

COMPARATIVE ACTIVITY BY PROPERTY TYPE

January 31, 2003

OUTSIDE BOARD AREA

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Acreage							
	UNITS LISTED	1	1	0.0%	1	1	0.0%
	UNITS SOLD	1	0	100.0%	1	0	100.0%
	SALES DOLLARS	202000	0	100.0%	202000	0	100.0%
	PRICE RATIO	96.65	0.00		96.65	0.00	
	DAYS TO SELL	368	0	100.0%	368	0	100.0%
	ACTIVE INVENTORY	9					
	AVERAGE PRICE	\$202,000	\$0	100.0%	\$202,000	\$0	100.0%
	MEDIAN PRICE	\$202,000	\$0	100.0%	\$202,000	\$0	100.0%
Acreage with House							
	UNITS LISTED	0	2	-100.0%	0	2	-100.0%
	UNITS SOLD	1	0	100.0%	1	0	100.0%
	SALES DOLLARS	500000	0	100.0%	500000	0	100.0%
	PRICE RATIO	71.53	0.00		71.53	0.00	
	DAYS TO SELL	645	0	100.0%	645	0	100.0%
	ACTIVE INVENTORY	14					
	AVERAGE PRICE	\$500,000	\$0	100.0%	\$500,000	\$0	100.0%
	MEDIAN PRICE	\$500,000	\$0	100.0%	\$500,000	\$0	100.0%
Acreage (Waterfront)							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	0					
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE			0.0%	\$0	\$0	0.0%
Business							
	UNITS LISTED	7	5	40.0%	7	5	40.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	
	ACTIVE INVENTORY	43					
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Condo (Townhouse)							
	UNITS LISTED	1	0	100.0%	1	0	100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	2					
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

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Condo (Apt)						
UNITS LISTED	2	1	100.0%	2	1	100.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	17					
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Duplex						
UNITS LISTED	0	0	0.0%	0	0	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	0	0	0.0%			
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Farms						
UNITS LISTED	0	2	-100.0%	0	2	-100.0%
UNITS SOLD	1	0	100.0%	1	0	100.0%
SALES DOLLARS	904800	0	100.0%	904800	0	100.0%
PRICE RATIO	99.42	0.00		99.42	0.00	
DAYS TO SELL	301	0	100.0%	301	0	100.0%
ACTIVE INVENTORY	14					
AVERAGE PRICE	\$904,800	\$0	100.0%	\$904,800	\$0	100.0%
MEDIAN PRICE	\$904,800	\$0	100.0%	\$904,800	\$0	100.0%
IC&I						
UNITS LISTED	1	0	100.0%	1	0	100.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	
ACTIVE INVENTORY	10					
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
IC&I Land						
UNITS LISTED	0	2	-100.0%	0	2	-100.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	6					
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

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Lots							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	4					
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Leases							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	2					
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Lots (Waterfront)							
	UNITS LISTED	0	1	-100.0%	0	1	-100.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	1					
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Multi-Family							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	1	0	100.0%	1	0	100.0%
	SALES DOLLARS	220000	0	100.0%	220000	0	100.0%
	PRICE RATIO	93.61	0.00		93.61	0.00	
	DAYS TO SELL	41	0	100.0%	41	0	
	ACTIVE INVENTORY	1					
	AVERAGE PRICE	\$220,000	\$0	100.0%	\$220,000	\$0	100.0%
	MEDIAN PRICE	\$220,000	\$0	100.0%	\$220,000	\$0	100.0%
Mobile Homes							
	UNITS LISTED	0	0	0.0%	0	0	0.0%
	UNITS SOLD	0	0	0.0%	0	0	0.0%
	SALES DOLLARS	0	0	0.0%	0	0	0.0%
	PRICE RATIO	0.00	0.00		0.00	0.00	
	DAYS TO SELL	0	0	0.0%	0	0	0.0%
	ACTIVE INVENTORY	0					
	AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
	MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%

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Residential						
UNITS LISTED	1	1	0.0%	1	1	0.0%
UNITS SOLD	0	0	0.0%	0	0	0.0%
SALES DOLLARS	0	0	0.0%	0	0	0.0%
PRICE RATIO	0.00	0.00		0.00	0.00	
DAYS TO SELL	0	0	0.0%	0	0	0.0%
ACTIVE INVENTORY	8					
AVERAGE PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
MEDIAN PRICE	\$0	\$0	0.0%	\$0	\$0	0.0%
Residential (Waterfront)						
UNITS LISTED	0	0	0.0%	0	0	0.0%
UNITS SOLD	1	0	100.0%	1	0	100.0%
SALES DOLLARS	500000	0	100.0%	500000	0	100.0%
PRICE RATIO	71.53	0.00		71.53	0.00	
DAYS TO SELL	645	0	100.0%	645	0	100.0%
ACTIVE INVENTORY	1					
AVERAGE PRICE	\$500,000	\$0	100.0%	\$500,000	\$0	100.0%
MEDIAN PRICE	\$500,000	\$0	100.0%	\$500,000	\$0	100.0%
OUTSIDE BOARD AREA - TOTALS						
UNITS LISTED	13	15	-13.3%	13	15	-13.3%
UNITS SOLD	5	0	100.0%	5	0	100.0%
SALES DOLLARS	2326800	0	100.0%	2326800	0	100.0%
PRICE RATIO	0.00	89.24		0.00	89.24	
DAYS TO SELL	0	194	-100.0%	0	194	-100.0%
ACTIVE INVENTORY	132					