258,000.	\$230,123.	12.11%	\$258,000.	\$230,123.	12.11%	23	145	-84.14%
3 Mobile Home	\$94,125.	\$119,321.42	-21.12%	\$91,000.	\$93,000.	-2.15%	51	111	-54.05%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$369,574.71	\$377,110.15	-2.00%	\$336,875.	\$338,000.	-0.33%	107	120	-10.83%
6 Residential WF	\$130,000.	\$0.	0.00%	\$130,000.	\$0.	0.00%	68	0	0.00%
7 3/4-Plex	\$224,900.	\$0.	0.00%	\$224,900.	\$0.	0.00%	42	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$237,792.31	\$167,222.21	42.20%	\$158,900.	\$164,000.	-3.11%	55	101	-45.54%
10 Townhouse	\$274,356.	\$268,707.28	2.10%	\$262,000.	\$260,700.	0.50%	135	139	-2.88%
11 RES. TOTAL	\$338,758.25	\$331,720.81	2.12%	\$310,000.	\$312,000.	-0.64%	104	126	-17.46%
12 FARMS	\$0.	\$769,000.	0.00%	\$0.	\$769,000.	0.00%	0	86	0.00%
13 MULTIFAMILY	\$755,000.	\$365,000.	106.85%	\$755,000.	\$365,000.	106.85%	200	144	38.89%
14 Acreage	\$357,500.	\$346,666.65	3.13%	\$357,500.	\$250,000.	43.00%	106	229	-53.71%
15 Acreage WF	\$0.	\$185,000.	0.00%	\$0.	\$185,000.	0.00%	0	588	0.00%
16 Lots	\$174,050.	\$154,750.	12.47%	\$150,000.	\$154,750.	-3.07%	218	185	17.84%
17 Lots WF	\$1,000,000.	\$0.	0.00%	\$1,000,000.	\$0.	0.00%	189	0	0.00%
18 LOTS TOTAL	\$212,529.03	\$219,719.25	-3.27%	\$152,000.	\$185,000.	-17.84%	210	236	-11.02%
19 Business	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
20 Commercial	\$389,500.	\$185,000.	110.54%	\$389,500.	\$185,000.	110.54%	247	135	82.96%
21 Land	\$0.	\$1,020,000.	0.00%	\$0.	\$1,020,000.	0.00%	0	281	0.00%
22 Leases	\$9,083.	\$31,841.03	-71.47%	\$9,083.	\$10,800.	-15.90%	93	47	97.87%
23 IC&I TOTAL	\$262,694.34	\$357,931.87	-26.61%	\$350,000.	\$160,000.	118.75%	196	139	41.01%
24 GRAND TOTAL	\$318,063.50	\$330,681.	-3.82%	\$301,000.	\$298,000.	1.01%	124	132	-6.06%